EXHIBIT 1

[TRANSLATION]

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Mainland China *CDT MAKER* Contact Meeting

→Tai Yu *file*

Meeting Attendees:	*SSDD*:	*M.S.Lee*, Senior Manager Dong-Yu Xu, Zhen Yang
	PHS:	Chubei Cheng-Si Shao, *H.K* Si-Chuan Lee, Huafei Jian-Zhong Sheng,Yi Wang
	BMCC:	Wen-Chiang Fan, Hsin-Wen Huang
	IRICO:	Chao-Jie Wang
	CPTF:	Chung-Cheng (Alex) Yeh, Wei-Lie Yu

I. Production capacity situation of each maker (*kpcs*)

						Max production capacity		
		Production capacity From Jan. to July	7/*E* *stock*	August	September	October	November	December
CPTF	14”	370	70	250	220 ~~330~~ [Crossed out]	150	150	150
	15”	25					30	60
BMCC	14”	300	30 - 40	50	50	40	30	25
	15”					10	20	25
IRICO	15”	90	40	50	50	50	50	50
Huafei	14”	640	40	120	120	120	120	120
	15”	25		5-10*k/m*-->				
SSDD	14”	750	20	150	150	150	150	150
TTL	14”	2060	160-170	570	620	470	450	445
	15”	140		60	60	70	110	145

1. Right now, *BMCC* has one line producing 14”*CPT* and 14”/15”*CDT* and the plan is to produce *CDT* (50*k/M*) using half a line. Among it, *SAMPLE*S of 15”*CDT* have already been produced. Because of material supply and staff training issues, the production of 15”*CDT* will start from Oct.

2. IRICO has given up 14”, and is focusing on 15”; it has produced 20*k* of 15” in July. These were mainly sold to domestic customers and “Irico Royal”.

3. For Huafei’s 15”*CDT* line, after supplying *TWN* with *B+D* tubes *ITC*, it is mainly delivered to *ACER*. Going forward, it will maintain supply quantity at about 5-10 *k/M*.
   Later, they might transfer a production line from Chubei, *TWN* to Nanjing to produce 15”*CDT* or they may convert a current line to produce 15”*CDT*. These two options will be determined at the *Q*4 board of the director meeting.

4. *SSDD* still only has one 14”*CDT* right now and an additional 15”CDT line will be set up either in Tianjin or Shenzhen. However, half of the equipment

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

for this line has already arrived at Tianjin. Because the orders from Tianjin's *MONITOR* factory are not good, it is, therefore, consideration was given to moving this *CDT* line to Shenzhen.

5. All makers said that the orders in August are okay and the amount of orders has not reduced due to the promotion in July.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

6. Looking at each maker's *STOCK* at the 7/*E*, Huafei claimed to have 40*k* *STOCK*. However, it is heard from other sources that it has only about 20*k*. And *SSDD* has only 20*k* in stock. It is probably due to large shipments at the end of July especially after Huafei sold to Irico Royal 20*k* at the price of 36.0 (Also, for July, there was only 20*k* in *TTL*).

II. At the meeting, analytical charts of *CDT* worldwide demand and supply from each maker's headquarters were *shown* to *BMCC* and IRICO; it is to indicate that there are sufficient reasons to increase prices, and to reiterate the bottom price for each size; and that *B* Grade tubes must not be sold and the payment terms.

1. *BMCC* stated that it did not attend the previous meeting and it was not aware of the determination of each maker to increase prices and they have already accepted a 5*K*-order from Irico Royal at the price of $42.0 on August 4. However, since everyone made their stance clear today, *BMCC* will definitely *flw* the bottom line pricing. It also said that the original agreement with *AOC* fell through due to slow process of *SAMPLE* validation and no prices were promised, therefore no deal was made.

2. Huafei *challenge*d *SSDD* and said that a *FAX* to a customer from its *SALES* staff named Tsao stated that if the price increase failed, their money would be refunded in full; it showed that SSDD lacked confidence on price increase, and it needs to improve. *SSDD* denied the allegation. All attendees agreed and asked that all makers' *SALES* personnel should watch out the terms they use.

3. Huafei requested that *CPT* to be steadfast in their decision against *AOC,* since *AOC* is the culprit for ruining the price, I clearly indicated that we would rather lose orders than to concede.

III. Domestic price review

1. *CPTF* questioned each maker's calculation method for domestic sales tax inclusive price by using *USD* x 10 which is of in turn a price cut in disguise. Huafei stated that first of all, they used <u>special techniques to buy materials like glass and others as internal purchase</u> [Underlined] to offset the value-added tax, and secondly, <u>local government has VAT waiver</u> [Underlined], so as a result, the profit of domestic sales is higher than export sales. So it insisted on calculating by 10.

2. *SSDD* said for domestic sales price they *flw* other makers "x10 method". But in fact, it is more beneficial to use 10.3 <u>because the tariff is only about 6%</u> [Underlined].

3. *CPT* said the tariff for *CDT* is 12% and *CPTF* used materials to calculate tariff which account for about 10% of the *cost* (*TUBE*). So, 10.68 should be used.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

4. Other 2 makers expressed that they are worried that domestic customers would not accept, so they wanted to used 10 to calculate as well. Due to substantial disputes over this matter, it was tabled for discussion at the next *meeting*.

IV. All makers decided that Huafei will call the next meeting on 9/4 to be held in Nanjing. (In principle it would be held once a month). And it was proposed to invite Senior Manager Lu of *CPTM* to attend.

- End of report -

Submitted by Employee Chung-Cheng (Alex) Yeh 8/5 '98

[Initialed:] Y.M. Peng Aug 11 '98

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Handwritten:]

00886-3-4858094

0591-3970507

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

CPT 華中

台灣 大陸 CDT MAKER 連繫會議

年 月 日
第 页・共 页

出席人員：
SSDD：M.S Lee，徐東煜經理，楊勇
PHS：竹北 邵正堃，H.K 張恩泉，華飛 盛建忠，王毅.
BMCC：范文強，黃新文
彩虹：王明杰，
CPTF：龔俊正，余偉剛

一、各家產能概況（K pcs）

		1~7月產量	7/31 stock	最大產能 8	9	10	11	12
CPTF	14"	370	70	250	~~300~~ 220	150	150	150
	15"	25					30	60
BMCC	14"	300	30-40	50	50	40	30	25
	15"					10	20	25
彩虹	15"	90	40	50	50	50	50	50
華飛	14"	640	40	120	120	120	120	120
	15"	25		5~10K/M →				
SSDD	14"	250	20	150	150	150	150	150
TTL	14"	2060	160~170	570	620	470	450	445
	15"	140		60	60	70	110	145

1. BMCC 現有一線可生產 14"CPT，14/15"CDT，規劃用半線做 CDT（50K/M）其中 15"CDT SAMPLE 已產出，由於材料供應，及人員培訓問題，計劃 10月開始投產 15"CDT.
2. 彩虹放棄 14"，專攻 15"，7月產出 20K 主要銷售國內客戶及"彩星"
3. 華飛 15"CDT 除 TWN 供應 BHD 等 ITC 後，主要交給 ACER，後續仍將維持 5~10K/M 的供應量。
後續可能自 TWN 竹北 拆一條線到南京生產 15"CDT.
或自現有生產線改造一條生產 15"CDT. 4Q 董事會將兩案擇一辦理
4. SSDD 現仍只有一線 14"CDT，另有 1線 15"的增設，在天津或深圳擇一地設立，但此線已有近一半的設備已運抵天津，因天津 MONITOR 廠訂單不佳，才有把CDT線移來深圳的考量。
5. 各家均表示，8月訂單皆高，並未因 7月促銷而有所減

中华映管福州有限公司

CPT 華中

年 月 日
第 页·共 页

6或依各家 7/E stock 看来 華飛称 stock 40K 但從其他管道得知 只有 20K 左右 而 SSDD 只剩 20K. 應是 7/E 大量出貨, 尤其是華飛用 36.0 的價格賣貨給彩皇 20K (且 7月 TTL 也只有 20K).

二、會議上向 BMCC 及彩虹 show 各家為即的全球 CDT 供需分析表, 表示有足夠理由調漲價格, 並重申各尺寸的底限價, 不得賣 B貨 及付款條件.

1. BMCC 則表示, 先前未參加會議, 不知各家漲價的決心, 故在 8/4 已向彩皇用 42.0 之價承訂 7K 的訂單. 但今日大家表態並明確表示, BMCC 一定 flw 底限的價.
另表示, 原與 Acc 的協議, 因 sample 承認進度遲緩 且並未承諾價格, 故對 Acc 交易沒有談成.

2. 華飛 challenge SSDD 其曹姓 sales 給某家客戶的 FAX 說若沒漲成功, 將來一定全數退款. 显示沒缺乏調漲的信心. 要求其說清. SSDD 否認. 但全体同意再要求各 sales 要注意用詞.

3. 華飛要求 CPT 對 Acc 要堅守決心. 因為 Acc 是價格破壞者. 取則明確表示, 寧可沒訂單 也不會讓步.

三、內銷價格檢討

1. CPT 反應給各家, 用 USP×10 核算 內銷含稅價 等於變相降價.
華飛則表示, 一來其使用特殊手法 使玻璃等材料變為內購 增值稅可互抵, 二來其當地政府有增值稅減免. 其內銷的利潤遠高於外銷. 故堅持用 10 核算.

2. SSDD 則表示, 現其內銷時 flw 其他家作法 ×10, 但其實際應用 10.3 較划算, 因其關稅約為 6% 而已.

3. CPT 則表示, CDT 關稅 12%, CPT 用材料核算關稅約佔 cost 10%, 故應用 10.68 來算.

4. 另兩家則表示, 擔心國內客戶不接受 故也贊成用 10 核算. 因爭議頗大 留待下次 meeting 再議.

四、大家決議 9/4 由華飛 召集人 在南京召開 (原則上每月一次)
下次會議 擬請 CPTM 吳經理, 也能共同參會.

00 886-3-4858294

05 81-3870507

EXHIBIT 2

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
OAKLAND DIVISION

IN RE: CATHODE RAY TUBE (CRT)) MASTER FILE NO.
ANTITRUST LITIGATION) CV-07-5944 JST
________________________________)
)
THIS DOCUMENT RELATES TO:)
)
ALL INDIRECT PURCHASER ACTIONS)
ALL DIRECT PURCHASER ACTIONS)
)
DEFENDANTS.)
________________________________)

VIDEOTAPED DEPOSITION OF YAN YUNLONG
VOLUME I
TUESDAY, SEPTEMBER 27, 2022
MACAU S.A.R., CHINA

FILE NO. SF 5436473

REPORTED BY MARK McCLURE, CRR
CAL CSR 12203

A. I think it was Mr. Xing Daoqin of the Group company. 14:46 14:46

Q. Were you involved in the decision to retain Pillsbury? 14:46 14:46

A. I was involved. 14:46

Q. Did you meet with Pillsbury lawyers about the issue of retaining Pillsbury? 14:46 14:46

A. We met. 14:47

Q. Did you meet with Pillsbury before they were actually retained to represent Irico? 14:47 14:47

A. No. 14:47

MR. BIRKHAEUSER: Okay. We're about to run out of videotape, so why don't we go off the record. 14:47 14:47

THE VIDEOGRAPHER: We are now going off the record. The time is 2:48. 14:47 14:47

(Discussion off the record.) 14:48

THE VIDEOGRAPHER: We are now back on the record. The time is 3:01. 15:01 15:01

BY MR. BIRKHAEUSER: 15:01

Q. All right, Mr. Yan, after Irico received a copy of the complaint in this matter, did it conduct any investigation into the facts that are alleged in the complaint? 15:01 15:01 15:01 15:01

A. No. 15:01

Q. Did Pillsbury ever tell Irico that it should 15:02

investigate the facts that are alleged in the complaint? 15:02
MR. CARTER: Objection. Calls for attorney-client privileged information. Instruct the witness not to answer to the extent it would reveal any legal advice given or received by Pillsbury. 15:02
THE WITNESS: I will take back my earlier answer. 15:03
BY MR. BIRKHAEUSER:
Q. I don't know what you're saying. 15:03
When you said you'd take back your earlier answer, are you -- strike that. 15:03
Did Irico conduct an investigation into the facts alleged in plaintiffs' complaint? 15:03
MR. CARTER: Objection. Asked and answered. 15:03
BY MR. BIRKHAEUSER: 15:04
Q. You can answer. 15:04
A. Okay. After we received this complaint from the U.S., we consulted our attorneys and we also felt that it was quite strange that the U.S. would conduct a CRT antitrust investigation against us, but at that time our focus was on whether or not Irico had any products that were sold in the U.S., and we also later clarified on that issue, and indeed, we did not have any mass-produced products sold in the U.S., so the complaint against us was entirely baseless. 15:05

Q. What kind of investigation did you conduct to reach the conclusion that the complaint against Irico was baseless? 15:05 15:05 15:06

A. We contracted a company to search the database of Chinese customs for the data of our products -- of our export products during the relevant period, and the investigation scope covered all of those products we exported in that time frame, and the data showed that we did not export any products to the U.S. market, so it made no sense to file such a complaint against us. 15:06 15:06 15:06 15:07 15:07 15:07 15:07

Q. When did you contract with a company to search the database of Chinese customs? 15:07 15:07

A. It was around the beginning of 2008. 15:07

Q. What was the name of the company? 15:07

A. I don't remember the name, but I think it's in our document production. That company also issued a certificate to prove the search result. 15:07 15:08 15:08

Q. As best as you can recall, as you sit here today, what was the name of that company? 15:08 15:08

A. I really cannot recall. It has been a very long time. 15:08 15:08

Q. What exactly did you tell that company to search for? 15:08 15:08

A. I was not the person who approached that company. It was the staff of the Irico Group Sales 15:08 15:09

the complaint other than this report by the person that Irico contracted with? 15:21

MR. CARTER: Object to form. 15:21

THE WITNESS: No. 15:22

BY MR. BIRKHAEUSER: 15:22

Q. At the time you were investigating the facts of the complaint, did any Irico employee tell you that they had attended meetings with Irico's competitors? 15:22

A. They did. 15:22

Q. And what kind of investigation did you do as to the meetings that Irico had with its competitors? 15:23

A. We did not conduct any special investigation. We simply confirmed whether or not there was such a fact. 15:23

Q. Who told you that Irico employees attended meetings with Irico's competitors? 15:23

A. At that time, it was Liu Maihai, Shen Xiaolin, and there was another person who used to work for CEIEC, and that person's name was Liang Yuan. That's it. 15:24

Q. Did Shen Xiaolin tell you that Mr. Shen had attended a meeting of CEOs and presidents of CRT competitors in Shanghai in November of 2006? 15:25

MR. CARTER: Object to form. 15:25

THE WITNESS: It was not as detailed as to exactly which meeting. 15:25

BY MR. BIRKHAEUSER:
Q. Did anyone tell you how many meetings that Irico employees had had with Irico's competitors? 15:25 15:25
A. No. 15:26
Q. Were you preliminary responsible for gathering information to give to Pillsbury after you were served with the complaint? 15:26 15:26 15:26
MR. CARTER: Object to form. 15:26
THE WITNESS: No. Actually, after we were served the complaint, we did several things. 15:27 15:27
The first one was -- we formed an internal working group to lead the work of conducting the investigation with respect to this litigation. It was a task force working group. 15:27 15:28 15:28 15:28
Secondly, we engaged Pillsbury as the counsel to represent us, but at that time several law firms were pitching us for the case, and we later talked with them and engaged Pillsbury as our outside counsel. 15:28 15:28 15:28 15:28
The third one we did -- the third thing we did was that we conducted an investigation to see if we actually sold any products in the U.S. market, and the information we got was no. So we asked Pillsbury to try to talk and reason with the plaintiffs that it was a mistake to sue Irico, and we asked them to remove us from the defendants. 15:28 15:28 15:28 15:28 15:28 15:28 15:28

The fourth thing that we did was to notify all the relevant people based on the request from Pillsbury, and those people were asked to preserve all the information and documents related to the case. 15:29 15:29 15:29 15:29

During that process, Pillsbury related a very important piece of information to us. It told us that it was actually a class action and the plaintiffs in the case were trying to form a group of plaintiffs to conduct the litigation, and the defendants were also trying to form a group, and Pillsbury's advice to us was that we join the defendants group. So, internally, in the company, we also held some discussions on that advice. 15:30 15:30 15:30 15:30 15:30 15:30 15:30 15:30 15:30

And the company held several rounds of discussions on that issue in order to understand the situation, but the situation with Irico is different from that with other companies in the defendants' group. Those other companies were big multinational companies and the U.S. market was their main market. They not only had CRT products in the U.S. market, they also had the TV whole sets in the U.S. market, and Irico, at that time, had neither, so it was to the disadvantage of Irico to join and form the defendants group. 15:31 15:31 15:31 15:31 15:31 15:31 15:31 15:31 15:32 15:32

And also, at that time, the U.S. government was conducting, actually, criminal investigations in the 15:32 15:32

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
OAKLAND DIVISION

IN RE: CATHODE RAY TUBE (CRT)) MASTER FILE NO.
ANTITRUST LITIGATION) CV-07-5944 JST
_______________________________)
)
THIS DOCUMENT RELATES TO:)
)
ALL INDIRECT PURCHASER ACTIONS)
ALL DIRECT PURCHASER ACTIONS)
)
DEFENDANTS.)
_______________________________)

VIDEOTAPED DEPOSITION OF YAN YUNLONG
VOLUME III
THURSDAY, SEPTEMBER 29, 2022
MACAU S.A.R., CHINA

FILE NO. SF 5436477

REPORTED BY MARK McCLURE, CRR
CAL CSR 12203

foundation. Improper legal opinion. 09:50:51
THE WITNESS: My understanding is that the 09:51:25
ex-factory prices of our Irico CRT products should not 09:51:28
be below the average production cost published by the 09:51:34
national government agencies, as referenced earlier; 09:51:41
which means that for each of the 20-inch color picture 09:52:07
tube that we manufacture, the price cannot go lower than 09:52:10
440 RMB, and the price of the 25-inch color picture tube 09:52:18
should not go lower than 720 RMB. 09:52:25
BY MR. CARTER: 09:52:25
Q. Mr. Yan, looking back at page 460, with the 09:52:45
newspaper clipping -- 09:52:48
A. Okay. 09:52:54
Q. -- the table at the bottom of that clipping is 09:52:55
titled "Industrial Average Production Cost," correct? 09:52:58
MR. RUSHING: Objection to form. 09:53:10
THE WITNESS: Yes. 09:53:11
BY MR. CARTER: 09:53:11
Q. To your understanding, if Irico Group's 09:53:17
production costs were lower than the industry average, 09:53:21
could Irico Group lawfully price its CRTs below these 09:53:27
levels? 09:53:32
MR. RUSHING: Objection to form. Lack of 09:53:33
foundation. Calls for an improper legal opinion. 09:53:36
THE WITNESS: No. 09:54:10

MR. BIRKHAEUSER: Objection on the grounds that it mischaracterizes the document. 09:54:10 09:54:12

Objection. Objection on the ground that it mischaracterizes the document. 09:54:15 09:54:18

BY MR. CARTER: 09:54:28

Q. What's your understanding of what would happen if Irico Group sold CRTs at prices below these published industrial average production costs? 09:54:28 09:54:30 09:54:35

MR. RUSHING: Objection to form. Lacks foundation. Calls for an improper legal opinion. 09:54:38 09:54:42

THE WITNESS: According to my understanding, our company would have to bear legal liabilities and it will face punishments, and those people at the company at the leadership level who have direct responsibility regarding this would also face personal punishment. 09:55:23 09:55:25 09:55:31 09:55:37 09:55:40

MR. BIRKHAEUSER: Objection on the ground that it mischaracterizes the very language of the document itself. 09:55:47 09:55:48 09:55:51

BY MR. CARTER: 09:55:51

Q. Mr. Yan, you can set that document aside, and I have one other document that I'm going to introduce, if you give me a moment. 09:56:00 09:56:03 09:56:06

Mr. Yan, I'm introducing what was previously marked as Exhibit 8551. Please refresh your page and let me know when you see that. 09:56:29 09:56:32 09:56:36

A. 8551, right? 09:56:51
Q. Correct. 09:56:53
A. I see it. 09:56:55
Q. Could you please take a moment to review 09:56:58
Exhibit 8551 and let me know when you're ready. There's 09:57:00
an English translation on pages 1 through 5 of the 09:57:09
document, and then the Chinese original starts on page 09:57:15
6. 09:57:17
A. Okay, I see it. 09:57:32
Q. Looking at the red stamp and handwriting in 09:57:34
the bottom left of the page, what does that say? 09:57:41
MR. RUSHING: Objection to form. Lacks 09:57:57
foundation. 09:57:59
THE WITNESS: The first page, right? 09:58:04
BY MR. CARTER: 09:58:04
Q. The first page in Chinese, yes. 09:58:06
A. I do not see a red box -- I see it now. My 09:58:21
bad. I'm sorry. 09:58:27
The first line in the box says "Electronic 09:58:28
industry archive," and the second line says "Copy 09:58:41
2017052 number." 09:58:47
Q. Do you have an understanding of what the 09:58:54
presence of that stamp indicates about the document? 09:58:56
A. This indicates that the source of this 09:58:58
document comes from the archive of the archive library 09:59:27

EXHIBIT 3

Page 1

IN THE UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
San Francisco Division

- - - - - - - - - - - - - - - - - -

IN RE:	)
	)
CATHODE RAY TUBE (CRT)	)Master File No.
ANTITRUST LITIGATION	)07-CV-5944-JST
	)
	)MDL No. 1917
	)
	)
	)

- - - - - - - - - - - - - - - - - -

DEPOSITION OF WANG ZHAOJIE

HIGHLY CONFIDENTIAL

VOLUME I

Wednesday, March 6th, 2019

AT: 9.08 am

Taken at:

Kobre & Kim
6/F ICBC Tower
3 Garden Road
Central
Hong Kong

Court Reporter:

Bron Williams
Accredited Real-time Reporter

Page 6

invoice
Exhibit 8411 Bates number 103
IRI-CRT-00003588 - Export
invoice
Exhibit 8412 Bates number 105
IRI-CRT-00003594 - Export
invoice
Exhibit 8413 Bates number 109
IRI-CRT-00003546 - Material
from a database file

Page 7

VIDEOGRAPHER: Good morning. Here begins volume I, media number 1 in the deposition of Wang Zhaojie in the matter of In Re Cathode Ray Tube (CRT) Antitrust Litigation, in the United States District Court, Northern District of California, San Francisco division. Master file number 07-CV-5944-JST. MDL No. 1 917.

Today's date is March 6, 2019. The time on the video monitor is 9.08 a.m.

The certified video operator today is Inga Kornev, contracted by US Legal Support. This video deposition is taking place at Kobre & Kim, ICBC Tower, 3 Garden Road, Central, Hong Kong. Counsel, please voice identify yourselves and state whom you represent.

MR. BENZ: Steven Benz from the law firm Kellogg, Hansen PLLC, Washington DC, for the direct purchaser Plaintiffs.

MR. HWU: David Hwu from the law firm of Saveri & Saveri in San Francisco on behalf of the direct purchaser Plaintiffs.

MS. FU: Qianwei Fu, Zelle LLP on behalf of the indirect purchaser Plaintiffs.

MS. CAPURRO: Lauren Capurro from Trump, Alioto, Trump & Prescott for the indirect purchaser plaintiffs.

MR. MARGO: Benjamin Margo, the Kellogg Hansen law firm, for the direct purchaser plaintiffs.

Page 8

MR MONTANO: Michael Montano, Cotchett, Pitre & McCarthy on behalf of the direct purchaser plaintiffs.

MR. PLUNKETT: Stuart Plunkett from Baker Botts on before of the Irico defendants and the witness.

MS. YANG: Kaylee Yang from Baker Botts llP on behalf of the Irico defendants.

MR. JACOBSMEYER: Brian Jacobsmeyer from Baker Botts LLP on behalf of the Irico defendants and the witness.

VIDEOGRAPHER: Would all others please state your name for the record.

MS. GUO: Guo Xiao Yan.

MS. SHANG: Ting Shang.

INTERPRETER: Kuang-Shai Chao. I am the interpreter.

VIDEOGRAPHER: The court reporter today is Bron Williams on behalf of US Legal Support. Would the reporter swear in the interpreters and the witness.

INTERPRETER - Kuang-Shai Chao (affirmed)

QIANWEI FU - (affirmed) - acting as a check interpreter

DAVID HWU - (affirmed) - acting as a check interpreter

WANG ZHAOJIE

having been duly affirmed testified as follows:

(All answers were given through the interpreter unless otherwise indicated)

MR. HWU: I hate to interrupt, but the live screen

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for our check interpreter is not working. So could we go off the record to fix this really quick?

VIDEOGRAPHER: Going off -- this marks the end of media number 1 of the deposition of Wang Zhaojie. Going off the record. The time is 9.11.

(Break taken.)

VIDEOGRAPHER: We are back on the record. Here begins media 2 in the deposition of Wang Zhaojie, the time is 9.12.

BY MR. BENZ:

Q. Good morning, Mr. Wang. My name is Steven Benz and I represent the direct purchaser plaintiffs in this litigation.

Can you please state your full name and spell it for the record.

A. (Chinese spoken).

INTERPRETER: (Chinese spoken).

A. My name is Wang Zhaojie, spelled as W-A-N-G, Z-H-A-O-J-I-E.

BY MR. BENZ:

Q. Have you ever gone by any other name?

A. No.

Q. Do you have a nickname?

A. What do you mean by that nickname?

Q. A name that your friends call that you is not

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representative, correct?
A. The document said Liang Yuan.
Q. Do you know who Liang Yuan is?
A. Yes, I do know.
Q. How do you know Liang Yuan?
A. He is an employee of China National Electronic Import and Export Caihong Company.
Q. At this time, Liang Yuan was also a Group employee, correct?
MR. PLUNKETT: Object to the form.
A. No, that's not correct.
BY MR. BENZ:
Q. Do you know that around this time Irico Group sent Liang Yuan to testify on behalf of Irico Group in a European anti-dumping case?
MR. PLUNKETT: Object to the form.
A. I don't know.
BY MR. BENZ:
Q. Just to be clear, Mr. Wang, is Liang Yuan a man or a woman?
A. Ms. Liang Yuan. A female.
Q. The next line of questions in the document are topics 4 and 7.
Are you aware that in 1995 Irico Group had a sales company in the United States called Irico USA?

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MR. PLUNKETT: Objection, misstates the record.
A. I don't know.
BY MR. BENZ:
Q. While you worked in sales at Irico, were you aware of an entity called Irico USA?
A. I don't know.
Q. Have you ever been aware of a company called Irico USA?
A. Yes, I heard of it.
Q. When did you hear of Irico USA?
A. I saw this name in the document.
Q. You were at the sales department for over two decades, correct, Mr. Wang?
A. Let me think about it. Yes, roughly.
Q. And you are here on behalf of Irico Group and Irico Display to testify in response to topics 4 and 7, correct?
A. Yes.
Q. Can you tell me who in Irico Group sales department was responsible for coordinating sales to Irico USA?
MR. PLUNKETT: Object to the form.
A. I don't know.
BY MR. BENZ:
Q. Did Group sell CRTs to Irico USA?

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A. No.
Q. Do you have any understanding as to, within the time period at issue in this litigation, how many Irico CRTs and CPTs ended up in the United States?
MR. PLUNKETT: Object to the form.
Counsel, may I ask if the two people sitting next to you are check translators in this deposition? Because it seems that they are passing substantive questions to you, but they are also acting as check translators.
MR. BENZ: I'm going to keep asking my questions. If you have an objection you can state it for the record.
MR. PLUNKETT: I'm asking for a clarification of that issue. If you disagree that that is what is taking place in the room, I suggest you say so.
MR. BENZ: I have one check translator, and I have one person assisting me with questions.
MR. PLUNKETT: And that's the same person.
MR. BENZ: No, it has changed. Right now --
MR. PLUNKETT: Who is the check translator right now in the deposition?
MR. BENZ: The check translator right now is Ms. Fu.
MR. PLUNKETT: Okay.
MR. BENZ: And Mr. David Hwu is assisting me with questions. As you can see, because he has been passing me

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notes.
MR. PLUNKETT: Okay, but he also corrected a translation recently, which is why I got confused, and I believe that the other person is also passing questions to you -- at least that's how it appears -- and is not just acting as a check translator. If that's not true, you can correct that on the record.
MR. BENZ: Okay. We will continue.
I'm going to re-ask a question, because I don't believe I got a response from you, due to counsel's objection.
Q. Do you have any understanding, Mr. Wang, as to, within the time period at issue in this litigation, how many Irico CRTs and CPTs ended up either directly or indirectly in the United States?
MR. PLUNKETT: Object to the form.
A. Irico Display and Irico Group never sell products to the States.
BY MR. BENZ:
Q. I understand that, but my question for you is, regardless of the distribution channel, whether you made any attempt in your preparation for today's deposition, to determine the amount of sales, attempted sales, or contemplated sales, by Irico, either directly or indirectly to the United States during the class period. And I mean

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indirectly. It could have had multiple intermediaries involved.
So that's my question.
MR. PLUNKETT: Object to the form.
A. I don't know.
BY MR. BENZ:
Q. Did Irico Electronics sell CRTs to Irico USA during the class period?
A. Based on my understanding, the answer is no.
Q. I would like to show the witness what has previously been marked as Exhibit 8392.
(Previously marked Exhibit 8392 shown to witness)
This is also topics 4 and 7.
I have handed Mr. Wang Exhibit 8392. It is a document dated 27th July 2001 from the auditing department at Irico Group Corporation. The Bates numbers are IRI-CRT-0003490 through 3497.
Please take as much time as you need, Mr. Wang.
A. Yes.
Q. Do you have an understanding as to what this document is?
A. I reviewed this document.
Q. Did you review this document in preparation for your deposition?
A. Yes.

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Q. What is your understanding as to the purpose of this document?
A. I don't know.
Q. Can you look at the header on the first page of the document?
Do you see at the top where it says "IRICO Group Corporation Auditing Department Document"?
A. Yes.
Q. And then below that it says:
"Irico auditing (2001) No. 1."
Do you see that?
A. Yes.
Q. And then below that it says:
"A Brief on Auditing Results for IRICO (USA) Inc."
Do you see that?
A. Yes, I saw it.
Q. Does this appear to you to be a document created by the Irico Group Corporation auditing department on or about 27th July 2001?
MR. PLUNKETT: Object to the form.
A. (Chinese spoken).
INTERPRETER: The witness is asking me to repeat the question.
(Chinese spoken).
A. This is a document from the auditing

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department from Irico Group.
BY MR. BENZ:
Q. And this document was kept in Irico Group's files, correct?
A. It should be.
Q. Do you have any reason to believe this is not an accurate, true and correct copy of this document?
A. No.
Q. If you could, court reporter, give the witness Exhibit 8393, previously marked.
(Previously marked Exhibit 8393 handed to the witness)
Mr. Wang, I handed you Exhibit 8393. It is a two-page-exhibit with Bates numbers IRI-CRT00003498 through 3499. Have you seen this exhibit before?
A. Yes, I saw it before.
Q. Do you have an understanding as to the purpose of this document?
MR. PLUNKETT: Object to form.
A. I don't understand.
BY MR. BENZ:
Q. What is this document?
A. I don't know.
Q. Have you had a chance to review this?
A. Yes.
Q. Is it fair to say this is Shaanxi province

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People's Government's approval of CNEICC's establishment of Irico USA?
MR. PLUNKETT: Objection to form.
A. The document speaks for itself.
BY MR. BENZ:
Q. Mr. Wang. This exhibit was produced to us by the lawyers in -- your lawyers, and it came from Irico Group's files. Do you understand that?
A. Yes, I do.
Q. And you believe that you have been prepared to speak to topics 4 and 7 at your deposition here today, correct?
A. Yes.
Q. So I'm asking you what is your understanding as the corporate designee for Irico Group and Irico Display as to the purpose of this exhibit as it relates to topics 4 and 7?
MR. PLUNKETT: Objection, vague.
A. (Chinese spoken).
BY MR. BENZ:
Q. What was his answer?
A. Please repeat the question.
INTERPRETER: (Chinese spoken).
A. Could you repeat your question one more time?

Wang Zhaojie Highly Confidential

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and recontinuing tomorrow, at 9 a.m.

MR. PLUNKETT: Agreed.

VIDEOGRAPHER: This is the end of media number 9, and volume I of the deposition of Wang Zhaojie. Going off the record. The time is 5.55.

(Whereupon, the deposition adjourned at 5.55 pm)

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CERTIFICATE OF COURT REPORTER

I, Bron Williams, an Accredited Real-time Reporter, hereby certify that the testimony of the witness Wang Zhaojie in the foregoing transcript, numbered pages 1 through 115, taken on this 6th day of March, 2019 was recorded by me in machine shorthand and was thereafter transcribed by me; and that the foregoing transcript is a true and accurate verbatim record of the said testimony.

I further certify that I am not a relative, employee, counsel or financially involved with any of the parties to the within cause, nor am I an employee or relative of any counsel for the parties, nor am I in any way interested in the outcome of the within cause.

Signed: Bron Williams

Name: Bron Williams

Date: ....

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CERTIFICATE OF DEPONENT

I, Wang Zhaojie, hereby certify that I have read the foregoing pages, numbered 1through 115, of my deposition of testimony taken in these proceedings on Wednesday, March 6th, 2019 and, with the exception of the changes listed on the next page and/or corrections, if any, find them to be a true and accurate transcription thereof.

Signed: ....

Name: Wang Zhaojie

Date: ....

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ERRATA SHEET

Case Name: In Re Cathode Ray Tube Antitrust Litigation

Witness Name: Wang Zhaojie

Date: 03/06/2019

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Subscribed and sworn to before me this 6th day of March, 2019.

____

Wang Zhaojie

EXHIBIT 4

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
OAKLAND DIVISION

IN RE: CATHODE RAY TUBE (CRT)) MASTER FILE NO.
ANTITRUST LITIGATION) CV-07-5944 JST
_______________________________)
)
THIS DOCUMENT RELATES TO:)
)
ALL INDIRECT PURCHASER ACTIONS)
ALL DIRECT PURCHASER ACTIONS)
)
DEFENDANTS.)
_______________________________)

VIDEOTAPED DEPOSITION OF LI MIAO
VOLUME III
THURSDAY, MARCH 9, 2023
HONG KONG

FILE NO. SF 5759557

REPORTED BY MARK McCLURE, CRR
CAL CSR 12203

Q. Okay. In any event, the safety standard that 16:43:01
the tube was manufactured to would be reflected in the 16:43:08
model number? 16:43:12
A. Yes. 16:43:29
Q. I believe, yesterday, you referred to 16:43:32
something called the reinforcement band, is that right? 16:43:36
A. What did you say? 16:43:58
Q. Do you recall -- strike that. 16:44:02
Is there something called a reinforcement band 16:44:05
that's part of the manufacturing process of the tube? 16:44:08
A. It's called explosion-prevention band. 16:44:28
Q. Is that something that a customer would 16:44:33
specify, also? 16:44:36
A. The structure, the type and the manufacturing 16:44:37
processes regarding the explosion-prevention band are 16:45:00
very closely related to the safety standards. 16:45:05
Q. In your role as the plant chief, did you 16:45:26
communicate with Irico's customers? 16:45:34
A. We need to communicate with the users 16:45:35
regarding how to match the circuit with the tube when 16:46:03
they use our products. Also, we provide after-sales 16:46:08
services to our users after they purchase our products. 16:46:35
Q. What type of communications would you have 16:46:45
with customers before you manufactured a tube for them? 16:46:49
A. It's mainly the discussions regarding how to 16:46:55

match the circuitry with a certain tube. 16:47:13

Q. And then, was that part of your responsibility as the plant chief, to speak with the customers? 16:47:18 16:47:22

A. Generally speaking, I would not handle that directly. I have engineers who would communicate with the customers regarding the design and providing services. 16:47:27 16:47:48 16:48:08 16:48:12

Q. Okay. Would any other category of employee, other than engineers, communicate with customers? 16:48:14 16:48:21

MR. CARTER: Object to form. 16:48:34

THE WITNESS: We would also send people to provide guidance to the users as to the way to operate our products after they started to use our products. But that's only for the time when they just start to use the products. After they have used the product for a while, we will not provide such guidance anymore. 16:48:42 16:49:13 16:49:16 16:49:32 16:49:37 16:49:40

BY MR. BIRKHAEUSER: 16:49:40

Q. What customers do you remember purchasing Irico tubes while you were in Plant No. 1? 16:49:47 16:49:51

A. Almost all domestic TV makers have purchased Irico tubes. Regarding the overseas purchasers, based on what I remember, they were from Thailand, Britain, Turkey, and either Russia or Belarus. I don't quite remember. 16:49:55 16:50:21 16:51:05 16:51:10 16:51:20

Q. Do you recall any other countries that 16:51:21

purchased tubes manufactured in Plant 1? 16:51:25
MR. CARTER: Object to form. 16:51:30
THE WITNESS: From the perspective of 16:51:58
providing technical communication and customer services, 16:52:01
I don't recall other countries. 16:52:06
BY MR. BIRKHAEUSER: 16:52:06
Q. Do you know about customers that purchased 16:52:09
tubes from Irico manufacturing facilities other than 16:52:16
Plant 1? 16:52:23
A. I don't understand the question. 16:52:40
Q. Do you know about customers that bought tubes 16:52:44
manufactured by other Irico plants, other than Plant 1? 16:52:50
A. Plant No. 1 manufactured the tubes, and Irico 16:53:00
also has Plant No. 2 and the factory of Irico Display 16:53:41
Devices. They also manufacture the tubes. So it's 16:53:48
quite normal for the customers to purchase the tubes 16:53:51
from Plant No. 1, as well as from Plant No. 2 and Irico 16:53:54
Display Devices. 16:54:03
It's also normal for the customers to purchase 16:54:03
the tubes from other manufacturers inside China, because 16:54:05
there are also other tube makers in China. That's also 16:54:09
quite normal. 16:54:13
Am I misunderstanding your question? 16:54:22
Q. Can you tell me the identity of customers 16:54:29
purchasing tubes from Plant 2? 16:54:32

EXHIBIT 5

R. Alexander Saveri (173102)
rick@saveri.com
Geoffrey C. Rushing (126910)
grushing@saveri.com
Matthew D. Heaphy (227224)
mheaphy@saveri.com
SAVERI & SAVERI, INC.
706 Sansome Street
San Francisco, California 94111
Telephone: (415) 217-6810
Facsimile: (415) 217-6813

Lead Counsel for Direct Purchaser Plaintiffs

UNITED STATES DISTRICT COURT

NORTHERN DISTRICT OF CALIFORNIA

OAKLAND DIVISION

IN RE: CATHODE RAY TUBE (CRT) ANTITRUST LITIGATION	Master File No. 07-CV-5944-JST MDL No. 1917
This Document Relates To: *ALL DIRECT PURCHASER ACTIONS*	**DIRECT PURCHASER PLAINTIFFS' SUPPLEMENTAL OBJECTIONS AND RESPONSES TO DEFENDANTS IRICO GROUP CORP. AND IRICO DISPLAY DEVICES CO., LTD.'S SECOND SET OF INTERROGATORIES TO DIRECT PURCHASER PLAINTIFFS**

PROPOUNDING PARTIES:	IRICO GROUP CORP.; IRICO DISPLAY DEVICES CO., LTD.
RESPONDING PARTIES:	ARCH ELECTRONICS, INC.; CRAGO, D/B/A DASH COMPUTERS, INC.; MEIJER, INC.; MEIJER DISTRIBUTION, INC.; NATHAN MUCHNICK, INC.; PRINCETON DISPLAY TECHNOLOGIES, INC.; RADIO & TV EQUIPMENT, INC.; STUDIO SPECTRUM, INC.; WETTSTEIN AND SONS, INC. D/B/A WETTSTEIN'S
SET NO.:	TWO

Pursuant to Rules 26 and 33 of the Federal Rules of Civil Procedure, Direct Purchaser Plaintiffs Arch Electronics, Inc.; Crago, d/b/a Dash Computers, Inc.; Meijer, Inc.; Meijer Distribution, Inc.; Nathan Muchnick, Inc.; Princeton Display Technologies, Inc.; Radio & TV Equipment, Inc.; Studio Spectrum, Inc.; and Wettstein and Sons, Inc. d/b/a Wettstein's (together, "Plaintiffs"), by their attorneys, hereby provide the following objections to Defendants Irico Group Corp. and Irico Display Devices Co., Ltd.'s Second Set of Interrogatories to Direct Purchaser Plaintiffs (the "Interrogatories") as follows:

GENERAL OBJECTIONS

Each of the following objections is incorporated by reference into each of the responses herein:

1. Plaintiffs and their counsel have not completed their (1) investigation of the facts relating to this case, (2) discovery in this action, or (3) preparation for trial. The following responses are therefore based upon information known at this time and are provided without prejudice to Plaintiffs' right to supplement these responses prior to trial or to produce evidence based on subsequently discovered information. Likewise, Plaintiffs' responses are based upon, and therefore limited by, Plaintiffs' present knowledge and recollection, and consequently, Plaintiffs reserve the right to make any changes to these responses if it appears at any time that inadvertent errors or omissions have been made.

2. Plaintiffs generally object to the Interrogatories, including the Instructions and Definitions, on the ground that they purport to enlarge, expand or alter in any way the plain meaning and scope of any interrogatory or to impose any obligations on Plaintiffs' responses in

excess of those required by the Federal Rules of Civil Procedure. Plaintiffs will respond to these Interrogatories in accordance with their understanding of the obligations imposed by the Federal Rules of Civil Procedure.

3. Plaintiffs object to the Interrogatories, including the Instructions and Definitions, on the ground that the information sought is protected by the attorney-client privilege, the attorney work product doctrine, the settlement privilege, the mediation privilege or is otherwise privileged and/or immune from discovery. By responding to these Interrogatories, Plaintiffs do not waive, intentionally or otherwise, any attorney-client privilege, any settlement privilege, any mediation privilege, attorney work-product or any other privilege, immunity or other protection that may be asserted to protect any information from disclosure. Accordingly, any response or production of documents or disclosure of information inconsistent with the foregoing is wholly inadvertent and shall not constitute a waiver of any such privilege, immunity or other applicable protection.

4. Plaintiffs object to these Interrogatories on the ground that they are compound, conjunctive or disjunctive.

5. Plaintiffs object to the Interrogatories on the ground that they duplicate other requests, in whole or in part, made in MDL No. 1917 in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs will not reproduce any material that has been previously produced by another party to MDL No. 1917. *See* Case Management Order, 2 (Feb. 16, 2021) (ECF No. 5907).

6. Plaintiffs object to the Interrogatories on the ground that they are overly broad and unduly burdensome.

7. Plaintiffs object to the Interrogatories on the ground that they are vague, ambiguous, redundant, harassing or oppressive.

8. Plaintiffs object to the Interrogatories on the ground that they require Plaintiffs to draw legal conclusions.

9. Plaintiffs object to the Interrogatories on the ground that the information requested is neither relevant nor proportional to the needs of the case.

10. Plaintiffs object to the Interrogatories on the ground that they, or any portion of

them, seek production of any information within the possession, custody, or control of any Defendant, or of publicly available information such that the information is obtainable from some other source that is more convenient, less burdensome or less expensive, or the production of the information will impose undue burden, inconvenience, or expense upon Plaintiffs.

11. Plaintiffs reserve the right to modify their allegations based on additional discovery, additional analysis of existing discovery, discovery not yet completed and/or expert discovery, and Plaintiffs reserve the right to supplement and/or delete the responses given in light of further evidence and further analysis of present and subsequently acquired evidence.

12. In addition, in accordance with the Federal Rules of Civil Procedure, Plaintiffs reserve the right to introduce evidence not yet identified herein supporting Plaintiffs' allegations, including evidence that Plaintiffs expect to further develop through the course of discovery and expert analysis.

13. In providing responses to the Interrogatories, Plaintiffs reserve all objections as to competency, relevance, materiality, privilege, or admissibility as evidence in any subsequent proceeding in, or trial of, this or any other action for any purpose whatsoever.

14. No incidental or implied admissions are intended in these responses. Plaintiffs' response to all or any part of any interrogatory should not be taken as an admission that: (a) Plaintiffs accept or admit the existence of any fact(s) set forth or assumed by the interrogatory; or (b) Plaintiffs have in their possession, custody or control documents or information responsive to that interrogatory; or (c) documents or information responsive to that interrogatory exist. Plaintiffs' response to all or any part of an interrogatory also is not intended to be, and shall not be, a waiver by Plaintiffs of all or any part of its objection(s) to that interrogatory.

15. Plaintiffs object to the Interrogatories on the ground that the cumulative requests by Defendants and Co-Conspirators in this litigation exceed the permissible number set forth in the Federal Rules.

OBJECTIONS TO CERTAIN DEFINITIONS AND INSTRUCTIONS

1. Plaintiffs object to the definition of "Complaint" as vague and ambiguous. Plaintiffs understand this definition to refer to DPPs' Consolidated Amended Complaint at ECF No. 436 and

as modified by the Stipulation and Order at ECF No. 996.

2. Plaintiffs object to the definition of "Co-Conspirator(s)" as vague and ambiguous. Paragraphs 81–84 of the Complaint do not enumerate entities. Plaintiffs understand this definition to refer to persons or entities described in Paragraphs 81–84 of the Complaint.

3. Plaintiffs object to the definition of "CRT Product(s)" as vague and ambiguous. Plaintiffs understand "CRT Product(s)" to have the same meaning as the definition contained in Paragraph 1 of the Complaint.

4. Plaintiffs object to the definition of "Defendant(s)" as vague and ambiguous. Paragraphs 24–80 of the Complaint include entities other than Defendants. Plaintiffs further object to the definition of "Defendant(s)" to the extent that it excludes the Mitsubishi and Thomson Defendants in MDL No. 1917.

5. Plaintiffs object to the definition of "Document(s)" on the grounds that it is overbroad boilerplate that includes irrelevant documents, such as "package inserts or other information accompanying medications." Plaintiffs further object to the extent that the definition exceeds the scope of the Federal Rules of Civil Procedure.

6. Plaintiffs object to the definitions of "Identity" and "Identify" (Definitions J and K) as vague and ambiguous.

7. Plaintiffs object to the definition of "Person" as vague and ambiguous as to the distinction between "means" and "and includes."

8. Plaintiffs object to the definition of "Testimony" as vague and ambiguous as to the meaning of "any other percipient witness testimony."

9. Plaintiffs object to the definition of "You" and "Your" as vague and ambiguous as it relies on the undefined, capitalized term "Plaintiffs." If "Plaintiffs" is intended to mean the parties identified as "Responding Parties" in the Requests, Plaintiffs object to the definition as overbroad in seeking discovery of class members who are not currently serving as Named Plaintiffs and have not served as Class Representatives. Plaintiffs object on the grounds that this definition seeks the production of documents outside Plaintiffs' possession, custody, and control. Plaintiffs further object on the ground that attorneys and agents are included in this definition, and any response or

production of documents that may subsequently occur pursuant to these Requests shall not include any documents protected by the attorney-client privilege, work product doctrine, the settlement privilege, or any other applicable privileges or doctrines. Plaintiffs further object to this definition to the extent that it refers to any entity other than Plaintiffs.

10. Plaintiffs object to the Instructions to the extent they seek to expand the requirements of the Federal Rules of Civil Procedure. Plaintiffs will respond in accordance with the Federal Rules.

RESPONSES

INTERROGATORY NO. 1

If Your response to any Request for Admission was anything other than an unqualified admission, separately for each Request for Admission:

(a) state the number of the request for admission;

(b) state all facts upon which You base Your response;

(c) Identify all Evidence upon which You intend to rely to support Your response; and

(d) Identify each Person who has knowledge of the facts upon which You base Your response.

RESPONSE TO INTERROGATORY NO. 1

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs object to this interrogatory on the grounds that it is compound in that it includes several separate interrogatories in one interrogatory. Plaintiffs further object to this interrogatory as well as Defendants Irico Group Corp. and Irico Display Devices Co., Ltd.'s First Set of Requests for Admission to Direct Purchaser Plaintiffs ("RFAs") to which it refers on the grounds that it is a premature contention interrogatory in seeking "all facts" and "all Evidence." Discovery remains open for Plaintiffs until May 17, 2022. In addition, the Irico Defendants have failed to make complete discovery regarding the subject matter of the RFAs, including their sales during the class period, and their contacts with their alleged coconspirators. Plaintiffs further object to this interrogatory on the grounds that the Irico Defendants have destroyed or otherwise unlawfully failed to preserve substantial evidence in this

case, including without limitation evidence of their U.S. sales and their participation in conspiratorial meetings and agreements. Plaintiffs further object to this interrogatory on the grounds that it is overbroad in seeking "each Person" with knowledge of the facts. Plaintiffs further object on the grounds that this interrogatory requires Plaintiffs to consult multiple documents in order to understand the question. Plaintiffs further object to this interrogatory on the grounds that the definition of "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including in that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. *See, e.g.*, Direct Purchaser Pls.' Opp. to the Irico Defs.' Am. Mots. to Dismiss Claims of Direct Purchaser Pls. for Lack of Subject Matter Jurisdiction at 12–14 (ECF No. 5640) (Apr. 1, 2019). Plaintiffs further object to this interrogatory on the grounds that the definition of "Evidence From Other Parties" in the RFAs exceeds the scope of Rule 36(a)(1) of the Federal Rules of Civil Procedure. Plaintiffs incorporate by this reference all objections made in their response to the RFAs served herewith.

Subject to and without waiving the foregoing objections, Plaintiffs respond as follows:

REQUEST FOR ADMISSION NO. 1: Admit that You have no Evidence From Other Parties that Irico attended any Glass Meetings as defined in Paragraph 141 of the Complaint.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "Glass Meetings as defined in Paragraph 141 of the Complaint" is vague, ambiguous and misleading because "Glass Meetings" are not "defined" in paragraph 141; rather the Complaint alleges that some group meetings "became known as Glass Meetings" and describes those meetings in various paragraphs in the Complaint, including paragraph 141 (*see, e.g.*, ¶¶ 140, 142–175). Plaintiffs further object to this Interrogatory on the ground that it duplicates other

requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig*., MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

Plaintiffs contend that the conspiracy involved, *inter alia*, hundreds of meetings between the conspirators including group meetings of conspirators, some of which were referred to as "Glass Meetings," bilateral meetings between two conspirators, as well as email, telephone and other communications between conspirators. While discovery is continuing and Plaintiffs expect to discover additional conspiratorial contacts, the Irico Defendants participated in over one hundred conspiratorial contacts including glass, group and bilateral meetings, telephone and email communications, and other contacts with its coconspirators.

Plaintiffs have identified and provided to the Irico Defendants (and the Court) voluminous evidence of their participation in over 100 meetings with their co-conspirators and have provided extensive information regarding these meetings. In particular, on May 27, 2021, Plaintiffs provided the Irico Defendants with various documentation (including meeting notes produced by other Defendants, deposition transcripts (including testimony by admitted conspirators), as well as testimony given by the Irico Defendants corporate representative Wang Zhaojie admitting his own attendance on the Irico Defendants' behalf at "many, many" competitor meetings, and admitting that the Irico Defendants often contacted their competitors. The Binder Documents evidence both

bilateral contacts between the Irico Defendants and their co-conspirators, as well as group meetings, many of which were formal, pre-arranged and regular group meetings with its co-conspirators, including Chunghwa, Samsung SDI, LG, Philips, LPD, and Panasonic, at which the participants, among other things, exchanged competitively sensitive information including, e.g., information on inventories, production, sales and exports; agreed upon pricing guidelines, market shares, customer allocation, production levels and other matters; discussed co-conspirator's sales and compliance with previous agreements; discussed anticipated future market conditions; and discussed pretexts to be used to justify price increase and thus would have been considered "Glass Meetings."

Plaintiffs direct the Irico Defendants to the following documents: CHU00030661, CHU00030665, CHU00030679, CHU00030684, CHU00030688, CHU00016621, CHU00016622, CHU00030692, CHU00030695, CHU00030705, CHU00030734, CHU00030752, SDCRT-0086599, CHU00030777, CHU00029050, CHU00030797, SDCRT-0086672, CHU00030819, CHU00030823, CHU00030827, CHU00030843, SDCRT-0086698, CHU00029046, CHU00030881, CHU00030941, CHU00030946, CHU00030953, CHU00030973, CHU00030992, CHU00031002, CHU00031018, CHU00029110, CHU00031032, CHU00031040, CHU00031044, CHU00031070, CHU00031088, CHU00031092, CHU00031107, CHU00031113, SDCRT-0087340, SDCRT-0087694, SDCRT-0087700, SDCRT-0006674, BMCC-CRT000142063, SDCRT-0090225, SDCRT-0090233, BMCC-CRT000540532, SDCRT-0091409, SDCRT-0091569, SDCRT-0091573, SDCRT-0091584, SDCRT-0091589, SDCRT-0091980, SDCRT-0091925, SDCRT-0091942, SDCRT-0091950, CHU00725770, SDCRT-0091957, CHU00102751, CHU00102752, CHU00102863, CHU00102864, CHU00447509, CHU00447510, BMCC-CRT000105586, SDCRT-0105131, CHU00029131, CHU00029138, IRI-CRT-00024212 to 15.

See also Plaintiffs' response to Interrogatory No. 3, *infra*.

Plaintiffs believe the following individuals have knowledge relating to the foregoing:

All attendees identified in any of the meetings identified in the Binder Documents or the other documents identified above; all Irico individuals previously identified in any discovery response relating to contacts with competitors and co-conspirators.

REQUEST NO. 2: Admit that You have no Evidence From Other Parties that Irico attended any Glass Meetings as defined in Paragraph 32 of the Johnson Report.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "Glass Meeting as defined in Paragraph 32 of the Johnson Report" is vague, ambiguous and misleading because "Glass Meetings" are not "defined" there; rather the Johnson Report describes "Glass Meetings" in several other paragraphs, as well (*see, e.g.*, ¶¶ 33–51, 74). Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

Plaintiffs contend that the conspiracy involved, *inter alia*, hundreds of meetings between the conspirators including group meetings of conspirators, some of which were referred to as "Glass Meetings," bilateral meetings between two conspirators, as well as email, telephone and

other communications between conspirators. While discovery is continuing and Plaintiffs expect to discover additional conspiratorial contacts, the Irico Defendants participated in over one hundred conspiratorial contacts including glass, group and bilateral meetings, telephone and email communications, and other contacts with its coconspirators.

Plaintiffs have identified and provided to the Irico Defendants (and the Court) voluminous evidence of their participation in over 100 meetings with their co-conspirators and have provided extensive information regarding these meetings. In particular, on May 27, 2021, Plaintiffs provided the Irico Defendants with various documentation (including meeting notes produced by other Defendants, deposition transcripts (including testimony by admitted conspirators), as well as testimony given by the Irico Defendants corporate representative Wang Zhaojie admitting his own attendance on the Irico Defendants' behalf at "many, many" competitor meetings, and admitting that the Irico Defendants often contacted their competitors. The Binder Documents evidence both bilateral contacts between the Irico Defendants and their co-conspirators, as well as group meetings, many of which were formal, pre-arranged and regular group meetings with its co-conspirators, including Chunghwa, Samsung SDI, LG, Philips, LPD, and Panasonic, at which the participants, among other things, exchanged competitively sensitive information including, e.g., information on inventories, production, sales and exports; agreed upon pricing guidelines, market shares, customer allocation, production levels and other matters; discussed co-conspirator's sales and compliance with previous agreements; discussed anticipated future market conditions; and discussed pretexts to be used to justify price increase and thus would have been considered "Glass Meetings."

Plaintiffs direct the Irico Defendants to the following documents: CHU00030661, CHU00030665, CHU00030679, CHU00030684, CHU00030688, CHU00016621, CHU00016622, CHU00030692, CHU00030695, CHU00030705, CHU00030734, CHU00030752, SDCRT-0086599, CHU00030777, CHU00029050, CHU00030797, SDCRT-0086672, CHU00030819, CHU00030823, CHU00030827, CHU00030843, SDCRT-0086698, CHU00029046, CHU00030881, CHU00030941, CHU00030946, CHU00030953, CHU00030973, CHU00030992, CHU00031002, CHU00031018, CHU00029110, CHU00031032, CHU00031040, CHU00031044,

CHU00031070, CHU00031088, CHU00031092, CHU00031107, CHU00031113, SDCRT-0087340, SDCRT-0087694, SDCRT-0087700, SDCRT-0006674, BMCC-CRT000142063, SDCRT-0090225, SDCRT-0090233, BMCC-CRT000540532, SDCRT-0091409, SDCRT-0091569, SDCRT-0091573, SDCRT-0091584, SDCRT-0091589, SDCRT-0091980, SDCRT-0091925, SDCRT-0091942, SDCRT-0091950, CHU00725770, SDCRT-0091957, CHU00102751, CHU00102752, CHU00102863, CHU00102864, CHU00447509, CHU00447510, BMCC-CRT000105586, SDCRT-0105131, CHU00029131, CHU00029138, IRI-CRT-00024212 to 15.

See also Plaintiffs' response to Interrogatory No. 3, *infra*.

Plaintiffs believe the following individuals have knowledge relating to the foregoing:

All attendees identified in any of the meetings identified in the Binder Documents or the other documents identified above; all Irico individuals previously identified in any discovery response relating to contacts with competitors and co-conspirators.

REQUEST NO. 3: Admit that You have no Evidence From Other Parties that Irico attended any Green Meetings as defined in Paragraph 141 of the Complaint.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "Green Meetings as defined in Paragraph 141 of the Complaint" is vague, ambiguous and misleading because "Green Meetings" are not "defined" in paragraph 141; rather the Complaint and describes those meetings in various paragraphs in the Complaint, including paragraph 141 (*see, e.g.*, ¶¶ 140, 142–175). Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of

well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

See Plaintiffs' responses for RFAs Nos. 1 and 2, *supra*.

Plaintiffs direct the Irico Defendants to the following documents: TSA-CRT00156567, TSA-CRT00156568.

REQUEST NO. 4: Admit that You have no Evidence From Other Parties that Irico attended any Green Meetings as defined in Paragraph 37 of the Johnson Report.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "Green Meeting as defined in Paragraph 37 of the Johnson Report" is vague, ambiguous and misleading because "Green Meetings" are not "defined" there. Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the

overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

See Plaintiffs' responses for RFAs Nos. 1 and 2, *supra*.

Plaintiffs direct the Irico Defendants to the following documents: TSA-CRT00156567, TSA-CRT00156568.

REQUEST NO. 5: Admit that You have no Evidence From Other Parties that Irico attended any Top Meetings as defined in Paragraph 141 of the Complaint.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "Top Meetings as defined in Paragraph 141 of the Complaint" is vague, ambiguous and misleading because "Top Meetings" are not "defined" in paragraph 141; rather the Complaint alleges that some group meetings "became known as Glass Meetings" and describes those meetings in various paragraphs in the Complaint, including paragraph 141 (*see, e.g.*, ¶¶ 140, 142–175). Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re

Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig*., MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

Plaintiffs contend that the conspiracy involved, *inter alia*, hundreds of meetings between the conspirators including group meetings of conspirators, some of which were referred to as "Glass Meetings," including "Top Meetings," bilateral meetings between two conspirators, as well as email, telephone and other communications between conspirators. While discovery is continuing and Plaintiffs expect to discover additional conspiratorial contacts, the Irico Defendants participated in over one hundred conspiratorial contacts including glass, group and bilateral meetings, telephone and email communications, and other contacts with its coconspirators.

Plaintiffs have identified and provided to the Irico Defendants (and the Court) voluminous evidence of their participation in over 100 meetings with their co-conspirators and have provided extensive information regarding these meetings. In particular, on May 27, 2021, Plaintiffs provided the Irico Defendants with various documentation (including meeting notes produced by other Defendants, deposition transcripts (including testimony by admitted conspirators), as well as testimony given by the Irico Defendants corporate representative Wang Zhaojie admitting his own attendance on the Irico Defendants' behalf at "many, many" competitor meetings, and admitting that the Irico Defendants often contacted their competitors. The Binder Documents evidence both bilateral contacts between the Irico Defendants and their co-conspirators, as well as group

meetings, many of which were formal, pre-arranged and regular group meetings with its co-conspirators, including Chunghwa, Samsung SDI, LG, Philips, LPD, and Panasonic, at which the participants, among other things, exchanged competitively sensitive information including, e.g., information on inventories, production, sales and exports; agreed upon pricing guidelines, market shares, customer allocation, production levels and other matters; discussed co-conspirator's sales and compliance with previous agreements; discussed anticipated future market conditions; and discussed pretexts to be used to justify price increase and thus would have been considered "Glass Meetings."

Plaintiffs direct the Irico Defendants to the following documents: CHU00030688, CHU00016621, CHU00016622, SDCRT-0087340, SDCRT-0090225, BMCC-CRT000540532, SDCRT-0091569, SDCRT-0091589, SDCRT-0091980, SDCRT-0091925, SDCRT-0091950, CHU00102751, CHU00102752, CHU00102863, CHU00102864, CHU00447509, CHU00447510, IRI-CRT-00024212 to 15.

See also Plaintiffs' response to Interrogatory No. 3, *infra*.

Plaintiffs believe the following individuals have knowledge relating to the foregoing: All attendees identified in any of the meetings identified in the Binder Documents or the other documents identified above; all Irico individuals previously identified in any discovery response relating to contacts with competitors and co-conspirators.

REQUEST NO. 6: Admit that You have no Evidence From Other Parties that Irico attended any Top Meetings as defined in Paragraph 32 of the Johnson Report.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "Top Meetings as defined in Paragraph 32 of the Johnson Report" is

vague, ambiguous and misleading because "Glass Meetings" including "Top Meetings" are not "defined" there; rather the Johnson Report describes "Glass Meetings" including "Top Meetings" in several other paragraphs, as well (*see, e.g.*, ¶¶ 33–51, 74). Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

Plaintiffs contend that the conspiracy involved, *inter alia*, hundreds of meetings between the conspirators including group meetings of conspirators, some of which were referred to as "Glass Meetings," including "Top Meetings," bilateral meetings between two conspirators, as well as email, telephone and other communications between conspirators. While discovery is continuing and Plaintiffs expect to discover additional conspiratorial contacts, the Irico Defendants participated in over one hundred conspiratorial contacts including glass, group and bilateral meetings, telephone and email communications, and other contacts with its coconspirators.

Plaintiffs have identified and provided to the Irico Defendants (and the Court) voluminous evidence of their participation in over 100 meetings with their co-conspirators and have provided extensive information regarding these meetings. In particular, on May 27, 2021, Plaintiffs provided the Irico Defendants with various documentation (including meeting notes produced by other

Defendants, deposition transcripts (including testimony by admitted conspirators), as well as testimony given by the Irico Defendants corporate representative Wang Zhaojie admitting his own attendance on the Irico Defendants' behalf at "many, many" competitor meetings, and admitting that the Irico Defendants often contacted their competitors. The Binder Documents evidence both bilateral contacts between the Irico Defendants and their co-conspirators, as well as group meetings, many of which were formal, pre-arranged and regular group meetings with its co-conspirators, including Chunghwa, Samsung SDI, LG, Philips, LPD, and Panasonic, at which the participants, among other things, exchanged competitively sensitive information including, e.g., information on inventories, production, sales and exports; agreed upon pricing guidelines, market shares, customer allocation, production levels and other matters; discussed co-conspirator's sales and compliance with previous agreements; discussed anticipated future market conditions; and discussed pretexts to be used to justify price increase and thus would have been considered "Glass Meetings."

Plaintiffs direct the Irico Defendants to the following documents: CHU00030688, CHU00016621, CHU00016622, SDCRT-0087340, SDCRT-0090225, BMCC-CRT000540532, SDCRT-0091569, SDCRT-0091589, SDCRT-0091980, SDCRT-0091925, SDCRT-0091950, CHU00102751, CHU00102752, CHU00102863, CHU00102864, CHU00447509, CHU00447510, IRI-CRT-00024212 to 15.

See also Plaintiffs' response to Interrogatory No. 3, *infra*.

Plaintiffs believe the following individuals have knowledge relating to the foregoing: All attendees identified in any of the meetings identified in the Binder Documents or the other documents identified above; all Irico individuals previously identified in any discovery response relating to contacts with competitors and co-conspirators.

REQUEST NO. 7: Admit that You have no Evidence From Other Parties that Irico attended any Management Meetings as defined in Paragraph 141 of the Complaint.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the

ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "Management Meetings as defined in Paragraph 141 of the Complaint" is vague, ambiguous and misleading because "Management Meetings" are not "defined" in paragraph 141; rather the Complaint alleges that some group meetings "became known as Glass Meetings" and describes those meetings in various paragraphs in the Complaint, including paragraph 141 (*see, e.g.*, ¶¶ 140, 142–175). Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

Plaintiffs contend that the conspiracy involved, *inter alia*, hundreds of meetings between the conspirators including group meetings of conspirators, some of which were referred to as "Glass Meetings," including "Management Meetings," bilateral meetings between two conspirators, as well as email, telephone and other communications between conspirators. While discovery is continuing and Plaintiffs expect to discover additional conspiratorial contacts, the Irico Defendants participated in over one hundred conspiratorial contacts including glass, group and

bilateral meetings, telephone and email communications, and other contacts with its coconspirators.

Plaintiffs have identified and provided to the Irico Defendants (and the Court) voluminous evidence of their participation in over 100 meetings with their co-conspirators and have provided extensive information regarding these meetings. In particular, on May 27, 2021, Plaintiffs provided the Irico Defendants with various documentation (including meeting notes produced by other Defendants, deposition transcripts (including testimony by admitted conspirators), as well as testimony given by the Irico Defendants corporate representative Wang Zhaojie admitting his own attendance on the Irico Defendants' behalf at "many, many" competitor meetings, and admitting that the Irico Defendants often contacted their competitors. The Binder Documents evidence both bilateral contacts between the Irico Defendants and their co-conspirators, as well as group meetings, many of which were formal, pre-arranged and regular group meetings with its co-conspirators, including Chunghwa, Samsung SDI, LG, Philips, LPD, and Panasonic, at which the participants, among other things, exchanged competitively sensitive information including, e.g., information on inventories, production, sales and exports; agreed upon pricing guidelines, market shares, customer allocation, production levels and other matters; discussed co-conspirator's sales and compliance with previous agreements; discussed anticipated future market conditions; and discussed pretexts to be used to justify price increase and thus would have been considered "Glass Meetings."

Plaintiffs direct the Irico Defendants to the following documents: CHU00030665, CHU00030679, CHU00030684, CHU00030692, CHU00030695, CHU00030705, CHU00030752, SDCRT-0086599, CHU00029050, CHU00030797, SDCRT-0086672, CHU00030819, CHU00030823, CHU00030827, CHU00030843, SDCRT-0086698, CHU00029046, CHU00030941, CHU00030946, CHU00030953, CHU00030973, CHU00031018, CHU00029110, CHU00031032, CHU00031070, CHU00031088, CHU00031092, CHU00031113, SDCRT-0087694M, SDCRT-0087700, SDCRT-0006674, BMCC-CRT000142063, SDCRT-0091409, SDCRT-0091573, SDCRT-0091584, SDCRT-0091942, SDCRT-0091957, BMCC-CRT000105586, SDCRT-0105131, CHU00029131, CHU00029138, IRI-CRT-00024212 to 15.

See also Plaintiffs' response to Interrogatory No. 3, *infra*.

Plaintiffs believe the following individuals have knowledge relating to the foregoing: All attendees identified in any of the meetings identified in the Binder Documents or the other documents identified above; all Irico individuals previously identified in any discovery response relating to contacts with competitors and co-conspirators.

REQUEST NO. 8: Admit that You have no Evidence From Other Parties that Irico attended any Management Meetings as defined in Paragraph 32 of the Johnson Report.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "Management Meetings as defined in Paragraph 32 of the Johnson Report" is vague, ambiguous and misleading because "Glass Meetings" including "Management Meetings" are not "defined" there; rather the Johnson Report describes "Glass Meetings" including "Management Meetings" in several other paragraphs, as well (*see, e.g.*, ¶¶ 33–51, 74). Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment

Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

Plaintiffs contend that the conspiracy involved, *inter alia*, hundreds of meetings between the conspirators including group meetings of conspirators, some of which were referred to as “Glass Meetings,” including “Management Meetings,” bilateral meetings between two conspirators, as well as email, telephone and other communications between conspirators. While discovery is continuing and Plaintiffs expect to discover additional conspiratorial contacts, the Irico Defendants participated in over one hundred conspiratorial contacts including glass, group and bilateral meetings, telephone and email communications, and other contacts with its coconspirators.

Plaintiffs have identified and provided to the Irico Defendants (and the Court) voluminous evidence of their participation in over 100 meetings with their co-conspirators and have provided extensive information regarding these meetings. In particular, on May 27, 2021, Plaintiffs provided the Irico Defendants with various documentation (including meeting notes produced by other Defendants, deposition transcripts (including testimony by admitted conspirators), as well as testimony given by the Irico Defendants corporate representative Wang Zhaojie admitting his own attendance on the Irico Defendants’ behalf at “many, many” competitor meetings, and admitting that the Irico Defendants often contacted their competitors. The Binder Documents evidence both bilateral contacts between the Irico Defendants and their co-conspirators, as well as group meetings, many of which were formal, pre-arranged and regular group meetings with its co-conspirators, including Chunghwa, Samsung SDI, LG, Philips, LPD, and Panasonic, at which the participants, among other things, exchanged competitively sensitive information including, e.g., information on inventories, production, sales and exports; agreed upon pricing guidelines, market shares, customer allocation, production levels and other matters; discussed co-conspirator’s sales and compliance with previous agreements; discussed anticipated future market conditions; and discussed pretexts to be used to justify price increase and thus would have been considered “Glass Meetings.”

Plaintiffs direct the Irico Defendants to the following documents: CHU00030665,

CHU00030679, CHU00030684, CHU00030692, CHU00030695, CHU00030705, CHU00030752, SDCRT-0086599, CHU00029050, CHU00030797, SDCRT-0086672, CHU00030819, CHU00030823, CHU00030827, CHU00030843, SDCRT-0086698, CHU00029046, CHU00030941, CHU00030946, CHU00030953, CHU00030973, CHU00031018, CHU00029110, CHU00031032, CHU00031070, CHU00031088, CHU00031092, CHU00031113, SDCRT-0087694M, SDCRT-0087700, SDCRT-0006674, BMCC-CRT000142063, SDCRT-0091409, SDCRT-0091573, SDCRT-0091584, SDCRT-0091942, SDCRT-0091957, BMCC-CRT000105586, SDCRT-0105131, CHU00029131, CHU00029138, IRI-CRT-00024212 to 15.

See also Plaintiffs' response to Interrogatory No. 3, *infra*.

Plaintiffs believe the following individuals have knowledge relating to the foregoing: All attendees identified in any of the meetings identified in the Binder Documents or the other documents identified above; all Irico individuals previously identified in any discovery response relating to contacts with competitors and co-conspirators.

REQUEST NO. 9: Admit that You have no Evidence From Other Parties that Irico attended any Working Level Meetings as defined in Paragraph 141 of the Complaint.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "Working Level Meetings as defined in Paragraph 141 of the Complaint" is vague, ambiguous and misleading because "Working Level Meetings" are not "defined" in paragraph 141; rather the Complaint alleges that some group meetings "became known as Glass Meetings" and describes those meetings in various paragraphs in the Complaint, including paragraph 141 (*see, e.g.*, ¶¶ 140, 142–175). Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in

violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

Plaintiffs contend that the conspiracy involved, *inter alia*, hundreds of meetings between the conspirators including group meetings of conspirators, some of which were referred to as "Glass Meetings," including "Working Level Meetings," bilateral meetings between two conspirators, as well as email, telephone and other communications between conspirators. While discovery is continuing and Plaintiffs expect to discover additional conspiratorial contacts, the Irico Defendants participated in over one hundred conspiratorial contacts including glass, group and bilateral meetings, telephone and email communications, and other contacts with its coconspirators.

Plaintiffs have identified and provided to the Irico Defendants (and the Court) voluminous evidence of their participation in over 100 meetings with their co-conspirators and have provided extensive information regarding these meetings. In particular, on May 27, 2021, Plaintiffs provided the Irico Defendants with various documentation (including meeting notes produced by other Defendants, deposition transcripts (including testimony by admitted conspirators), as well as testimony given by the Irico Defendants corporate representative Wang Zhaojie admitting his own attendance on the Irico Defendants' behalf at "many, many" competitor meetings, and admitting that the Irico Defendants often contacted their competitors. The Binder Documents evidence both bilateral contacts between the Irico Defendants and their co-conspirators, as well as group

meetings, many of which were formal, pre-arranged and regular group meetings with its co-conspirators, including Chunghwa, Samsung SDI, LG, Philips, LPD, and Panasonic, at which the participants, among other things, exchanged competitively sensitive information including, e.g., information on inventories, production, sales and exports; agreed upon pricing guidelines, market shares, customer allocation, production levels and other matters; discussed co-conspirator's sales and compliance with previous agreements; discussed anticipated future market conditions; and discussed pretexts to be used to justify price increase and thus would have been considered "Glass Meetings."

Plaintiffs direct the Irico Defendants to the following documents: CHU00030661, CHU00030734, CHU00030777, CHU00030881, CHU00030992, CHU00031002, CHU00031040, CHU00031044, CHU00031107, SDCRT-0090233, CHU00725770.

See also Plaintiffs' response to Interrogatory No. 3, *infra*.

Plaintiffs believe the following individuals have knowledge relating to the foregoing: All attendees identified in any of the meetings identified in the Binder Documents or the other documents identified above; all Irico individuals previously identified in any discovery response relating to contacts with competitors and co-conspirators.

REQUEST NO. 10: Admit that You have no Evidence From Other Parties that Irico attended any Working Level Meetings as defined in Paragraph 32 of the Johnson Report.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "Working Level Meetings as defined in Paragraph 32 of the Johnson Report" is vague, ambiguous and misleading because "Glass Meetings" including "Working Level Meetings" are not "defined" there; rather the Johnson Report describes "Glass Meetings" including

"Working Level Meetings" in several other paragraphs, as well (*see, e.g.*, ¶¶ 33–51, 74). Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

Plaintiffs contend that the conspiracy involved, *inter alia*, hundreds of meetings between the conspirators including group meetings of conspirators, some of which were referred to as "Glass Meetings," including "Working Level Meetings," bilateral meetings between two conspirators, as well as email, telephone and other communications between conspirators. While discovery is continuing and Plaintiffs expect to discover additional conspiratorial contacts, the Irico Defendants participated in over one hundred conspiratorial contacts including glass, group and bilateral meetings, telephone and email communications, and other contacts with its coconspirators.

Plaintiffs have identified and provided to the Irico Defendants (and the Court) voluminous evidence of their participation in over 100 meetings with their co-conspirators and have provided extensive information regarding these meetings. In particular, on May 27, 2021, Plaintiffs provided the Irico Defendants with various documentation (including meeting notes produced by other Defendants, deposition transcripts (including testimony by admitted conspirators), as well as testimony given by the Irico Defendants corporate representative Wang Zhaojie admitting his own

attendance on the Irico Defendants' behalf at "many, many" competitor meetings, and admitting that the Irico Defendants often contacted their competitors. The Binder Documents evidence both bilateral contacts between the Irico Defendants and their co-conspirators, as well as group meetings, many of which were formal, pre-arranged and regular group meetings with its co-conspirators, including Chunghwa, Samsung SDI, LG, Philips, LPD, and Panasonic, at which the participants, among other things, exchanged competitively sensitive information including, e.g., information on inventories, production, sales and exports; agreed upon pricing guidelines, market shares, customer allocation, production levels and other matters; discussed co-conspirator's sales and compliance with previous agreements; discussed anticipated future market conditions; and discussed pretexts to be used to justify price increase and thus would have been considered "Glass Meetings."

Plaintiffs direct the Irico Defendants to the following documents: CHU00030661, CHU00030734, CHU00030777, CHU00030881, CHU00030992, CHU00031002, CHU00031040, CHU00031044, CHU00031107, SDCRT-0090233, CHU00725770.

See also Plaintiffs' response to Interrogatory No. 3, *infra*.

Plaintiffs believe the following individuals have knowledge relating to the foregoing: All attendees identified in any of the meetings identified in the Binder Documents or the other documents identified above; all Irico individuals previously identified in any discovery response relating to contacts with competitors and co-conspirators.

REQUEST NO. 11: Admit that You have no Evidence From Other Parties of any meeting between Irico and a Defendant or Co-Conspirator prior to July 31, 1998.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to the term "meeting" as vague and ambiguous to the extent it does not include telephone calls, emails or other contacts or means of communication. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other

parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving the foregoing objections, Plaintiffs respond as follows:

See Plaintiffs' responses to Interrogatories Nos. 2 and 3, *infra*, incorporated here by this reference.

REQUEST NO. 12: Admit that You have no Evidence From Other Parties that Irico attended any meeting with any Defendant or alleged Co-Conspirator outside of China.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to the term "meeting" as vague and ambiguous to the extent it does not include telephone calls, emails or other contacts or means of communication. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that it

duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig*., MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Without waiving their objections, Plaintiffs respond as follows:

While discovery is not yet complete, and Plaintiffs expect to discover additional information regarding the contacts of the Irico Defendants with their competitors, the discovery record demonstrates that employees of the Irico Defendants traveled abroad regularly for meetings with others including competitors. There is also evidence of international contacts via email, telephone, and facsimile transmission.

Plaintiffs direct the Irico Defendants to the following documents: IRI-CRT-00024166, IRI-CRT-00008316, TCE-CRT 0021183, IRI-CRT-00004769 to 72, IRI-CRT-00008802-8803, IRI-CRT-00024205, IRI-CRT-00024259 to 60, TCE-CRT 0022550, TSA-CRT00036206, TCE-CRT 0021189, TCE-CRT 0022550, TSA-CRT00036954, TCE-CRT 0021189, IRI-CRT-00024328 to 30, IRI-CRT-00024345 to 47, TSA-CRT00153053, TSA-CRT00187175, IRI-CRT-00024628 to 32, TSA-CRT00216188, TSA-CRT00216189, TSA-CRT00216190.

REQUEST NO. 13: Admit that You have no Evidence From Other Parties of direct sales of CRTs to purchasers in the United States by Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to the phrase "direct sales of CRTs to purchasers in the United States by Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd." as vague, ambiguous and confusing. Plaintiffs further object to this Interrogatory on the ground that it is premature because discovery is not yet complete. Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

REQUEST NO. 14: Admit that You have no Evidence From Other Parties of direct shipments of CRTs from Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd. to the United States.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the

ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to the phrase "direct shipments of CRTs from Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd. to the United States" as vague, ambiguous and confusing. Plaintiffs further object to this Interrogatory on the ground that it is premature because discovery is not yet complete. Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

REQUEST NO. 15: Admit that You have no Evidence From Other Parties of direct sales of CRT Products to purchasers in the United States by Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it

obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to the phrase "direct sales of CRT Products to purchasers in the United States by Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd." as vague, ambiguous and confusing. Plaintiffs also object to this Interrogatory on the ground that the term "CRT Products" is vague and ambiguous. Plaintiffs understand this term to have the same meaning as the definition contained in Paragraph 1 of the Complaint. Plaintiffs further object to this Interrogatory on the ground that it is premature because discovery is not yet complete. Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

REQUEST NO. 16: Admit that You have no Evidence From Other Parties of direct shipments of CRT Products from Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd. to the United States.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it

obtained from other parties, including related parties it contends are separate entities; and that it depends on/requires the resolution of disputed issues. Plaintiffs further object to the phrase "direct shipments of CRT Products from Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd. to the United States" as vague, ambiguous and confusing. Plaintiffs also object to this Interrogatory on the ground that the term "CRT Products" is vague and ambiguous. Plaintiffs understand this term to have the same meaning as the definition contained in Paragraph 1 of the Complaint. Plaintiffs further object to this Interrogatory on the ground that it is premature because discovery is not yet complete. Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

REQUEST NO. 17: Admit that You have no Evidence From Other Parties that Irico sold CDTs after 2003.

Plaintiffs incorporate their General Objections as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA. Plaintiffs further object to this Interrogatory on the ground that the term "Evidence From Other Parties" in the RFAs is vague, ambiguous, and misleading, including that the Irico Defendants have produced documents it obtained or contends it obtained from other parties, including related parties it contends are separate entities; and that it

depends on/requires the resolution of disputed issues. Plaintiffs further object to this Interrogatory on the ground that the term "CDTs" is undefined and thus is vague and ambiguous. Plaintiffs understand this term to have the same meaning as the definition contained in Paragraph 1 of the Complaint. Plaintiffs further object to this Interrogatory on the ground that it is premature because discovery is not yet complete. Plaintiffs further object to this Interrogatory on the ground that it duplicates other requests, in whole or in part, made in MDL No. 1917, in violation of the Court's Order Re Discovery and Case Management Protocol (April 2, 2012) (ECF No. 1128). Plaintiffs also object to this Interrogatory as improperly seeking, in contravention of well-established legal principles, to dismember the overall conspiracy in which Irico participated to focus on its separate parts, instead of looking at it as a whole, Order Adopting Report and Recommendations on LG Defendants Motion to Compel Responses to Interrogatories by Direct Action Plaintiffs at 7, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, MDL No. 1917 (Aug. 20, 2014) (ECF No. 2747) ("If 'compartmentalizing' an alleged conspiracy at trial or on summary judgment motion is not appropriate, still less is it appropriate in discovery."), and improperly seeking "to carve the alleged conspiracy into a number of mini-conspiracies." Order Denying Defendants' Motions for Partial Summary Judgment Regarding Production and Capacity at 1–2, *In re TFT-LCD (Flat Panel) Antitrust Litig.*, MDL No. 1827 (Nov. 4, 2011) (ECF No. 4097).

Plaintiffs direct the Irico Defendants to the following documents: IRI-CRT-00031184 to 88.

Discovery is ongoing for Plaintiffs. Plaintiffs will supplement their responses as appropriate under the Federal Rules.

SUPPLEMENTAL RESPONSE TO INTERROGATORY NO. 1

Plaintiffs hereby incorporate their previous objections and response to this Interrogatory, *supra*. Subject to, and without waiving the foregoing objections, Plaintiffs supplement their response as follows:

REQUEST NO. 13: Admit that You have no Evidence From Other Parties of direct sales of CRTs to purchasers in the United States by Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd.

Plaintiffs incorporate their General Objections as well as their previous objections to this

Interrogatory as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA.

Evidence shows Group and Display sold CRTs in the United States through China National Electronics Import & Export Caihong Company ("Import-Export"). See documents cited in Direct Purchaser Pls.' Opp. to the Irico Defs.' Am. Mots. to Dismiss Claims of Direct Purchaser Pls. for Lack of Subject Matter Jurisdiction at 12–14 (ECF No. 5640) (Apr. 1, 2019).

Evidence shows Import-Export was a part of Group and/or its agent. *See, e.g.,* IRI-CRT-00002041–105 at 084, 105 ("Master Plan" for restructuring Group's business, Import-Export's "actual assets, personnel, and business all belong[ed] to IRICO Group Corporation"); IRI-CRT-0000956–1010 at 999; IRI-CRT-00032556–690 at 682; Dep. Ex. 8402. Import-Export is also located within Group's premises and its name ("Caihong") indicates that it is part of Group. See documents cited in Direct Purchaser Pls.' Opp. to the Irico Defs.' Am. Mots. to Dismiss Claims of Direct Purchaser Pls. for Lack of Subject Matter Jurisdiction at 13 n.9.

Evidence shows that during the Class Period, Import-Export sold more than $8 million of CRTs and CRT products to companies based in the United States. *See* IRI-CRT-00003546 (showing total sales to "IRICO USA," and "G.P.X. Inc." of $8.02 million); ECF No. 5640-3 ¶¶ 5–7 (discussing IRI-CRT-00003546); IRI-CRT-00003574–75; IRI-CRT-00025648–97. Export invoices produced in discovery confirm that Import-Export exported Irico-brand tubes to the United States. *See, e.g.*, IRI-CRT-00003546; IRI-CRT-00003566–67; IRI-CRT-00003568–69; ECF No. 5640-2, Ex. 28, at 90:17–20, 91:21–24, 105:3–8; IRI-CRT-00003574–75; IRI-CRT-00003576–77. *See also* BMCC-CRT000117860–66; BMCC-CRT000121412–26; IRI-CRT-00000810–852; IRI-CRT-00003544–3645; IRI-CRT-00005654–70; IRI-CRT-00008626–43; IRI-CRT-00029853–69; Irico Sales Summary (CONFIDENTIAL 2022-06-03).xls (CNEIECC tab).

It is likely that additional sales records once existed. ECF No. 5220-10, attachment at 1 ("The Irico Companies have advised that complete historical customer data is not available.").

REQUEST NO. 14: Admit that You have no Evidence From Other Parties of direct shipments of CRTs from Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd.

to the United States.

Plaintiffs incorporate their General Objections as well as their previous objections to this Interrogatory as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA.

Evidence shows Group and Display sold CRTs in the United States through China National Electronics Import & Export Caihong Company ("Import-Export"). See documents cited in Direct Purchaser Pls.' Opp. to the Irico Defs.' Am. Mots. to Dismiss Claims of Direct Purchaser Pls. for Lack of Subject Matter Jurisdiction at 12–14 (ECF No. 5640) (Apr. 1, 2019).

Evidence shows Import-Export was a part of Group and/or its agent. *See, e.g.,* IRI-CRT-00002041–105 at 084, 105 ("Master Plan" for restructuring Group's business, Import-Export's "actual assets, personnel, and business all belong[ed] to IRICO Group Corporation"); IRI-CRT-0000956–1010 at 999; IRI-CRT-00032556–690 at 682; Dep. Ex. 8402. Import-Export is also located within Group's premises and its name ("Caihong") indicates that it is part of Group. See documents cited in Direct Purchaser Pls.' Opp. to the Irico Defs.' Am. Mots. to Dismiss Claims of Direct Purchaser Pls. for Lack of Subject Matter Jurisdiction at 13 n.9.

Evidence shows that during the Class Period, Import-Export sold more than $8 million of CRTs and CRT products to companies based in the United States. *See* IRI-CRT-00003546 (showing total sales to "IRICO USA," and "G.P.X. Inc." of $8.02 million); ECF No. 5640-3 ¶¶ 5–7 (discussing IRI-CRT-00003546); IRI-CRT-00003574–75; IRI-CRT-00025648–97. Export invoices produced in discovery confirm that Import-Export exported Irico-brand tubes to the United States. *See, e.g.*, IRI-CRT-00003546; IRI-CRT-00003566–67; IRI-CRT-00003568–69; ECF No. 5640-2, Ex. 28, at 90:17–20, 91:21–24, 105:3–8; IRI-CRT-00003574–75; IRI-CRT-00003576–77. *See also* BMCC-CRT000117860–66; BMCC-CRT000121412–26; IRI-CRT-00000810–852; IRI-CRT-00003544–3645; IRI-CRT-00005654–70; IRI-CRT-00008626–43; IRI-CRT-00029853–69; Irico Sales Summary (CONFIDENTIAL 2022-06-03).xls (CNEIECC tab).

It is likely that additional sales records once existed. ECF No. 5220-10, attachment at 1 ("The Irico Companies have advised that complete historical customer data is not available.").

REQUEST NO. 15: Admit that You have no Evidence From Other Parties of direct sales of CRT Products to purchasers in the United States by Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd.

Plaintiffs incorporate their General Objections as well as their previous objections to this Interrogatory as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA.

Evidence shows Group and Display sold CRTs products in the United States through China National Electronics Import & Export Caihong Company ("Import-Export"). See documents cited in Direct Purchaser Pls.' Opp. to the Irico Defs.' Am. Mots. to Dismiss Claims of Direct Purchaser Pls. for Lack of Subject Matter Jurisdiction at 12–14 (ECF No. 5640) (Apr. 1, 2019).

Evidence shows Import-Export was a part of Group and/or its agent. *See, e.g.,* IRI-CRT-00002041–105 at 084, 105 ("Master Plan" for restructuring Group's business, Import-Export's "actual assets, personnel, and business all belong[ed] to IRICO Group Corporation"); IRI-CRT-0000956–1010 at 999; IRI-CRT-00032556–690 at 682; Dep. Ex. 8402. Import-Export is also located within Group's premises and its name ("Caihong") indicates that it is part of Group. See documents cited in Direct Purchaser Pls.' Opp. to the Irico Defs.' Am. Mots. to Dismiss Claims of Direct Purchaser Pls. for Lack of Subject Matter Jurisdiction at 13 n.9.

Evidence shows that during the Class Period, Import-Export sold more than $8 million of CRTs and CRT products to companies based in the United States. *See* IRI-CRT-00003546 (showing total sales to "IRICO USA," and "G.P.X. Inc." of $8.02 million); ECF No. 5640-3 ¶¶ 5–7 (discussing IRI-CRT-00003546); IRI-CRT-00003574–75; IRI-CRT-00025648–97. Export invoices produced in discovery confirm that Import-Export exported Irico-brand tubes to the United States. *See, e.g.*, IRI-CRT-00003546; IRI-CRT-00003566–67; IRI-CRT-00003568–69; ECF No. 5640-2, Ex. 28, at 90:17–20, 91:21–24, 105:3–8; IRI-CRT-00003574–75; IRI-CRT-00003576–77. *See also* BMCC-CRT000117860–66; BMCC-CRT000121412–26; IRI-CRT-00000810–852; IRI-CRT-00003544–3645; IRI-CRT-00005654–70; IRI-CRT-00008626–43; IRI-CRT-00029853–69; Irico Sales Summary (CONFIDENTIAL 2022-06-03).xls (CNEIECC tab).

It is likely that additional sales records once existed. ECF No. 5220-10, attachment at 1

("The Irico Companies have advised that complete historical customer data is not available.").

REQUEST NO. 16: Admit that You have no Evidence From Other Parties of direct shipments of CRT Products from Irico Group Corp., Irico Group Electronics Co., Ltd, or Irico Display Devices Co., Ltd. to the United States.

Plaintiffs incorporate their General Objections as well as their previous objections to this Interrogatory as though fully set forth herein. Plaintiffs also incorporate their objections to this RFA.

Evidence shows Group and Display sold CRTs products in the United States through China National Electronics Import & Export Caihong Company ("Import-Export"). See documents cited in Direct Purchaser Pls.' Opp. to the Irico Defs.' Am. Mots. to Dismiss Claims of Direct Purchaser Pls. for Lack of Subject Matter Jurisdiction at 12–14 (ECF No. 5640) (Apr. 1, 2019).

Evidence shows Import-Export was a part of Group and/or its agent. *See, e.g.,* IRI-CRT-00002041–105 at 084, 105 ("Master Plan" for restructuring Group's business, Import-Export's "actual assets, personnel, and business all belong[ed] to IRICO Group Corporation"); IRI-CRT-0000956–1010 at 999; IRI-CRT-00032556–690 at 682; Dep. Ex. 8402. Import-Export is also located within Group's premises and its name ("Caihong") indicates that it is part of Group. See documents cited in Direct Purchaser Pls.' Opp. to the Irico Defs.' Am. Mots. to Dismiss Claims of Direct Purchaser Pls. for Lack of Subject Matter Jurisdiction at 13 n.9.

Evidence shows that during the Class Period, Import-Export sold more than $8 million of CRTs and CRT products to companies based in the United States. *See* IRI-CRT-00003546 (showing total sales to "IRICO USA," and "G.P.X. Inc." of $8.02 million); ECF No. 5640-3 ¶¶ 5–7 (discussing IRI-CRT-00003546); IRI-CRT-00003574–75; IRI-CRT-00025648–97. Export invoices produced in discovery confirm that Import-Export exported Irico-brand tubes to the United States. *See, e.g.*, IRI-CRT-00003546; IRI-CRT-00003566–67; IRI-CRT-00003568–69; ECF No. 5640-2, Ex. 28, at 90:17–20, 91:21–24, 105:3–8; IRI-CRT-00003574–75; IRI-CRT-00003576–77. *See also* BMCC-CRT000117860–66; BMCC-CRT000121412–26; IRI-CRT-00000810–852; IRI-CRT-00003544–3645; IRI-CRT-00005654–70; IRI-CRT-00008626–43; IRI-CRT-00029853–69; Irico

Sales Summary (CONFIDENTIAL 2022-06-03).xls (CNEIECC tab).

It is likely that additional sales records once existed. ECF No. 5220-10, attachment at 1 ("The Irico Companies have advised that complete historical customer data is not available.").

DATED: September 1, 2022

By: */s/ R. Alexander Saveri*

R. Alexander Saveri
Geoffrey C. Rushing
Matthew D. Heaphy
SAVERI & SAVERI, INC.
706 Sansome Street
San Francisco, California 94111
Telephone: (415) 217-6810
Facsimile: (415) 217-6813

EXHIBIT 6

[TRANSLATION]

[Entire Document Handwritten]

Mainland China *CDT MAKER* Contact Meeting

September

Meeting Attendees: *PHILIPS* – Cheng-Xi Shao, Jian-Chong Sheng/Huafei, Dong Liu, Yi Wang, Bing Ma, Ke Xu
SSDD - Yan Wang, VP (Chinese side), Zhen Yang
CPTF - Chung-Cheng (Alex) Yeh, Wei-Lie Yu
IRICO - Zheng-Yuan Wei, Chao-Jie Wang
BMCC - Hsin-Wen Huang
ORION - Tai-Sik Kong
L/G – Jin-Sik Cho, Vice President

I. Production and Sales Situation of Each Maker (*Kpcs*)

		Aug. Production	Sales	Inventory	9	10	11	12	'99
CPTF	14"	240	200	110	220	150	150	150	1800
	15"						30	60	1710
BMCC	14"	20	30	25	50	50	50	50	1200 (14" +15")
Irico	15"	50	70	20	50	50	50	50	1000
Huafei	14"	90	110	20	120	120	120	120	1600
	15"	5	5	5					100 (*SKD*)
SSDD	14"	180	190	10	~~150~~ [Crossed out] 180	~~150~~ [Crossed out] 180	180	180	
	15"								1000*K* (*TSDD*)
ORION	14"		8		50	60	60	60	
	15"		2		10	10	10	10	
L/G	14"		0		10	10	10	10	
	15"		0		10	10 [Crossed out] 10	20	20	

Explanation:

1. *CPTF*: The current inventory actually reaches 170*K* finished product and 140*K* for accumulated tubes. To avoid other makers worry about excess supply affecting price increase, CPTF withheld some numbers of production and inventory.

2. *BMCC*: Has given up the *CDT* market temporarily (because it is losing money). It is selling to its long time domestic customers and *f/w* market price, and it is selling less to reduce losses. As for 15"*CDT*, due to assessment indicating that

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

they will continue to lose money, even if the makers raise the price by 5.0, it will still not be inputted for production.

3. IRICO: The price in August is the same as in July. Its main customer is Irico Royal. But recently it desires to raise prices, causing discontent with Irico Royal. Shipment for Irico Royal has been temporarily suspended at the moment. *PHS Mr*. Shao claimed

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

that the supply of 15” is not meeting the demands. *PHS* will not increase supply to Irico Royal, so IRICO is asked to be firm on the price increase.

4. Huafei: Sales are good because orders of 14” from its own affiliated entity, *PHS* (especially Sufei), increased. However, as for 15” it may not be *SKD* for import until ‘99 [Underlined] because firstly import has not been approved (same explanation as *ACER*); and secondly, the sales of 15” is hot in *TWN*, where supply cannot satisfy demand. The plan for formally changing the 15” production line is still not clear [Underlined].

5. *SSDD*: Although it claims that the *C'TY* of 14” line one is only 150*K/M*, but the actual output can reach 180-200*K/M*. Mr. Yang claimed that the sales in September can still reach 180-190*K*, including 70*K* domestic sales. The 15”*CDT* line will be inputted for production in March ‘99 in Tianjin for sure [Underlined].

6. *ORION*: Mr. Kong *'R* is in charge of the sales only to Hong Kong makers and Chinese invested makers but not to Taiwanese makers. In August, due to the price being adjusted to be the same as the other makers’ prices, and *SSDD* and *H.F.* doing domestic sales with the RMB price quotes were lower, the orders in August were extremely miserable [Underlined].

7. *L/G*: *Mr.* Zhou is also only in charge of sales to Hong Kong makers and Chinese invested makers but not to Taiwanese makers. There were not much sales to begin with and the August sales volume was 0.

II. Market information exchange:

1. *ORION* was the first to lead the group in expressing suspicion that *SSDD* did not increase price according to agreement. Because it saw that the price of *L/C* that China Great Wall Electronics requested from a certain company in *H.K* to issue (on August 25th) priced at only 42.0. But *SSDD* claimed that there was no such thing. Other makers expressed that they heard that *SDD* often uses *Free of charge* (2-3%) when they give price quotes. Even though SDD denies this as well, everyone has already made it a target for criticism.

2. The sales price in domestic market:

   (1) Although the domestic sales price that *CPT* offered was rejected at the last meeting, *Mr.* Shao from *PHS* indicated that after retuning to Taiwan, President Chang questioned the reason to sell at lower prices. Therefore, this time Mr. Shao is trying to promote raising prices

   (2) This time, it was expressed again that *ORION* strongly *complain*ed that

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Translator’s remarks are indicated in brackets [ ].

this is a disguised effort by the parties with factories in China for lowering the price and this is very unfair to *ORION/LG*. A request was made to increase of the quotation coefficient from 10 → 10.5↑.

(3) After much discussion, everyone resolved to increase the coefficient for domestic quotes from 10 to <u>10.4*</u> [Underlined].

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

III. Conclusion:

1. Following the resolution reached at the top-level meeting on September 2nd in Taiwan, beginning from 10/1 the price of 14" will be increased by *USD*3.0/*pc* and 15"will be increased by *USD*5.0/*pc*. Furthermore, beginning from 10/1, the coefficient for domestic sales for China will be adjusted from 10 to 10.4.

2. The *SSDD* meeting attendees at this meeting were Chinese *local* personnel. There was not sufficient representation. This caused suspicion that *Samsung* is not taking this meeting seriously. Also, this time all the makers were having strong suspicions about *SSDD* giving *A* level prices regardless of major or minor customers. That makes us wonder whether it has a secret deal with its super major account *EMC*. What was worse is that *ORION* brought up evidence that *SSDD* has not increased price. *Mr*. Shao of *PHS* was asked to *complain* to *M.S. Lee*.

3. The domestic coefficient was changed this time, thanks to the cooperation from *ORION* and *PHS*. It is successfully adjusted to 10.4. Even though the *cost* of *CPTF* is around 10.5, but the difference is not too big. The most important thing at the moment is to apply and get the domestic sales permit approval [Underlined] as quickly as possible.

4. The next meeting is scheduled to be convened by *CPTF* on October 9th in Fuzhou [Underlined].

[Initialed:] Y.M. Peng *SEP* 07 '98

[Signed:] Submitted by Employee Chung-Cheng (Alex) Yeh 9/4 '98

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

911

CPT 華中

大陸CDT MAKER 連誼会议

年 月 日
第 页·共 页

与会人员:
PHILIPS: 邵正重, 华飞 盛建忠, 刘东, 王毅, 高冰, 許珂.
SSDD: 王彦副总(中方), 楊貞.
CPTF: 童俊正, 宋偉烈.
彩虹: 魏致遠, 王耀杰,
BMCC: 黄新文.
ORION: 孔泰植
LG: 周敬植 副总.

一、各家產銷概況(K pcs)

		8月產	銷	存	9	10	11	12	PP年
CPTF	14"	240	200	110	220	150	150	150	1800
	15"						30	60	1710
BMCC	14"	20	30	25	50	50	50	50	1200(14"+15")
彩虹	15"	50	70	20	50	50	50	50	1000
华飛	14"	90	110	20	120	120	120	120	1600
	15"	5	5	5					100(SKD)
SSDD	14"	180	190	10	180	180	180	180	
	15"								1000K(TSDD)
ORION	14"		8		50	60	60	60	
	15"		2		10	10	10	10	
LG	14"		0		10	10	10	10	
	15"		0		10	10	20	20	

説明:
1. CPTF: 现有庫存实際高達170K成品+140K裸管. 因考慮各家擔心庫存过多影响價格. 故將生產庫存數字做些保留.
2. BMCC: 基本上可說是暫放棄CDT市場(因為虧錢)只針对內銷老客户 f/W市場行銷. 少賣少賠; 而15"CDT因評估仍会賠錢 即使10月再調高50也暫不会投入生產.
3. 彩虹: 8月仍以7月價銷售 主要客户為彩星. 但近期要調高售價. 而彩星有所不快. 目前对彩星暫停出貨. PHS邵总表示

現15"供不應求. PHS对彩管不会增量供應. 請彩虹堅持漲価.

4.华飛：14"因 PHS 自家人(大其是蘇飛)訂單增加. 故銷售狀況不錯. 15"則一因進口批文尚未核可(与ACER流法相同). 二因 TWN 15"熱賣. 不及供應. 故後續要到 99年才有可能再 SKD進口, 而正式設15"生產線的計劃至今仍不明朗.

5.SSDD：14"一線 CTY 雖標只有 170K/M. 但実際產量可達 180~200K/M. 楊X称 9月銷售仍可達 180-190K, 其中內銷量高達 70K. 15" CDT 線則確定 99年 3月在天津投產.

6.ORION：孔XX 只負責对港商及中資的銷售不包含台商. 8月因價格調成与各家相同 而 SSDD及 H.F. 內銷時, 仍常報價較低. 故 8月訂單奇慘.

7.4G：周XX 也只負責港商及中資的銷售 不含台商. 原本銷量就不多. 8月銷售更為0.

二、市場訊息交流：

1、ORION 首先発難, 質疑 SSDD, 因未依協議執行價格調漲. 因其看到、長城电子委託 HK某公司開出的 4C (8/25開的) 其價格只有 42.0, 唯 SSDD 称絶無此事. 而 另家 也表示, 聽聞 SDD 对外報價有 Free of charge (2%~3%). 雖也知 否認 但已為 家知之的.

2、內銷訂價：

①上次会議 CPT 所提之內銷價問題 雖経否決 但 PHS 邵XX表示, 返台後被張總 質疑為何要低賣 故此行力促調漲

②此次又提 ORION 強力 complain 此為大陸設廠者的変相降価. 对 ORION 14" 非常不公平. 要求將報價偏扙由 10 → 10.5 个.

③経多方討論 大家決議自 10/1 起 將內銷報價偏扙由 10調漲成 10.4.

華 CPT 中

年 月 日
第 页・共 页

三、結論：

1. 遵循 9/2 在 ~~台北~~ 台湾召開的高層会議結論，10/1 起 14" 調漲 USD 3.0/pc，15" 5.0/pc. 同時 10/1 起大陸内銷 ~~係~~ 係数由 10.0 調整成 10.4.

2. 此次 SSDD 与会人員只是中方 local 人員，代表性不足，令人懷疑 Samsung 对此会議不重視，且此次 SSDD 遭各家強烈質疑幾乎不分大小户全報 A 级価格，令人懷疑对超级大户 EMC 是否有暗盤，更甚者 ORION 還提出 SSDD 未依価的証據。已請 PHS 部門向 M.S. Lee complain.

3. 此次内銷係数，拜 ORION 及 PHS 之配合，成功調整為 10.4，而 CPT 廠的 cost 約在 10.5，但已相差不遠。目前最重要的就是儘快辦理内銷許可批文。

4. 下次会議訂於：10/9 由 CPT 廠在福州召開。

SEP 07 '98

現15"供不應求. PHS对彩显不会增量供应. 請彩虹堅持涨价.

4. 华映: 14"因PHS自家人(尤其是蘇州)訂單增加, 故銷售狀況不錯. 15"則一因進口许可尚未核可(与ACER说法相同), 二因TWN 15"熱賣, 不願供應, 故後續要到9[illegible]年才有可能再SKD進口, 而正式設15"生產線的計劃至今仍不明朗.

5. SSDD: 14"一線CTY銷售只有150K/M, 但实际产量可達180-200K/M. 據他稱9月銷售仍可達180-190K, 其中内銷量高達70K. 15"CDT線則確定[illegible]年3月在天津投產.

6. ORION: 孔先生只負責对港商及中資的銷售, 不包含台商. 8月因價格調漲与各家相同, 而SSDD及HIF内銷時人民幣報價較低, 故8月訂單奇慘.

7. 4G: 周先生也只負責港商及中資的銷售, 不含台商. 原本銷量就不多, 8月銷售更為0.

二、市場訊息交流:

1. ORION首先舉例質疑SSDD, 因未依協議執行價格調漲, 因其看到長城电子委託H.K.某公司用主的4C(825用的)其價格只有42.0, 唯SSDD稱絕無此事. 另另家也表示, 聽聞SDD对外報價有Free of charge (2%~3%), 雖也知否認, 但已为大家知之的.

2. 内銷訂價:

①上次會議CPT所提之内銷價問題雖經否決, 但PHS即表示, 回台後被張總質疑為何要低賣, 故此行力促調漲.

②此次又獲ORION強力complain此為大陸設廠者的変相降價, 对ORION/LG非常不公平, 要求將報價係數由10→10.5个.

③經多方討論, 大家決議自10/1起將内銷報價係數由10調漲成10.4.

華中

年 月 日
第 页・共 页

三、結論:

1. 遵循9/2连台湾召開的高層会議结論、10/1起14" 調漲USD 3.0/pc, 15" 5.0/pc. 同時10/1起大陸内销價由10.0調整成10.4.

2. 此次SSDD参会人员只是中方local人員,代表性不足,令人懷疑Samsung对此会議不重視,且此次SSDD遭各家強烈質疑幾乎不分大小户全報A級價格,令人懷疑对超级大户EMC是否有暗盤,更甚者ORION還提出SSDD未漲價的証據,已請PHS部门向M.S.Lee complain.

3. 此次内销价格,拜ORION及PHS之配合,成功調整為10.4 而CPT厂的cost约在10.5,但已相差不遠,目前最重要的就是儘快辦理内銷許可批文.

4. 下次会議訂於10/9由CPT厂在福州召開.

SEP 07 98

EXHIBIT 7

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030679E - CHU00030683E.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

EXHIBIT
1312E

[TRANSLATION]

Mainland China *CDT Maker* Contact Meeting

[Handwritten:]
Respectfully Submitted to President Peng
Submitted for review
Urgent Document
Please deliver to Mr. Chung-Cheng (Alex) Yeh in Room 2705
Fm: Guang-Hui Dai, Total 4 pages.

Date: *Oct.* 09, 1998

Location: Fuzhou

Meeting Attendees:

CPTF - Senior Manager Jing-Song (Jason) Lu, Section Chief Chung-Cheng (Alex) Yeh, Guang-Hui Dai, Wei-Lie Yu

PHS - Zheng-Er Shao, (Huafei) President Jian-Zhong Sheng, (Huafei) Manager Bing Ma

SSDD – Department Manager Myoung-Sik Lee, Zhen Yang

ORION - Section Chief TAE SIK KONG *(TAE SIK KONG)*

LG - Section Chief J.B.PARK *(J.B.PARK)*

IRICO *(IRICO)* - Vice President Jian-She Wei

I. Summary of the Production and Sales Situation/Production Plan for *CDT MAKER*S

1) In September 1998, the production and sales situation/production line plan was as follows:

(Chart 1)

Unit: K PCS

Maker	Size	Production, Sales, Inventory of Sept. 98			'98 Q4 Planned Production Volume (SUPPLY)				Planned Production Volume of '99
		Production	Sales	Inventory	October		Planed Production of Nov.	Planned Production of Dec.	
					Planned Production	Planned Sales			
CPTF	14"	210	215	105	150	170	150	150	1800
	15"						30	60	1710
SSDD	14"	180	185	5	150	160	150	150	1800
	15"								
PHS Huafei	14"	180	180	20	120	70-100	120	120	1600
	15"								100(SKD)
BMCC	14"	25	25	25	30		30	30	
ORION	14"		75		50	25-50	40	30	300
	15"		10		30	30	30	15	300
Irico	15"	20	40	0	20		30	40	1000
LG	14"		6		10		10	10	0
	15"		3		10		10	20	360
TTL	14"	595	686	155	510	455-510	500	490	
TTL:	15"	20	53	0	60		100	125	

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

Explanation of major points:

A) *CPTF*: *9/E*, the actual inventory of 14" finished product reached 189*K*. The accumulated tube inventory reached 113*K*. However, in order to avoid concerns by all makers about excess inventory, certain inventory figures had been withheld. It was also explained that because of expected changes to the 15" line, it should be possible to digest 14" inventory in *Q*4. All makers did not question this matter. In 1999, depending on the 14" market situation, it can be expected that *ONE* production *LINE* each for 14" and 15" will be retained.

- *PHS CHALLENGE*S *CPTF* → *PHS*'s Mr. Shao claimed that *CPTM* was heard to have engaged in sales of inferior tubes in the market, and would like clarification of this situation from us. We responded with clear indication that absolutely no such situation exists.

B) *SSDD* 14" production line's actual production capacity could reach 180 – 200*K/M*. Based on the production, sales and inventory data from September provided by its marketing department (deliveries to storage: 206.5*K*; sales: 216*K*; and inventory: 3.2*K*), it can clearly be seen that the September production and sales figures provided at the meeting were kept down. With respect to the large size production of 15" and 17", it is expected that in April 1999 and September 1999, Mainland China *TSDD* (Tianjin Samsung)/*SSDD* (Shenzhen Samsung) each plans to construct an additional production line for using in production (due to capital considerations, whether or not *SSDD* will establish a new line or import an old line from Korea has not been confirmed). A decision has not been made as to the sizes to be produced and as to which factory is to make such production. Additionally, *SSDD* has indicated that its domestic and export sales ratio is approximately 1/2 each. Department Manager Lee has also suggested that all makers propose to their headquarters that the price for 15" should be increased a bit more (maintain at least a *US* $15 price difference). In addition to profit considerations, this will also avoid hastening the decline of 14"

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II. General Assessment of Demand by Mainland Customers for 14" *CDT* in *Q*4 (*BY CUSTOMERS*)

(Chart 2) Unit: K PCS

Customer	Estimated Demand	CDT Domestic Sales Volume	TTL Demand	Remark
ACER(SZ)	10K(CPTF) 8K(PHS)	2K(PHS)	20K	
AOC	40K(CPTF) 40K(ORION)		80K	Estimates there are 30-40k FOR domestic Sales
ADI	20K(SSDD)		20K	
COMPAL	12K(CPTF)		12K	
EMC	30K(SSDD)		30K	
GVC	10K(SSDD) 10K(ORION)		20K	
IRIC	10K(BMCC) 10K(PHS)		20K	
KFC	8K(SSDD)		8K	
LI-ON	40K(CPTF)		40	
PHS(DG/SZ)	45K(CPTF)	45K(PHS)	90K	Main domestic customer for Huafei is PHS (SZ)
SHAMROCK	10K(CPTF) 6K(SSDD)		16K	
FIC	3K(PHS)		3K	
MAG	2K(SSDD)		2K	
DTS	3K(PHS) 3K(ORION)		6K	
CHINA OTHERS		40K(ORION) 80K(SSDD) 40K(PHS) 10K(BMCC) 6K(LG)	176K	Main customer for SSDD are Beijing Founder Electronic Co and Xoceco
Total	320K	223K	543K	

[Handwritten in left margin:] 20 120 15 20 60 60 20
[Handwritten below chart:] 543 x

Explanation:
According to Chart 1, the total sales volume of 14" in September is 686*K*. Compared to the September production volume of 595*K*, there is an over sold phenomenon. Additionally, the estimated sales volume in October was made on the understanding of information regarding current orders as provided by all *CDT MAKER*S. According to the analysis of estimates of each maker on supply volume and sales volume (Chart 1) and demand according to customers (Chart 2), supply and demand still can basically remain even, which is favorable to a price increase. Additionally, with the exception of *SSDD*, who from the very beginning had doubts about an increase of their domestic sale price coefficient to 10.4, other makers have generally indicated unanimous determination to increase prices. For this reason, each *CDT MAKER* should definitely *FLW* their headquarters, and have full confidence in a price increase. However, *SSDD* Department Chief Lee has finally been persuaded by Huafei and *CPTF* to increase its domestic sales price quote coefficient to 10.4, and reached an agreement.

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- *CPTF CHALLENGES SSDD* → *OVER LOADING* its production capacity greatly, which resulted in a lack of confidence in the domestic sales price at the last meeting (export price multiplied by an coefficient of 10.4). All makers also agreed. In particular, *PHS* claims that its increase in the coefficient from 10 →10.4 has already been announced to customers. From the very beginning, *SSDD* was not confident in the increased 10.4 coefficient. However, after strong requests from all makers and President Sheng of Huafei saying that, even though *BMCC* did not attend the meeting, in previous communications it had already indicated that it would abide by the resolutions from the meeting, Department Manager Lee of *SSDD* reluctantly agreed after great concern.

- *ORION CHALLENGES SSDD* → Supports its increase of the coefficient for domestic sales price and questions the low domestic price given to *LOCAL* customers by *SSDD* in southern China.

C) Huafei: Although Huafei has 2 short *LINES*, because of the unique feature of *PHS*'s system of weekly division, the working weeks for the months of 3/6/9/12 each reach 5 weeks. In September, the production amount could reach 180*K*. The 15" production plan is to consider transferring 3 *LINES* from the Chubei factory to Mainland China. (Mr. Shao stated that because the production line design is consecutive, if the Chubei factory 15" production facilities are shifted, the 3 *LINES* must be transferred together). However, this plan has not been confirmed. With respect to domestic sales, it is mainly supplied by *PHS(SZ)*. Additionally, it is claimed that *PHS(TWN)* still has a 14" inventory of 10 ~20*K* *FOR* the small monthly demand of its European customers.

- *CPTF CHALLENGES PHS* → In October, the letter concerning the price increase to *ACER* was never issued following repeated delays. *PHS* claimed that this was because its price quote for *ACER* was not formally confirmed until the middle of the month. Also *MONITOR* customers (especially *IN USA*) are quite sensitive to "price monopolies." Unless customers definitely require a written statement, it should be handled with the utmost caution. However, the resolutions from headquarters will surely be followed. Verbally, all determined to announce the price increase to customers. On the other hand, *CPTF* indicated that *MONITOR* should be allowed to have some time to communicate with its customers regarding the price increases. When the market situation is weak, it is understandable not to confirm the price until the middle of a month. However, it is currently at peak season, and the time when all makers are confirming and stabilizing their prices. *PHS* was asked to improve its mid-month pricing practice.

D) *ORION*: The September sales figures listed above do not include sales of 50*K* to *AOC*. In 9/*E*, the 14" inventory was below 30*K*. M*R*. Kong stated that the 15" facilities will be improved in 10/*M*, and that in the future it will continue to maintain 14" *ONE LINE*, 15" *ONE LINE*, and another *ONE LINE* (75% *FOR* 15", and 25% *FOR* 17"). The production capacity of each line is approximately 160 – 170*K/M*.

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- *PHS CHALLENGES ORION* → *ORION*'s China offices are grabbing customers to enhance their sales performance. It has been said there was *US*$56 appearing at market price for 15", so clarification regarding whether *A*-tube or *B*-tube has been sold was requested. *ORION* claims that it has not made any sales to dealers, and ensures that there will be no customer overlap among its offices in Mainland China, and that all prices *FLW ORION H.Q.* prices. It staunchly denied such market price exists.

- *CPTF CHALLENGES ORION*→ An explanation was requested as to the disposal method for defective *AOC* tubes. *ORION* replied: The defect rate of 14" in *AOC* averages at about 0.5%. The cost of defective tubes is calculated at 75% of *A* tubes. And using a production rate of 40*K/M* to calculate the amount of *B* tubes the volume should only be 200 *PCS*. Volume should not be large. *ORION* insists that its defect rate is indeed this low; however, the other makers doubt its low defect rate.

- *SSDD CHALLENGES ORION*→ Upon investigation, Shenzhen customer *KTC* (Kangte) and *SRC* each purchased barely-passing tubes from *AOC* (*ORION'S TUBE*) in September, and it was also heard that the *ORION* 's September price for 14" was *US*$43. There were also claims that even in September *S/T GLARE B+D* tube prices should not be at this market price. *ORION* has staunchly denied that it sold inferior tubes, and that it *OFFER*ed a price of *US*$43 in September.

E) *BMCC*: Basically because it is losing money, although it has not given up on the *CDT* market, it also won't consider selling more (14" production ≦30*K*). With respect to 15", due to an assessment that it lacks competitive capability, temporarily its production won't be started.

F) *LG*: Currently only has a half-line 14" production line, with a production capacity of approximately 70~80*K/M*. Internal self-use is 50*K/M*. The remaining 20 *K/M* are sold to Southeast Asia and Mainland China. No consideration is given to the production of 14" in 1999.

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3) 1999 CDI Maker Production Plan

(Chart 3)

Units: K PCS

	Q1	Q2	Q3	Q4	Remark
CPT	300-375K/M	300-375K/M	300-375K/M	300-375K/M	2.5LINES
PHS	130K/M	130K/M	130K/M	130K/M	2LINES
SSDD	350K/M	350K/M	350K/M	350K/M	2LINES
ORION	160K/M	160K/M	160K/M	160K/M	1LINE
LG	40-80K/M	40-80K/M	40-80K/M	40-80K/M	Might discontinue production of 14"
BMCC	30K/M	30K/M	30K/M	30K/M	
TTL	1010-1125K/M	1010-1125K/M	1010-1125K/M	1010-1125K/M	

Explanation

If the supply of 14" in 1999 is estimated to be 1100*K/M*, the total annual supply volume will be approximately 13,200*K PCS*. However, *SSDD* and *PHS* all believe that the *TTL DEMAND* in 1999 (for 14"/15" /17") will be approximately 90,000*K PCS*. If the 15% estimate of *PHS/SSDD* for demand of 14" is used, the 1999 annual demand volume will be 13,500*K PCS*. From the above analysis, it can be expected that in 1999, the supply and demand relationship for 14" *CDT* will tend to be balanced.

III. *Conclusion*

1. Competition between *ORION* and *SSDD* for *LOCAL* customers in southern China is strong, and both parties doubt each other's claims that "domestic sale prices are unreasonable," and the sales behavior regarding "*A* or *B* tube." *ORION*, in addition to strongly denying the sale of *B* tubes and the behavior of quoting low prices, has also requested that *SSDD* provide accurate data for investigation and verification. Although *SSDD* eventually agreed to use 10.4 as the coefficient for the domestic sale price, it still appears to lack confidence in the increase of the domestic sale price.

2. *SSDD* has requested that all makers propose to their headquarters that the scale of price increase of the 15" be a bit larger, and that a price differential of at least *US*$15 should be maintained from 14."

3. Although *BMCC* did not participate in the meeting, it previously communicated with Huafei that it would abide by the meeting resolution. Huafei's President Sheng is responsible for relaying the agreement of using the coefficient of 10.4 for domestic sale price.

4. According to *Q*4 of 1998 and 1999's supply and demand situation analysis, generally the supply and demand for 14" will be balanced whether it's in the Mainland China region or the worldwide market. Each *CDT MAKER* should strictly control production volume, and in particular, should not engage in *OVER*

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Translator's remarks are indicated in brackets [ ].

LOADING the way *SSDD* did in September, in order to ensure the stability of prices.

5. The next meeting will be convened by Irico. The time and location will be discussed separately.

- End of Report - Submitted for Approval

Submitted by Employee Guang-Hui Dai
OCT. 11,1998

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

[Handwritten telephone number:]

0512-5191028

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

EXHIBIT 8

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030684E – CHU00030687E.

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

CDT MAKER

→

NOV

CPTF
PHS
SSDD
ORION *TAE SIK KONG*
IRICO
BMCC
PHS

CDT MAKER
CRT
CDT MAKER *Q*

CPTF *CPTF* *CDT*
CPTF *DY*
K
K

SSDD ***CDT*** **S** **T** ***M/P***
SSDD **S** **S**
SSDD ***CDT*** ***CDT***
M/P **S**

K *M*
K *CDT* *MR*
SSDD *CPT* *CDT*

italicized

K *K* *PH*

PHS ***CDT*** ***CDT*** **T** **N** */* **T** *K* *K* *K* *K*

K PHS *K* *PHS* *K* *PSH* *B* *Mr.* *PHS* *CDT* *AOC* *EMC* *K* *PHS* *SZ* *K*

IRICO

CDT ONE LINE **T** ***K/M*** ***TSB*** **S** **O** **T** ***K***/

TSB CKD *K* *M* *DY* *FUNNEL*

italicized

BMCC

ACER *SZ*

T **K/** **K** ***CDT*** ***CDT*** ***K/M***

ORION *K*

PHS *CDT* *KPCS* *KPCS*

K PCS

italicized

ORION

S *S US*

LOCAL

CRT

ORION ***LG*** **T**

S **R**

O

CRT MEETING

CRT *MONITOR*

BUYER

B *SSDD MR*

ORION *ORION*

ORION

MR

R ***ORION***

PSH Mr. **S**

CRT

italicized

IRICO [illegible] *IRICO* [illegible] *BASED ON S*[illegible]*S ITC TYPE*[illegible]

[illegible] *IRICO* [illegible] *US* [illegible]

[illegible] *IRICO* [illegible] *US* [illegible]

[illegible] *BMCC*[illegible]

BMCC [illegible] *K* [illegible] *K*[illegible]*M* [illegible] *BMCC* [illegible] *US* [illegible] *S*[illegible]*S TYPE* [illegible] *CDT MAKER* [illegible] *BMCC* [illegible] *US* [illegible] *BMCC* [illegible] *US* [illegible] *US* [illegible] *BASE* [illegible] *KEEP* [illegible] *US* [illegible] *AOC*[illegible]

[illegible] ***BMCC*** [illegible] ***US*** [illegible] / [illegible] ***CPTF*** [illegible] ***AOC*** [illegible] ***US*** [illegible] **I** [illegible] / [illegible] / [illegible] ***AOC*** [illegible] ***BMCC*** [illegible]

[illegible] *SSDD*[illegible]

[illegible] *CPTF*[illegible]*PHS* [illegible] *SSDD* [illegible] *MR* [illegible] *PHS* [illegible] *SSDD* [illegible] *PHS* [illegible] *Mr.* [illegible] *MR* [illegible] *PHS* [illegible]

[illegible] *CPTF/PHS* [illegible] *SDD* [illegible] *F*[illegible]*O*[illegible]*C*[illegible]*free of charge* [illegible] *MR* [illegible]

[illegible] ***CPTF/PHS*** [illegible] ***SSDD*** [illegible] ***PIN*** [illegible] **I**[illegible]

[illegible] *italicized*[illegible]

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SSDD ***INVOICE***

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PHS

replace

invoice

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CDT

CDT i *MS*

Q

BMCC

CPT *PHS* *ORION* *SSDD*

SSDD *B* *FOC* *SSDD*

SSDD

Q *SSDD*

ORION

ORION

ORION

NOV

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PHS

BMCC

italicized

呈核 →各委員 陳 11/12/98 宋 張 11/12/98 董殷 11/13/98 吳華 11/13/98

大陸 CDT MAKER 聯繫會議

時間：NOV.06, 1998

地點：西安

與會人員：

CPTF：葉俊正課長、戴光輝

PHS：邵正璽業務經理、(華飛)盛建忠總經理、(華飛)馬冰經理

SSDD：李明植部長、楊真

ORION：孔泰植(TAE.SIK.KONG)課長

彩虹 IRICO：魏建社副總、李衛生銷售經理、姚軍營業部副部長、王昭杰

BMCC：黃新文

主辦：彩虹集團公司 主席：PHS 邵正璽

會議內容：

一、各 CDT MAKER 產銷訊息交流

茲將 CRT 廠商產銷訊息交流重點說明如下：各 CDT MAKER'98 年 4Q 產銷及'99 年預計生產量狀況如後附(表一)

1) CPTF：與會各家關切 CPTF 15"CDT 進度。CPTF 稱因 DY 備料供應吃緊，11 月預計生產銷售 30K，12 月預計生產 70K。

2) SSDD：***天津三星廠 15"CDT 預計於'99 年 6 月 M/P，但由 SSDD(深圳三星)統籌銷售工作，而 SSDD 則將利用釜山 14"CDT 線加以修改以進行 17"CDT 生產，預計'99 年 9 月 M/P。***另，天津三星監視器廠因產能受限，'98 年產能約 40K/M，99 年產能則預計 300K/年(15"CDT 為主)。此外，MR.李稱 SSDD 上個月 CPT 有獲利，但 CDT 則仍無獲利。

3) 華飛：

A) 11 月 14"銷售訂單差，目前確認的訂單有 40K，11 月以 70K 為目標。主要訂單來源仍以內需(PH 巴西/東莞兩廠為主)。

B) 因資金問題 ***PHS(竹北廠)'99 年 15"CDT 可能仍不會考慮遷移至大陸，但擬改部份設備在華飛進行 15"CDT 生產。因此，14"11/12 月訂單雖不佳亦全線稼動，目的在積些庫存以因應'99 年可能停線時之供應。***而'99 年 14"/15"生產規劃可能為 1600K/零 K 或 800K/400K，全俟'99 年初是否改線之決策而定。 即

C) 14"10 月份銷售上以內需 PHS(巴西/蘇州)60K 為主；11 月份已確定之訂單 40K 中亦幾乎為 PHS(巴西/東莞)內需，其中東莞廠達 18K；12 月份則據悉 PSH(巴西/東莞)之訂單應會增加，因此在上述 B)原因下，12 月產銷計畫高於 11 月份數量。另邵'R 稱 PHS15"CDT 銷售於台商大陸的部份主要為 AOC/EMC，合計約 30K 左右，銷售於 PHS(SZ)則應在 40K 以上。

4) IRICO(彩虹集團)：

A) *15"CDT ONE LINE 於今年 3 月始產出，該線最大產能為 60~ 70K/M，但因主要材料自 TSB 取得不易且價高等因素，9 月停工一個月，於 10 又重新稼動。'98 年預計達 200K/年生產目標，其中 80%為銷售於彩星。*

B) 自日本 TSB CKD 之成本仍比售價高，故賣越多虧越多。惟在採購自主化政策下，主要材料中 DY 已可由其彩虹偏轉廠供應 20K/M，另 FUNNEL 自 12 月始亦可以自製。

 CHU00030684

5) BMCC：

A) 10 月份銷售差，主要銷售對象爲菲律賓松下公司，至於 ACER(SZ)則近幾個月均無往來。

B) '99 年 14''/15''分別預計生產 80K/400K。其中 14''CDT 預計生產至 2 月份即結束，估計 2 月份春節過後即可完成 15''CDT 之設備改造，產能上仍為 40~ 50K/M。

6) ORION：10 月訂單差主要係因大陸近期加強打擊走私後，對杜絕華南一帶以內銷爲主之顯示器廠走私進口影響甚大。値此是故，據稱其客戶 9 月份停在香港的貨櫃仍近 14K 尙未提貨。

7) PHS 提供'98/99 年 14''CDT 大陸地區生產之預測(請參閱附件 1)。'98 年大陸地區廠商生產量估計約 7.405KPCS，'99 年則預計約 5,630KPCS。

'98 年 10~12 月產銷概況/99 年預計生產量（表一） 單位：K PCS

廠商	尺寸	'98 年 10 月產銷存			'98 年 11 月產銷存		'98 年 12 月產銷存		'99 年計畫量	備 註
		生產	銷售	庫存	預計生產	預計銷售	預計生產	預計銷售		
CPTF	14''	210	140	175	60~70	130	60~70	140	1300~1400	
	15''								1600~1800	
SSDD	14''	180	165	20	150~180	160	150~180	160		
	15''		200			200		200		SDD 銷售大陸台商
PHS 華飛	14''	140	120	40	120	40~70	120	100	1600 或 800	
	15''								0 或 400	
BMCC	14''	30	14	25	40	30	40	30		
ORION	14''		10			20		20	300K(未含台商)	
	15''		80			100		70	300K(未含台商)	10 月份 20K FOR 內銷，60K FOR 台商外銷
IRICO 彩虹	15''	20	20	0	30	30	40	40	600~700K	
LG	14''		4			4		?		
	15''		40			40		?		

二、價格檢討

1)ORION 首先反應，因大陸近期在加強打擊走私政策下，對其華南一帶以內銷爲主之顯示器廠客戶影響至極。其現今對外報價 14''S/S US$50，在其客戶相關運輸費用、關稅、及外匯管理局管制等相關因素下，無法與大陸 LOCAL 供應之其他 CRT 廠商相比，客戶根本不接受。***ORION 表示其與 LG 看法一致，盼降低美金報價或提高人民幣計價之係數(目前為 10.4)，否則訂單全無情形下，只好退出 CRT 定期 MEETING。***各廠商回應如下：

A)因與會各家廠商認爲調降美金報價已超過與會各廠之地方權限，而因 10 月份第二波 CRT 調漲，大陸 MONITOR 廠商並未充分反應於其 BUYER，因此調高人民幣報價在大陸地區目前亦沒有外在條件可支撐。

B) SSDD MR.李本提出考慮報價較 ORION 爲高，讓出部份內銷客戶於 ORION 繼續進行銷售，但後來因 ORION 主要客戶爲廈華/北大方正/長城，MR.李最後又因在意該群客戶而于以否決自己之建議。

結論：***請各廠向總部反應 ORION 的問題，PSH 邵'R 並負責將總部最後之決議通知各廠。***

1.現內銷價 x10.4 報. 綜合稅率約 2%. 剛好是 CRT 廠所上交的稅. 已完全反應予客戶. ~~[illegible]~~ 再要提高不太合理客戶也不會接受.
2.降美金報價 更會造成市場紊乱. 更不可行.

2) IRICO：與會各家向 IRICO 訂出 15"之內/外部交易價底線如下：(BASED ON S/S ITC TYPE)

A) IRICO 對彩皇內部交易價爲(US$60X10.4=人民幣含稅報價)

B) IRICO 對其他客戶報價則因其品質效率較差且數量有限，因此以(US$62 或 63X10.4=人民幣含稅報價)

3) BMCC：

BMCC 10 月份訂單極差(14K)，主要客戶爲彩皇與方正，需求各爲 10K/M 左右；但彩皇 10 月亦無下單。針對其主要之兩家客戶，BMCC 坦承 S/S TYPE 以 US$48X10.0 作爲人民幣內銷報價。惟與會各 CDT MAKER 均反對 BMCC 在美金與人民幣核算係數做雙重讓與(公定人民幣內銷報價應爲 US$50X10.4)。經協議，各家最終同意 BMCC 在其兩家主要客戶再降低美金報價 US$1(亦即以 US$47 爲 BASE)，但須 KEEP 內銷係數 10.4；另與會各家希望大家稍作部份退讓，希望能在 AOC 以 US$48X10.4 作爲內銷報價。

結論：***BMCC 在其主要客戶(彩皇/方正)以 US$47X10.4 報價。但針對在 AOC 以 US$48X10.4 作為內銷報價，CPTF 則表反對，並認為目前與 AOC 係以 14"/15"/17" 搭配供應，即使 BMCC 用該價格應也不會有訂單。***

4) SSDD：

A) CPTF/PHS 均稱市場上對 SSDD 銷售次管常有雜音。MR.李則略帶抱怨的回應，上個月因 PHS 未向其求證且無確切證據逕向總部反應 SSDD 對北京某客戶有次管銷售行爲，因而被其總部老闆質詢。PHS 邵'R 則解釋爾後將多加強平時之聯繫與確認，並對 PHS 較粗率之反應過程向 MR.李致歉。

B) CPTF/PHS 均稱市場上常反應 SDD 有 F.O.C.(free of charge)之聲音，似乎成爲變相降價。MR.李則稱因其不良管沒有回收，此乃不良管折讓的作法。

結論：***CPTF/PHS 建議 SSDD 對不良管要回收或與請其工程師將 PIN 剪掉破壞避免其再銷售利用，另請 SSDD 將正常出貨之數量 INVOICE 與折讓之 INVOICE 分開處理，SSDD 則表同意並請 PHS 提供相關文件作法供參考。***

↳座談用 replace 才对. 因即使 Invoice 分开处理
也無法区别是否為 rebate.

三、其他

1. 考量 14"CDT 急速萎縮並爲了 CDT 產業健康發展，MS.李承諾負責聯繫，整合大陸地區中大型監視器廠商召開整合會議。

2. 14"市場上因各家均聽到許多雜音，認爲 4Q 以後可能價格會鬆動。因此，與會各家達成一致性口徑及共識，敦促各自業務說法如下：『價格不可能下跌，若有超額供給現象則以減產因應。』

3. 下次會議由 BMCC 主辦並于北京召開，時間：12/4

1. CPT/PHS/ORION 对 SSDD 均 challenge 其耳聞 SSDD 賣B管及 FOC 变相降价.
但 SSDD 否認. 並辯称係不良管補償所致. 但無~~[illegible]~~不起源. 請 SSDD 自律.
2. 99年 4Q SSDD 在大陸將有 14"/15"/17" 各一線. 相对竞争优势增強.
3. ORION 在会中要求. 若內銷係数不調高
則要調降美金价. 与会人士認為
ORION 採不建大陸設廠的公司. 是自然的事. 不能因此無理要求
其他人調 內銷价 或自行 調低美金数价. 此部份請总部向 ORION
高層 反應.

--以上報告-- 呈核

職 戴光輝 敬呈

NOV.8, 1998

CHU00030686

(Pri

PHS

14" Color Monitor Production in China

1st half v.s. 2nd half in 1998

Kpcs

	Maker	1st half	2nd half	Total	Domestic Sales	Major Suppliers & Ratio
Taiwanese	Acer	140	110	250	60	C/P: 6/4
	ADI	400	260	660	170	S
	Compal	100	80	180	0	C
	FIC	30	20	50	0	~~C~~/P:~~7~~/3
	GVC	80	120	200	0	C/O:5/5
	IRICO	185	165	350	0	P/B:8/2
	Lite-on	210	240	450	100	C
	MAG	45	10	55	0	S
	Philips	560	520	1080	300	C/P:5/5
	Proview	450	250	700	250	S
	Sharmrock	140	120	260	0	C/S:7/3
	Top Victory	660	440	1100	450	C/O/P:5/4/1
	Others	100	80	180	170	
	Total	3100	2415	5515	1500	
Chinese	Founder	250	150	400	320	S/P:7/3 Bec
	Great Wall	90	50	140	120	S
	Qing Hong	300	40	340	300	closed in Aug.
	West Lake	30	20	50	30	
	Xoceco	150	100	250	220	S
	Yuki	50	20	70	70	S/P:7/3
	Others	70	50	120	90	
	Total	940	430	1370	1150	
Korean	Daewoo	100	70	170	150	O
	LG	0	0	0	0	
	Samsung	120	80	200	200	S
	Total	220	150	370	350	
Japanese	NPG	90	60	150	100	

EXHIBIT 9

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030688E - CHU00030691E.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

EXHIBIT
1303 E

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[Entire Document Handwritten]

Business Trip Report

To: →Wei- Lie Yu [Hand-drawn star]

Date: *Dec.* 8-10, 1998

Location: Beijing

[Initialed:] Lu 12/11‘98

Meeting Attendees: *CPT:* Wen-Chun (Tony) Cheng, Jing-Song (Jason) Lu,
Ching-Yuan (Michael) Du, Chung-Cheng (Alex) Yeh
PHS: Shou-Li Lin, Cheng-Er Shao, Dong Liu
SSDD: MR. D. Y. Kim, M.S. Lee, etc.
LG: *MR.*
ORION: *MR. Moon, MR.* Kong… etc.
Irico: President Ma… etc.
BMCC: Wen-Chiang Fan, Hsin-Wen Huang

[In left margin:] *COPY x 1*

Content:

This is a routine China *CDT MAKER* contact meeting. Since many disputes rose from the past few meetings, it was decided at the top-level meeting held during 11/*E* in Seoul that the headquarters of each maker would send representatives to attend this meeting (12/9 *PM*). In addition, on 12/10 *AM*, five of the Taiwan and Korea makers will separately hold a coordination meeting.

Production Sales and Inventory statuses for respective makers:

		NOV				*DEC*		*JAN*	*FEB*
		Prod’n	Sales	Stock	Prod’n	Sales	Stock (C+M)	Prod’n	Prod’n
CPTF	14”	112	117	173	0	60	110+70	0	0
	15”	40	33	7	60	60		100	~~100~~ [Crossed out by hand] 70-80
LG	14”	0	4	–	0	0	0	0	0
	15”	0	6	–	0	9	0	0	0
PHILIPS	14”	120	80 ($^{50}/_{30}$)	80	120	70 ($^{50}/_{20}$)	100	60	40
	15”		20	0	0	20		10	30
ORION	14”		30	140	70	25	70		
	15”		40	–	–	50	–	–	–
IRICO	15”	31	30	1	37	35		40	45
BMCC	14”	40	20	40	30	30	40	30	30
SSDD	14”	180	120	80	150	120	100+40	100	100
TTL	14”	452	371	373	300	305-325	(530)	190	170
	15”	71	89-99	7	97	164-174		150	145

English words found in the original text are *italicized.*
Translator’s remarks are indicated in brackets [ ].

Explanation:

1. Market demand for 14" is shrinking dramatically. The market situation of all makers is poor.

2. *LG* will stop the production of 14" starting from January 1999.

3. *PHS* originally planned to transfer the 15" production line from Chubei to Huafei, but it was *hold* because the *cost* was too high. However, currently, it has 2 existing lines of 14". In December, only one line was utilized, the other line's produce equipment was converted. It is estimated that the production of 15" will begin in January, '99. Estimated that *JAN*/10*k*, *FEB*/30*k* [Underlined].

4. *BMCC* originally planned to begin the production of 15" in January. However, since neither of the facilities and materials all are presently *OK*, it is estimated that the switch will not begin until May [Underlined].

(2) Market Price Review

1. First, *PHS* pointed out that *SSDD*, *Orion*, *BMCC*, and *LG* gave quotes that were lower than the fixed current prices they have committed to for certain customers. An explanation was requested. After the makers explained the evidence to each other, *SSDD* admitted that their quote to *XOCECO* was lower than the set price, *RMB* 500- (should be 520-). *MR. D. Y. Kim* expressed regret and will adjust the price immediately.

2. *ORION* still states that since the smuggling channels were blocked, its imported *CRT*s in China have no competitive edge at all facing the quotes of *local CDT MAKER* at *RMB* (10.4). Therefore, without alternatives, it had to compete using the prices of *USD* 45-46. After a joint discussion among the attendees and agreement from *SSDD*, China Great Wall, Beijing Founder and *XOCECO* three makers' consent *ORION* quoted at low *USD* 20, which is the equivalent of a *RMB* quote

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Translator's remarks are indicated in brackets [ ].

of *RMB* 520-. This is limited to these 3 makers only.

3. At the meeting on the morning of 12/10, it was suggested to *follow* the Japan makers' price increase\beginning on *JAN*/16, to, 17" price will be at least 5.00/*pc*.

4. The market *demand by size* in '99

	October Projection		December Revision	
14"	141*M*	149%	7.5*M*	8%
15"	37.4*M*	39.6%	37*M*	39%
17"	35.4*M*	37.5%	41*M*	43.4%
19"	4.8*M*	5.1%	6*M*	6.4%
20"/21"	2.7*M*	2.9%	2.7*M*	2.8%
	TTL 94.4*M*		94.4*M*	

- End of report -

[Signed:] Submitted by Employee Chung-Cheng (Alex) Yeh 12/11 '98

[Signed:] Y. M. Peng, *DEC* 16 '98

[Handwritten in a different style:]

*Yu, please *FAX* on my behalf to my younger sister (*Taipei*), and tell her to: "sell my car." I will make contact when I return. *TKS! FAX NO. AS FOLLOWS*:

To: 00886 2 28261648 Li-Hua Tai

[Signed:] Guang-Hui Tai
12/30'98

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

0591 3970507

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

EXHIBIT 10

LG전자 가장 친절한 LG

Display 해외영업담당
해외마케팅팀/課長
鄭 鳳 龍

150-721 서울특별시 영등포구 여의도동 20
LG트윈타워
전화:02-3777-7568 FAX:02-3777-5560
E-Mail:pyjeong@twin.lge.co.kr
불친절 신고센터 : 080-023-7777

LG전자 가장 친절한 LG

Display 사업본부
해외기획팀/課長
金 斗 基

150-721 Seoul特別市 永登浦區 汝矣島洞 20番地
LG Twin Tower
電話:02-3777-7595 FAX:02-3777-5560
E-Mail ID:doogie@lge.co.kr
불친절 신고센터 : 080-023-7777

IRICO
彩虹集团公司
副总裁
彩虹彩色显像管总厂
常务副厂长

马金泉
12/9/98

地址:中国陕西咸阳彩虹路1号
电话:(0910)3334118
传真:(0910)3313762 邮编:712021

PHILIPS
華飛彩色顯示系統有限公司

劉 東
商務部處長

南京市玄武區
華飛路1號
郵政編碼:210028
郵政信箱:2808

12/8/98

電話:(86-25)5421166-2128/2120
傳眞:(86-25)5422227/5417470
Internet:CNF00116@CNCOMAIL.SNADS.PHILIPS.NL

飞利浦

SAMSUNG
삼성전관

이재인
담당간부
마케팅전략
브자원)마케팅팀

삼성전관주식회사
서울 중구 태평로 2가120
대경빌딩 12층 100-102
TEL: 02-727-3469
FAX: 02-727-3409

BMCC/National·Panasonic
北京·松下彩色显象管有限公司

获证企业
ISO9002
ISO14001

永 井 武
董事 總經理

12/9/98

地址: 北京市朝陽區大山子
酒仙橋北路9號
郵政編碼: 100015

電話: (直播)64376178 64363355-2001
電報: 2795 或 BMCC
傳真: 64376154

Exhibit
Wang 8576
9/20/2022
Wang Zhaojie - V2

The Most Courteous LG

LG Electronics Inc.

Doogie(K) Kim

Manager
OVERSEAS PLANNING TEAM
DISPLAY DIVISION

LG Twin Towers
20, Yoido-dong, Youngdungpo-gu, Seoul 150-721, Korea
Yoido P. O. Box 335, Seoul, Korea
Phone: +82-2-3777-7595 Fax: +82-2-3777-5560
E-Mail ID: doogie@lge.co.kr

12/9/98

The Most Courteous LG

LG Electronics Inc.

P. Y. JEONG

Manager
OVERSEAS MARKETING TEAM
DISPLAY DIVISION

LG Twin Towers
20, Yoido-dong, Youngdungpo-gu, Seoul 150-721, Korea
Yoido P.O. Box 335, Seoul, Korea
Phone: +82-2-3777-7568 Fax: +82-2-3777-5560
E-Mail: pyjeong@twin.lge.co.kr

12/9/98

PHILIPS

Hua Fei Colour Display Systems Co.,Ltd.

Liu Dong
Dept. Manager
M&S Division

1# Hua Fei Road
NanJing P.R.C.
Post Code: 210028

Tel: (86-25) 5421166-2128/2120
Fax: (86-25) 5422227/5417470
Internet: CNF00116@CNOOMAIL.SNADS.PHILIPS.NL

MA JINQUAN

IRICO GROUP CORP.
DEPUTY PRESIDENT
IRICO COLOR PICTURE TUBE PLANT
DEPUTY EXECUTIVE GENERAL MANAGER
NO. 1 CAIHONG ROAD, XIANYANG, SHAANXI, CHINA
TEL: (0910)3334118
FAX: (0910)3313762 POST CODE: 712021

BMCC/National·Panasonic
Beijing Matsushita Color CRT Co.,Ltd.

NAGAI TAKESHI

Director President

Add: No.9 Jiu Xian Qiao North
Road Da Shan Zi
Chao Yang District
Beijing 100015

Tel: 64376178 64363355-2001
Cable: BMCC or 2795
Fax: 64376154

SAMSUNG
DISPLAY DEVICES

LEE JAE IN
Manager
Marketing Part
SALES DIV)Marketing Team

SAMSUNG DISPLAY DEVICES CO.,LTD.
12th Fl.,Daekyung Bldg.
120,2ka,Taepyung-Ro,Chung-Ku,
Seoul,Korea 100-102
TEL: 02-727-3469
FAX: 02-727-3409

12/9/98

EXHIBIT 11

[TRANSLATION]

CDT

SSDD

HF

TWN PHS

ORION

IRICO

CPTF

CDT

CDT

		Dec.			TL			Jan.		SKDL
	Prod	Sales/	Stock	Prod	Sales	Prod	Sale	Stock		
HF										
SSDD										
BMCC										
ORION										
IRICO										
CPTF										
TL										

italicized

Re:

[illegible] *CDT* [illegible] *E* [illegible] *WIP* [illegible] *K* [illegible] *MSDD* [illegible] *K* [illegible] *CPTM* [illegible] *K* [illegible] *HF* [illegible] *K* [illegible]. *W/W* [illegible] *K* [illegible]

[illegible] *italicized* [illegible]

[illegible]

HF

PHS *K* *K* *QTY* *CDT x* *L* *L* *CDT*

TWN PHS *ORION* *HF* */E* *K.* *K* *E*

CDT *HF* *SSDD* *HF* *SSDD* *HF* *HF* *SSDD* *SSDD*

SSDD

HF *HF* *BMCC*

SSDD *P.TERM.* *XOC*

M.S. Lee *CPT* *CPT* *CDT*

4. *ORION*

ORION *local* *MONITOR*

XOC *XOC* *USD*

italicized

CPTF

[illegible] *CPTF* [illegible] *CDT* [illegible]

[illegible] *special ORDER* [illegible].

[illegible] *SSDD* [illegible] *HF* [illegible] *SSDD* [illegible] *MAKER* [illegible]

[illegible] *italicized* [illegible]

[illegible]

[illegible] CDT [illegible] By QTY [illegible] SIZE [illegible]

	[illegible]	[illegible]	[illegible]
w/w share [illegible]		[illegible]	[illegible]
TL QTY	[illegible]M	[illegible]M	[illegible]M
[illegible]	[illegible]M	[illegible]M	[illegible]M
[illegible]	[illegible]M	[illegible]M	[illegible]M
[illegible]	[illegible]M	[illegible]M	[illegible]M

[illegible]

[illegible] SDD [illegible] CDT [illegible] K [illegible]

[illegible] SDD [illegible] CDT [illegible] delay [illegible] K [illegible]

[illegible] BMCC [illegible] CDT [illegible] CDT [illegible] CDT [illegible]

[illegible] CDT [illegible] k/m [illegible] SSDD [illegible] VAT [illegible]

[illegible] HF [illegible] Q [illegible]

[illegible]

[illegible]

[illegible] italicized [illegible]

[illegible]

CDT 会议 摘要报告

99年 1月 8日
第 1 页·共 3 页

日期：'99. 1月8日 厦门

与会人员：SSDD (深圳三星) — 李明植、杨真
HF (南京华飞) — 邵正金(TWN PHS)、马冰
ORION (韩国大宇) — 张泰植
IRICO (咸阳彩虹) — 李卫生 经理、王昭杰
CPTF (福州中华) — 吕经理、戴顾问、余伟列

主题：大陆 CDT 市场资讯交流及检讨

内容：

一、大陆地区 14"/15" CDT 产销状况

		'98 DEC.			'98 T.L		'99 JAN.			'99 SKDL
		Prod	Sales/内销	Stock	Prod	Sales	Prod	Sale	Stock	
HF	14"	107+18	95/10	102	1357	1247	60	45	117	800
	15"									400
SSDD	14"	130	120/60	70	1620	1550	100	100	70	1800
	15"									700
	17"									<300
BMCC	14"	37	28/28	40	330	290	50	15	75	200/4月止
	15"									320/5月始
ORION	14"		34	50			30(台南)			
	15"		65	20			70			
IRICO	15"	45	41	5	195	190	50	51	4	600
CPTF	14"	19.7	67.7	12.5	1135	1022	70	70	125	900
	15"	65.9	74.4	5.5	109	104	120	120	5.5	2400
T.L.	14"	312	345/102	337	4402	4109	280	260	387	3700
	15"	111	180	11	304	294	170	241	9.5	4400
	17"									<300

Re：

1. 14" CDT 于 98.12/E 大陆地区库存约 337 (未含各家 WIP 数量)。另加上大宇/50k、MSDD/50k、CPTM/100k 及 HF/100k (隐藏) 计 W/W 库存约 600–650k。足以应付 2 个月之正常需求。

CPT 華中

2. HF:

<1> 因应PHS订单增加，其12月较多25%产能（约18K），计125K，该公司为14"CDT×14条线纺量，另14停产，处于改15"CDT设备中，预计'99.2月试产.

<2> TWN PHS 邵'R表示，'98.12及'99.1月订单均无所订数字，'98.12月实际销售仅约1/2（与ORION相当），'98.11月所订销售量亦是如此，故HF实际库存（12/E止）至多200K，到'99.1/E应超过200K以上，如此作法，系为应付提报大陆中央有关部门销售量及公司生产之依据考量.

<3> 由于14"CDT在全体市场萎缩，而且内销市场上HF与SSDD又多有冲突，据HF表示，SSDD已以低于协议价格抢夺HF多家客户，故造成HF内销量每况日下，库存压力与日俱增，面对如此情势，邵'R于会上及私下表示，如SSDD不听劝说，HF一意孤行 将与SSDD一个输赢.

3. SSDD:

<1> 表示无以低于协议价格获得原属HF客户，HF丢失客户及订单应是被BMCC获得.

<2> SSDD对原属其订单之客户提供了低于协议价格及P.TERM作法，引起与会人员不满及质疑（如XOC）认为此作法虽无直接影响订单归属及多寡，但间接破坏了大家共同维护之全体市场.

<3> M.S.Lee亦承认因CPT于大陆现行作业（放帐），其CPT与CDT共有客户无法采取2种付款方式.

4. ORION:

<1> 受大陆打私活动影响，现ORION的内销于大陆Local客户全数售予台商MONITOR客户.

<2> 另表示其要与XOC谈论价格时，XOC要求@US$62，只好放弃.

5. CPTF

<1> CPTF在内销方面，对14"CPT所遭受损伤最大.

<2> '99.1月维持保税纺，系因应年假及SPECIAL ORDER而生产.

<3> 呼吁 SSDD/HF保持克制，并私下请SSDD改善现行销售作法，并与会MAKER共同协力维持市场.

二、大陆 CDT 需求趋势 (BY QTY. & SIZE).

	'97.	'98.	'99.
占 w/w share		23%	>28%
TL QTY.	11M	19.5M	>25M
14"	7.3M	7.6M	<5M
15"	3.4M	8.3M	<12M
17"	0.24M	3.4M	>7M

三、其它

1. 天津SDD现预计于99.6月量产15"CDT, '99产量约700K
深圳SDD 17"CDT 原计划'99 9月投产, 现预计delay到10月.
故'99产量将不足300K.
2. BMCC将于'99.5月开始投产15"CDT, 另已派员到日本考察17"CDT设备, 计划亦投产改线 17"CDT.
3. 深圳三星中康玻璃将于99.1月开始投产14"CDT玻壳, 产能约200K/M. SSDD将以人民币 VAT方式与其交易.
4. HF确认已于'98/4Q于深圳设立一般性发货仓库.

~以上~

余伟利 1.1999

EXHIBIT 12

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030695E - CHU00030697.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

EXHIBIT
1301 E

Park Case # 29567

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[Stamped on the top:] *FAX OUT*
[Handwritten:] *Fax to CPTC*
Respectfully submitted to Director/ Manager Cheng

China *CDT MAKER* Contact Meeting

Date: January 8, 1999
Location: Xiamen
Attendees: *CPTF*: Manager Jing-Song (Jason) Lu, Guang-Hui Tai, Wei-Lie Yu
PHS: Sales Manager Zheng-Xi Shao, (Hua Fei) Manager Bing Ma
SSDD: Department Manager Ming-Zhi Li, Yang Zhen
ORION: Section Chief *TAE SIK KONG*
IRICO: Sales Manager Wei-Sheng Li, Assistant Manager
Business Department Jun Yao, Zhao-Jie Wang.

Contents:
1. Information on Production and Sales *(IN CHINA)* of respective *CDT Makers*

UNIT: K PCS

IN CHINA	'98 DEC.			'98 TTL		'99 JAN.		'99 SKDL
	PROD.	SALES	STOCK	PROD.	SALES	PROD.	SALES	PROD.
Huafei 14"	125	95(50↓)	102(200)	1,357	1247	60	45	800
15"								400
SSDD 14"	130	120	70	1620	1550	100	100	1800
15"								700
17"								300
BMCC 14"	37	28	40	330	290	50	15	α
15"								
ORION 14"		34		α	α		30	α
15"		65		α	α		70	α
IRICO 15"	45	41	5	195	190	50	51	600
CPTF 14"	20	68	125	1,135	1,022	70	70	900
15"	66	74	6	109	104	120	120	2400
TTL 14"	312	345	387	4,442	4,109	280	260	3,500
TTL 15"	111	180	11	304	294	170	241	4,100
TTL 17"	0	0	0					300

[Handwritten:] 200/ending April 320/beginning May

[Handwritten:] Remark: the "*α*" volumes above will be confirmed after the meeting.

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

1) *CPTF*: All the data provided by our factories were close to the actual figures so we were not questioned.

2) Hua Fei:

A) *SSDD* asked why *PH* still produced 125*K* when it already had such a high inventory? Shao *'R* explained that Hua Fei had shut down one production line which was undergoing conversion to 15" (it is expected that it will *P/P* in February and mass production will officially start in March). The other 14" line would have to be utilized. Because *PHS* defines its work month from the 25th of the previous month, so that the December work is 5-weeks long, the production volume was 125*K*. For this reason, *PHS* indicated at the meeting that for December's sales and inventory data, the numbers in "( )" should be considered accurate. Because sales and production data have to be reported to the China Ministry of Electronic Information, they had to decorate the inventory and sales figures with window dressing. Hopefully none of the makers will publicize this and disrupt the makers adhering to the prices.

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

[Stamped:] *FAX OUT*

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

B) Shao'*R* stated that *PHS*'s orders had been low and determined that *SDDD* had definitely yielded to one of its customers on absolute price and/or *PAYMENT TERM*s. He strongly protested about the way *SSDD* did it. He hoped *SSDD* would improve, otherwise they may have to fight with *SSDD* to the bitter end when they start losing customers (although he hopes that wouldn't happen). Initially *SSDD* denied the allegation, however they eventually conceded that *PAYMENT TERM* operations had already existed between them and the original *CPT* (television tube) customers. Now, it would be very difficult to do *CDT* deals without extending credit to customers. [Handwritten:] *P.S. H.P.* confirmed that a (*warehouse*) was set up in Shenzhen during Q4, '98. [Handwritten note:] [Illegible]

3) *SSDD*:

A) It is expected that in June of this year (the Tianjin factory) will start mass production of 15". Due to capital problems, it expected that the mass production of the 17" will be postponed to October, starting in Shenzhen. (The target of '99 annual production of 300*K* is calculated from September's mass production).

B) *CPTF* posed a question: in December, sales of all the makers fell, yet *SSDD*'s 14" sales for November and December could both reach 120*K*. *SSDD* did not respond. After the meeting, a member of their sales staff, Yang'*R*, said in private that about 30*K* was given to *EMC* to initially post to its accounts, though it had not yet been shipped.

C) Zhong Kang Glas production capacity is 200*K/M* (*CPT* + *CDT*). In January, it will start to use 10*K* of Shenzhen Zhong Kang Glass' pressure-molded *PANEL*. It's aggressively pursuing *LOCAL*ization of materials.

4) *ORION*: In December, sales of 14" were 34*K* units (only 4*K* was domestic sales and the rest were sold to Taiwan makers). All 15" were sold to Taiwan makers. In December, their inventories of 14" and 15" in Korea were 50*K* and 20*K*, respectively.

5) *BMCC*: Mass production of 15" *CDT* will start in May. [Handwritten:] Has also sent staff to Japan for a survey and plans to convert the production line to produce 17".

6) If the 14" inventory of [Handwritten: *PH*] at the end of December is 200*K*, and if in addition *SDD* (*M*) and *CPT* (*M*) inventories are 50*K* and 106*K* each, then the estimated inventory of 14" worldwide is around 600 to 650*K* [Underlined by hand].

Conclusion:

1) *PHS* has given inaccurate inventory figures for the previous month and has once announced that its 14" inventory this month was almost 200*K*, which confused *SDD* and raised questions. In the future, all the makers should provide more accurate data. If there are any warning signs, this would allow other makers to

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Translator's remarks are indicated in brackets [ ].

respond as early as possible. Otherwise, the purpose of this meeting will be lost.

2) It has been established that *SSDD* has not been very strict with respect to its *PAYMENT TERM*, and has caused *PHS* difficulties with their sales and generated strong resistance from the customers. While the market situation is poor, it is hoped that all the makers will evenly bear the losses resulting from the fall in sales volumes.

3) The next meeting will be hosted by *SSDD*. Time: 2/3 or 2/4. Further notification will be provided.

- End of Report - Submitted for Approval

[Submitted by:] Employee Guang-Hui Tai
JAN. 09, 1999

[Handwritten:]
There were many conflicts between *PHS* and *SSDD* due to fighting over customers. That orders for 14" have dropped drastically is an undisputed fact, as well. *SSDD* has probably not followed the bottom price and *PAYMENT TERM*s. If top management continues to ignore it, then there's concern that it will be hard to maintain the price for 14" *CDT*!

[Initialed:] Jing-Song (Jason) Lu, 1/12'99

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

EXHIBIT 13

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030705E – CHU00030708E.

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

04/02 '99 15:01 591 3970507 *CPTF* 001

[Handwritten:] *Tony* Dai Du
Fax TO CFC
Respectfully submit to: Senior Manager Cheng/Director
Submitted for approval

Contact Report

Meeting Subject: Mainland China *CDT MAKER* Market Exchange

Time: *FEB*. 02, 1999

Location: Shenzhen

Attendees:
CPTF: Senior Manager Lu, Guang-Hui Dai
PHS: Zheng-Xi Shao, Sales Manager, Huafei: Yi-Wang, Song Lin
SSDD: Ming-Zhi Lee, Zhen Yang
LG: Zhong-Feng Park, Section Chief
ORION: Tae Sik Kong (*TAE.SIK.KONG*) Section Chief
Irico (*IRICO*): Chao-Jie Wang
BMCC: Xin-Wen Huang, Senior Manager

Agenda for this meeting:

I. *JAN/FEB* '99 & '99 *YEAR* production and sales information exchange

II. '98 *PC* & *C-MONITOR* Production and sales status (*IN CHINA*)

III. '98/'99 *C-MONITOR*-Market Demand Discussion by Customer (*IN CHINA*)

Content:

1. *JAN/FEB* '99 & '99 *YEAR* Production & Sales Information Exchange

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Handwritten:] Referring to its true inventory on hand.

JAN/FEB. ’99 & ‘99 YEAR Unit: *K PCS*

		’99 JAN.					’99 FEB.					’99 Planned Production	’99 Planned Sales IN *CHINA*
		PROD	SALES IN CHINA			STOCK	PROD	SALES TO CHINA			STOCK		
			TTL	Export Sales	Domestic Sales			TTL	Export Sales	Domestic Sales			
Huafei 14”		72	88(68)	(58)	(10)	85(210)	60	60			86(210)	750	
15”							10				10	680	
PHS(BU) 15”			65					60					
17”			10					10					
SSDD 14”		100	75	50	25	95(SSDD) 30(MSDD)	60	50			105	1800	
15”												700	
17”												300	
SDD 15”			186										
17”			122										
BMCC 14”		35	20		20	60	30	20		20	70	120	
15”												320	
ORION 14”			20					10					200
15:			50					50					900
17”								5					300
IRICO 15”		54	50	10	40	9	40	41			8	600	
CPTF 4”		61	73	73		108(CPTF) 70(CPTM)	30	70			68	900	
15”		114	103	103		22	95	100			17	2400	
LG 15”			120					100					1500
17”			205					200					2500
TTL 14”			256			573		210			453	3770	
TTL 15”			574			31		351			35	4700	
TTL 17”			337			0		215			0	300	
TTL												8770	

CPT and *ORION* did not include headquarters sales to Taiwan (export models).

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

Explanation:

1. *SSDD*: After being reconfirmed, its 15" *SKDL* will begin *M/P* in Tianjin factory (*TSED*) in June of this year [Underlined by hand], in addition, its Shenzhen factory(*SSDD*) was set to *M/P* 17" in October this year [Underlined by hand] [Handwritten note with an arrow to text: "(Samsung Kangning) July"], but Department Manager Lee was unable to indicate certainly on its input timing during the meeting.

2. Huafei: In last meeting, *PHS* indicated that since it needed [Illegible handwriting above text] to report to China Electronic Data Department, therefore, the above-mentioned sales and inventory data contained in "( )" for *JAN/FEB* should be considered true figures. Also, its' 15" utilization is planned to begin small volume output in February.

3. *ORION*: It was originally learned from the Taipei Regular Exchange Meeting held on 1/13 that 14" has ceased production in March. After reconfirmation, *MR.* Kong claimed that it was the 14"*S/T*'s production which was stopped [Underlined by hand]. The original 14" line will be converted to a 14"/15" mixed line in May; in addition, 15" *Mini* tubes are also expected to be launched in May [Underlined by hand].

4. *BMCC*: 5/1 will begin mass production of 15"*CDT*. *PHS*/*SSDD* and other makers expressed strong protest regarding is *RMB*$455 pricing for 14" (*IF KEEP BASED ON* 10.4 as coefficient used for domestic sale quotes, which is equivalent of *US*$44), it was hoped that *BMCC* should go by the agreement and not to disrupt market pricing.

5. *PHS*: Although 14" inventory is as high as 200*K*, but it would be break the agreement because of it by disrupting the market pricing with low prices [Underlined by hand]. In addition, its 15" will begin loading for trial run as planned.

6. The volume of '99 planned production and *LG*/*ORION*'s plan to sell to Mainland China is as shown above (Chart 1); estimated demands by customers are shown in (Chart 4) after discussion by respective *CDT MAKER*.

II□'98 *PC & C-MONITOR* production and sales status (*IN CHINA*)

SDD was the first to provide its color monitor market study on Mainland China by its marketing department of headquarters in Korea (Chart 1) - (Chart 3).

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

(Chart 1) *CHINA C-MONITOR MARKET DEMAND* *UNIT*: *M PCS*

	1997		1998		1999	
WORLD-WIDE	76.3		85.2		94.4	
IN CHINA	11.3	15%	18.2	21%	23.5	25%
Taiwanese Markers	8.8	78%	14.6	80%	18.2	77%
Korean Makers	0.3	3%	0.5	3%	1.3	6%
CHINA LOCAL businesses	2.2	19%	3.1	17%	4.0	17%
TTL	11.3	100%	18.2	100%	23.5	100%

SOURCE: SDD MARKETING DEPT

(Chart 2) *CHINA C-MONITOR MARKET DEMAND BY PRODUCT* *UNIT: M PCS*

	'98			'99		
	W/W	CHINA	%	W/W	CHINA	%
14"	15.2	7.6	50%	9.4	6.8	72%
15"	36.5	7.4	20.3%	37	9.2	25%
17"	28.1	2.9	10.3%	39	6.5	17%
19"	2.5	0.3	10.7%	6	0.6	10%
21"	2.6	0	0	3	0	0
TTL	85.2	18.2	21%	94.4	23.5	25%

SOURCE: *SDD MARKETING DEPT*

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

04/02 '99 15:01 591 3970507 *CPTF* 003

(Chart 3) 1998 *C-MONITOR DOMESTIC SALES IN CHIAN* [sic] *UNIT*: *M PCS*

	1997		1998		1999	
TTL	3.62M		4.15M		4.80M	
	QTY	%	QTY	%	QTY	%
14"	251	69.2	185	44.5	170	35.5
15"	74	20.4%	187	45%	245	51%
17"	8	2.3%	20	4.8%	41	8.5%
19"	4	1.1%	6	1.4%	7	1.5%
MDT	25	7%	17	4.3%	17	3.5%

SOURCE: (China Information Industry Department—*SDD MARKETING DEPT. RENDER*)

III. 1998/1999 *C-MONITOR* – Market Demand Discussion by Customer (*IN CHINA*)

(Chart 4) 1998 *C-MONITOR DEMAND*/1999 *FORECAST DEMAND IN CHINA*

UNIT: *M PCS*

CUSTOMER	'98	'99	DATA RENDER
EMC	3	5	SSDD
AOC	3.3	5	CPTF
PHS	2.2	3	CPTF/PHS
IRICO+ROYAL	3	3	PHS
LI-ON	1.4	3.5	CPTF
ADI	1.2	1.3	CPTF
ACER	0.9	1.5	CPTF
COMPAL	1.2	2	CPTF
FOUNDER	0.8	1	SSDD
XOCECO Xiahua	0.5	0.7	SSDD
CGC Changchang	0.3	0.5	SSDD
SEC Tiajin	0.4	0.6	SSDD
NPG	0.6	0.9	SSDD
LG Tongchuang	0.1	0.4	LG
FIC	0.3	0.5	PHS
DAEWOO Weihai	0.3	0.6	IRICO
RIVETEL	0	0.3	CPTF
HYUNDAI Tianjin	0	0.6	SSDD
OTHERS	1	1	
TTL	19.5	31.4	

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

Explanation:

1998 *C-MONITOR* actual production results in Mainland China region reached approximately 19.5*M PCS* after discussion among respective makers. (Our current information shows 16.7*M PCS*), the primary discrepancy is at "*CHINA OTHERS*"; we used 0.14*M PCS* for our estimate, and yet the attendees used 1*M PCS* to approximate. In 1999, production estimate for respective makers of *C-MONITOR* is 31.4*M PCS* (a larger discrepancy comparing to the 23.5*M PCS* shown in Chart 1 & 2). Above-mentioned information is provided for our *MARKETING DEPT*. for reference and reconfirmation purpose only.

[Handwritten:] 1998 Mainland China actual results of *CM* production should be around 20*M*, but 1999 estimated volume should be at least 30*M* to be reasonable!

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

IV. Conclusion

1. Other than *SHARE* market information mutually, the more important issue for this discussion of global and regional color monitor markets' demand status is to hope that all makers may continue to maintain their efforts in control pricing by production volume of respective sizes.

2. 14"/15" almost have no profits under the current pricing, all makers should continue to persist pricing on 14"/15"; in particular, since *BMCC* has attended the meeting, while respective makers already made sacrifices in output sales volume, it should make specific contribution to the goal of this meeting by not disrupting the market pricing.

3. As far as how to extend 14"*CDT*'s product lifespan, *SSDD* is especially worried and called out to all makers to put their thoughts together for the benefits of all. If 15"/17" cannot price up again to differentiate price gap to 14", it would be a great concern on the speedy decline on the demands for 14" [Underlined by hand].

4. *PHS* will be hosting the next meeting. Time: *MARCH* 11, 1999, Location: To be determined at either Shanghai or Nanjing.

--End of report-- Submitted for approval

Respectfully submitted by Employee Guang-Hui Dai
FEB. 04, 1999

[Handwritten:] Department Manger of Samsung Ming-Zhi Lee continue to stress that the price differential for 14"/15" should be maintained at least @*USD*15↑, otherwise it will speed up the decline of 14". Although I repeatedly explained to him that the decline for 14" demands is because of the market trend, and 15"'s gross profit is much higher than 14", but he still insists on his view (since Shenzhen factory only produces 14"*CDT*) [Underlined]. *PHS* Senior Manager Shao reflected his recommendations to the *TOP MANAGEMENT MEETING*, to either price up on 15"*CDT* selling price or reduce 14"*CDT* pricing.

[Initialed:] Chih-Chun (C.C.) Liu 2/5

[Initialed:] Jing-Song (Jason) Lu 2/4/1999

[Initialed:] Chen-Cheng (Tony) Chien 2/5

[Initialed:] Chieng-Yuan (C.Y.) Lin 2/5

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

04/02 '99 15:01 ☎591 3970507 CPTF 001

一 → Tuy 邦

戴

Fax To CPC

敬呈 鄭經理 處長

接洽報告

會議主題：大陸 CDT MAKER 市場交流

時間：FEB.02,1999

地點：深圳

與會人員：

CPTF：呂經理、戴光輝

PHS：邵正璽業務經理、華飛王毅、林富

SSDD：李明植部長、楊真

LG：朴鍾鳳課長

ORION：孔泰植(TAE.SIK.KONG)課長

彩虹 IRICO：王昭杰

BMCC：黃新文經理

本次議題：

一、JAN./ FEB.'99 & '99 YEAR 產銷訊息交換

二、'98 PC & C-MONITOR 產銷狀況(IN CHINA)

三、'98/'99 C-MONITOR-客戶別市場需求探討(IN CHINA)

內容：

一、JAN./ FEB.'99 & '99 YEAR 產銷訊息交換

UNIT: K PCS

	'99 JAN.					'99 FEB.					'99 計畫生產	'99 計畫銷售 IN CHINA
	PROD.	SALES IN CHINA			STOCK	PROD.	SALES TO CHINA			STOCK		
		TTL	外銷	內銷			TTL	外銷	內銷			
華飛 14"	72	88(68)	(58)	(10)	86(210)	60	60			86(210)	750	
15"						10				10	680	
PHS(BU) 15"		65					60					
17"		10					10					
SSDD 14"	100	75	50	25	95(SSDD) 30(MSDD)	60	50			105	1800	
15"											700	
17"											300	
SDD 15"		186										
17"		122										
BMCC 14"	35	20		20	60	30	20		20	70	120	
15"											320	
ORION14"		20					10					200
15"		50					50					900
17"							5					300
IRICO15"	54	50	10	40	9	40	41			8	600	
CPTF 14"	61	73	73		108(CPTF) 70(CPTM)	30	70			68	900	
15"	114	103	103		22	95	100			17	2400	
LG 15"		120					100					1500
17"		205					200					2500
TTL 14"		256			573		210			453	3770	
TTL 15"		574			31		351			35	4700	
TTL 17"		337			0		215			0	300	
TTL											8770	

CPT及ORION市場部份(外銷和內銷)部份

CHU00030705

說明

1) SSDD：經再次確認，其天津廠(TSED)15"SKDL 將於今年六月始 M/P，另其深圳廠(SSDD)原定 17" 今年 10 月可 M/P，但會中李部長未能對其動工時間表示確定。
2) 華飛：前次會議中 PHS 即表示因需報請中國電子訊息部，因此上述 JAN./FEB.銷售及庫存數據仍應以"( )"內之數字爲真實。另其 15"稼動擬於 2 月份始少量產出。
3) ORION：1/13 台北定期交流會中原獲悉 3 月停產 14"。經再次確認，MR.孔稱係 14"S/T 不生產，原 14"將於五月份改爲 14"/15"兼容；另 15"Mini 管亦預計五月份推出。
4) BMCC：5/1 始量產 15"CDT。對於 14"以 RMB$455(IF KEEP BASED ON 10.4 係數作爲內銷報價則相當 US$44)遭 PHS/SSDD 等各家之強烈抗議，希望 BMCC 遵守協議不要擾亂市場行情。
5) PHS：14"庫存雖高達 200K 但不會因此而破壞協議以低價擾亂市場行情。另其 15"仍依計畫在 2 月份開始稼動試產。
6) '99 計畫生產及 LG/ORION 計畫銷售至大陸之數量如上(表一)；客戶別之需求預估經各 CDT MAKER 討論後如(表四)所示。

二、'98 PC & C-MONITOR 產銷狀況(IN CHINA)

SDD 首先提供其韓國本社市場部門有關中國大陸地區彩監市場之研究如下(表一)~(表三)

(表一)CHINA C-MONITOR MARKET DEMAND UNIT: M PCS

	'97 年		'98 年		'99 年	
WORLD-WIDE	76.3		85.2		94.4	
IN CHINA	11.3	15%	18.2	21%	23.5	25%
台商企業	8.8	78%	14.6	80%	18.2	77%
韓商企業	0.3	3%	0.5	3%	1.3	6%
CHINA LOCAL 企業	2.2	19%	3.1	17%	4.0	17%
TTL	11.3	100%	18.2	100%	23.5	100%

SOURCE：SDD MARKETING DEPT.

(表二)CHINA C-MONITOR MARKET DEMAND BY PRODUCT UNIT: M PCS

	'98			'99		
	W/W	CHINA	%	W/W	CHINA	%
14"	15.2	7.6	50%	9.4	6.8	72%
15"	36.5	7.4	20.3%	37	9.2	25%
17"	28.1	2.9	10.3%	39	6.5	17%
19"	2.8	0.3	10.7%	6	0.6	10%
21"	2.6	0	0	3	0	0
TTL	85.2	18.2	21%	94.4	23.5	25%

SOURCE：SDD MARKETING DEPT.

(表三) '98 C-MONITOR DOMESTIC SALES IN CHIAN UNIT: M PCS

	'97		'98		'99	
TTL	362 萬		415 萬		480 萬	
	Q'TY	%	Q'TY	%	Q'TY	%
14"	251	69.2	185	44.5	170	35.5
15"	74	20.4%	187	45%	245	51%
17"	8	2.3%	20	4.8%	41	8.5%
19"	4	1.1%	6	1.4%	7	1.5%
MDT	25	7%	17	4.3%	17	3.5%

SOURCE: (中國訊息產業部--SDD MARKETING DEPT.RENDER)

三、'98/'99 C-MONITOR-客戶別市場需求探討(IN CHINA)

(表四) '98 C-MONITOR DEMAND / '99 FORCAST DEMAND IN CHINA UNIT: M PCS

CUSTOMER	'98	'99	DATA RENDER
EMC	3	5	SSDD
AOC	3.3	5	CPTF
PHS	2.2	3	CPTF/PHS
IRICO+ROYAL	2	3	PHS
LI-ON	1.4	3.5	CPTF
ADI	1.2	1.3	CPTF
ACER	0.9	1.5	CPTF
COMPAL	1.2	2	CPTF
FOUNDER	0.8	1	SSDD
XOCECO 廈華	0.5	0.7	SSDD
CGC 長城	0.3	0.5	SSDD
SEC(天津)	0.4	0.6	SSDD
NPG	0.6	0.9	SSDD
LG 同創	0.1	0.4	LG
FIC	0.3	0.5	PHS
DAEWOO(威海)	0.3	0.6	IRICO
RIVETEL	0	0.3	CPTF
HYUNDAI(天津)	0	0.6	SSDD
OTHERS	1	1	
TTL	19.5	31.4	

說明：

'98 年大陸地區 C-MONITOR 生產實績經各廠家討論後約達 19.5M PCS(我方現有資料爲 16.7M PCS)，差異部份主要在"CHINA OTHERS"；我方係以 0.14M PCS 估算，而與會各家則以 1M PCS 概算。另'99 各家 C-MONITOR 生產預估數爲 31.4M PCS(與表一、二顯示之 23.5M PCS 差距較大)。上述資料僅提供我 MARKETING DEPT.參考再確認。

'98年大陸CM生產實績應在20M左右，而'99年預估產量應[illegible]才合理！

四、結論

1. 本次探討全球及地區性彩監市場供需情形，除了相互 SHARE 市場訊息外更重要的是希望各家在各尺寸能繼續維持以量制價之行動。
2. 14"/15"在現有價格下幾無利潤，各家應繼續堅持 14"/15"價位。尤其 BMCC 既然與會，在各家已作出產銷量之犧牲後更應對本會議宗旨作出具體之貢獻，不要擾亂市場行情。
3. 對於應如何延長 14"CDT 之產品生命，SSDD 特別憂心並呼籲各家集思廣益。倘若 15"/17"無法再調漲以擴大與 14"之差距，則 14"需求萎縮之速度堪慮。
4. 下次會議由 PHS 主辦。時間：MARCH 11,'99。地點：上海或南京另議

--以上報告-- 呈核

職 戴光輝 敬呈

FEB.04, 1999

渠李明桂部長一再強調 14"/15"價差最好能維持 @USD 15↑，否則 14"加速萎縮。雖職一再向其解釋 14"需求萎縮是市場趨勢使然，且 15"遠較 14"受歡迎，但其仍堅持(因彼擔心敵手生產 14"CDT)。PHS 部經理將其建議向 TOP MANAGEMENT MEETING 反映，即調高 15"CDT 售價或調降 14"CDT 價格。

EXHIBIT 14

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030734 - CHU00030737.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

D☐P☐ Exhibit 8421
Deponent Wang
Date 3/8/19 Rptr BW

Park Case # 29567

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

05/04 '99 18:07 591 3970507 CPTF 001

[Handwritten:]
Tai → Yu
FAX To CPTC
Submitted respectfully to Manager Wen-Chun (Tony) Cheng, / Director
→*Tony*
Respective Officers →Du
Submitted for approval

Contact Report

Meeting Topic: China *CDT MAKER* Market Information Exchange

Date: 99/04/02

Location: Nanjing

Attendees:
CPTF: Manager Jing -Song (Jason) Lu, Wei-Lie Yu
PHS: Manager Zheng-Er Shao, Director Dong Liu
Mr. He Xu, Mr. Bing Ma
SSDD: Department Manager Ming-Zhi Li, Manager/Tianjin Samsung Market Department Yu-Huan Wu,
Mr. Zhen Yang
ORION: Mr. Rong-Ji Hong/Shanghai Representative Office
IRICO: Mr. Zhao-Jie Wang
BMCC: Ms. Ping Zhang

Content:

I. Production and Sales Information Exchange for March and April 1999

		'99 MAR					'99 APR [Corrected by hand]					Plan in '99	15" import quantity on March
		PROD	Sales (IN CHINA)			Inven-tory	PROD	Sales (IN CHINA)			Inven-tory		
			total	over-seas	dom-estic			total	over-seas	dom-estic			
CPT	14"	123	99	99	0	92	95	126	126		61	900	
	15"	178	151	151	0	53	162	158			57	2,300	280
Huafei	14"	81	85	40	45	186	60	80			165	500	
	15"	48	40	10	30	8	50	50			8	900	50
Samsung	14"	140	120	60	60	95	160	140			115	1,000	
	15"	0	0			0	20	15			5	700/May B	170
	17"											500/August B	
IRICO	15"	62	67	10	57	13	60	63			10	900	
Kitamatsu	14"	30	32			50	30	20			60	35K/M to June B	
	15"											August B	

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

Daewoo	14”		50		50		60	6				**230**	
	15”				60	20	300	60				**3,800**	60
LG	15”				70								70
TL	14”		386									**2,580**	
	15”		258									**4,950**	630
	17”											**500**	

RE: Cumulative 15” *CDT* sales volume in China for March 1999 was (258+630) = 888*K*.

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

Explanation:

1. Samsung Electronics:

(1) Shenzhen Samsung originally planned to add one new 17" *CDT* line, but due to funding problems it converted the 14" *CDT* production line instead. It is expected that mass production will start in August of this year. The line conversion process will start in May. Department Manager Li indicated that this production line will be designed for a 14"/ 17" single-direction compatible production line.

(2) Starting in April, Tianjin Samsung will use *SKD* to import *ITC* for its 15" *CDT*s delivery. It's expected to officially start mass production in May.

(3) Department Manager Li also indicated that their single 15" *CDT* line in the Malaysian factory will be converted to production of *MINI-NECK* tubes (with mass production starting in April). The single 14" *TV* line will be converted to produce 17" *CDT* (mass production starts in May).

2. Nanjing Huafei:
   (1) Looking at the delivery situation for 15" equipment, it is expected that the present 14" *CDT* line will be converted to a 15" *CDT* at 6/*E*~7/*B*. At such time, two lines will be utilized for the production of 15"*CDT*, and it is planned that these will be 14" and 15" *CDT* compatible lines. 14" *CDT* production will be determined on the basis of the inventory and market situation at that time.

   (2) Senior Manager Shao stated that since Huafei's 15" *CDT* mass production has increased, production in Taiwan will be reduced at the appropriate time. It is expected to move 2 of its 15" *CDT* production lines to Huafei in '99/*B*.

[Handwritten:] Chubei factory (currently has 15" *CDT Lines* x 5)

3. IRICO:

(1) The cooperation plan with *TSB* for 17" *CDT* has been basically confirmed (capital and project set-up have been completed, and the technology contract was completed during the 15" *CDT* plan implementation). It will convert the current 14" *CPT* production line. The overall plan has not yet been confirmed.

(2) Compared with 1998, IRICO's 15" *CDT* import materials and parts costs have decreased, and its processing technology has been improved. At present, its electronic guns are manufactured by assembling imported spare parts. *DY*s are transferred from Xianyang, China, as well as provided by the Cai Dong Company. Mr. Wang indicated that the company will be striving to increase its production by about 800 ~ 900*K* in 1999 compared with the previous year, and also to reduce the level of losses by 1/2. [Handwritten:] It said that in 1998, from the 15" *CDT Line* alone, *loss*es exceeded 100,000,000 *RMB*].

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

(3) Mr. Wang indicated that handling of *ASC* and *A/G* tube surfaces of its 15" *CDT* products, are the same kind of product. [Handwritten:] That means there is only the *AS* tube model.

4. Kitamatsu:

At present, their 14" *CDT* is still incompatible for mass production with *CPT* (1/2 line). At present, it has been decided that mass production of the 15" *CDT* will start in August. However, whether or not it will be a full line [illegible] utilization has not yet been determined. Since the 15" *CDT* equipment is already in place, there should be no plans for 17" *CDT* mass production this year.

5. Daewoo:

Mr. Hong indicated that *CM* is their main purchaser in Shanghai. Originally, it used *SKD* as a transfer port, but 14" *CDT* trade will stop since Korea Daewoo will stop production in May. It is heard that *ORION*'s current 14" *CDT* inventory is around 100*K*. [Handwritten:] Mainly reserved for *AOC*.

6. The mass production situations of the respective *CDT-MAKER*s in China, starting from August 1999, are as follows:

VENDOR	Production Lines	Size	Production Capacity (K/M)
Huafei	2	15"	120
CPT(F)	0.5	14"	80
	1.5	15"	240
Samsung	1(TSDD)	15"	150
	1(SSDD)	17"	100
IRICO	1	15"	80
Kitamatsu	0.5 (Temporary)	15"	30
TOTAL (K/M)	14"/80, 15"/630, 17"/100		

[Handwritten:] But *PHS* and *SDD* can change back to producing 14" *CDT* at any time. Also, neither of them have low inventories of finished products.

[Illegible handwriting] 4/5/'99

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Illegible] 18:16 591 3970507 CPTF 002

II. Market Information Exchange

1. Starting May 1st, the price of 17" *CDT* will officially be increased by *USD* 5 [Handwritten:"?"] (*BASE ON @ USD* 98/*MPR* 2).

2. *CM W/W – CHN* Demand Situation and Estimated Volume of 15" *CDT* Domestic Sales in China.

Table 1:

		W/W	CHN
	98	85M	21M (16.5M FOR EXPORT, 4.5M FOR DOMESTIC)
	99	94M	33M (27M FOR EXPORT, 6M FOR DOMESTIC)

Table 2:

		'98(4.5M)	'99(6M)	RE
14"		1.7M	1M	'99.15" CDT Main Domestic Sale Volumes: CPTF/700K,HF/500K,SDD/500K,LG/500K, IRICO/800K, BMCC/100K, **T.L: 3,100K.**
15"		2.3M	3.2M	
17"		0.5M	0.8M	

3. Attendees complained that IRICO's 15" *CDT* sales price is already much lower than the current market price (which, calculated with 64*K/ASC.ITC*, should be *RMB* 665). Mr. Wang explained that their 15" (64*K/ASC.ITC*) price is currently *RMB* 630, and that this is the transaction price with Shenzhen IRICO and Weihai Daewoo. After a discussion, the following was decided: to prevent unreasonable prices affecting normal market prices, and since the transaction volume between these two makers is already about 90% of IRICO's production volume, the attendees agreed that this price is considered a price for internal transactions (Weihai had *DY* supply transactions with the other one). Both makers were asked to increase their external sales price to the current market price (which, calculated by using 64*K/MPR2.ITC*, should be *RMB* 675, and gradually decrease by *RMB* 10 for each level). [Handwritten:] That is the export price, @*USD* 65 as the price.

4. Regarding Kitamatsu: at present the 14" *CDT* price is only *RMB* 420 – 430. This was calculated by using 48*K/STD.ITC,* though the current sales price of the 14" is lower than the current market price that was set previously (which is only about *RMB* 470 – 480, as calculated by using *STD/K*). In order to ensure that the 14" *CDT* sale prices are orderly and to avoid malicious competition, Kitamatsu was asked to strive to *KEEP* the prices at *RMB* 450. [Handwritten:] *SDD* and *PHS*'s 14" domestic sales prices are probably also only *RMB* 470, or even lower!

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

III. Conclusion:

1. Except for the internal transaction prices given to Cai Huang and Weihai by IRICO, the 15" *CDT* sales price for the rest of the makers needs to *KEEP* at *RMB* 675 (calculated by using 64*K/MPR2.ITC*, it should be @*RMB* 675 and gradually decrease by *RMB* 10 for each level). Since 15" *CDT* and *CM* production and sales are roughly balanced in China, it is feared that overall the *W/W* supply is greater than demand which will affect the maintenance of the 15" price.

2. In reality, the 14" *CDT* price has now collapsed. Calculated using tube *STD/K*, it is currently only *RMB* 470~480 (this is approximately *USD* 46, lower than the industry standard price by *USD* 3). In addition, starting in August, 1999, except for CPT, all makers will suspend production of 14" *CDT.* (Huafei and Kitamatsu will convert it to produce 15" and Samsung will convert it to produce 17").

3. Because transactions in the China market are less standardized, especially with payment and tax issues, and we are currently in the *CM* slow season, the proposal originally submitted by *CPTF* for a review of the change of the USD and RMB exchange rate from 10.4 to 10.6, is now temporarily on *HOLD*, [Underlined by hand] and the price calculation coefficient of 10.4 shall be retained.

[Handwritten:] At this *meeting*, because we spoke up strongly, the unreasonable domestic sales prices was seriously reviewed. 15" is the main point in the future and everyone agreed to go back to the export base price of @*USD* 65 and a price calculation coefficient for domestic sales of 10.4. IRICO agreed to cooperate, which should be the key point.

[Submitted and Signed:] Wei-Lie Yu, 4/5'99
[Initialed:] Chen-Cheng (Tony) Chien, 4/6
[Initialed:] Chih-Chun (C.C.) Liu, 4/6
[Initialed:] Chieng-Yuan (C.Y.) Lin, 4/6
[Initialed:] Jing-Song (Jason) Lu, 4/5 '99

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

05/04 '99 18:07 ☎591 3970507 CPTF 001

Fax To CPTC

接 洽 报 告

会议主题：大陆 CDT MAKER 市场交流
时间：99/04/02
地点：南京
与会人员：
CPTF：吕经理，余伟列
PHS：邵正奎经理，刘东处长，徐珂'R,马冰'R
SSDD：李明植部长，吴纲焕经理/天津三星市场部，杨真'R
ORION：洪荣基'R/上海代表处
彩虹：王昭杰'R
BMCC：张萍'S
内容：
一、'99.3/4 月产销讯息交换：

		'99.MAR					'99.APL					'99 计划	3 月 15" 进口量
		PROD	销售(IN CHINA)			库存	PROD	销售(IN CHINA)			库存		
			总计	外销	内销			总计	外销	内销			
华映	14"	123	99	99	0	92	95	126	126		61	900	
	15"	178	151	151	0	53	162	158			57	2300	280
华飞	14"	81	85	40	45	186	60	80			165	500	
	15"	48	40	10	30	8	50	50			8	900	50
三星	14"	140	120	60	60	95	160	140			115	1000	
	15"	0	0			0	20	15			5	700/5 月始	170
	17"											500/8 月始	
彩虹	15"	62	67	10	57	13	60	63			10	900	
北松	14"	30	32			50	30	20			60	35K/M 至 6 月	
	15"											8 月开始	
大宇	14"		50		50		60	6				230	
	15"				60	20	300	60				3800	60
金星	15"				70								70
T.L	14"		386									2580	
	15"		258									4950	630
	17"											500	

RE:'99.3 月 15"CDT 累计于大陆销售量为(258+630)=888K.

说明：

1. 三星电子：

(1) 深圳三星原计划增加一条 17"CDT 新线,因资金问题现由 14"CDT 生产线改制.预计今年 8 月量产.改线动作将于 5 月开始,李部长表示,该生产线将设计为 14"/17"单向兼容生产线.

(2) 天津三星于 4 月开始以 SKD 进口 ITC 方式进行 15"CDT 交货.预计 5 月正式量产.

(3) 另李部长表示,其马厂一条 15"CDT 将改产 MINI-NECK 管(4 月量产):一条 14"TV 线改为 17"CDT(5 月开始量产).

2. 南京华飞：

(1) 视 15"设备到货状况,预计现有一线 14"CDT 将于 6/E~7/B 改产为 15"CDT, 届时将有二线稼动 15"CDT,生产线规划为 14"/15"CDT 兼容线.14"CDT 视库存及市况再决定生产.

(2) 邵经理称,由于华飞 15"CDT 量产增加,台湾部分将适时减产;预计'99/B 将移转 2 条 15"CDT 生产线到华飞。 约比较(说有15"CDT Lines x 5)

3. 彩虹：

(1) 与 TSB17"CDT 合作案已基本定案(资金/立项已完成,技术合同已在 15"CDT 案进行时完成),将由现 14"CPT 生产线改制,整体计划仍未确定.

(2) 与'98 年比较,彩虹 15"CDT 进口料件成本及制程技术均有所降低与提高,现其电子枪以进口零件组装方式进行,DY 由大陆咸阳偏转及彩东公司提供.王'R 表示其公司争取'99 较去年提高产量至约 800~900K,亏损减少 1/2 水平. (将98年彩虹CDT Loss, 即Loss超过 1亿 RMB)

(3) 另王'R 表示,其 15"CDT 产品管面除理 ASC 与 A/G 为同一种产品。 即只有AG素型

4. 北松：

现其 14"CDT 仍为与 CPT 兼容量产(1/2 线),现已定于 8 月开始量 15"CDT,但是否满线航稼动仍未确定;鉴于 15"CDT 设备亦已到位,17"CDT 今年应无量产计划.

5. 大宇：

洪'R 表示，其在上海主要系采购 CM，原以 SKD 方式转口 14"CDT 贸易亦因韩国大宇即将于 5 月停产而停止,据悉现 ORION14"CDT 库存约 100K. (主要系保留给AOC)

6. '99.8 月起大陆各 CDT-MAKER 量产状况如下：

VENDOR	生产线数	尺寸	产能(K/M)
华飞	2	15"	120
华映(F)	0.5	14"	80
	1.5	15"	240
三星	1(TSDD)	15"	150
	1(SSDD)	17"	100
彩虹	1	15"	80
北松	0.5(暂定)	15"	30
TOTAL(K/M)	14"/80,15"/630,17"/100		

但 PHS 与 SDD 皆安可彩田生产14"CDT, 且成品库存也不少.

5/11 4/5/99

二、市场讯息交换:

1. 自 5/1 起，17"CDT 正式调涨 USD5(BASE ON @USD98/MPR2)
2. CM W/W—CHN 需求状况及大陆 15"CDT 内销预计量

表一:

	W/W	CHN
98	85M	21M (16.5M FOR EXPORT,4.5M FOR DOMESTIC)
99	94M	33M (27M FOR EXPORT,6M FOR DOMESTIC)

表二:

	'98(4.5M)	'99(6M)	RE
14"	1.7M	1M	'99.15"CDT 主要内销量为:
15"	2.3M	**3.2M**	CPTF/700K,HF/500K,SDD/500K,LG/500K
17"	0.5M	0.8M	IRICO/800K,BMCC/100K,T.L:**3100K.**

3. 与会者抱怨彩虹 15"CDT 售价已远低于现市场行情(以 64K/ASC.ITC 计,应为 RMB665),王'R 解释其 15"(64K/ASC.ITC)售价现为 RMB630.此价系与深圳彩虹、威海大宇交易价格，经商定,为避免该不合理价格波及正常市场价格，且该两家交易量已占彩虹产量约 90%产量,与会者同意这两家因属内部交易(威海与其有 DY 供货交易)之价格，请其在此两家以外售价调高到市场行情价。(以 64K/MPR2.ITC 计为@RMB675.逐级递减 RMB10). 即外销价@USD65-提價.
4. 关于北松 14"CDT 售价以 48K/STD.ITC 计现仅为 RMB420~430.尽管 14"现售价已底于原定行情(以 STD/K 计仅约 470~480),但为使 14"CDT 售价有序以避免恶性竞争,请北松努力 KEEP 售价至 RMB450. SDD与SPHS 14"内销價不跌(?),價470RMB - 甚至更低!

三、结论:

1. 15"CDT 售价除彩虹与彩皇及威海两家内部交易价外，其余均需 KEEP 在@RMB675(以 64K/MPR2.ITC 计,规格逐级递减量为 RMB10).另在大陆 15"CDT 与 CM 产销基本平衡情况下,W/W 整体供过于求恐影响 15"售价之维持.
2. 14"CDT 售价 事实上现已崩盘,以 STD/K 管计,现仅约为 RMB470~480(约 USD46.较行规价低 USD3).另从'99.8 月起,除中华外,均暂停产 14"CDT.(华飞及北松改作 15".三星改作 17").
3. 鉴于大陆市场交易特点为较不规范,尤其是付款及税负问题,再加上正处于 CM 淡季,原 CPTF 提议检讨将美金与人民币比率由 10.4 改为 10.6 之动议暂 HOLD,仍维持 10.4 之计价系数.

此次 meeting 系彩虹大陆召集,讨论 15"内销售價之不合理处,15"彩虹事实,大家同意内銷外銷價@USD65-,內銷價保持 10.4。彩虹如何配合,是关键。

[illegible signatures] 4/6 4/6 4/6 4/5/99

EXHIBIT 15

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030752E - CHU00030755.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

D☐P☐ Exhibit 8422
Deponent Wang
Date 3/8/19 Rptr BW

[TRANSLATION]

Contact Report

Meeting Topic: China *CDT MAKER*s Market Information Exchange

Time: May 6, 1999

Location: Xian

Meeting Attendees:
CPTF: Manager Jing-Song (Jason) Lu, Wei-Lie Yu
PHS: Manager Zheng-Xi Shao/*TWN*, Si-Quan Li/*HK*, Yi Wang/*HF*.
SSDD: Manager Yi-Huan Wu/Tianjin Samsung Marketing Department, Section Chief Dong-Huang Xu/Shenzhen Samsung, Zhen Yang *'R*
ORION: Tae-Sik Kong
IRICO: Manager Wei-Sheng Li, Shao-Jie Wang *'R*

Content:

I. Monthly Production and Sales Information Exchange (*K/M*) for April and May 1999:

		'99 APL					'99 MAY					April 15"
		PROD QTY	Sales (IN CHINA)			Inventory	PROD QTY	Sales (IN CHINA)			Inventory	Import Volume
			Total	Export	Domestic			Total	Export	Domestic		
CPT	14"	88	16	16	0		77	120	100	20	77	
	15"	139	149	133	16	46	155	160	90	73	41	120
Huafei	14"	60	140	50	90	106	60	100			66	
	15"	55	55	0	55	8	55	55			8	70
Samsung	14"	160	150	90	60	105	150	120			135	
	15"	0			20	0	40	20			20	150
IRICO	15"	70	73	5	68	10	63	65			8	
Kitamatsu	14"	28	20			70	10	20-30			50-60	
Daewood	14"			45	0				60			45
	15"			70	0				30			70
LG	15"			70								70
TL	14"	336	416				340	360				45
	15"	264	277				313	300				480

RE: Total 15" *CDT* accumulated sales volume in China as of April '99 was (277+480) =757*K*.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

II. *GLOBAL* 14" *SALES Q'TY IN APRIL & MAY* (*K/M*)

	CPT	PHS	SDD	LG	ORION	BMCC	TOTAL
'99 APRIL	220	110	210	40	90	20	690
'99 MAY	190	110	220	0	70	20	610

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Stamped:] *FAX OUT*

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

III. China Production and Sales Comparison (*K/M*) for March to April,1999

		'99 March	April	May
14"	LOCAL Production	374	336	340
	LOCAL Sales	336	416	360
	Import → *CHN* Sales	50/ Daewoo	45/ Daewoo	60/ Daewoo
	IN CHN Total Sales	386	461	420
15"	LOCAL Production	288	264	313
	LOCAL Sales	258	277	300
	Import → *CHN* Sales	630(CPT/280,PHS/50, SDD/170,DW/60,LG/70)	480(CPT/120,PHS/70, SDD/150,DW/70,LG/70)	
	IN CHN Total Sales	888	757	

IV. Explanation:

1. Samsung Electronics:

(1) Shenzhen Samsung confirmed that the original 14" *CDT* production line will be converted into a 14" and 17" *CDT* single direction compatible production line, and that sales volume for April had increased (+30*K)*, mainly as a result of increase in export orders.

(2) It was planned that starting as May 1st; the *CU* will go from @ *RMB* 20 to @ *RMB* 480 (using a coefficient of 10.4 to calculate @*USD* 46). The planning price for June will be confirmed later.

(3) Concerning the disposition of *AOC*'s demand about *CDT* prices, in order to maintain the stability of overall *CDT* prices strictly, *SSDD* was advised to refrain from making disturbances that might start another war (especially with respect to *SSDD* ~ *PHS*).

2. Nanjing Huafei:

(1) Huafei indicated: (1) the current 14"*CDT* price is lower than the cost; (2) 14" *CDT* inventory has been reduced; and (3) the effect of *CM* has meant that the production lines for the overall market for 14" will be reduced. It had already made a public announcement of 14" *CDT* price increases in two phases: (1) starting May 1st, *CU* @ *RMB*15, and (2) starting June 1st, onward, a price increase of *CU* @ *RMB*25, in order to dispel the top management dissatisfaction of *PHS* that 14" sale prices are too low and to respond to the *CU* @ *USD*3 request.

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

(2) Manager Shao indicated that this month 14" *CDT* sales were good because some customers had heard of an imminent price increase and had placed their orders early. These customers were primarily domestic customers. (From my point of view, the increase in *HF* 14" orders is mainly a result of the increasing effectiveness of Chinese anti-smuggling activities. This has caused requirements for *VAT* invoices to increase, which has caused many of *ORION*'s original customers, such as Guangzhou Guangli and Hangzhou Jin Li Pu and other *CM* domestic sales customers to switch their orders).

(3) It was also indicated that plans will be postponed for the conversion of the other 14" *CDT* line to 15" *CDT* at 6/*E* ~ 7/*B*, and replaced with conversion to a 17" *CDT* production line at '99/*E*. Starting '20/*B*, 2 to 3 15" *CDT* production lines will be moved from Taiwan to Huafei. Currently, there is one 14" and one 15" production line are kept.

3. IRICO: Requested that IRICO earnestly maintain its 15" transaction prices at the market level of its' customers, with the exception of Weihai Daewoo and Shenzhen Cai Huang, which transaction prices are categorized as intra-group dealings. It also stated that, because the key component *MASK* supply was smooth, 15" *CDT* production volumes increased by about 10*K* this month.

4. Kitamatsu: At present, the 14" *CDT* inventory is as high as 70*K*. The actual 15" *CDT* production plan has not yet become clear. During production in May, they will only use up inventory materials for 10*K* 14".

5. Daewoo: Tae-Sik Kong '*R* indicated that production cessation of 14" *CDT* might be postponed to September. 14" *CDT* prices will be *CU@USD*2 starting 4/*E*.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

V. Market Information Exchange

1. Overall sales of 15" *CDT* in China during April were lower than in March. Due to an increase in RMB transactions, the makers should conscientiously maintain their RMB transaction prices starting May 1st.

2. *SSDD/HF/ORION* have increased the 14" *CDT* price in order to bring it closer to the bottom price that had originally been set in discussions. *HF*'s Manager Shao said that he will contact *SDD*'s Department Manager Li by phone to discuss and confirm synchronized action for adjusting the price.

VI. Conclusion

1. Due to the initial effectiveness of anti- smuggling activities in China, many previous import channels have been blocked. The requirements of *VAT* receipts for display tubes sold within *CM* China have increased. Since worldwide overall supplies of 14" and 15" *CDT* are still not balanced, the makers should fully use their domestic sales rights to adjust the market supply and demand situation pro-actively and reasonably. Since *SSDD/HF/IRICO* all operate in the *CDT/CPT* business, they have a competitive edge over *CPT* on the comprehensive tax levied on imported materials and parts and do not have any complaints about a RMB - USD exchange rate at a coefficient of 10.4.

2. *HF/ORION* have both delayed their original 14" *CDT* production conversion plans. The worldwide 14" *CDT* production capacity can be basically maintained. Will continue to observe the effectiveness of the *SSDD/HF/ORION* price increase for 14" *CDT*. Now the makers all base on their sales price as standard 15" *CDT* sales price that started May 1st, so as to effectively develop and expand *CPTF* in China's share of the *LOCAL* sales market.

3. Both *HF/SSDD* have proposed their 17" *CDT* development plans in China. With *TSDD/IRICO* 15" *CDT* production capacity further increasing, *LOCAL*ized supply and total domestic sales volume continue to increase day by day, it will gradually become the main size all for which makers compete in the China domestic sales market.

4. The next meeting will be hosted by *SDD* on 6/3. The location will be confirmed later.

- End of Report -

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Handwritten:]
After *HQ* complaining and applying pressure to *PHS*' and *SDD*'s top level management, the 14"/15" *CDT* domestic sales price as now rebound. Further watch over *PHS/SDD* to implement the actual target selling price set by the meeting.

Respectfully submitted to the President

[Initialed:] Jing-Song (Jason) Lu, 5/10'99

[Submitted by Signed:] Wei-Lie Yu, 5/1/'99

[Signed:] Fan (A.) Tseng, 5/10 '99

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

接 洽 报 告

会议主题：大陆 CDT MAKER 市场交流
时间：99/05/06
地点：西安
与会人员：
CPTF：吕经理，余伟列
PHS：邵正玺经理/TWN，黎思泉/HK，王毅/HF
SSDD：吴[illegible]焕经理/天津三星市场部，徐东煜课长/深圳三星，杨真'R
ORION：孔泰植
彩虹：李卫生经理，王昭杰'R

内容：

一、'99.4/5 月产销讯息交换(K/M)：

		'99.APL					'99.MAY					4 月 15"
		PROD Q'TY	销售(IN CHINA)			库存	PROD Q'TY	销售(IN CHINA)			库存	进口量
			总计	外销	内销			总计	外销	内销		
华映	14"	88	106	106	0	77	120	120	100	20	77	
	15"	139	149	133	16	46	155	160	90	73	41	120
华飞	14"	60	140	50	90	106	60	100			66	
	15"	55	55	0	55	8	55	55			8	70
三星	14"	160	150	90	60	105	150	120			135	
	15"	0			20	0	40	20			20	150
彩虹	15"	70	73	5	68	10	63	65			8	
北松	14"	28	20			70	10	20~30			50~60	
大宇	14"			45	0				60			45
	15"			70	0				30			70
金星	15"			70								70
T.L	14"	336	416				340	360				45
	15"	264	277				313	300				480

RE:'99.4 月 15"CDT 累计于大陆销售量为(277+480)=757 K.

二、GLOBAL 14" SALES Q'TY IN APRIL & MAY(K/M)

	CPT	PHS	SDD	LG	ORION	BMCC	TOTAL
'99.APRIL	220	110	210	40	90	20	690
'99.MAY	190	110	220	0	70	20	610

FAX OUT

三、'99.3~4 月大陆产、销比较:(K/M)

		'99.3 月	4 月	5 月
14"	LOCAL 产量	374	336	340
	LOCAL 销量	336	416	360
	进口->CHN 销售量	50/大宇	45/大宇	60/大宇
	IN CHN 总销量	386	461	420
15"	LOCAL 产量	288	264	313
	LOCAL 销量	258	277	300
	进口->CHN 销售量	**630(CPT/280,PHS/50, SDD/170,DW/60,LG/70)**	**480(CPT/120,PHS/70, SDD/150,DW/70,LG/70)**	
	IN CHN 总销量	888	757	

四、说明:

1. 三星电子:

(1) 深圳三星确定原 14"CDT 将改为 14"&17"CDT 单向兼容生产线，4 月销量增加(+30K)主要是其外销订单增加所至。

(2) 已拟定从 5/1 日起**CU@RMB20**到@RMB480(以 10.4 系数计折@USD46)，6 月拟价待定。

(3) 鉴于 AOC 对 CDT 价格要求之秉性，为彻底维护 CDT 整体价格的有效稳定，奉劝 SSDD 切勿再搅混水以免再起战事(尤其是对 SSDD~PHS 而言)。

2. 南京华飞:

(1) 华飞表示，鉴于(1)现 14"CDT 实际售价已属低于成本价格，(2)14"CDT 库存降低，(3)整体 14"市况的生产线已为 CM 界所知将减少效应，已对外宣称分两阶段调涨 14"CDT 售价为：(1)自 5/1 起**CU@RMB15**，(2)自 6/1 起**CU@RMB25**，以此消除 PHS 上层对其 14"售价过低之不满及达成**CU@USD3**要求。

(2) 邵经理表示，本月 14"CDT 销售较好系因部分客户闻即将调涨价格而事先订购所至，而该部分客户主要为内销客户。(依职以为，HF14"订单增加主因系大陆打私活动日趋见效，对 VAT 发票要求增加，原 ORION 主要客户如广州广利&杭州金利浦等 CM 内销客户转单所至)

(3) 另表示原将另一线 14"CDT 于 6/E~7/B 改产为 15"CDT 之计划延后，取代为将于 99/E 改线为 17"CDT 生产线;而另将从'20/B 开始自台湾移转 2~3 条 15"CDT 生产线到华飞。即仍现维持 14"/15"生产线各一条。

3. *彩虹:* 要求彩虹除与威海大宇及深圳彩皇交易价格属内部性质外，应切实维持与其它家客户的 15"交易价格到市场要求水准。另表示由于关键零件 MASK 供应顺利，本月 15"CDT 产量较前增加约 10K。

4. 北松:

现其 14"CDT 库存高达近 70K，15"CDT 实际生产计划仍未明确；5 月仅将库存的约 10K14"料件生产完成。

5. *大宇:*

孔泰植'R 表示 14"CDT 停产将可能推迟到 9 月份进行； 及 14"CDT 价格从 4/E 开始CU@USD2。

五、市场讯息交换：

1．4 月较 3 月 15"CDT 于大陆整体销量减少,但人民币交易量增加；各家切实从 5/1 起务必维护人民币交易价格。
2．SSDD/HF/ORION 各自调高 14"CDT 价格以接近原议定的底价水准；HF 邵经理表示将于 5/13 前与 SDD 李部长电洽，商订调整售价之同一步伐。

六、结论：

1．由于大陆打私活动已初见效果，原进口渠道纷纷受阻，对内销 CM 所用的显示管之 VAT 发票要求增加；在 14"/15"CDT 全球整体供应仍未平衡状况下，各家应充分运用好手中的内销权，以起到主动、合理调整好市场供需局面。但由于 SSDD/HF/IRICO 系均为 CDT/CPT 兼营，在主要进口料件所征综合税负方面较 CPT 有竞争力，对以 10.4 为美金与人民币计价系数毫无怨言。
2．HF/ORION 均延后原 14"CDT 改线计划，全球 14"CDT 产能仍基本维持，续观察 SSDD/HF/ORION14"CDT 价格调涨效应；在目前各家自 5/1 起统一 15"CDT 售价基础上，有效拓展 CPTF 于大陆 LOCAL 内销市场份额 。
3．HF/SSDD 现均已提出在大陆发展 17"CDT 计划；在 TSDD/IRICO 的 15"CDT 产能进一步提高下,LOCAL 化供应及内销总量日渐加强,渐成为各家争夺大陆内销市场的主要尺寸。
4．另下次会议预订于 6/3 由 SDD 主办。地点待定。

~以上报告~

經 HQ 對 PHS 及 SDD 高層抱怨的據(?)後，14"/15" CDT 內銷價格已見回升。再確實監視 PHS/SDD 落實會議結論之目標售價。

敬呈 總經理

5/10.99

EXHIBIT 16

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CERTIFICATE OF ACCURACY

This is to certify that applicable sections of the attached document, *"SDCRT-0086599 – SDCRT-0086601"*, originally written in *Korean* is, to the best of our knowledge and belief, a true, accurate, and complete translation into *English*.

Dated: July 20, 2012

Seth Wargo
Consortra Translations

Sworn to and signed before ME this
20th day of July,
2012.

Notary Public

JAMES G MAMERA
Notary Public, State of New York
No. 01MA6157195
Qualified in New York County
Commission Expires Dec. 4, 2014

05-11-1999

Report on a meeting with competitors and on customer visits

Prepared by: Manager Dong Wook Seo/(Shenzhen branch) Support Team/Samsung SDI (March 10, 1999 20:28:09)
Printer: Manager Jae Yup Lee (Sales) Marketing Team/ Samsung SDI (May 11, 1999 08:48:44)

To: Refer to the recipient
From: Shenzhen Sales Team

We are reporting on the meeting with competitors held on May 6 and on visits to competitors for your information.

1. The meeting with competitors

A. Date and time: May 6, 1999 (14:00~17:00)

B. 2nd floor of Shinsegae Hotel (Seoahn)

C. Participants: PHS ▶ Frank Shao / Li Enxian
CPT ▶ Lu Jingson/Yu Fulie
IRICO ▶ Li Weisheng/YAO JUN plus 1 person
ORION ▶ Tae Sik Gong
SSDO ▶ Ik Hwan Oh/Dong Wook Seo/Jeon Yang

2. April actual and May budget for each company (Unit: one thousand)

Company name	Model	April			May		
		P	$	1	P	$	I
PHILIP	14”	60	140	106	60	100	66
	15”	55	55	8	55	55	8
SDD	14”	160	150	105	150	120	135
	15”	-	20	-	40	20	20
CPT	14”	88	106	77	120	120	77
	15”	139	149	46	155	160	41
ORION	14”		70			60	
	15”		45			30	
IRICO	15”	70	73	10	63	65	8
BMCC	14”	28	20	70	10		
TIL	14”	336	411	353	340	400	278
	15”	194	367	64	250	335	77

Note) Due to the nature of the meeting, SSDD’s data has been reported conservatively (actual April sales: 166K)

3. Major content

PHLIPS 14” sales in April increased and sales to AOC besides sales to related companies were 60K (40K in March)
It was planned to change from a 14” line to a 15” line, the plan was changed to convert to a 17” line in October (not confirmed)

- It was originally planned to convert ORION’s 14” line to 15” M/N. However, right now the conversion is planned for September due to weak sales of 15” monitors and due to approval delays

05-11-1999

Report on a meeting with competitors and on customer visits

Prepared by: Manager Dong Wook Seo/(Chenzhen branch) Support Team/Samsung SDI (March 10, 1999 20:29:08)
Printer: Manager Jae In Lee (Sales) Marketing Team/ Samsung SDI (May 11, 1999 08:48:45)

- After using 10K of materials, production of BMCC 14" stopped and the plan to modify 15" has not been confirmed.

- There were almost no domestic sales of 14" monitors for Chunghwa, and it is said that the company will start selling in May.
  100K of 14" AOC expected to be supplied

4. Price increase

- In regard to the May price increase of 14" monitors, SSDD, PHS, and CPT reached an agreement, but it is said that PHS notified the customers RMB 15/$1.5.
- Due to the decrease in sales of 15" monitors, competition is expected to become fierce, so the companies agreed to ensure that the price level will not crumble by cooperating to maintain the current price level

5. Other issues

- Chunghwa and PBS are strongly objecting to the supply of SSDD 14" to AOC. If SSDD provides the supplies, AOC will request price decrease, so 3 companies will encounter difficulties (o discuss with CPT again)

- End -

■ Hyundai Electronics (Tianjin)

1. Visited on: May 8, 99
2. Visitors: General Manager Duk Kyu Song (Purchasing)
   Manager Ik Hwan Oh / Manager Dong Wook Seo

3. Major discussion points

A. Production situation

	May	June	July	
14"	4K	4K	4K	▷ May inventory used (June 4K purchase planned)
15" (NOR)	8K	10K	15K	
(M/N)	12K	15K	20K	

B. Progress

- It is said that the monthly export of 4K of 14" monitors linked for discussion of 15" monitors for special orders

- MOR Tianjin and M/N Busan being used with production centered on 15" monitors

- In the early April drop test for Busan's 15" monitors the mask changed. As a result, 345 PCS's arrived from April 25 (disposal date) up to now

- It is said that production will not encounter any problems because the 17" line is planned as a dual line in October

- Chunghwa Picture Tubes completed the PP approval for 15" monitors

C. In regard to our company's business

Due to the shortage of 14" monitors while producing 17" monitors in July, demanded to notify 1 month in advance when the demand increases

- Tianjin requested assistance in the event that regular supplies of 15" monitors from Busan are disrupted

05-11-1999

Report on a meeting with competitors and on customer visits

Prepared by: Manager Dong Wook Seo/(Shimchun branch) Support Team/Samsung SDI (March 10, 1999 20:28:09)
Printer: Manager In Yup Lee (Sales) Marketing Team/ Samsung SDI (May 11, 1999 08:48:44)

D. Miscellaneous

- On May 18, Tianjin's Hyundai Electronics factory held an opening ceremony
- Director Ho Yun Kim and General Manager Duk Kyu Song to visit Shenzhen on May 13 after having a meeting in Hong Kong (Hohu)

- End –

■ JSED

1. Visited on: May 8, 99
2. Visitors: General Manager Jong Joo Kim/Manager Ui Kwan Park
   Manager Ik Hwan Oh / Manager Dong Wook Seo

3. Main discussion points

A. Production situation

	May	June	July
14"	17k	17k	15k
15" (NOR)	27K	35K	35K
(M/N)	12K	17K	20K
17"	12K	14K	18K

B. Progress

- 12K of 14" monitors to be exported to Mexico by July, and for the domestic market the May inventory of 13K will be used
- 15" monitors are being supplied from Korea. If TSDD is being produced normally, the P/O will be adjusted in May and in June, and TSDD will be used entirely starting June
- PP N-96's from TSDD are expected to arrive on May 11

C. Regarding the quality

- Expressed dissatisfaction regarding improvement on the 14" monitors from Moari, stating that the improvement is inadequate
- Expressed dissatisfaction about the quality of 15" monitors, demanding stabilization in a short period of time
- Director Jae Won Kim from the headquarters to discuss about the current quality issues when visiting on May 14

EXHIBIT 17

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030777 - CHU00030780.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

EXHIBIT
1314E

Park Case # 29567

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[Stamp (illegible)]
[Handwritten:] *To*: Section Chief Du] [Handwritten and circled:] (1/2)

Visitation Report

Subject of Meeting: Mainland China *CDT MAKER* Market Exchange
Date: June 4, 1999
Location: Shenzhen
Meeting attendees: *CPTF* - Senior Manager Jing-Song (Jason) Lu, Guang-Hui Dai
PHS - Senior Manager of Operations Zheng-xi Shao, Director of Huafei Color Display System Dong Liu, Bing Ma.
SSDD – Department Manager Ming-zhi Li, Zhen Yang.
ORION – Section Chief *Tae Sik Kong*.
IRICO - Zhao-jie Wang
BMCC - Senior Manager Xin-wen Huang.
Agenda: 1. *May/June* Production and Sales Information Exchange
2. Price Review

Content:
1. *May/ June* Production and Sales Information Exchange *UNIT: K PCS*

	'99 MAY					'99 JUNE					
	PROD.	SALES IN CHINA			STOCK	PROD.	SALES TO CHINA			STOCK	
		TTL	overseas	Domestic			TTL	overseas	domestic		
PHS											
Huafei 14"	66	129			43	80	80			43	
15"	56	61			3	65	65			3	
Overseas factories 15"		43					20				
17"		45					30				
SDD											
SSDD 14"	160	150			125	80+60	140			125	
17"	--	--			--	--	--			--	August begin M/P
TSED 15"	30	20			10	120	100			30	
Overseas factories 15"		200					220				
17"		130					130				
BMOC 14"	0	17			58	0	30			28	
15"	--	--			--	--	--			--	
ORION 14"		30					30				
15"		50					60				
17"		15					40				
IRICO 15"	76	71			15	75	72			18	
CPT											
CPTF 14"	144	113			107	140	158			89	

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

15"	137	127			56	150	180			26	
Overseas factories 14"		48									
15"		232					230				
17"		216					220				
14" STL	370	487			333	360	438			285	
15" STL	299	804			84	410	947			77	
17" STL	--	406			--		420				
14"/15"/17" TTL	669	1697			417	770	1805			362	

[Handwritten:] ("Overseas factories" refers to sales volume to Mainland China customers by various *CDT* makers of products not manufactured in Mainland China region)

[Handwritten:] Please *copy x* 1

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

[Handwritten:] *To* Section Chief Du [Stamp (illegible)]
[Handwritten and Circled:] 2/2

Remarks:

1) *SDD*: The Shenzhen factory (*SSDD*) 17" and 14" combined line is expected to be converted in 6/20~7/*E* and can only commence formal *M/P* of 17" in August (can supply *TCO TYPE*). In order to meet the needs of production/sales during the period of changing the line in July, it is expected that 140*K* tubes (including 60*K BARE TUBE*) will be produced in June. Additionally, the Tianjin factory (*TSED*)'s 15" production target for June is expected to be *MAX* 120*K* as a result of continuing quality problems. Of the 30*K* units produced in May, approximately 20*K* were supplied to *HECM* (Hyundai Electronics).

2) Huafei Color Display System: Restated its determination to increase prices. Starting from 6/1, its 14" *BOTTOM PRICE* is *US*$50. In CDT production line, it currently has one line *FOR* 14" and one line *FOR* 14"/15" combined. With respect to the 17" *SKDL* (schedule), it is expected that from *Q*4 of 1999 to *Q*1 of 2000, the 14" production line will be converted to produce 17".

3) *Orion*: The above sales were all made to Taiwanese customers. At present, the 14" and 15" production percentages for its 14" and 15"*MINI* compatible line are 60%/40%. It is expected that 14" production will only continue until the first half of September, after that all production will be focused on the 15"*MINI*. For this reason, the 14" supply for the Mainland China market will *KEEP FOR AOC (ONLY)* prior to December 1999 (30*K/M*).

4) *BMCC*: Because of poor operation efficiency, the original 15" production plan for this year has already been confirmed as terminated. At 4/*E* 14" production was shutdown. Inventory is still being used up and it is expected that after the inventory is depleted in July, further materials will be purchased before *STOP*ping in August. Consideration is being giving to the construction of a new 17"/19" line in the second half of 2000 (unconfirmed).

5) *IRICO*: With major makers *CPT*, *SDD* and *PH* all determined to maintain prices, *IRICO* is both confident in and expresses support for the adjustment of prices for its major customers, Cai Hong Huang Qi and Weihai Daewoo Electronic Co. With regard to the sales price conflicts between Cai Hong Huang Qi [Handwritten: "and Beijing Founder Electronics Co. and *PHS*"], they are asked to strengthen their communications. The 17" technology will be provided by *TSB* (it was said that the contract has been confirmed) [Underlined by hand with a question mark added below the text], but the production *SKDL* has not yet been *CFM*.

2. Price Discussion

The 5/12 *TOP MANAGEMENT* resolution was restated: domestic sales prices will be adjusted to 14" *MPRII* $50 and 15" *MPRII* $65. The domestic sales coefficient will be 10.4. However, starting from 9/1, the domestic sales coefficient will be increased to 10.8 [Underlined by hand]. [Handwritten check mark in left margin.]

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

3. The next meeting will be convened by *CPTF*. Time: *JULY* 9, 1999. Location: Fuzhou.

- End of report

Submitted for approval
Submitted by Guang-Hui Dai
JUNE 07, 1999

[Handwritten comments:]

1. Regarding the price rise adjustment of domestic prices, except for *IRICO* which has concerns, the rest steadfastly agree to follow the resolutions of the 5/21 *TOP MANAGEMENT* meeting. As for the conflict between *IRICO* and *PHS* over Beijing Founder Electronics Co., ask them both to communicate and coordinate so as not to spoil the more important matters.

2. Regarding 15", insist on @*USD* 65 x 10.4 for purely domestic sales customers, but each maker has different @*USD*2-3 *REBATE* for so-called major customers, and it is feared that this will affect the current environmental balance [Underlined by hand] *PHS* and *SDD* both made some noise and it is hoped that the price for major customers will be kept in line and be strictly implemented. [Handwritten check mark in left margin.]

Respectfully submit to President
[Initialed:] Jing-Song (Jason) Lu 6/7 '99
[Initialed:] Y.M. Peng
JUN 08 '99

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

EXHIBIT 18

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00029050E - CHU00029051E.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

EXHIBIT
1315E

Park Case # 29567

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[Fax header illegible]
[Entire Document Handwritten]

[Illegible] (*File CPT*)
To Section Chief Du 1/2

CPT Fuzhou Co., Ltd. Sales Department

Customer Contact Report

Contact Date: 6/22 '99

Name of Customer: *CPT MEETING*

Contact Personnel: *ORION*: Director Moon
IRICO: Manager Li, Manager Sha
CPT: Director Liu, Jing-Song (Jason) Lu

I. *CPT* production status in China:

1. In '99, it is estimated that the 8 major tube makers will produce about 32 million units. Among these: 14"x 3M units (*IRICO* x 2.5M, *BMCC* x 0.5M), 21"x 14.5-15M units (*BMCC* x 2.1M, *HF* x 1.30M, *LG* x 1.5M, *HTC* x 2.6M, *IRICO* x 3M, Evernew x 1.5M, *SDD* x 2.1M, Fortune x 0.45M), 25"x 8M units, 29"x 6M [Underlined by hand].

2. Export status:

   14" x 2.6M units (*IRICO* x 2.2M, *BMCC* x 0.4M)
   21" x 2M units (*SDD* and *LG* as the main. In addition, *HTC*, *BMCC*, *HF*, *IRICO* also have a small amount to export.)
   25"/29" are basically not enough for self-use.

3. '99 China *CTV* production volume is estimated to be around 34-35M.

II. Market status and price increases:

1. Director Liu and Director Moon both explained the status of market supply and demand for 14"/20"/21". Based on the fact that *CDT* has successfully maintained stable prices and that in the second half of the year demand has grown and production capacity has decreased, they asked *IRICO* to cooperate and synchronize the process of 14" *CPT* price increases.

2. *IRICO* explained that the current 14" *CPT* sales price (*ITC* tube) to *VESTEL* [Circled by hand] is @*USD* 27 and to other customers is @*USD* 28↑. They frankly admitted that their

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Illegible] (*File CPT*)

2/2

CONTENT	CONTACT ITEMS

pricing is based on their real cost and that they seldom refer to the price of the industry. They also claimed that the reason they sold to Turkey *VESTEL* at such a low price was because *SDD* (Shenzhen) was competing for the orders. (*SDD* Shenzhen produced about 0.3M units of 14" *CPT* during the initial stage after starting production). Since it has a significant ability to self-make accessories materials for 14" *CPT*, there is still some profit with the current sales price.

3. They very much appreciated the market information provided by *CPT* and *ORION* and are willing to cooperate with the move to increase the price of 14"*CPT*, except that July orders have already been received. They are willing to increase the overall price beginning in August. In addition, their basic selling price is slightly lower than that of the big factories by *USD* 1-2. That was understood by everyone.

4. Their 21" *ITC* export price quote is *USD* 50, which is a little bit low. They were asked to review the price and make an appropriate increase.

5. To enhance *IRICO*'s interactions and information exchange with the outside, temporary agreement was reached that IRICO would be invited to participate in the regular *meeting*s or the irregular meetings arranged by *ORION* and *CPT* in Hong Kong or Shenzhen.

- End of report –

Submitted respectfully to the President

[Submitted and Signed:] Employee Jing-Song (Jason) Lu
6/23 '99

[Initialed:] Y. M. Peng, *Jun* 24, '99

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

EXHIBIT 19

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030797 - CHU00030798.

Abraham I. Holczer

Project Manager

Park Case # 29567

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

Contact Report

[Handwritten:] *Copy*: Submit to President to keep and read

[Handwritten:] *To*: Section Chief Du 1/2

Meeting Main Topic: Mainland China *CDT MAKER* Market Information Exchange
Date: *July*.09, 1999
Location: Fuzhou

Meeting Attendees: *CPTF*: Jing-Song (Jason) Lu, Guang-Hui Dai, Wei-Lie Yu, Zun Chen
ORION: *JUNG-SAENG PARK*
SSDD: Myoung Sik Lee, Zhen Yang
PHS: Zheng-Xi Shao, Huafei Dong Liu, Si-Quan Li
IRICO: Zhao-Jie Wang, Jun Yao

This Meeting's Topics:

1. *JUNE/JULY* Production and Sales Information Exchange

2. Price Review

[Handwritten:] 2,856,000,-

Content:

I. *JUNE/july* Production and Sales Information Exchange

UNIT: *K PCS*

	'99 JUNE					'99 JULY					
	PROD.	SALES IN CHINA			STOCK	PROD.	SALES TO CHINA			STOCK	
		TTL	Overseas	Domestic			TTL	Overseas	Domestic		
PHS											
Huafei 14"	83	107	65	42	19	65	70	34	36	14	
15"	71	65		65	9	57	57	4	53	9	
Overseas Factories 15"		50					76				
17"		50					68				
SDD											
SSDD 14"	160	160	140	20	123	0	123	103	20	0	
17"											August B M/P
TSED 15"	80	80	40	40	0	120	120	75	45	0	
Overseas Factories 15"		233									
17"		99									
BMCC 14"	30	27			30	0	22			8	

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

ORION 14”		30					30				
15”		40					60				
17”		40					20				
IRICO 15”	91	81			25	95	75			45	
CPT											
CPTF 14”	136	153	152	1	90	145	170	170	0	65	
15”	149	180	110	70	25	150 [Circled by hand]	168	92	76	7	
Overseas Factories 14”		12					38				
15”		323					350				
17”		349					350				
14” STL	409	489				210	453				
15” STL	391	1052					906				
17” STL	--	538					438				
14”/15” 17” TTL	800	2079		[Handwritten: “238”]			1797				

Explanation:

1) *CPTF*:

A) We explained that among the 90*K* of the 14” inventory, a considerable number are bare tubes that resulted from the late supply of *DY*.

B) All meeting attendees are concerned about the *F* plant’s third phase construction plan. We responded that there will be 2 compatible *LINES*: 15”/17” and 17”/19” as planned. Production lines are planned to be transferred from Taiwan.

2) *SDD*: The Shenzhen factory (*SSDD*) 14”*CDT* was converted into a 14”/17” August B M/P compatible line in accordance with plans during the last week of June~July. It is expected that in August,

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

[Handwritten:] *2/2*

M/P of 17" can be formally commenced (can supply *TCO TYPE*). In addition, the Tianjin factory (*TSED*) produces 15" *NON TCO TYPE*. Since there are still some quality problems, the estimated production target of June was 120*K*, the actual figure was only 80*K*.

3) *PHS*: Among the Huafei production lines, currently only one line is *FOR* 14", and one line is *FOR* 14"/15" compatible. *It is estimated to convert the* 14"/17" *compatible line in Q*1 *next* year. [Italicized in the original text].

4) *ORION*: Its 14" supply *FOR AOC* (*ONLY*) was 30*K/M*. In addition, among the 60*K* 15" sales in July, *AOC/EMC* each occupied about 1/2.

5) *BMCC*: Because of the poor operational efficiency, production of 14" was stopped at 4/*E*. The inventory is still being digested. It is expected that after the inventory is consumed in July, it is planned in August to bring in some materials then immediately *STOP*.

6) *IRICO*: All 15" productions were 64*KHZ AS TYPE* (*ONLY*). The 17" technology comes from *TSB* (it was claimed that a contract has already been confirmed). It is estimated that in 2*Q* of 2000, *M/P* of 17" *CDT* will formally commence (in *Q*4 of '99, the 14" *TV LINE* will be used for alteration).

II. Price Review

A) The price of 14" *IN CHINA* has already been adjusted to *MPRII US*$50. However, in accordance with the 6/23 *TOP MANAGEMENT*'s resolution, on the basis of a price of *US*$50, the index for the 14" domestic sales price in *CHINA* will be increased on 8/1 from 10.4 → 10.8, and the price for sales outside of *CHINA* will be *MPRII US*$52. However, all meeting attendees believed that customers could easily be confused by the $50/$52 domestic and overseas prices. Thus, the following pricing plan was unanimously proposed:

EFFECTIVE FROM 8/1		EFFECTIVE FROM 9/1	
14" MPRII US$50→US$52	Domestic sales index 10.4	14" MPRII US$52	Domestic sales index 10.8
15" 64KHZ MPRII Regular customers: US$65→70 KEY ACCOUNT: US$62→67	Domestic sales index 10.4		Domestic sales index 10.8

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

B) In the 6/23 *TOP MANAGEMENT's* resolution concerning the *BOTTOM PRICE* for the 15" 8/1 *KEY ACCOUNT*, the *PHS* meeting minutes says *US*$63 →*US*$68. This is not consistent with *CPT*'s which is from *US*$62→*US*$67. *PHS* has already confirmed with its headquarters' Manager Xiu-Li Lin that the quotations of each maker to their *KEY ACCOUNT*s are not consistent with, however, they are uniformly increased by *US*$5 from the current price.

III. The next meeting will be organized by Huafei. Time: *AUG* 5. Address: Nanjing.

- End of report - Submitted for approval

Respectfully submitted by Employee Guang-Hui Dai
July 9, 1999

[Initialed:] Jing-Song (Jason) Lu 7/12'99

[Signed:] Afan Tseng 7/12'99

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

Copy: 呂總經理 存閱

接 洽 報 告

會議主題：大陸 CDT MAKER 市場交流

時間：JULY.09,1999

地點：福州

TO: 杜課長 上

與會人員：

CPTF：呂鏡松、戴光輝、余偉列、陳遵	ORION：JUNG-SAENG PARK
SSDD：李明植、楊真	PHS：邵正璽、華飛劉東、黎思泉
IRICO：王昭杰、姚軍	

本次議題：

一、JUNE/JULY 產銷訊息交換

二、價格檢討

2,836,000.-

內容：

一、JUNE/july 產銷訊息交換

UNIT: K PCS

		'99 JUNE					'99 JULY					
		PROD.	SALES IN CHINA			STOCK	PROD.	SALES TO CHINA			STOCK	
			TTL	外銷	內銷			TTL	外銷	內銷		
PHS												
華飛	14"	83	107	65	42	19	65	70	34	36	14	
	15"	71	65		65	9	57	57	4	53	9	
海外廠	15"		50					76				
	17"		50					68				
SDD												
SSDD	14"	160	160	140	20	123	0	123	103	20	0	
	17"											8 月始 M/P
TSED	15"	80	80	40	40	0	120	120	75	45	0	
海外廠	15"		233									
	17"		99									
BMCC	14"	30	27			30	0	22			8	
ORION	14"		30					30				
	15"		40					60				
	17"		40					20				
IRICO	15"	91	81			25	95	75			45	
CPT												
CPTF	14"	136	153	152	1	90	145	170	170	0	65	
	15"	149	180	110	70	25	150	168	92	76	7	
海外廠	14"		12					38				
	15"		323					350				
	17"		349					350				
14"STL		409	489				210	453				
15"STL		391	1052					906				
17"STL		--	538					438				
14"/15"/17" TTL		800	2079		238.			1797				

說明

1) CPTF：

A)我方解釋 14"庫存 90K 中有不少係因 DY 供應不及產生之裸管。

B)與會各家關心 F 廠第三期工程計畫。我方回覆以 15"/17"；17"/19"兼容之 2 LINES 規劃。生產線則規劃由台灣移轉。

2) SDD：深圳廠(SSDD)14"CDT 依計畫於 6 月最後一週~7 月份改 14"/17"兼容線，預計 8 月

 CHU00030797

始可正式 M/P 17"(可供應 TCO TYPE)。另天津廠(TSED)—生產 15"NON TCO TYPE， 因尚有些品質問題，6 月份預計生產目標 120K，實際僅 80K。

3) PHS：華飛生產線目前爲一線 FOR14"另一線 FOR 14"/15"兼容。*預計明年 Q1 改 14"/17"兼容線"*。

4) ORION：其 14"供應係 FOR AOC(ONLY)30K/M。，另 7 月份之 15"銷售 60K 中 AOC/EMC 約各佔 1/2。

5) BMCC：因經營效率差，4/E 即停產 14"，庫存仍在消化中，估計 7 月消化完後擬於 8 月份再進些料即 STOP。

6) IRICO：15"生產均屬 64KHZ AS TYPE(ONLY)。17"技術來自 TSB(據稱合同已確定)，預計 2000 年 2Q 始正式 M/P 17"CDT('99 年 Q4 用 14"TV LINE 改)。

二、價格討論

A) 14"IN CHINA 之價位已調至 MPRII US$50。而依 6/23 TOP MANAGEMENT 決議，在 US$50 基礎下，14"CHINA 內銷價格自 8/1 起係數由 10.4➔10.8，而 CHINA 以外之價格爲 MPRII US$52。惟本次會議之與會各家均認爲此易造成客戶對內外銷$50/$52 兩個價位之混淆。因此一致建議如下價格方案：

EFFECTIVE FROM 8/1		EFFECTIVE FROM 9/1	
14"MPRII US$50➔US$52	內銷係數 10.4	14"MPRII US$52	內銷係數 10.8
15"64KHZ MPRII 一般客戶：US$65➔70 KEY ACCOUNT：US$62➔67	內銷係數 10.4		內銷係數 10.8

B) 6/23 TOP MANAGEMENT 決議中有關 15"8/1 KEY ACCOUNT 之 BOTTOM PRICE， PHS 之會議記錄爲 US$63➔US$68，與 CPT 之 US$62➔US$67 不一致，PHS 已與其總部林秀立經理確認各家對 KEY ACCOUNT 報價不一之事實，但統一由現價漲 US$5。

三、下次會議由華飛主辦。時間：AUG 5。地點：南京。

--以上報告-- 呈核

職 戴光輝 敬呈
JULY.9, 1999

 CHU00030798

EXHIBIT 20

consortra translations

STATE of NEW YORK)
) ss:
COUNTY of NEW YORK)

CERTIFICATE OF ACCURACY

This is to certify that the attached document, *"SDCRT-0086672 – SDCRT-0086674"*, originally written in *Korean*, is to the best of our knowledge and belief, a true, accurate and complete translation into *English*.

Dated: November 4, 2013

Seth Wargo
Consortra Translations

Sworn to and signed before ME this
4th day of November,
2013.

Notary Public

JAMES G MAMERA
Notary Public, State of New York
No. 01MA6157195
Qualified in New York County
Commission Expires Dec. 4, 2014

Your legal translation partner

해외출장 경비 정산서

(일반)

입안	심의	결정
이순곤	송인환	송인환

보고서확인부서	

출장자	부서: CDT판매팀장 급호: B3B —01 직위: 주임 성명: 이순곤 사원번호: 9611542
출장지	대 만 ◯ A지역 ● B지역 ◯ C지역
출장기간	1998년07월14일 —1998년07월18일 (4박5일)
출장목적	7월 ORDER 협의 및 19" T/R 입회

출장여비발생내역

구분	내역	화폐	현지화	환율	금액(원)
교통비	해외출장시 시내19980714 버스 본사 김포공항	KRW	0.00	0.00	5,000
교통비	해외출장시 시내19980715 택시 대만사무소 필립스	NTD	1,200.00	39.50	47,400
교통비	해외출장시 시내19980716 택시 대만사무소 필립스	NTD	1,200.00	39.50	47,400
교통비	해외출장시 시내19980718 버스 대만사무소 CKS AIRPORT	NTD	120.00	39.50	4,740
숙박비	숙박비 정산	USD	420.00	1,350.02	567,008
일당	일당 정산	USD	250.00	1,350.02	337,505
공항사용료	공항사용료	NTD	300.00	39.50	11,850
항공료	SEL-TPE	KRW	0.00	0.00	384,000
합계					1,404,903

1998년 08월 01일

상기 금액을 정히 영수함.

성명 : 이순곤 Soonyon (인)

98000001

Highly Confidential
Subject to Protective Order
U.S.D.C. (N.D. Cal.) No. M-07-5944 SC
In re Cathode Ray Tube (CRT) Antitrust Litigation

SDCRT-0086256

China Same Industry Meeting (August)

☐ Time: August 5, 1999
☐ Place: Hyunmu Restaurant in Nanjing, China
☐ Participants:
- PHILIPS: Su Hwa Lee, FRANK, Young Ma, Dong Yoo, Sa Chun illegible
- IRICO: Ui Seng Lee, Mr. Sa, So Kul Wang Chinese: Zhaojie Wang
- SSDD: Myung Sik Lee, Jin illeible
- ORION: Jung Seng Park, Myung Hak Oh
- CPT: C.C. LIU, Kyung Song, illegible, Ui Yul Seo
- BMCC: Shin Moon Hwang

☐ Major contents

1. Special lecture by MR. C.C.LIU (CPT headquarters administrator)
   1) The industry meetings should remain confidential considering the international regulation of antitrust laws
   2) F/UP on China regarding the top meeting decision
   3) Discussions focused on 14"/15" prices

July PSI for each company and August plan (Refer to Attachment 1 for details)
- PHILIPS: 14" → 17" to take place next February, production expected in March (14/17 " dual)
- CPT: 2 17" lines expected in August and September of next year
  ☞ Current domestic customers: AOC, PHILIPS, EMC, AND ACER
- IRICO: 17" production to start the year after next year
  15" MAX CAPA = 120K/M (P + F + DY domestic production)
- BMCC: 14" expected to resume in September
- ORION: 14"/15" AOC sales decrease

2. Production of monitors in China in the 1st half of '99 (Refer to Attachment 2)

3. Price issues (based on MPR II): bottom price for key accounts

SIZE	August		September	
	Export price	Domestic price	Export price	Domestic price
14"	$52	RMB540	$52	RMB561
15"	$68	RMB707	$68	RMB illegible
17"	$93	RMB967	$93	RMB 1,004

☐ Attachment 1 PSI and August Plan for companies

Customer	SIZE	July					August					Remarks
		Production	Sales			Inventory	Production	Sales			Inventory	
			Total	Domestic	Export			Total	Domestic	Export		
PHS	14"	65	82	50	32	2	65	65	45	20	2	
	15"	57	63	63		3	61	62	62		2	
	15" *		121		121			90		90		
	17" *		72	40	32			80	30	50		
CPT	14"	148	181	10	171	57	160	176	10	166	41	
	14" *		50		50			70		70		
	15"	159	161	76	85	25	160	159	65	94	26	
	15" *		406		406			348		348		
	17" *		416		416			482		482		
BMCC	14"	0	27	27		8				1	7	
	15"			87								
IRICO	15"	80.5	87			18.5	85	80	80		23.5	
ORION	14" *		10		10			20		20		
	15" *		30		30			70		70		14" reduced
	17" *		25		25			30		30		
SDD	14"		123	40	83		165	165	55	110		
	15"	120	120	50	70		150	150	70	80		
	15" *		230		230			230		230		
	17" *		230		230			230		230		
	17" (SKD)	10				10						
LG	14" *											
	15" *											
TTL	14"	213	413	127	286	67	390	406	110	297	50	
	14" *	0	60	0	60	0	0	90	0	90	0	
	15"	416.5	431	276	155	46.5	456	451	277	174	51.5	
	15" *	0	787	0	787	0	0	738	0	738	0	
	17" *	10	743	40	703	10	0	822	30	792	0	

Asterisk: Non-originating monitors

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☐ Attachment 2 Monitor production in China in the 1st half of '99

NO	고객	14"	MAIN	15"	MAIN	17"	MAIN	19"	MAIN	TTL
1	AOC	650	C/P/O	880	C/P/O	467	L/P/C	28		2,025
2	EMC	285	S/C	600	S/C	450	S/C	70		1,405
3	LITE-ON	137	C	510	C	663	C	1		1,311
4	PHS(소주)	238	P	557	P/C	394	P/C	1		1,190
5	ADI	210	S	730	S/T	110	H/T	0		1,050
6	COMPAL	11	C	396	C/S	345	C/S	0		752
7	NPG	0		367	S	166	T/H	7		540
8	TSED	55	S	410	S/T	60	S/T	0		525
9	MAG	20	S	230	S/SY	230	T/SY/S	0		480
10	ROYAL	0		0		410	L/TE	13	L	423
11	ACER	91	P/C	237	P/C/S	79	P	0		407
12	PHS(중산)	36	C/P	193	C	155	C/M	0		384
13	IRICO	50	P	280	I/P	20	P/C	2		352
14	DELTA	0		60	T	250	S/C/L	10		320
15	CGC	145	S/P/B/O/L	100	L/P	0		0		245
16	DAEWOO(W)	40	S	194	I/S	6	S	0		240
17	Q-RUN	10	S	78	C/S	139	C/S	7		234
18	K-TRON	170	C	29	C	3	C	0		202
19	FIC	15	S/C	100	L	60	L/P/C	5		180
20	GVC	20	S	65	S/C/L	17	L/C	0		150
21	SP-T	45	S	79	S/C	0		0		145
22	XOCECO	60		0	S/L	20	C	0		145
23	KFC	8	P	40	S/C	41	L	0		128
24	WESTLAKE	0	L	80		110	MIT			110
25	T-SOMA	60	P	40	P	0		0		100
26	LG(TONTRU)	10	L	80	L	10	L			100
27	FOUNDER	50	B/P	40	I/P	0				90
28	JIANSONG	0		78	C	0				78
29	KTC	60	B/S	10	I	0				70
30	KSAI	47	S	18	S/I	2	S			67
31	HEMC	12	S	53	S	0				65
32	LIKON	30	S	30	L/S	0				60
33	DTS	40	P	20	P	0				60
34	LANGUANG	40	O/P	15	L	0				55
35	YUAN ZIN	10	S	22	L	17	L			49
36	COVEFORD	15		15		12				42
37	BIGTIDE	0		35	P	0				35
38	GUANLI			24		0				
39	OTHERS	20		10		2				32
TOTAL		2,690		6,798		4,238		144		13,870
%		19%		49%		30.56%		1.04%		

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* S→SDD, C→CPT, P→PHILIPS, B→BMCC, O→ORION, T→TOSHIBA, L→LG, MIT→MITSUBISHI, M→MASUSHITA, H→HITACHI, TE→TECO

중국 동업계 Meeting (8월)

☐ 時 間: 1999/08/05
☐ 場 所: 中國 南京, 玄武大酒店
☐ 參席人員:

- PHILIPS 李修華, FRANK, 馬氷, ,劉東, 魏思泉
- IRICO 李衛生, MR.沙, 王昭杰
- SSDD 李明植,楊眞
- ORION 朴正生, 吳明學
- CPT C.C.LIU, 呂鏡松, 余偉列
- BMCC 黃新文

☐ 주요 내용

1. MR. C.C.LIU (CPT 본사 업무처장) 특강
   1) 독과점 금지의 국제 법규를 고려, 동업계 Meeting 비밀 유지
   2) Top Meeting 결정에 대해 중국대륙 F/UP
   3) 14" / 15" 가격 중점 논의

. 7월 업체별 PSI 및 8월 계획 (상세 내용 첨부1 참조)

- PHILIPS: 14" → 17" 내년 2월 개조, 3월 생산 예정(14/17" 겸용)
- C P T : 17" 2 Line 내년 8~9월 예정
  ☞ 현재 내수판매처; AOC, PHILIPS, EMC, ACER
- IRICO : 17" 생산 내년이후로 연기
  15" MAX CAPA = 120K/M (P +F +DY 국산화)
- BMCC : 14" 9월 재개 예정
- ORION : 14"/15" AOC 판매 감소

3. '99 상반기 중국 MONITOR 생산 실적 (첨부 2 참조)

4. 가격문제(MPRⅡ기준); Bottom Price For Key Account

SIZE	8월		9월	
	수출가	내수가	수출가	내수가
14"	$52	RMB540	$52	RMB561
15"	$68	RMB707	$68	RMB730
17"	$93	RMB967	$93	RMB1,004

93603180

□ 첨부 1. 7월 업체별 PSI 및 8월 계획

거래선	SIZE	7월					8월					비고
		생산	판매			재고	생산	판매			재고	
			총계	내수	수출			총계	내수	수출		
PHS	14"	65	82	50	32	2	65	65	45	20	2	
	15"	57	63	63		3	61	62	62		2	
	15" *		121		121			90		90		
	17" *		72	40	32			80	30	50		
CPT	14"	148	181	10	171	57	160	176	10	166	41	
	14" *		50		50			70		70		
	15"	159	161	76	85	25	160	159	65	94	26	
	15" *		406		406			348		348		
	17" *		416		416			482		482		
BMCC	14"	0	27	27		8				1	7	
	15"			87								
IRICO	15"	80.5	87			18.5	85	80	80		23.5	
ORION	14" *		10		10			20		20		
	15" *		30		30			70		70		14" 감소
	17" *		25		25			30		30		
SDD	14"		123	40	83		165	165	55	110		
	15"	120	120	50	70		150	150	70	80		
	15" *		230		230			230		230		
	17" *		230		230			230		230		
	17" (SKD)	10				10						
LG	14" *											
	15" *											
TTL	14"	213	413	127	286	67	390	406	110	297	50	
	14" *	0	60	0	60	0	0	90	0	90	0	
	15"	416.5	431	276	155	46.5	456	451	277	174	51.5	
	15" *	0	787	0	787	0	0	738	0	738	0	
	17" *	10	743	40	703	10	0	822	30	792	0	

표시는 역외산 의미함

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SDCRT-0086673

□ 첨부 2. '99 상반기 중국 MONITOR 생산 현황

NO	고 객	14"	MAIN	15"	MAIN	17"	MAIN	19"	MAIN	TTL
1	AOC	650	C/P/O	880	C/P/O	467	L/P/C	28		2,025
2	EMC	285	S/C	600	S/C	450	S/C	70		1,405
3	LITE-ON	137	C	510	C	663	C	1		1,311
4	PHS(소주)	238	P	557	P/C	394	P/C	1		1,190
5	ADI	210	S	730	S/T	110	H/T	0		1,050
6	COMPAL	11	C	396	C/S	345	C/S	0		752
7	NPG	0		367	S	166	T/H	7		540
8	TSED	55	S	410	S/T	60	S/T	0		525
9	MAG	20	S	230	S/SY	230	T/SY/S	0		480
10	ROYAL	0		0		410	L/TE	13	L	423
11	ACER	91	P/C	237	P/C/S	79	P	0		407
12	PHS(동관)	36	C/P	193	C	155	C/M	0		384
13	IRICO	50	P	280	I/P	20	P/C	2		352
14	DELTA	0		60	T	250	S/C/L	10		320
15	CGC	145	S/P/B/O/L	100	L/P	0		0		245
16	DAEWOO(W)	40	S	194	I/S	6	S	0		240
17	Q-RUN	10	S	78	C/S	139	C/S	7		234
18	K-TRON	170	C	29	C	3	C	0		202
19	FIC	15	S/C	100	L	60	L/P/C	5		180
20	GVC	20	S	65	S/C/L	17	L/C	0		150
21	SP-T	45	S	79	S/C	0		0		145
22	XOCECO	60		0	S/L	20	C	0		145
23	KFC	8	P	40	S/C	41	L	0		128
24	WESTLAKE	0	L	80		110	MIT			110
25	T-SOMA	60	P	40	P	0		0		100
26	LG(TONTRU)	10	L	80	L	10	L			100
27	FOUNDER	50	B/P	40	I/P	0				90
28	JIANSONG	0		78	C	0				78
29	KTC	60	B/S	10	I	0				70
30	KSAI	47	S	18	S/I	2	S			67
31	HEMC	12	S	53	S	0				65
32	LIKON	30	S	30	L/S	0				60
33	DTS	40	P	20	P	0				60
34	LANGUANG	40	O/P	15	L	0				55
35	YUAN ZIN	10	S	22	L	17	L			49
36	COVEFORD	15		15		12				42
37	BIGTIDE	0		35	P	0				35
38	GUANLI			24		0				
39	OTHERS	20		10		2				32
	TOTAL	2,690		6,798		4,238		144		13,870
	%	19%		49%		30.56%		1.04%		

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* S→SDD, C→CPT, P→PHILIPS, B→BMCC, O→ORION, T→TOSHIBA, L→LG, MIT→MITSUBISHI, M→MASUSHITA, H→HITACHI, TE→TECO

EXHIBIT 21

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030819E - CHU00030822E.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

EXHIBIT
1305E

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

'99-08-10 10:02 *T*-556 *P*01

Visitation Report

[Handwritten:]
1/4
To be received by Manager Lu
Sales circulate and read ↓
Submitted for approval
→Tony Each officer
Yu Chen 8/10/99
Jiang 8/10'99 Hua Wu 8/10-99 Ji 8/10'99

Meeting Topic: Mainland China *CDT* Market Exchange

Date: 99/08/05 Location: Nanijng

Meeting Participants:
CPTF: Director Liu, Manager Lu, Wei-Lie Yu
SDD: Myoung Sik Lee, Department Head; Zhen Yang
BMCC: Manager Xin-Wen Huang
ORION: Jung Saeng Park
IRICO: Manager Wei-Sheng Li, Zhao-Jie Wang
PHS: Manager Zheng-Xi Shao/*TWN*, Xiu-Hua Li/*HF*, Si-Quan Li/*HK*, Dong Liu/*HF*

Content:

I. *JULY/AUG* Mainland China *CDT* Production and Sales Information Exchange (see Attachment 1)

Explanation:

1. *SDD*:

A. Shenzhen Samsung will perform adjustments to its 14" *CDT* production line in '99.7 to achieve 14" and 17" *CDT* compatible mass production. For this reason, it only mass produced 17" *CDT*x10*K* units in July. Sales were only of the 14" *CDT*x123*K* in existing inventory.

B. Tianjin Samsung's 15" *CDT* mass production capacity increased relatively quickly, with 30*K* in May, 80*K* in June, 120*K* in July, and 150*K* units in August (forecasted). Additionally, it denies allegations in the market that inferior tubes were sold during the initial phase of mass production.

C. Due to strong sales during the 14" *CDT* peak season, and the fact that 17" has been in a low-prices status, Shenzhen Samsung changed the original plan for mass production of 17" *CDT* to production of 14" *CDT*, and stated that because of

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

changes to production lines, the original level of production efficiency had been affected. For this reason, in August, it is estimated that only 14" *CDT*× 150*K* will be mass produced, and that there will be no means of reaching around 200*K*.

D. SDD also indicated that it had provided 16" *CDT*×20*K* to *EMC* during the first half of the year. SEC was also responsible for part of the demand. *SDD* engages in compatible production of 15" *CDT* and 16" *CDT* in Korea, and at present, is expanding in the market (approximately 10*K/M*).

2. *IRICO* (IRICO):

A. Mass production volume of 15" *CDT*×95*K* was originally planned for July. Due to inadequate supply of imported materials, however, the current actual mass production volume is approximately 85*K*.

B. At present, 45% of Irico's material requirements for mass production of 15" *CDT* are supplied to *LOCAL* – including *BULB/DY/GUN/COATING*. The production capacity is designed for 120*K/M*.

C. It is confirmed that there are no plans for 17" *CDT* mass production in 1999, and that in the 1st *HALF* of '20, the conversion from 14" *CPT* production will be completed.

3. *ORION*:

A. At present, the main sales targets for 15" *CDT*'s are Mainland China's *AOC/EMC*, as well as certain small customers.

B. In spite of strong demand for 14" *CDT* in the market, only 10~20*K* 14" *CDT*'s were delivered to *AOC* in July and August. They could not provide any rational or satisfactory explanation for this.

C. It was also confirmed that 14" *CDT* production will be stopped in September. All production will be focused on mass production of 15" (*MINI*) *CDT*.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

'99-08-10 10:02 *T*-556 *P*02

[Handwritten:] To be received by Manager Lu [Illegible]4

4. *BMCC* (BMCC)

A. In May this year, production of 14" *CDT* was stopped. In July, only 27*K* units from existing inventory were sold. 8*K* light tubes from inventory were sold to Matsushita Philippines as part of internal transactions (1*K/M*).

B. It is expected that after September, further consideration will be given to production of 14" *CDT*. The main reasons are that (1) The current 14" price is increasing; (2) There are still parts of unmatched materials remain in inventory; (3) Matsushita Japan will *CD* prices with material makers in order to increase competitiveness.

II. Price *ISSUE*:

14"/15"/17" Prices (*USD/RMB*) *Review* Below:

	8/01 (Effective, Index: 10.4)		9/01 (Effective, Index: 10.8)	
	USD	RMB	USD	RMB
14"	52	540	52	561
15"	68	707	68	730
17"	93	967	93	1004

Remark:

(1) Department Head Li of Shenzhen Samsung has frankly admitted that the price quoted to *EMC* for 14" *CDT* is less than *USD*52 (*MPR*2) and additionally stated that the price for Taiwanese makers is determined by *SDD*.

(2) Because of the current *CDT* supply and demand situation, meeting participants decided to implement the *CDT* prices in the table above. If transactions are not with *key* customers, consideration must be given to increase prices on the basis of the prices listed above.

(3) The main *CM* manufacturers are *TWN/KOREA/MAINLAND*. If any unfair *CDT* price changes occur (for example, Taiwan makers *CDT* ~ Taiwan makers *CM*; Korean makers *CDT* ~ Korean makers *CM*), a shift in *CM* orders will be inevitable. On the basis that further clarification is still required of the current market situation, whether or not 14" and 15" *CDT* prices can again be <u>*CU USD*2/*PC* (*Index*: 10.8, *Effective* 10/01)</u> [Underlined by hand] will be separately re-determined.

(4) All the makers will finish sending notification of the above prices to customers next week (8/09 ~13).

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

III. Mainland China *CM* Production Demand and Production Volume for '99. (1~6) (See Attachment 2)

IV. The next *CDT* meeting is projected to be convened on 9/02 by IRICO

~ End of report ~

[Handwritten:]

The location has not yet been confirmed. Use the IRICO visit as an opportunity to attend China *CRT Meeting*. In the beginning, representative *management* [Illegible].

1. Confidential nature of meeting: (On location were *CRT meeting* seating labels. Reporters saw and asked to interview. Already ordered to [Illegible]

2. Fully actualize headquarters' decision: The past half year and before China area has not been able to carry out each maker's decision. Has to [Illegible].

3. Price: 8/1 14" add $2: 15" add $5; domestic sales multiply by 10.4. 9/1 domestic sales multiply by 10.8. Absolutely cannot reduce price.

[Handwritten:] Submit to Manager

[Initialed:] Chieng-Yuan (C.Y.) Lin 8/9

[Initialed:] Chih-Chun (C.C.) Liu 8/9

[Initialed:] Chen-Cheng (Tony) Chien 8/9

[Signed:] Submitted by Wei-Lie Yu 8/9'99

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

’99-08-10 10:03

T-556 *P*04
[Handwritten:] 4/4

[Handwritten:] Attachment 2

99(Jan – Jun) Main CM output
Unit:Kpcs

	14”		15”		17”		19”		Total
AOC	650	c	880	c	467	l	28		2025
EMC	285	s	600	s/c	450	s	70		1405
Lite-on	137	c	510	c	663	c	1		1311
PH(sz)	238	p	557	p/c	394	p/c	1		1190
ADI	210	s	730	s/t	110	h/t	0		1050
Compal	11	c	369	c/s	345	c/s	0		752
NPG	0		367	s	166	t/h	7		540
TSED	55	s	410	s/t	60	s/t	0		625
MAG	20	s	230	s/sony	230	t/sony/s	0		480
IRICO	50	p	280	i/p	20	p	2		352
FIC	15	s/p	100	l	60	l	5		180
Royal	0		0		410	l/te	13	I	423
Acer	91	p/c	237	p/c/s	79	p	0		407
PHS(dg)	36	c/p	193	c	155	c/mec	0		384
Delta	0		60	t	250	s/c/l	10		320
DW	40	s	194	I/s	6	s	0		240
Q-run	10	s	78	c/s	139	c/s	7	s	234
CGC	145	s/p/b/o/l	100	l/p	0		0		245
K-tron	170	c	29	c	3	c	0		202
SP-T	45	s/c	100	s/c	0		0		145
T-Soma	60	p	40	p	0		0		100
GVC	20	s	113	s/c/l	17	l/c	0		150
Xoo	60	s	65	s/l	20	c	0		145
KFC	8	s	79	s/c	41	L	0		128
West Lake	0		0		110	MIT			110
LG(Tontru)	10	l	80	l	10	l			100
Founder	50	b/p	40	I/p	0				90
Jiansong	0		78	c					78
KTC	60	b/s	10	I					70
KSAI	47	s	18	s/I	2	s			67
HEMC	12	s	53	s					65
LIKON	30	s	30	I/s					60
Languang	40	o/p	15	l					55
Yuanzin	10	s	22	l	17	l			49
DTS	40	p	20	p					60
Bigtide			35	p					35
Coverford	15		15		12				42
Guanli			24						24
Others	20		10		2				32
total	2690		6798		4238		144		13870
percent	19.39%		49.01%		30.56%		1.04%		100.00%

English words found in the original text are *italicized.*
Translator’s remarks are indicated in brackets [ ].

'99-08-10 10:03 *T-556* P03

[Handwritten:] To be received by Manager [Illegible] [Illegible]4

[Handwritten:] Attachment 1 99.		July						'99. August					
	Type	STORE	PROD	SALE			STORE [Handwritten: "7/ES"]	PROD	SALE			STORE [Handwritten: "8/E"]	REMARK
				TTL	Local Sales	Export Sales			TTL	Local supply	Export Sales		
Philips	14" (Local)		65	82	50	32	2	65	65	45	20	2	
	15" (Local)		57	63	63		3	61	62	62		2	
	15" (Import)			121		121			90		90		
	17" (Import)			72	40	32			80	30	50		
CPT	14" (Local)		148	181	10	171	57	160	176	10	166	41	
	14" (Import)			50		50			70		70		
	15" (Local)		159	161	76	85	25	160	159	65	94	26	
	15" (Import)			406		406			348		348		
	17" (Import)			416		416			482		482		
BMCC	14" (Local)		0	27	27		8				1	7	
	15" (Local)												
IRICO	15" (Local)		80.5	87	87		18.5	85	80	80		23.5	
ORION	14" (Import)			10		10			20		20		
	15" (Import)			30		30			70		70		
	17" (Import)			25		25			30		30		
SDD	14" (Local)			123	40	83		165	165	55	110		
	15" (Local)		120	120	50	70		150	150	70	80		
	15" (Import)			230		230			230		230		
	17" (Import)			230		230			230		230		
	17" SKD		10				10						
LG	15" (Import)												
	14" (Import)												
Total	14" (Local)	0	213	413	127	286	67	390	406	110	297	50	
	14" (Import)	0	0	60	0	60	0	0	90	0	90	0	
	15" (Local)	0	416.5	431	276	155	46.5	456	451	277	174	51.5	
	15" (Import)	0	0	757	0	757	0	0	668	0	668	0	
	17" (Import)	0	10	743	40	703	10	0	822	30	792	0	

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

CONFIDENTIAL – GRAND JURY MATERIAL

CHU00030822E
Translation

EXHIBIT 22

[TRANSLATION]

Visitation Report

[Handwritten:] 1/4

Meeting Topic: Mainland China *CDT* Market Exchange

Date: 99/08/05 Location: Nanijng

Meeting Participants:
CPTF: Director Liu, Manager Lu, Wei-Lie Yu
SDD: Myoung Sik Lee, Department Head; Zhen Yang.
BMCC: Manager Xin-Wen Huang
ORION: Jung Saeng Park
IRICO: Manager Wei-Sheng Li, Zhao-Jie Wang
PHS: Manager Zheng-Xi Shao/*TWN*, Xiu-Hua Li/*HF*, Si-Quan Li/*HK*, Dong Liu/*HF*

Content:

I. *JULY/AUG* Mainland China *CDT* Production and Sales Information Exchange (see Attachment 1).

Explanation:

1. *SDD*:

A. Shenzhen Samsung will perform adjustments to its 14" *CDT* production line in '99.7 to achieve 14" and 17" *CDT* compatible mass production. For this reason, it only mass produced 17" *CDT*x10*K* units in July. Sales were only of the 14" *CDT*x123*K* in existing inventory.

B. Tianjin Samsung's 15" *CDT* mass production capacity increased relatively quickly, with 30*K* in May, 80*K* in June, 120*K* in July, and 150*K* units in August (forecasted). Additionally, it denies allegations in the market that inferior tubes were sold during the initial phase of mass production.

C. Due to strong sales during the 14" *CDT* peak season, and the fact that 17" has been in a low-prices status, Shenzhen Samsung changed the original plan for mass production of 17" *CDT* to production of 14" *CDT*, and stated that because of changes to production lines, the original level of production efficiency had been affected. For this reason, in August, it is estimated that only 14" *CDT*X150*K* will be mass produced, and that there will be no means of reaching around 200*K*.

D. SDD also indicated that it had provided 16" *CDT* X 20*K* to *EMC* during the first half of the year. SEC was also responsible for part of the demand. *SDD* engages in compatible production of 15" *CDT* and 16" *CDT* in Korea, and at

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Translator's remarks are indicated in brackets [ ].

present, is expanding in the market (approximately 10*K/M*).

2. *IRICO* (IRICO):

A. Mass production volume of 15" *CDT*X95*K* was originally planned for July. Due to inadequate supply of imported materials, however, the current actual mass production volume is approximately 85*K*.

B. At present, 45% of Irico's material requirements for mass production of 15" *CDT* are supplied to *LOCAL* – including *BULB/DY/GUN/COATING*. The production capacity is designed for 120*K/M*.

C. It is confirmed that there are no plans for 17" *CDT* mass production in '99, and that in the 1st *HALF* of '20 [Handwritten: "00"], the conversion from 14" *CPT* production will be completed.

3. *ORION*:

A. At present, the main sales targets for 15" *CDT*'s are Mainland China's *AOC/EMC*, as well as certain small customers.

B. In spite of strong demand for 14" *CDT* in the market, only 10~20*K* 14" *CDT*'s were delivered to *AOC* in July and August. They could not provide any rational or satisfactory explanation for this.

C. It was also confirmed that 14" *CDT* production will be stopped in September. All production will be focused on mass production of 15" (*MINI*) *CDT*.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Handwritten:] 2/4

4. *BMCC* (BMCC)

A. In May this year, production of 14" *CDT* was stopped. In July, only 27*K* units from existing inventory were sold. 8*K* light tubes from inventory were sold to Matsushita Philippines as part of internal transactions (1*K*/*M*).

B. It is expected that after September, further consideration will be given to production of 14" *CDT*. The main reasons are that (1) The current 14" price is increasing; (2) There are still parts of unmatched materials remain in inventory; (3) Matsushita Japan will *CD* prices with material makers in order to increase competitiveness.

II. Price *ISSUE*:

14"/15"/17" Prices (*USD*/*RMB*) *Review* Below:

	8/01 (Effective, Index: 10.4)		9/01 (Effective, Index: 10.8)	
	USD	RMB	USD	RMB
14"	52	540	52 [Circled by hand]	561
15"	68	707	68 [Circled by hand]	730
17"	93	967	93 [Circled by hand]	1004

Remark:

(1) Department Head Li of Shenzhen Samsung has frankly admitted that the price quoted to *EMC* for 14" *CDT* is less than *USD*52(*MPR*2) and additionally stated that the price for Taiwanese makers is determined by *SDD*.

(2) Because of the current *CDT* supply and demand situation, meeting participants decided to implement the *CDT* prices in the table above. If transactions are not with *key* customers, consideration must be given to increase prices on the basis of the prices listed above.

(3) The main *CM* manufacturers are *TWN*/*KOREA*/*MAINLAND*. If any unfair *CDT* price changes occur (for example, Taiwan makers *CDT* ~ Taiwan makers *CM*; Korean makers *CDT* ~ Korean makers *CM*), a shift in *CM* orders will be inevitable. On the basis that further clarification is still required of the current market situation, whether or not 14" and 15" *CDT* prices can again be *CU USD*2/*PC* (*Index*: 10.8, *Effective* 10/01) will be separately re-determined.

(4) All the makers will finish sending notification of the above prices to customers next week (8/09 ~13).

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

III. Mainland China *CM* Production Demand and Production Volume for '99.(1~6) (See Attachment 2)

IV. The next *CDT* meeting is projected to be convened on 9/02 by IRICO [Handwritten:] The location has not yet been confirmed.

~ End of report ~

[Handwritten:] Submit to Manager
Respectfully submitted to President

[Initialed:] Y.M. Peng *Aug.* 19'99

[Initialed:] Dai 8/10'99

Submitted by [Signed:] Wei-Lie Yu 8/9'99

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Handwritten:] Attachment 1
3/4

		'99 July						'99 August						
	Type	STORE	PROD	SALE			STORE	PROD	SALE			STORE	REMARK
				TTL	Local Sales	Export Sales			TTL	Local Supply	Export Sales		
Philips	14"(Local)		65	82	50	32	2	65	65	45	20	2	
	15"(Local)		57	63	63		3	61	62	62		2	
	15"(Import)			121		121			90		90		
	17"(Import)			72	40	32			80	30	50		
CPT	14"(Local)		148	181	10	171	57	160	176	10	166	41	
	14"(Import)			50		50			70		70		
	15"(Local)		159	161	76	85	25	160	159	65	94	26	
	15"(Import)			406		406			348		348		
	17"(Import)			416		416			482		482		
BMCC	14"(Local)		0	27	27		8				1	7	
	15"(Local)												
IRICO	15"(Local)		80.5	87	87		18.5	85	80	80		23.5	
ORION	14"(Local)			10		10			20		20		
	15"(Import)			30		30			70		70		
	17"(Import)			25		25			30		30		
SDD	14"(Local)			123	40	83		165	165	55	110		
	15"(Local)		120	120	50	70		150	150	70	80		
	15"(Import)			230		230			230		230		
	17"(Import)			230		230			230		230		
	17" SKD		10				10						
LG	15"(Import)												
	14"(Import)												

TOTAL	14"(Local)	0	213	413	127	286	67	390	406	110	297	50	
	14"(Import)	0	0	60	0	60	0	0	90	0	90	0	
	15"(Local)	0	416.5	431	276	155	46.5	456	451	277	174	51.5	
	15"(Import)	0	0	757	0	757	0	0	668	0	668	0	
	17"(Import)	0	10	743	40	703	10	0	822	30	792	0	

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Handwritten:] 4/4

[Handwritten:] Attachment 2

99(*Jan – Jun*) *Main CM output*

Unit: *Kpcs*

	14"		15"		17"		19"		Total
AOC	650	c	880	c	467	l	28		2025
EMC	285	s	600	s/c	450	s	70		1405
Lite-on	137	c	510	c	663	c	1		1311
PH(sz)	238	p	557	p/c	394	p/c	1		1190
ADI	210	s	730	s/t	110	h/t	0		1050
Compal	11	c	396	c/s	345	c/s	0		752
NPG	0		367	s	166	t/h	7		540
TSED	55	s	410	s/t	60	s/t	0		525
MAG	20	s	230	s/sony	230	t/sony/s	0		480
IRICO	50	p	280	l/p	20	p	2		352
FIC	15	s/p	100	l	60	l	5		180
Royal	0		0		410	l/te	13	l	423
Acer	91	p/c	237	p/c/s	79	p	0		407
PHS(dg)	36	c/p	193	c	155	c/mec	0		384
Delta	0		60	t	250	s/c/l	10		320
DW	40	s	194	I/s	6	s	0		240
Q-run	10	s	78	c/s	139	c/s	7	s	234
CGC	145	s/p/b/o/l	100	l/p	0		0		245
K-tron	170	c	29	c	3	c	0		202
SP-T	45	s/c	100	s/c	0		0		145
T-Soma	60	p	40	p	0		0		100
GVC	20	s	113	s/c/l	1 [Illegible]	l/c	0		150
Xoc	60	s	65	s/l	20	c	0		145
KFC	8	s	79	s/c	41	L	0		128
West Lake	0		0		110	MIT			110
LG (Tontru)	10	l	80	l	10	l			100
Founder	50	b/p	40	l/p	0				90
Jiansong	0		78	c					78
KTC	60	b/s	10	I					70
KSAI	47	s	18	s/l	2	s			67
HEMC	12	s	53	s					65
LIKON	30	s	30	l/s					60
Languang	40	o/p	15	l					55
Yuanzin	10	s	22	l	17	l			49
DTS	40	p	20	p					60
Bigtide			35	p					35
Coverford	15		15		12				42
Guanli			24						24
Others	20		10		2				32
total	2690		6798		4238		144		13870
percent	19.39%		49.01%		30.56%		1.04%		100.00%

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

1/4

洽访报告

会议主题：大陆 CDT 市场交流
时间：99/08/05地点：南京
与会人员：
CPTF：刘处长，吕经理，余伟列
SDD：李明植部长，杨真　　北京松下：黄新闻经理
ORION：朴正生　　彩虹电子：李卫生经理，王昭杰
PHS：邵正鑫经理/TWN，李修华/HF，黎思泉/HK，刘东/HF

内容：
一、JULY/AUG 大陆 CDT 产销讯息交换(如附件一)
说明：

1.SDD：

A. 深圳三星'99.7 月主要进行 14"CDT 生产线调整，以满足 14"/17"CDT 兼容量产。故其 7 月仅量产 17"CDT X10K。销售仅为在库库存 14"CDT X123K。
B. 天津三星 15"CDT 量产能力提升较快，5 月/30K，6 月/80K，7 月/120K，8 月（预计）/150K。另否认关于市场有在售其量产初期存在的次管说法。
C. 鉴于 14"CDT 旺季热销，而 17"却处于低价在售状态，深圳三星将原量产 17"CDT 计划变更为生产 14"CDT，并称由于生产线之改制，影响了原生产经效率，故 8 月预计仅可量产 14"CDT X150K，而无法达成至约 200K 左右。
D. 另表示上半年约提供 16"CDT X20K 予 EMC。三星电子亦有部分需求。16"CDT 于韩国 SDD 现 15"CDT 兼容生产，目前仅为市场拓展中(10K/M 左右)。

2. IRICO(彩虹电子)：

A. 原 7 月预计量产 15"CDT X95K，因受部分进口料件供应不足影响，现实际仅量产约 85K。
B. 目前彩虹 15"CDT 量产所需材料约 45%已 LOCAL，如 BULB/DY/GUN/COATING。设计产能约 120K/M。
C. 确定'99 年无 17"CDT 量产计划，预计'20/1ST HALF 由 14"CPT 改制而成。

3.ORION：

A. 现其 15” CDT 主要销售对象为大陆 AOC/EMC 及部分小客户。
B. 在市场对 14” CDT 热络需求下，对于 7/8 月 14” CDT 仅交货 10~20K 予 AOC，无法提供合理、满意的说明。
C. 另仍确定 9 月将停止 14” CDT 生产，全数为量产 15”（MINI）CDT。

4.BMCC（北京松下）:

A．今年 5 月即已停产 14” CDT，7 月仅为销售在库品 27K。库存品炎光管 X8K 为其内部交易到菲律宾松下（1K/M）。

B．预计 9 月后再考虑生产 14” CDT。主因系（1）现 14” 售价在上升（2）仍有部分不配套材料库存（3）经日本松下再与材料厂商 CD 价格，以提高竞争力。

二、价格 ISSUE：

14"/15"/17"价格（USD/RMB）Review 如下：

	8/01(Effective,Index:10.4)		9/01(Effective,Index:10.8)	
	USD	RMB	USD	RMB
14"	52	540	52	561
15"	68	707	68	730
17"	93	967	93	1004

Remark：

(1)深圳三星李部长坦承现对 EMC14"CDT 报价低于 USD52(MPR2)，另表示对台商报价系由台湾 SDD 决定。

(2) 基于现 CDT 供需状况，与会决议通过现行 CDT 价格如上表执行。如对非 key 客户交易均需在此价格上酌量加价。

(3) 现 CM 主要厂商为 TWN/KOREA/MAINLAND，任何 CDT 价格的变化如出现不公平享受(如台商 CDT~台商 CM；韩商 CDT~韩商 CM)，则势必引起 CM 订单之移转，鉴于该市况仍需进一步澄清，14"/15"CDT 价格是否分别均再CU USD2/PC(Index:10.8，Effective 10/01)再作决定。

(4)各家于下周(8/09~13)完成上述价格对客户的通知。

三、大陆'99.(1~6)产要 CM 产量状况(如附表二)。

四、下次 CDT 会议预计于 9/02 由彩虹电子主办，地点待定。

~以上报告~

呈 经理

敬呈 总经理

Aug 19 99

附表一. 3/4

'99. 7月 '99. 8月

	Type	STORE	PROD	SALE			STORE	PROD	SALE			STORE	REMARK
				TTL	Local Sales	Export Sales	7. E/S		TTL	Local supply	Export Sales	8/E	
Philips	14"(Local)		65	82	50	32	2	65	65	45	20	2	
	15"(Local)		57	63	63		3	61	62	62		2	
	15"(Import)			121		121			90		90		
	17"(Import)			72	40	32			80	30	50		
CPT	14"(Local)		148	181	10	171	57	160	176	10	166	41	
	14"(Import)			50		50			70		70		
	15"(Local)		159	161	76	85	25	160	159	65	94	26	
	15"(Import)			406		406			348		348		
	17"(Import)			416		416			482		482		
BMCC	14"(Local)		0	27	27		8				1	7	
	15"(Local)												
IRICO	15"(Local)		80. 5	87	87		18. 5	85	80	80		23. 5	
ORION	14"(Import)			10		10			20		20		
	15"(Import)			30		30			70		70		
	17"(Import)			25		25			30		30		
SDD	14"(Local)			123	40	83		165	165	55	110		
	15"(Local)		120	120	50	70		150	150	70	80		
	15"(Import)			230		230			230		230		
	17"(Import)			230		230			230		230		
	17"SKD		10				10						
LG	15"(Import)												
	14"(Import)												
Total	14"(Local)	0	213	413	127	286	67	390	406	110	297	50	
	14"(Import)	0	0	60	0	60	0	0	90	0	90	0	
	15"(Local)	0	416.5	431	276	155	46.5	456	451	277	174	51.5	
	15"(Import)	0	0	757	0	757	0	0	668	0	668	0	
	17"(Import)	0	10	743	40	703	10	0	822	30	792	0	

附表二⊗ 4/4

99(Jan - Jun) Main CM output

Unit: Kpcs

	14"		15"		17"		19"		Total
AOC	650	c	880	c	467	l	28		2025
EMC	285	s	600	s/c	450	s	70		1405
Lite-on	137	c	510	c	663	c	1		1311
PH(sz)	238	p	557	p/c	394	p/c	1		1190
ADI	210	s	730	s/t	110	h/t	0		1050
Compal	11	c	396	c/s	345	c/s	0		752
NPG	0		367	s	166	t/h	7		540
TSED	55	s	410	s/t	60	s/t	0		525
MAG	20	s	230	s/sony	230	t/sony/s	0		480
IRICO	50	p	280	l/p	20	p	2		352
FIC	15	s/p	100	l	60	l	5		180
Royal	0		0		410	l/te	13	l	423
Acer	91	p/c	237	p/c/s	79	p	0		407
PHS(dg)	36	c/p	193	c	155	c/mec	0		384
Delta	0		60	t	250	s/c/l	10		320
DW	40	s	194	l/s	6	s	0		240
Q-run	10	s	78	c/s	139	c/s	7	s	234
CGC	145	s/p/b/o/l	100	l/p	0		0		245
K-tron	170	c	29	c	3	c	0		202
SP-T	45	s/c	100	s/c	0		0		145
T-Soma	60	p	40	p	0		0		100
GVC	20	s	113	s/c/l	17	l/c	0		150
Xoc	60	s	65	s/l	20	c	0		145
KFC	8	s	79	s/c	41	L	0		128
West Lake	0		0		110	MIT			110
LG(Tontru)	10	l	80	l	10	l			100
Founder	50	b/p	40	l/p	0				90
Jiansong	0		78	c					78
KTC	60	b/s	10	l					70
KSAI	47	s	18	s/l	2	s			67
HEMC	12	s	53	s					65
LIKON	30	s	30	l/s					60
Languang	40	o/p	15	l					55
Yuanzin	10	s	22	l	17	l			49
DTS	40	p	20	p					60
Bigtide			35	p					35
Coverford	15		15		12				42
Guanli			24						24
Others	20		10		2				32
total	2690		6798		4238		144		13870
percent	19. 39%		49. 01%		30. 56%		1. 04%		100. 00%

EXHIBIT 23

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030827 - CHU00030830.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

Park Case # 29567

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[Entire Document Handwritten]

[Handwritten:]
Tai, 8/6'99, Yu
file

CPT Fuzhou Co., Ltd. Sales Department

Customer Contact Report

Contact Date: 8/5 '99

Customer name: IRICO/*ORION*

Contacted by: IRICO: Manager Tao Sha, Manager Wei-Sheng Li.
ORION: Director Wen
CPT: Director Liu, Jing-Song (Jason) Lu

I. Explanation on the price increase for 14" *CPT*:

1. In Asia, the original target was *BARE*/@*USD* 30, ITC/@*USD* 33.50. About half of the customers have reached this target of price increase. The price increase for the other half of the customers will be done in separate phases. Starting August 1, the price has increased by *USD* 1.50.

2. In Europe, due to low price dumping of 14" *CPT* in Lithuania and *TV SET*s in Turkey, the price can only increase about *USD* 0.5~1-.

II. *IRICO*'s intention and cooperation:

1. After the *MEETING* in 6/*E*, *IRICO* had been waiting for news and progress about a price increase from *CPT* and *ORION*, so it had not yet formally proposed a price increase to *VESTEL*. The current price for 14" *ITC* is @*USD 27* (*FOB CHINA*). Sales volume in '99 is estimated at 1.6*M*.

2. Pending further explanation from *CPT* and *ORION*, it is certain that *IRICO* will increase its sales price to *VESTEL* by at least *USD*2- from 9/1 (maybe at 8/*E*, ahead of schedule), but as to whether it is possible to increase by *USD* 30↑ as requested by *Mr. Moon* will still be subject to separate notice by telephone after internal review.

III. EU 14" *CPT ANTI-DUMPING* case:

1. This case is targeting 5 countries: Malaysia, India, Lithuania, China and South Korea. *BMCC* and *IRICO* of China are under investigation, among which
2. *BMCC* is planning to drop their defense and *IRICO* is preparing objections,

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

and preliminary data indicates that the total sales volume to EU last year by *IRICO* was only 160,000 units (not including sales to *VESTEL* Turkey.)

3. On the possible effect of the alleged *ANTI-DUMPING* case against *IRICO*, *Mr. Moon* explained that the case was brought up by *PHS* and the targets are *IRICO*, Lithuania and *VESTEL*. Even if *ANTI-DUMPING* fails, they will have many other methods to deal with *IRICO* and *VESTEL*, so *IRICO* should not underestimate them.

4. *IRICO* basically agreed with *Mr. Moon*, promising to kindly reply to the request (that is to increase the sales price) and ask *Mr. Moon* to arrange a tripartite meeting (*PHS/ORION/IRICO*) in the meantime, so that *IRICO* would know better as how to cooperate, and it would be best if *PHS* would withdraw the *ANTI-DUMPING* case. *Mr. Moon* agreed that as soon as he assumes his post at the French factory at 8/*E*, he will arrange the *MEETING*. The meeting will be held either in Korea or Hong Kong.

IV. Conclusion:

IRICO fully expressed its willingness to cooperate at this second *MEETING*. Director Liu also invited *IRICO* in person to directly participate in *CPT MEETING* in China, Korea and Thailand and may solidify further cooperation.

End of report

Respectfully submitted to Manager Cheng/Director

[Signed:] Submitted by Employee Jing-Song (Jason) Lu 8/6 '99

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

Translation

[Page Intentionally Omitted]

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

戴/全 file

中華映管福州有限公司業務部

客户接洽報告

接洽日期: 8/5/'99

客户名称: 彩虹电子 / ORION

接洽人员: 彩虹：刘涛经理、李衡生经理
ORION：文理事 CPT：刘峻芳、吕镜校

一、14" CPT 调涨状况说明:

1. 亚洲部份，原目標 BARE/@USD30，I/C/@USD33.5，約有半數客户已達到漲價目標，另半數客户則依分階段調漲，8/1起上漲@USD1.5。

2. 歐洲部份，因有主要的14" CPT及土耳其 TV SET 低價傾銷，大約只能調漲@USD0.5~1-。

二、IRICO 尋台雙合作:

1. 8/6 MEETING 後，IRICO 一並等候 CPT/ORION 有關漲價進展消息，然後再對 VESTEL 正式提起漲價要求。欲價14" I/C @USD27 (FOB CHINA)，'99預計銷售量1.6M。

2. 經 CPT 及 ORION 再度分析說明，IRICO 已答應確定由9/1起(不能提前至8/6)，對 VESTEL 調漲幅為@USD2-，但是盡可能達 MR. MOON 要求之@USD3.0个，則視部檢討後，另行電話通知。

三、歐盟對14" CPT ANTI-DUMPING 案:

1. 此次係針對五个國家：馬來西亞、印度、韓國及中國的業者。中國被調查的有 BMCC 和 IRICO，其中 BMCC 擬放棄上訴，而 IRICO 則準備抗訴中。而剂

FAX OUT

內容	連系事項
另資料顯示，IRICO銷歐洲去年數量僅16萬台（不含土耳其VESTEL銷售）。	
二、針對IRICO質疑ANTI-DUMPING案可能之影響，MR. MOON說明此案係由PHS提出，目標為IRICO/ORION及VESTEL，即使ANTI-DUMPING失敗，他們仍會有許多方法可對付IRICO及VESTEL，請IRICO不可等閒視之。	
三、IRICO最後認同MR. MOON說法，並已答應以善意回應（即調漲售價），仍請MR. MOON居中安排，由三方（PHS/ORION/IRICO）會議，讓IRICO更清楚他們所要配合之處，最好可達成PHS撤消ANTI-DUMPING案。MR. MOON答應於8/6去法國報告上級後，即安排此MEETING。會議地點可能選定在韓國或香港。	
四、結論：	
經此第二次MEETING，IRICO充分表達合作之善意，劉處長亦邀請IRICO能儘量出席參加中韓泰之OR MEETING，對後續合作可進一步掌握。	
以上報告	
敬呈 鄭經理/處長	
臧 呈 8/6/99	

EXHIBIT 24

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030843E - CHU00030845.

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

‘99-09-07 15:50 *T*-722 *P*01
[Illegible] *C.P.T.F.* *OFFICE* 001

[Handwritten :]
Tai 9/8‘99 Yu *Yu* [Illegible] →*file CDT* competitor brand *Fax to CPTF*
→*Tony*/Du each officer
[Signed:] Hua Wu 9/10
Respectfully submitted to Senior Manager/Director Cheng
[Initialed:] Jiang 9/10/‘99

Meeting Topic: Mainland China *CDT MAKER* Market Exchange

Date: *SEP*.02, 1999

Location: Xi’an

Attendees:

CPTF: Jing-Song (Jason) Lu, Zun Chen	*ORION*: Qin Ying Park
SSDD: Zhen Yang	*PHS*: Zheng-Xi Shao, Huafei Dong Liu, Sichuan Li
IRICO: Zhi-Yuan Wei, Zhao-Jie Wang, Jun Yao	

Contents:

- - - *AUG/SEP* production and sales information exchange *Unit*: *K PCS*

		‘□□A□□					’□□S□□					R□□ AR□
		□RO□	SAL□S IN □□INA			STO□□	□RO□	SAL□S IN □□INA			STO□□	
			TTL	Domestic Sales	Exports			TTL	Domestic Sales	Exports		
PHS												
Huafei	14”	67	69	53	16	0	81	78	50	28	3	
	15”	63	63	63		0	77	74	65	9	3	
Overseas factory	15”		70		70			90		90		
	17”		58	10	48			55	10	45		
SDD												
SSDD	14”	180	176	66	110	4	170	174	64	110	0	
SSDD	17”		10		10	0	20	20		20	0	
TSED	15”	145	144	64	80	1	150	151	71	80	0	
Overseas facotory	15”		250		250			260		260		
	17”	10	200		200			200		200		
BMCC	14”											

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

ORION 14”		20		20			16		16		
15”		60		60			65		65		
17”		17		17			20		20		
IRICO 15”	90	92	92		16.5	90	95	95		11.5	
CPT											
CPTF 14”	178	215	22	193	20	180	182	14	168	18	
15”	169	179	98	81	15	180	179	91	88	16	
Overseas factory 14”		56		56			27		27		
15”		398(438)		398(438)			460(509)		460(509)		
17”		390(423)		390(423)			390(418)		390(418)		
14”LOCAL	425	460	141	319	24	431	434	128	306	21	
14’IMPORT		76		76			43		43		
15”LOCAL	467	478	317	161	35.5	497	499	322	177	30.5	
15”IMPORT		778		778			875		875		
17”LOCAL		10		10	0	20	20		20	0	
17”IMPORT		665	10	655			655	10	655		
14”/15”/17” TTL	892	2467	468	1999	59.5	948	2536	460	2076	51.5	

REMARK: Actual quantity values are contained in ( ).

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

‘99-09-07 15:50 *T*-722 *P*02
[Illegible] 971357 *C.P.T.F* *OFFICE* 002

Explanation:

1) *SDD*:

□ To reflect a hot 14”market, other than *SEC 70K*, *EMC* was only able to deliver 50*K* (on orders of 70*K*) in August; the trend did not change in September, 160*K* orders did not get filled, many customers are waiting to purchase with cash in hand. It was analyzed that the demand this year between January and June for 14” would be 2600*K*, according to 1*H*:2*H*=45%:55%, latter half of the year would be about 3200*K*, but actual supply volume was only at 3000*K*. There are still unmet needs; therefore, it was proposed to increase $2 on 14” again, and hope to start from 10/1.

□ Although the 14” market condition is excellent, *SSDD* will still use part of the space to produce 17” because of high profitability of 17”, and the factory side is leaning towards producing 17”*CDT*, and the plan is to schedule 9/*E*, 10/*B* to continue producing 17”, *TTL* 40-50*K*, *MAX* 60*K*; later on, 17” will be scheduled for production every month, and the 17” produced would be supplied to *EMC* temporarily.

□ 14” bare tube capacity at *MAX* is 7*K*/day currently, the backend capability may reach 8*K*/day; production of 17” will thus reach 150*K/M*.

2) *PHS*:

□ *PHS* has a total of 5 weeks on September calendar, therefore its *OUTPUT* increased 25%.

□ Current 14” *LINE* is expected to be converted into a mixed input line for 14”/17” in February of next year.

□ Starting from February next year, 3 of the 15” production lines will be moved from *TWN* to *HF*, mass production will be in August. If all gets *SETUP,* there would be: *HF LAYOUT*, 4*L* 15”, 1*L* 14”/17”. Other than that, 17”2*L* was also planned to be moved to *HF*, *TWN* will only keep Dapeng factory to produce 17”/19”. *MR.* Shou indicated that *PHS*’s line change next year will take 6 months, 15” *TTL* supply volume would decrease by 1.2*M*, therefore, 15” continues to have a promising outlook next year.

□

English words found in the original text are *italicized.*
Translator’s remarks are indicated in brackets [ ].

Translation

3) *ORION*:

□ *MR*. Park made a special explanation regarding *DAEWOO*'s current situation (detailed as attached): The 12 *DAEWOO* subsidiaries have been receiving special support from the Korean government, banks and other creditors since August 26. *ORION*'s current liability ratio is approximately 300%, creditors have agreed to extend interest payments, but *ORN* hopes to improve its physical condition by selling 46% shares of the Korean glass, *MEXICO* factory, and produce high profitability products. It will become an independent entity from *DAEWOO* at the end of the year. Mr. Park indicated the condition of *ORN* is not as bad as what outsiders imagined, its outlook is still optimistic.

□ 14" is confirmed to cease production starting from September, it will convert to producing the 15"*MINI* tubes of higher margin.

4) *BMCC*: Going through an internal reorganization (Personnel changes of Japanese and Korean presidents). In 9/4 internal meeting, future *CDT* production direction will be decided.

5) *IRICO*:

□ *CAPA*.120*K/M*, but there is still problem on *DY* supply, it can only produce 90-95*K/M*, 2000 production and sales target is 1500*K*.

□ There are two major customers, *ROYAL* and Weihai Daewoo. *ROYAL* 50*K/M*, *DW* 20-30*K/M*. It indicated that *ROYAL*'s recent order condition is not too good, it questioned if the internal sales coefficient of 10.8 by other makers have been thoroughly implemented. Respective makers have all indicated that the customers did not react to the coefficient increase; the issue lays on Irico's own poor order condition, and asked Irico to insist on implementation.

□ It has a strong intention to bring in *AOC*, and hoped the makers would *SUPPORT* and asked for transparency on the *BOTTOM PRICE*. *CPT* indicated it wanted to bring in *AOC* and asked it to solemnly consider. Currently, *IRICO* could only supply 5K/*M*, but the low price has caused negative chain reaction for the overall industry, and asked Irico to come for joint review when it has more *SPACE* on its capacity. *PHS* & *SDD* both concurred and hoped that Irico would first maintain current layout jointly. [Handwritten:] *IRICO* agreed that it would not grab *AOC* or provide quotation to it temporarily.

□ Original plan on 17"*CDT* line conversation is *PENDING,* there will be no *MP* in 2000.

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

99-09-07 15:51 *T*-722 *P*03
[Illegible]

II. Meeting Conclusion:

A) 14”price increase suggestion: Each attendee shall report to respective *HQ* and determination shall be made by *TOP MANAGEMENT*. It was suggested to increase price of $2/*PC* starting 10/01/99.

B) Current market layout is hoped to be maintained. Advance notice should be provided in case of any movements to enable a joint discussion.

C) Makers shall insist on thorough implementation on the domestic sales coefficient increase.

D) In order to strengthen the handling of Mainland China *MONITOR* market trend, attendees were requested to provide related market information, and a comprehensive review shall be held each quarter.

III. Next meeting will be hosted by *SDD*, date: *OCT* 7, venue: Tianjin.

-End of report- Submitted for approval

Respectfully submitted by Employee, Zun Chen
SEP. 6, 1999
[Signed:] Zun Chen 9/11/99

[Handwritten:]
1. Through regular meetings for a year, makers’ attitude of cooperation have matured immensely.

2. The step taken by *IRICO*’s adjustment on coefficient for domestic sales is still slow, and it has a lot of concerns; it agreed to follow after persuasion.

3. In order to respond, a report was made to the director as to whether to increase price for 14” for overall consideration. *CPTF* shall proceed pursuant to the decision of the headquarters.

   Market condition for 14” is hot, so there was no opposition to price increase. Korean’s price increase for 15” has been unsuccessful toward its surrounding factories up to this time, but fierce towards Taiwanese makers. Taiwanese *Monitor* makers are all losing money, they can’t compete with Korean makers. Therefore, the suspicion should be clarified first.

Submitted for approval

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

Translation

[Initialed:] Jing-Song (Jason) Lu 9/6/1999

[Initialed:] Chih-Chun (C.C.) Liu 9/6

[Initialed:] Chen-Cheng (Tony) Chien 9/6

14" will not increase price again.

[Initialed:] Chieng-Yuan (C.Y.) Lin 9/7

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

'99-09-07 15:50 T-722 P01

09/07/99 11:56 ☎0086 591 3971357 C.P.T.F. OFFICE 001

◎◎◎接洽報告◎◎◎

會議主題：大陸CDT MAKER市場交流
時間：SEP.02,1999
地點：西安
與會人員：

CPTF： 呂鏡松、陳邊	ORION：朴款应
SSDD： 楊真	PHS： 邵正璽、華飛劉東、黎思泉
IRICO：魏致远、王昭杰、姚軍	

內容：

一、AUG/SEP 產銷訊息交換 UNIT: K PCS

		'99 AUG					'99 SEP					REMARK
		PROD.	SALES IN CHINA			STOCK	PROD.	SALES TO CHINA			STOCK	
			TTL	內銷	外銷			TTL	內銷	外銷		
PHS												
華飛	14"	67	69	53	16	0	81	78	50	28	3	
	15"	63	63	63		0	77	74	65	9	3	
海外廠	15"		70		70			90		90		
	17"		58	10	48			55	10	45		
SDD												
SSDD	14"	180	176	66	110	4	170	174	64	110	0	
SSDD	17"		10		10	0	20	20		20	0	
TSED	15"	145	144	64	80	1	150	151	71	80	0	
海外廠	15"		250		250			260		260		
	17"	10	200		200			200		200		
BMCC	14"											
ORION	14"		20		20			16		16		
	15"		60		60			65		65		
	17"		17		17			20		20		
IRICO	15"	90	92	92		16.5	90	95	95		11.5	
CPT												
CPTF	14"	178	215	22	193	20	180	182	14	168	18	
	15"	169	179	98	81	15	180	179	91	88	16	
海外廠	14"		56		56			27		27		
	15"		398(438)		398(438)			460(509)		460(509)		
	17"		390(423)		390(423)			390(418)		390(418)		
14"LOCAL		425	460	141	319	24	431	434	128	306	21	
14"IMPORT			76		76			43		43		
15"LOCAL		467	478	317	161	35.5	497	499	322	177	30.5	
15"IMPORT			778		778			875		875		
17"LOCAL			10		10	0	20	20		20	0	
17"IMPORT			665	10	655			665	10	655		
14"/15"/17" TTL		892	2467	468	1999	59.5	948	2536	460	2076	51.5	

REMARK： ()內为实际数值。

說明

1）SDD：

- 反映 14"市场热络，8 月除 SEC 70K，EMC 仅能交 50K（订单 70K)。9 月势头不减，订单缺口 160K，许多客户持币待购。并分析今年 1-6 月 14"需求 2600K，依 1H:2H=45%:55%，下半年约 3200K，而实际供应量仅 3000K，仍有缺口。因此提议 14"再涨价$2，希望从 10/1 开始。
- 虽然 14"市况大好，但 SSDD 仍会用部分 SPACE 生产 17"，因 17"利润高，厂方较偏向多生产 17"CDT。拟安排 9/E，10/B 连续生产 17"，TTL 40~ 50K，MAX 60K。后续每月均会安排 17"生产。17"暂时仅供应 EMC。
- 14"目前裸管产能 MAX 7K/天，后段能力可达 8K/天。全产 17" 可达 150K/M。

2）PHS：

- PHS 9 月日历共 5 周，故 OUTPUT 增加 25%
- 现 14"LINE 预计明年 2 月改成 14"/17"混投线。
- 明年 2 月起将从 TWN 移 3 条 15"生产线至 HF，8 月量产，如全部 SETUP，HF LAYOUT：4L 15"，1L 14"/17"。此外，17" 2L 亦有打算移到 HF，TWN 仅保留大鹏厂，生产 17"/19"。邵'R 表示明年 PHS 移线需 6 个月时间，15"TTL 供应量将减少 1.2M，因此 15"明年应该还是看好。

3）ORION：

- 朴'R 特别就 DAEWOO 目前处境解释（详见附件)：韩国政府、银行并其他债权人自 8/26 开始，对包含 ORION 在内的 12 家 DAEWOO 子公司予以特别政策扶持，ORION 目前负债率约 300%，债权人已同意利息可延期支付，而 ORN 希望通过出售韩国玻璃 46%股份，及 MEXICO 工厂，并生产高利润产品来改善体质。今年底则从 DAEWOO 独立出去。朴'R 表示 ORN 并不如外界想象的那么糟，对前景仍表乐观。
- 14"已确定从 9 月起停止生产，改产利润较高之 15"MINI 管。

4）BMCC：内部改组中（日籍总经理更换)，9/4 内部会议将决定未来 CDT 生产动向。

5）IRICO：

- CAPA.120K/M，但目前 DY 供应仍有问题，仅能产 90~ 95K/M，2000 年产销目标 1500K。
- 现有两大客户 ROYAL 和威海大宇，ROYAL 50K/M，DW 20~ 30K/M，表示 ROYAL 近期订单不太好，质疑其他家内销系数 10.8 是否贯彻。各家均表示系数调涨客户并无反弹，应是其客户自身订单状况不好，请其坚决执行。
- 强烈意愿导入 AOC，希望各家能 SUPPORT，并要求 BOTTOM PRICE 透明化。CPT 表示要导入 AOC，请其慎重考虑，目前 IRICO 仅能供应 5K/M，但低价会对整体产业产生不良连锁反应。请其产能有较多 SPACE 时，再一起检讨。PHS 及 SDD 皆表赞成，希望彩虹先共同维持现有格局。→IRICO 同意暂时不再对 AOC 争取及报价。
- 原 17"CDT 改线计划 PENDING，2000 年将不会 MP。

'99-09-07 15:51 T-722 P03

二、会议结论

A) 14"调涨价格建议，各自向 HQ 通报，再由 TOP MANAGEMENT 決策。建议从 99/10/01 起，调涨$2/PC.

B) 希望保持现有市场格局，如有任何动向，请事先知会，共同协商。

C) 内销系数调涨仍请各家坚决贯彻。

D) 为加强对大陆 MONITOR 市场动向把握，后续请与会各方提供相关市场资料，每季度汇总检讨。

三、下次會議由 SDD 主辦。時間：OCT 7。地點：天津。

--以上報告-- 呈核

職：陈遵 敬呈 陳 9/6

SEP. 6, 1999

1. 经过一年来的定期聚会，各家合作默契度[illegible]成熟。

2. 2K2000对内销价格调整，步调仍慢，且顾虑较多，请再加强，同步进行。

3. 14"价格调涨后，公司对客户报告，整体考量同业，请依营业部决策进行处理。

14" 市况热，不易对调涨，但若 15" 韩国对其国内客户调涨不力，对台商则先得[illegible]。台商应加强业务留意状况，且与[illegible]韩竞争。故此次先沿续以上议案。[illegible] 9/6

[illegible] 9/6

呈核

14" 不再調漲

[illegible] 9/7

EXHIBIT 25

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)
COUNTY of NEW YORK)

CERTIFICATE OF ACCURACY

This is to certify that applicable sections of the attached document, *"SDCRT-0086698 – SDCRT-0086699"*, originally written in *Korean* is, to the best of our knowledge and belief, a true, accurate, and complete translation into *English*.

Dated: July 20, 2012

Seth Wargo
Consortra Translations

Sworn to and signed before ME this
20th day of July,
2012.

Notary Public

JAMES G MAMERA
Notary Public, State of New York
No. 01MA6157195
Qualified in New York County
Commission Expires Dec. 4, 2014

September Chinese Similar Industry Meeting

- Date: September 3, 1999
- Location: Xi'an, China
- Attendees:

Philips Mr. Frank, Liu Dong and Wei Si Quan
IRICO: Wang Zhaojie, Tao Jun and Wei Zhiyuan
SSDD: Yang Zhen
Orion: Piao Kuanying
CPT: Lu Jingqing and Chen Zun

- PSI Status in August and Plans for September by each company

		August					September				
		P	S (EX)	S (DO)	TTL	재고	P	S (EX)	S (DO)	TTL	재고
PHILIPS	14"	67	16	53	69	0	81	28	50	78	3
	15"	63		63		3	77	9	65	74	3
	15"*		70					90		90	
	17"*		48	10	760			45	10	55	
CPT	14"	178	193	22	153	20	180	168	14	182	18
	15"	169	81	98	180	15	180	88	91	179	16
	14"*				0					27	
	15"*				394					460	
	17"*									390	
IRICO	15"	90			92	16.5	90			95	11.5
ORION	14"*		20					16		16	
	15"*		60					65		65	
	17"*		17		[illegible]			20		20	
SDD	14"	180	110	66	176	4	170	110	64	174	0
	15"	145	80	64	144	1	150	80	71	151	0
	15"*				250					260	
	17"*				200					200	
	17"TTC		10				20	20		20	0
TTL	14"	425	319	141	460	24	431	306	128	434	21
	14"*	0	20	0	56	0	0	16	0	43	0
	15"	467	161	225	415	35.5	497	177	227	499	30.5
	15"*	0	130	0	648	0	0	155	0	875	0
	17"*	0	65	10	590	0	0	65	10	665	0

(Only, *Asterisk indicates product for overseas

99002?36

[PHILIPS]

- Moved into Nanjing with Taiwan 3 line in February to August in 2000, 180K/Month production CAPA
  ☞It refer to 15" with 180K/Month has reduced in the same period.
- Covert Nanjing 14" LINE →14"/17" combination in February, 2000 (It is possible to produce from March)
- Current 17" CKD BUNDLE 10K/Month imported and produced it, I/L is obtained with 50K

[CPT]

- Improved productivity : Increased with 14"/15? 180K/Month
- AOC supply : 14" – 120K, 15" – 150K (August)
  14" – 100 ~ 120K (September)
- 17" CPT Total volume in August = 700K

[IRICO]

- Improved productivity : 100K/Month
- Is supplying 20~30K, TRL 40~50K/Month for Daewoo
- Has willing to supply to AOC, but CPT PHILIPS has opposite it ($66. OFFER)

[ORION]

- Not changed the plan with 14" →15" in September, 15" 2 LINE, 17" 1 LINE after has Converted it.
- Orion will be separated from Daewoo, but for a while it will continue to support for [Daewoo Electronics]
- Mexico CPT LINE sells to France THOMSON

[BMCC]

- Final CDT production will be decided in the internal meeting on September 4

☞ If CDT is resume, production will be possible in November due to Glass supply and demand will take for 2 months.

☐ Price Issue

It forecast 14" shortage in world will be continued until end of this year, so CPT/SDD/PHILIPS will report to the each company for [USD 2.00 increase from October], it will be decided until next week.

☐ Next Meeting

Will be in Tianjin on October 7 (hosted byTSDD)

99000207

SDCRT-0086699E_Translation

9월 중국 동업계 Meeting

☐ 時 間: 1999/09/03
☐ 場 所: 中國 西安
☐ 參席人員:

PHILIPS	Mr.FRANK, 劉東, 魏思泉	ORION	朴款應
IRICO	王昭杰, 桃軍, 魏致遠	CPT	呂鏡淸, 陳遵
SSDD	楊眞		

☐ 각사 8월 PSI 현황 및 9월 계획

		8월					9월				
		P	S (EX)	S (DO)	TTL	재고	P	S (EX)	S (DO)	TTL	재고
PHILIPS	14"	67	16	53	69	0	81	28	50	78	3
	15"	63		63		3	77	9	65	74	3
	15"*		70					90		90	
	17"*		48	10	760			45	10	55	
CPT	14"	178	193	22	153	20	180	168	14	182	18
	15"	169	81	98	180	15	180	88	91	179	16
	14"*				0					27	
	15"*									460	
	17"*				394					390	
IRICO	15"	90			92	16.5	90			95	11.5
ORION	14"*		20					16		16	
	15"*		60					65		65	
	17"*		17		330			20		20	
SDD	14"	180	110	66	176	4	170	110	64	174	0
	15"	145	80	64	144	1	150	80	71	151	0
	15"*				250					260	
	17"*				200					200	
	17"ITC		10				20	20		20	0
TTL	14"	425	319	141	460	24	431	306	128	434	21
	14"*	0	20	0	56	0	0	16	0	43	0
	15"	467	161	225	415	35.5	497	177	227	499	30.5
	15"*	0	130	0	648	0	0	155	0	875	0
	17"*	0	65	10	590	0	0	65	10	665	0

(단, *표는 역외산을 의미함)

99000296

【 PHILIPS 】

- 2000年 2~8月 대만 3개 라인 남경 이설, 180K/月 생산 CAPA
  ☞ 동기간내에 15"가 180K/月 감소를 의미하기도 함
- '2000년 2월 남경 14" LINE → 14" / 17" 겸용 전환 (3월부터 생산 가능)
- 현재 17" CKD BUNDLE 10K/月 수입 생산, I / L은 50K 취득

【 CPT 】

- 생산성 향상: 14"/15" 180K/月로 증가
- AOC 공급: 14" − 120K, 15" − 150K (8월)
  14" − 100~120K (9월 계획)
- 8월 17" CPT 전체 생산량 = 700K

【 IRICO 】

- 생산성 향상: 100K/月
- 대우 위해 20~30K, TRL 40~50K/月 공급중
- AOC에 공급 의사 있으나 CPT, PHILIPS 반대 ($66.00 OFFER)

【 ORION 】

- 9월 14" → 15" 전환 계획 불변, 전환후 15" 2LINE, 17" 1 LINE
- ORION은 대우에서 분리되나, 당분간 계속 「대우전자」 지원 예정
- 멕시코 CPT LINE 프랑스 THOMSON 매각

【 BMCC 】

- 9/4 내부 회의에서 최종 CDT 생산 여부를 확정할 예정임
  ☞ 만약 CDT 재개한다면, Glass 수급이 2개월 소요되기에 11월 생산 가능

☐ 가격 문제

전세계 14" Shortage가 금년 년말까지 계속될 전망이어서 CPT/SDD/ PHILIPS가 『10월부터 USD2.00 인상』을 각사의 본사에 보고, 다음주까지 결정함

☐ 차기 회의

10/7 천진 거행(TSDD 주관)

99000207

SDCRT-0086699

EXHIBIT 26

[TRANSLATION]

Contact Report

Date:	October 11, 1999
Makers:	IRICO: Vice President Liang-Jun Fang, Manager Yuen Liang *PH* (Netherlands) *Mr. Leo Mink*
CPT Members:	Wen-Chun (Tony) Cheng, Jing-Song (Jason) Lu
Topic:	*glass meeting*

1. Other than CPT/*OEC* two negotiation meetings with IRICO last month. This time, *PH* (Europe) was especially invited to meet with IRICO. On one hand, this is to relax IRICO regarding the price increase for *Vestel*. On the other hand, we hope that *PH* will not hesitate to increase its prices on other customers because of IRICO's low prices. Furthermore, to enable the overall reasonable pricing in Europe and Asia base on tariff in one accord.

2. Production summary for each maker:

Philips	Germany	France	Spain	UK	Austria	USA	Brazil	Mainland China	Taiwan
Sizes	>25"	25/8/9" 24/28w	14"	17/21"	15/17" CDT	>25"	14/21"		
Annual Production	2.6M	3.2M	5.8M	3.2M	1.8M	6M	6.6M	4.8M 1.8M	9.2M

IRICO	14" x 2#	21"x 2#	25" x 1#	15"0.28 x 1#
Production Volume	2.8M	3.25M	1.25M	1.1M
Export	2.0M	<0.2M	--	<0.1M

[Star drawn by hand]

3. *PH* explained the low price of Irico based on the *Vestel* issue had helped *Vestel* in – low price dumping in Europe. It has caused other European customers to demand low prices. The current price level is $32~33 in Asia and $34~35 in Europe. Comparing to two years ago, when it was $40 in Asia [Underlined by hand] and $50~60 in Europe. It is ridiculously low. It is hoped that IRICO could increase its selling prices. *PH* promised that they would absolutely not sell to *Vestel* before the end of the year. Its quote for next year will definitely be at least $1 higher than IRICO's, and the supply will be at most 20~25*k/m*.

   IRICO said that it is a newcomer in this industry and that it was a pleasure being able to learn about the market from CPT and *PH*. Currently, their export sales are entirely concentrated on *Vestel,* which is also 80% of their total production volume for 14". Since it's a vertical supply and sales enterprise, if business is not obtained, not only will the 1,000 employees of the picture tube factories be in trouble, but so

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

would the other picture tube component factories. In the last few years, there have often been these so-called *spot deal*s, such as before, Samsung (Shenzhen) and *PH*'s 30*k* in July this year. IRICO is weak in terms of international sales, with old model picture tubes which are not compatible with other customers, so it has no choice but to accommodate by lowering their prices to maintain their only customer [Underlined by hand].

4. *PH* indicated that this year they had sold only one batch of 30*k* in July at $32.9(*fob*) and will not sell again before the end of the year. Next year's sales price target for picture tubes are: 1*H* $36 and 2*H* $38. They hoped IRICO will follow suit. IRICO explained that a few days ago, the sell price of $27.5 (*fob* Shanghai) has been adjusted to $28 now. They will negotiate with *Vestel* this week and hoped to adjust it to $28.5. By doing so, with $1.5 for freight and 14% duty, it is about $32.4 (*cif*). *PH* considered that the estimate of the freight cost was high. IRICO explained that they hoped to quote *cif* to bring in more foreign currencies, but the freight before Hong Kong has been monopolized and doing it by itself will cost even more than $1.5. At the end of the meeting, *PH* emphasized again that they will absolutely not supply *Vestel* this year and asked IRICO to be courageous and increase the price [Underlined by hand]. ☆ [Star drawn by hand]

5. In addition to increasing mutual understanding, common understanding was also reached in this meeting on the conduct of the "trouble maker" *Vestel*. All attendees agreed to keep in touch to avoid future misunderstanding.

[Handwritten in left margin:] *FOB Shanghai* 28.5 → *CIF* 30.0 *Istanbul* x 1.14 = $34.2

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

接洽報告

日期: 88年10月11日
廠商: 彩虹 方良軍副總, 梁援經理, PH(荷) Mr. Leo Mink
洽訪: 鄭文俊, 呂鏡松
主題: glass meeting

1. 除月前兩度由華映/OEC與彩虹洽議外, 此次特別再將PH(歐)找來與彩虹碰面, 一方面讓彩虹放心調漲Vestel之售價外, 另一方面則希PH不至於因彩虹之低價, 在其他客戶方面漲價時躑躅不前, 進而能讓整體歐洲售價與亞洲之售價合理依稅率齊一化。

2. 各家之生產概計:

Philips	德國	法國	西班牙	英國	奧地利	美國	巴西	大陸	台灣
尺吋	>25"	25/8/9", 24/28w	14"	17/21"	15/17" CDT	>25"	14/21"		
年產	2.6M	3.2M	5.8M	3.2M	1.8M	6M	6.6M	4.8M 1.8M	8.2M

彩虹	14" x 2#	21" x 2#	25" x 1#	15"0.28 x 1#
產量	2.8M	3.25M	1.25M	1.1M
外銷	2.0M	<0.2M	-	<0.1M

3. PH就Vestel一案說明因彩虹之低價, 協助Vestel以低成本在歐洲傾銷, 致使歐洲其他客戶亦要求低價, 現價位亞洲$32~33, 歐洲$34~35比起兩年前的亞洲$40, 歐洲$50~60均已低得太離譜。希望彩虹可以調漲售價, PH保証今年底之前絕對不會再銷售給Vestel, 明年的報價也絕對比彩虹高至少$1以上, 供應量頂多20~25k/m。

   彩虹則說明在業界算是後輩, 很高興能跟華映與PH瞭解市場, 目前的外銷全部集中在Vestel, 同時也佔了14"總量的80%, 由於係垂直供銷企業, 如果生意沒做到, 不只映管廠的1000人, 其他映管零件廠也都一併遭殃, 這幾年來總是有所謂的spot deal, 如先前的三星(深圳), 及今年七月PH的30k, 彩虹在國際行銷能力弱, 而且管型老舊沒有其他客戶可以匹配的情況下, 也不得不配合降價來維繫唯一的客戶。

FOB Shanghai
運費
↓
CIF
30.0
Istanbul
×1.14
= $34.2

4. PH說明今年僅七月賣一批30k, $32.9(fob), 年底前也不會再賣, 明年映管售價目標: 1H $36, 2H $38, 希望彩虹跟隨, 彩虹說明日前售$27.5 (fob上海), 現已調至$28, 本週內將再與Vestel會談希調至$28.5, 如此, 運費$1.5, 稅14%, 約略等於$34.2(cif), PH則認為運費高估, 彩虹解釋亦希報cif以增加外匯, 但香港前之運費被壟斷, 自己來還比$1.5高, 最後, PH再強調今年內絕不供應給Vestel, 請彩虹勇敢調漲。

5. 此次會議除相互增進瞭解外, 對於"搗蛋者"Vestel之作為, 亦有共識, 大家約定日後保持連繫, 免生疑義。

中華映管股份有限公司 業務處

楊梅廠: 傳真: 03-4858094, 電話: 03-4786121轉8036 楊梅鎮行善路80號
桃園廠: 傳真: 03-3773190, 電話: 03-3675151, 桃園縣八德市和平路1127號

TO:新寶科技股份有限公司	FAX NO: 03-3285020/3280377
ATTN: 廖義草先生	FROM: 華映業務處
CC : 桃園業務 林課長	DATE: FEB. 24,1999

SUBJ:88 年3 月份交貨平均匯率計算依據及換算單價.

A. 平均匯率計算期間88年2月1日起至2月15日止:

2月1日	2月2日	2月3日	2月4日	2月5日	2月6日	2月7日	2月8日
32.27	32.27	32.26	32.26	32.25	32.25	***	32.25

2月9日	2月10日	2月11日	2月12日	2月13日	2月14日	2月15日	平 均
32.3	32.28	32.29	32.29	***	***	***	32.270

B. 依原協議報價貴公司3月1日起3月31日之相關管型單價以@32.27爲基準匯率計算.

敬請續惠予本公司支持與愛護.

順頌商祺

華 映 業 務 處

洪佳綺敬上

中華映管股份有限公司 業務處

楊梅廠: 傳真: 03-4858094, 電話: 03-4786121轉8036 楊梅鎮行善路80號
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32.27	32.27	32.26	32.26	32.25	32.25	***	32.25

2月9日	2月10日	2月11日	2月12日	2月13日	2月14日	2月15日	平 均
32.3	32.28	32.29	32.29	***	***	***	32.270

B. 依原協議報價貴公司3月1日起3月31日之相關管型單價以@32.27爲基準匯率計算.

敬請續惠予本公司支持與愛護.

順頌商祺

華 映 業 務 處

洪佳綺敬上

EXHIBIT 27

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030881E - CHU00030884E.

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[illegible]

[illegible]	[illegible] *CDT* [illegible]
[illegible]	[illegible]
[illegible]	[illegible]
[illegible]	
CPTF	[illegible]
IRICO	[illegible]
SDD	[illegible] *TSDD* [illegible] *TSDD*
BMCC	[illegible]
PHS	[illegible] *CHN* [illegible] *HF* [illegible] *TWN*

[illegible]

[illegible] *SEPTEMBER/OCTOBER* [illegible] *CDT* [illegible]

[illegible]

[illegible] *SDD*

A [illegible] "*CDT* [illegible] "*CDT* [illegible] "*CDT* [illegible] *K* [illegible] "*CDT* [illegible] *K* [illegible] *EMC* [illegible]

[illegible] ' [illegible] "*CDT* [illegible] *K.* [illegible]

[illegible] *EMC* [illegible] " [illegible]

[illegible] *PHS*

A. [illegible] " *CDT* [illegible] " [illegible] " [illegible] " [illegible] " [illegible] " [illegible] *Lx* [illegible] " *CDT* [illegible] *M* [illegible] " [illegible] " [illegible] *L* [illegible] " [illegible] " [illegible] *L* [illegible] " [illegible] *L* [illegible]

B [illegible]

[illegible]
[illegible] *italicized* [illegible]
[illegible] ' [illegible]

Translation

PHS ” ” *CDT* *Kpcs* ” *CDT*

PHS’

SKDL

C

IRICO **IRI O**

A. ” *K* *K*

B. ’ *K.*

C. ” ’ ” *CDT*

share

” *CDT*

CPT *PHS* *SDD*

AOC

D. ” *CDT*

TSB

” *CDT*

italicized

’

Translation

[illegible] ***BMCC*** [illegible]

A. [illegible] *K* [illegible]" *CDT* [illegible] *K* [illegible]

B. [illegible] *L* [illegible]" [illegible]" *CDT* [illegible] *CPT* [illegible]

III [illegible]" ***CM*** [illegible] **S** [illegible]

[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]' [illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

[illegible] *CDT* [illegible]

[illegible]

[illegible]

[illegible] *CPTF* [illegible]

[illegible]

[illegible] *PD,* [illegible]' [illegible]

[illegible]' [illegible]

[illegible]' [illegible]

[illegible]' [illegible]

[illegible] *italicized* [illegible]

[illegible]' [illegible]

	Type	Prod	'99.09.Sale			E/Stock	Prod	'99.10.Sale			E/stock	Remark
			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa		
Philips	14"(Local)	82	82	39	43	0	67	67	30	37	0	
	15"(Local)	79	80	69	11	2	63	65	55	10		
	15"(Import)		94		94			130		130		
	17"(Import)		65	7	58			70	10	60		
Sdd	14"(Local)	180	180	60	120	4	160	164	40	124	0	
	15"(Local)	165	157	75	82	8	170	175	80	95	3	
	15"(Import)		260		260			260		260		
	17"(Local)						30	30	5	25	0	
	17"(Import)		210		210			210		210		
	17"(SKD)		10		10							
Cpt	14"(Local)	181	189	23	166	12	180	182	20	162	10	
	14"(Import)		27		27			38		38		
	15"(Local)	186	186	82	104	18	180	186	84	102	12	
	15"(Import)		440		440			400		400		
	17"(Import)		360		360			400		400		
Orion	14"(Import)		20		20			20		20		
	15"(Import)		65		65			65		65		
	17"(Import)		15		15			15		15		
Bmcc	14"(Local)	0	0									
Irico	15"(Local)	82	66	66	0	34.5	90	95	95	0	29.5	
Lg	14"(Import)											
	15"(Import)											
	17"(Import)											
Total	14"(Local)	443	451	122	329	16	407	413	90	323	10	
	14"(Import)		47		47			38		38		
	15"(Local)	512	489	292	197	62.5	503	521	314	207	44.5	
	15"(Import)		859	0	859			790		790		
	17"(Local)						30	30	5	25	0	
	17"(Import)		660	7	653	0		695	10	685	0	

italicized

Translation

italicized

Translation

洽 访 报 告

会议主题：大陆 CDT 市场交流

时间：99/10/12　　　　　　　地点：　天津

与会人员：

CPTF：郑经理文俊，吕经理镜松，余伟列　　IRICO：王昭杰

SDD：李明植部长，徐东煜课长/TSDD，崔军/TSDD

BMCC：黄新闻经理

PHS：邵正玺 经理/CHN，刘东处长/HF，田经理/TWN。

内容：

一、SEPTEMBER/OCTOBER 大陆 CDT 产销讯息交换(如附件一)

二、说明：

1.SDD：

A. 李部长表示，基于 14"CDT 供给压力及 17"CDT 需求低迷影响，致原 9 月量产 17"CDT/20K 计划。而仅将韩国转运管 17"CDTx10K 售予 EMC。

B. 10 月计划量产 17"CDTx30K 亦已于上半月生产完成。

据EMC表示，10月份已出货给冠捷数出货17"x40K。

2．PHS：

A. 现华飞稼动 14"/15"CDT 各一条生产线，预计'20.2、8 月分别改制为 14"/17"、15"/17"兼容生产线；另'20.2 起将移转台湾 3Lx15"CDT 生产线至华飞，故至'20.8/M 将存在 14"/17"x1L；15"/17"x1L；15"x3L。

B. 田经理表示，此次台湾地震影响 PHS15"/17"CDT 产量约 150~180Kpcs，尤其是 15"CDT 受影响较严重(约占 3/5)。邵经理认为，此次天灾更坚定了 PHS 移转生产线到大陆的 SKDL。

C. 另透露出现共色映管厂---华浦确定在年底前将并入华飞。

3．IRICO(彩虹电子)：

A. 受进口 15"玻壳供应不足影响，致本月产量(82K)低于前期均量(90K)。

B. 由于 9 月人民币售价调涨及其客户产量受部分关键组件不足而减少影响，致使 9 月销售不振，库存高达 34.5K。

C. 在 15"整体市场尚处于俏卖阶段，彩虹 15"CDT 库存状况令与会者不安，恐其为夺订单而横遭客户杀价。为维护现良好市况，避免陷入恶性竞争，经与会者商议，同意彩虹以同业协商后的优惠价格 share 同业之客户限定数量订单，如三星之厦华及中华之冠捷 15"CDT 订单。彩虹之对AOC及厦华之报价，决定呈 offer，PHS，SDD撤回。

D. 原以购买技术方式导入 17"CDT 之生产，近期与 TSB 商议双方改以合资方式量产 17"CDT，但在控股权方面仍在商议中(彩虹倾向控股)。

4.BMCC（北京松下）：

A．预计'20.2 月后再续量产 14"CDT 约 100K，以一并消化现有在库材料(20~25K)。

B．另预计'20 年下半年稼动 1Lx17"/19"CDT。厂房空间系与现 CPT 共用。

三、14"CM 量产市况：

Vendor	Aoc	Jean	Phs	Sec	Emc	Acer	L/o	L.G	Adi	CGC	Xoc	Other	T.L
Q'ty(k/m)	160	130	90	80	70	45	10	20	10	30	10	50	705

四、下次 CDT 会议预计于 11/05 由华映于福州主办。

~以上报告~

	Type	Prod	'99.09.Sale			E/stock	Prod	'99.10.Sale			E/stock	Remark
			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa		
Philips	14"(Local)	82	82	39	43	0	67	67	30	37	0	
	15"(Local)	79	80	69	11	2	63	65	55	10		
	15"(Import)		94		94			130		130		
	17"(Import)		65	7	58			70	10	60		
Sdd	14"(Local)	180	180	60	120	4	160	164	40	124	0	
	15"(Local)	165	157	75	82	8	170	175	80	95	3	
	15"(Import)		260		260			260		260		
	17"(Local)						30	30	5	25	0	
	17"(Import)		210		210			210		210		
	17"SKD		10		10							
Cpt	14"(Local)	181	189	23	166	12	180	182	20	162	10	
	14"(Import)		27		27			38		38		
	15"(Local)	186	186	82	104	18	180	186	84	102	12	
	15"(Import)		440		440			400		400		
	17"(Import)		360		360			400		400		
Orion	14"(Import)		20		20			20		20		
	15"(Import)		65		65			65		65		
	17"(Import)		15		15			15		15		
Bmcc	14"(Local)	0	0									
Irico	15"(Local)	82	66	66	0	34.5	90	95	95	0	29.5	
Lg	14"(Import)											
	15"(Import)											
	17"(Import)											
Total	14"(Local)	443	451	122	329	16	407	413	90	323	10	
	14"(Import)		47		47			38		38		
	15"(Local)	512	489	292	197	62.5	503	521	314	207	44.5	
	15"(Import)		859	0	859			790		790		
	17"(Local)						30	30	5	25	0	
	17"(Import)		660	7	653	0		695	10	685	0	

613854

EXHIBIT 28

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030941E - CHU00030943E.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

CDT

CPTF
IRICO
BMCC:
SDD:
's/
PHS CHN
TWN HF

NOV DEC
CDT

SDD

Local

CDT
CDT
Normal Mini
CDT K
TSED/EMC/HYUNDAI/COMPAL/ACER/CGC

CFM
days

PHS

Local CDT

italicized

Translation

" "" *skdl*

"*CDT* *L* *M*

M " *CDT* *M*

" *CDT* *L*

M *M* "*CDT* *L*

" " " *L* " "*CDT* *L*

' "

CDT *k* " *CDT* *k*

CFM "*CDT* *k/ASC* *kpcs* *k* *k*

DW *USD*

" *KHZ MPRII* "

CD

APS "*CDT* *k* *kpcs*

IRICO

IRIC *DW*

k *k*

"*CDT* *DW* "

' *SHARE*

italicized

'

–

Translation

[illegible] *To* [illegible] *Fm* [illegible]

[illegible] *HIT* [illegible]" *tco* [illegible] *TECO* [illegible]" [illegible] *k* [illegible] *usd* [illegible] *usd* [illegible]

[illegible] *BMCC* [illegible]

[illegible] *k* [illegible]"*CDT* [illegible] *K* [illegible]

[illegible] *CPT* [illegible]" [illegible]" [illegible] *CDT* [illegible] *CDT* [illegible]" [illegible]" *CDT* [illegible] *CPT* [illegible]

[illegible] *ORION* [illegible] *CDT* [illegible]" [illegible]" *CDT* [illegible] *L* [illegible] ' [illegible] *E* [illegible]' [illegible]

[illegible] ' [illegible] *CDT (In Mainland) Q'TY PLAN*

	[illegible]"	[illegible]"	[illegible]"	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

[illegible] ' [illegible] *CDT Output* [illegible] *Sale Q'TY SUMMARY FROM EXCHANGE DATA BY LOCAL MAKER* [illegible] *UNIT: kpcs* [illegible]

	[illegible]"				[illegible]"				[illegible]"			
	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible] [illegible] "[illegible]"	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

[illegible] *italicized* [illegible]
[illegible]' [illegible]

CDT

SDD/PHS

"*CDT* "

DEC ' ‘

‘

‘

italicized

’

italicized

洽 访 报 告

会议主题：大陆 CDT 市场交流

时间：99/12/09　　　　　　地点：　苏州

与会人员：

CPTF：刘处长治军，吕经理镜松，余伟列

IRICO：王昭杰，宋世振主任　　　BMCC：黄新文经理

SDD：李明植部长，杨真

PHS：邵正玺 经理/CHN，田正富经理/TWN，刘东处长/HF，马冰，许珂。

内容：

一、99.NOV&DEC 大陆 CDT 产销讯息交换(如附件一)

二、说明：

1.SDD：

A. 关于三星明年度欲与 Local 客户如厦华/长城等以“百万俱乐部”方式进行交易事宜，三星未作任何表示，然仍引起与会者恐其以此方式给予客户年度价格回馈，从而间接影响市场整体价格之稳定及竞争之不公平性。

B. 明年未有任何 CDT 扩线计划，现仅有打算将天津厂 15” CDT 线改为 Normal&Mini 管兼容生产线；另 12 月预计 15” CDT 产量将达到 200K，主要客户为 TSED/EMC/HYUNDAI/COMPAL/ACER/CGC。

C. 三星 CFM 予厦华付款方式为银行承兑汇票 90days 并加计利息。

2. PHS：

A. 由于华飞产能较小，故 12 月 Local 14” /15” 交货市场压力较小，然台湾 17”CDT 订单较明显变弱。

B. 鉴于预期 14” 市场~~趋弱~~仍疲软，故将现 14”CDTx1L 量产 skdl 延到 7/M 止(原计划从 2/M 改线)，9/M 起量产 17” CDT；由台湾迁移到华飞 15” CDTx3L 预计 8/M 开始量产；即从 9/M 起华飞将有 17” CDTx1L,15” /17”x1L,14”/15”CDTx3L.

C. 现华飞近期月均内销予苏飞数量约 14” CDTx30~40k/15” CDTx50~60k，约占其月总内销量约 40~50%。

D. 另 CFM 近期交 DW(威海)15” CDT(48k/ASC.)x8kpcs(9/3k;10/5k)，价格为 USD67，亦否认双方总部在议 CD 事宜；另反映正常交 APS 15” CDTx56~60k，而 11 月仅交 24kpcs.

64KHz HPDE $69

3. IRICO(彩虹电子)：

A. 因其主要客户深圳 IRIC&DW(威海)11 月订单减少及仍有部分库存的影响，致使库存攀升到 107k；另称 99 年度 15” CDT 交予 DW(威海)数量约 350k 左右；预期 12 月 15” 订单应有所回升。

彩虹工作况不佳，要求各家 SHARE 一些订单，否则宛如一颗引爆价格战之不定时炸弹。

B．另反映目前 HIT15”tco&TECO 15” 48k 价格分别为 usd62/usd61。

4.BMCC（北京松下）:

A．预计'00.2 月后再续量产 14"CDT 约 100K，以一并消化现有在库材料(30K)。

C．鉴于现其 CPT(25” 以上)市场热销中，且彩管镜面化及 34” 大屏幕管量产在即，而 CDT 所占盈利比重却为负值，故 CDT 实际规划公司内部仍在商议中。仅可预期'00 年下半年稼动 1Lx17"/19"CDT。厂房空间系与现 CPT 共用。

5．ORION：据称将在上海附近-昆山设立 CDT 工厂，生产 15” /17” CDTx2L，预期 ‘00/E 开始量产，惟华飞表示，该案仅尚在省级商议中，仍未上报到国家外经贸部。

三、 **‘00.CDT(In Mainland) Q’TY PLAN:**

	14”	15”	17”	T.L(Kpcs/Y)
CPTF	2000	2500	0	4500
PHS(N.J)	500(1~8 月)	1300	350	2150
SDD	1200	2000	1000	4200
IRICO	0	1600	0	1600
BMCC	50	0	0	50
Total	3750	7400	1350	12500

四、‘99.CDT Output&Sale Q’TY SUMMARY FROM EXCHANGE DATA BY LOCAL MAKER(UNIT:Kpcs)

	14”				15”				17”			
	P’ty	Sa	Do	Ex	P’ty	Sa	Do	Ex	P’ty	Sa	Do	Ex
Cptf	1539	1672	247	1425	1947	1961	758	1203	0	0	0	0
Sdd	1783	1674	577	1097	1110	1089	502	607	130	120	25	95
Phs	861	1047	589	458	766	735	583	152	0	0	0	0
Irico	0	0	0	0	943	833	802	41	0	0	0	0
bmcc	153	165	160	5	0	0	0	0	0	0	0	0
total	4336	4558	1570	2985	4766	4618	2645	2003	130	120	25	95

五、下次 CDT 会议预计于 01/13 由彩虹于西安主办。

~以上报告~

附件(一)

	Type	Prod	'99.11.Sale			E/stock	Prod	'99.12.Sale			E/stock	Remark.
			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa		
Philips	14"(Local)	74	73	61	12	1	82	83	63	20	0	
	15"(Local)	71	66	59	7	5	78	75	66	9	8	
	15"(Import)		105		105			100		100		
	17"(Import)		75	0	75			70	10	60		
Sdd	14"(Local)	160	161	61	100	0	160	160	70	90	0	
	14"(Import)											
	15"(Local)	190	194	83	111	1	200	190	90	100	10	
	15"(Import)		240		240			220		220		
	17"(Local)	40	40	10	30	5	40	35	10	25	10	
	17"(Import)		180		180			160		160		
	17"SKD											
Cpt	14"(Local)	100	105	40	65	5	180	180	50	130	5	
	14"(Import)		96		96			60		60		
	15"(Local)	265	271	127	144	8	181	175	56	119	14	
	15"(Import)		410		410			380		380		
	17"(Import)		320		320			390		390		
Orion	14"(Import)		10		10			10		10		
	15"(Import)		65		65			45		45		
	17"(Import)		15		15			15		15		
Bmcc	14"(Local)	0	1	0	1	4.5		1		1	3.5	
Irico	15"(Local)	114	33	33		107	100	85	95		127	
Lg	14"(Import)											
	15"(Import)											
	17"(Import)											
Total	14"(Local)	334	340	162	178	10.5	422	424	183	241	8.5	
	14"(Import)		106	0	106			70	0	70		
	15"(Local)	640	564	302	262	121	559	525	307	228	159	
	15"(Import)		820	0	820			745	0	745		
	17"(Local)	40	40	10	30	5	40	35	10	25	10	
	17"(Import)		590	0	590			635	10	625		

EXHIBIT 29

PARK IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030946E - CHU00030947.

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[illegible] *T*[illegible] *P*[illegible]

[illegible]

File

[illegible]

[illegible] [illegible]

[illegible] [illegible] *Philips Mr. Leo Mink*

[illegible] [illegible]

[illegible]

[illegible] *Philips'* [illegible]

			[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]”	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]”	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]”	[illegible]		
[illegible]	[illegible]	[illegible]	[illegible]		
[illegible]	[illegible]	[illegible]”	[illegible]		

[illegible]

[illegible]” [illegible] *k* [illegible] *k* [illegible]

[illegible]” [illegible]”

[illegible]” *k/y* [illegible]

[illegible]” *TV* [illegible]” *CDT* [illegible] *M* [illegible]” [illegible]

[illegible] *italicized* [illegible]

[illegible]

[illegible] *M* [illegible]

[illegible]

[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
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[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

[illegible] *M* [illegible] *M* [illegible] *M* [illegible] *OEM* [illegible] *Thomson, Sanyo* [illegible]

[illegible]

[illegible]

[illegible] *Philips*

[illegible]

[illegible]

[illegible] *CDT* [illegible]

[illegible]

[illegible]

[illegible]

[illegible] *italicized* [illegible]

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[illegible]

[illegible] [illegible]

	‘[illegible]	‘[illegible]	‘[illegible]NEG	‘[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]*M*	[illegible]	[illegible]

[illegible] [illegible] *M* [illegible] *M* [illegible] *M* [illegible] *M* [illegible]

[illegible] [illegible] *CDT+CPT* [illegible] *M* [illegible] *CM* [illegible] *M* [illegible] *CTV* [illegible]

[illegible] [illegible]

[illegible] *Vestel*

	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]			[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

[illegible] *Philips* [illegible] *Vestel* [illegible] *k/m* [illegible] *Vestel* [illegible] *Philips* [illegible] *Philips* [illegible]’[illegible] *Philips* [illegible]

[illegible] *Philips* [illegible] *Vestel* [illegible] *Philips* [illegible] *Philips* [illegible]’[illegible] *Philips* [illegible] *Philips* [illegible]’[illegible]’[illegible] *Leo Mink* [illegible] *Vestel* [illegible]

[illegible]

[illegible] *italicized* [illegible]

[illegible]’[illegible]

[illegible] *Vestel* [illegible] *Philips* [illegible] *Philips* [illegible] ~~*Vestel*~~ [illegible] "[illegible]" [illegible] *Philips* [illegible] *Leo Mink* [illegible]' [illegible] *Philips* [illegible] *Orion* [illegible] *TGM* [illegible]

[illegible] *Beko* [illegible]

[illegible] *Philips* [illegible] *k/y* [illegible] *Vestel* [illegible]

[illegible] *Beko* [illegible] *Vestel* [illegible] *k* [illegible] *Vestel* [illegible]'[illegible]'[illegible]

[illegible] *Grundig* [illegible]

[illegible] *Philips* [illegible] *contact* [illegible]

[illegible] *David Ross* [illegible] *Grundig* [illegible] *Philips* [illegible]

[illegible] *Leo Mink* [illegible]

[illegible] *Leo Mink* [illegible] *Philips* [illegible] *Philips* [illegible] *Jim Smith* [illegible] *CTV* [illegible]

[illegible]

[illegible] *italicized* [illegible]

[illegible]

'99-12-22 10:03 T-252 P01

CC：呂紹曉

洽訪報告

戴／宗 file 主核

日期: 88年12月15日
廠商: 彩虹 業務 沙濤總經理, 王平權經理, 梁援, Philips Mr. Leo Mink
洽訪: 鄭文俊, 呂鏡松

一. 各家訂單狀況:

1. Philips歐洲生產

			產能	'99銷	'00目標
西班牙	Barcelona	14"	5.6M	4+0.25	4.3+0.3
英國	Durham	17/21"	3.5	2.8	2.8
法國	Dreux	24w/25/28/28w/29"	3.0		
德國	Aachen	28/28w/32w/33	3.0		
奧地利	Lebring	15/17/(19)"	1.8(+1.8)		

a. 生產天數可依接單完全彈性調整，最大可產340天，故產能遠大於實際規劃。
b. 14"含今年下半年自巴西進口300k及明年上半年將進口300k，因巴西市場恢復，其匈牙利廠下半年將改用西班牙管。
c. 整體市場暢旺，認定明年之14"供過於求壓力減少，20/21"則將供不應求，故設定明年較高之目標。
d. 另有自巴西進口20"x200k/y。
e. 奧地利原兩線14" TV管線撤掉後，將於明年八月起開始生產17/19" CDT，年產能1.8M，連同現15/17"兩線，總計產能增為3.6M。

2. 彩虹

生產	線	產能	'99銷	'00目標
14"	2	3.6M	2.9	3.2
21"	2	3.6	3.1	2.7
25"	1	1.15	1.1	1.15
15"0.28	1	1.5	1.1	1.25
total	6	9.85	8.2	8.3

a. 14"今年實產2.6M, 連同去年底庫存0.3M, 共銷2.9M。因大陸OEM廠生意轉好，加上對亞洲客戶(Thomson, Sanyo)今年內可有部份進展，設定10%成長。
b. 2000年將改一線21"為25/29"兼容線，故產量減少。

二. 玻璃供應吃緊情形

1. Philips
因大尺吋平面化，認定明年玻璃將有嚴重短缺，雖有自製，仍需外購，對小尺吋及低價機種會有不足，無明確數字。
2. 彩虹
a. 14" 100%自給自足，21" 20%外購，25" 100%外購，15" CDT 40%外購。
b. 來源：安陽、旭硝子、深圳中康、石家莊。
c. 尚未感受到玻璃吃緊。

'99-12-22 10:04 T-252 P02

3. 華映

a. 玻璃確會有吃緊不足情形；舉數字說明：

	'99三星	'00三星	'00NEG	'00康寧
供應	262	268	255	268
需求	259	274	273	271
差異	+3	-6M	-18	-3

b. 供應增減因素包括：增產5.4M、效率提升3.8M、較去年減少停修2.9M，但必須再扣除因大平化致減少6.3M供應。

c. 需求係CDT+CPT，考慮每年CM約12M之成長及CTV 4M之成長，上表之供需與實況契合，則明年確定將有玻璃不足情形，在產業一定會以小尺吋低價取捨的考量下，明年對價位一定可以較強勁支持。

三. 個別客戶售價檢討

1. Vestel

	基本報價	運費	關稅	其他	實價
Philips	$35fob(bcn)	0.7			$35.7
彩虹	$28.5fob(sha)	1.5	4.2	0.4	$34.7

a. Philips稱已對Vestel明年上半年報價如上，承諾供貨25k/m，Vestel希望Philips可以多供應。華映質疑為何不遵照Philips自己設定的$36而對土耳其較優惠，Philips則辯稱到廠價已頗接近了。

b. Philips要求彩虹對Vestel再漲$1，彩虹表示再漲就跟Philips一樣甚至還更高，Philips認為現今客戶會為了$0.5就轉單，請彩虹務必再漲。華映表示這不合情理，Philips在當地供貨、全系列產品、品質形象各項因素上，至少可以比彩虹高賣$1.5~2.0以上，若Philips不再尋求售價之合理化，要彩虹再高賣沒有道理。Leo Mink仍堅持己見，華映表示現彩虹在歐也只有Vestel一個客戶，近來連漲兩三次，Vestel對彩虹已頗不悅，現卻碰上Philips以好價格供應，當然會要Philips多供應來懲罰~~Vestel~~彩虹，希望Philips以後來入侵者之事實，做好價格的捍衛。Leo Mink仍不以為然，在Philips家裏沒有大人管事情況下，職只好提議讓歐洲TGM中的Orion文理事來作公斷。

2. Beko:

a. Philips現供應600k/y，提報與對Vestel同價。稱客戶說彩虹去低價攪和。

b. 彩虹表示對Beko報價較對Vestel高$1.0，訂單時有時無，全年還不到20k，近期因同步與對Vestel調漲，根本音訊全無，不可能因彩虹去攪和有所影響。

3. Grundig:

a. Philips還是稱其客戶說彩虹去低價攪和，請彩虹澄清。彩虹說近一年來根本沒有contact，哪來低價搶單這回事。

b. 職說明兩個月前David Ross去電希拜訪，Grundig稱因要靠Philips很多事情，將只會維持100%與飛利浦的關係。

c. Leo Mink撤回對彩虹之質疑。

幾次與Leo Mink的連繫，愈發令人覺得Philips老是大人不管事，放任一個膽小鬼躲在別人後面撿好吃胡作非為，須設法找出Philips內部具整體觀有影響力的主管主事才行(Jim Smith還是不夠客觀主導)，否則告人傾銷者自己賣低價，告土耳其採大陸管作成品傾銷的卻是土耳其CTV的主要供應者，根本只會把好不容易建立的秩序又破壞掉。

EXHIBIT 30

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030953E - CHU00030956E.

Abraham I. Holczer

Project Manager

Park Case # 29567

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

’00-01-19 10:02 T-320 P01

[Handwritten:]
→ *Sales* Review → Yu *File*
Ji 1/19 Jiang 1/20’2000
Chen 1/19 Hua Wu 1/20/2*K*
Tony Yu
Du

Visitation Report

Meeting Topic: Exchange on Mainland China *CDT* Market

Time: ‘00/01/13 Location: Xian

Meeting Attendees:
CPTF: Senior Manager Jing-Song (Jason) Lu, Wei-Lie Yu
SDD: Section Chief Zheng Yang/*SSDD*, Jun Cui/*TSDD*
IRICO: Vice-Manager Zhi-Yuan Wei, Sales Manager Yuan Liang, Jun Yao
PHS: Manager Zhengfu Tian, Director Dong Liu/*HF*

Contents:

I. Information Exchange on Mainland China *CDT* production and sales in *DEC* 1999 and *JAN* 2000 (see attachment 1)

II. 1999 Mainland China *CM* customers’ production output situation (see attachment 2)

III. Explanation:

1. *SDD*:
   A. The business profit of Shenzhen Samsung *CPT/CDT* in 1999 is approximately *USD* 7 million. The target for 2000 is *USD* 20 million. In order to reach the profit target of the new millennium, mass production has been planned for 14”/17” *CDT* at 1/2 each in 2000. Namely, the Shenzhen factory tends to increase 17” *CDT* production volume (can reflect management achievement). The Samsung factory and its headquarters are still debating whether or not to proceed according to this target.

   B. There is no *CDT* line extension plan for next year. At present, the only plan is to convert the Tianjin factory’s 15” *CDT* line to a *Normal* & *Mini* tube compatible production line in July-August of 2000. It indicated that there is still space within the factory to increase the production volume on the basis of the current 180*k/m*. Major customers are: *TSED*(60*k/m*)/*EMC*(40-50*k/m*)/*HYUNDAI*(30*k/m*)/*COMPAL*(15-20*k/m*) /*ACER* [Underlined by hand].

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

2. *PHS*:

A. It decided to start shifting Taiwan's 15" x3*L* in March 2000. It is scheduled to start *M/P* in September, including 14"/15" x1*L*, 15" x2*L*. In other words, from March through August, *phs* will decrease approximately 1,300*k* of the supply of 15" *CDT* (*C'TY*: 75*k/m*. *L* x 6 months). After the shifting, Taiwan will only have 15"*CDT* x2*L*.

B. In 1999, it imported 17" *CDT* (*B+D*) from Taiwan by means of applying for import *quota*. After *ITC* was carried out, it was then resold to Mainland China. The accumulated volume was approximately 100-120*k*. It is predicted that in 2000, 17"*CDT* will be imported by applying for no less than the *quota* of 1999. [Handwritten:] This year *CPTF* also applied for 200,000 sets *SKD*, imported by the same method.

C. Taiwan Manager Tian indicated that in '99/*E* inventory for 15"/17" *CDT* was each about 45*k*/60*k*. The major customer for 15" *CDT* is *APM*, demand is (150-170*k/m*, customers for the major models are *DELL*/120*K*& *HP*). During the line shifting period, the delivery volume to *APM* will only be maintained at approximately 70*k/m*. The shortage portion to ~~*APM*~~'s [Crossed out by hand] [Handwritten: "should be *ATSB*"] demand will be *share*d by *CPT/SDD*. Ask the headquarters to please *Nego* and confirm with *Acer* again regarding the possibility of an increased order.

D. [Circled by hand] Manager Tian also indicated that, whereas the current demand for 19"*CDT* is weak [Handwritten: "Is that so?"] (Currently the major customer is only ~~DELL~~ [Crossed out by hand] [Handwritten: "*PHS(Bu)*"] /40*k/m*; *AOC*/10*k/m*), it will be decided in February of this year whether or not to convert to 15" *CDT*.

E. Affected by the slump market, currently the *phs* order of 15"/17" in January 2000 is -12% &-22% respectively compared to the original forecast.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

3. *IRICO* (IRICO):

   A. Influenced by Irico Huangqi’s order picking up (approximately a 70% *share* of it production volume), the 15” order in January of 2000 is higher than that of December last year.

   B. Constrained by its own customer market capacity and affected by its own mass production plan, IRICO’s 15” *CDT* inventory volume is continuously rising. Consequently, Irico feels the biggest *CD* pressure from the market price. The meeting attendees from *CPT/PHS/SDD* all expressed that currently the market is in its traditional weak season; even cutting prices is not going to help the order volume to recover. Instead it would affect the effectiveness of maintaining price stability, which the meeting attendees have worked on actively for a year.

   C. It is also hoped that on the basis of leading in *CPT/PHS/SDD*’s “released” existing customer market (e.g. *AOC/XOC* and etc.), Irico should also strengthen its own product position, and fundamentally expanding its own customer market scope, so as to effect the purpose of increasing orders and to avoid the current inventory pressure because of the order fluctuation from one major customer. Further, it should seriously review the feasibility of reducing production, decreasing inventory and maintaining price.

4. *ORION*: It indicated that it is scheduled to convert 21” *CPT* to 15”/17” *CDT* x1*L* and shift it from Korea to Shanghai Kunshan in June 2000. ’01/*Q*2 is scheduled to formally lead in mass production. It also indicated that presently, orders for 15” *mini* tube are quite good [Underlined by hand] [Handwritten note pointing to the underlined part: “sell to whom else would also be quite good?”], including delivering 15*k/m* to *AOC* [Underlined by hand] (south half sphere tube). In addition, it claimed that *AOC*’s 14” *CDT* delivery demand target this year is 500*k* [Underlined by hand] [Handwritten note pointing to the underlined word: “Did *AOC* request to *ORN*? Why didn’t it request to *CPT*?”], but *ORION* currently can only confirm 260-300*k*.

IV. The next *CDT* meeting is scheduled to be hosted by Shenzhen Samsung in Shenzhen in 03/02.

– End of Report –

[Handwritten:] Submitted to: Senior Manager
Respectfully submitted to: President Peng
Sales Department Senior Manager/Director Cheng

[Initialed:] Chih-Chun (C.C.) Liu 1/19
[Initialed:] Jing-Song (Jason) Lu 1/18’00
[Signed:] Wei-Lie Yu 1/17’00

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

'00-01-19 10:02 T-320 P01

→ Sales 信閱 → 全 file

洽 访 报 告

会议主题：大陆 CDT 市场交流

时间：'00/01/13 地点： 西安

与会人员：

CPTF： 吕经理镜松，余伟列 SDD：杨真课长/SSDD,崔军/TSDD

IRICO： 魏致远副经理,梁援业务经理,姚军

PHS：田正富经理/TWN，刘东处长/HF。

内容：

一、99.DEC&'00.JAN 大陆 CDT 产销讯息交换(如附件一)

二、99 大陆 CM 客户产量状况(如附件二)

三、说明：

1.SDD：

A. 99 年度深圳三星 CPT/CDT 经营效益利润约 USD700 万,' 00.年度目标为 USD2000 万,为达成千禧年利润目标,拟规划' 00.年 14"/ 17"CDT 各 1/2 方式进行量产,即深圳工厂倾向相较增加 17" CDT 产量(可体现管理者业绩),是否依此目标进行,三星工厂与总部尚在争议中。

B. 明年未有任何 CDT 扩线计划，现仅有打算' 00.年 7~8 月将天津厂 15" CDT 线改为 Normal&Mini 管兼容生产线；表示厂内尚有空间在现 180k/m 基础上将产量提升，主要客户为 TSED(60k/m)/EMC(40~50k/m)/HYUNDAI(30k/m)/COMPAL(15~20k/m)/ACER。

2. *PHS：*

A. 确定于' 00.3 月起开始迁移台湾 15" x3L,预计 9 月开始 M/P,其中 14"/15" x1L;15" x2L.即从 3 月~8 月止 phs 将减少 15" CDT 供应量约 1300k.(C'TY:75k/m.L x6 个月计).迁线后台湾仅余 15"CDTx2L.

B. 99 年度以申请进口 quota 方式从台湾进口 17" CDT(B+D)进行 ITC 作业后再转售到大陆,累计数量约 100~120k,预计' 00.年度至少亦申请不低于'99 年度 quota 进口 17"CDT. CPTF今年亦以相同方式，申请20万套SK以上。

C. 台湾田经理表示,' 99/E15" /17" CDT 库存各约 45k/60k,15" CDT 主要客户为 ~~APM~~ 需求(150~170k/m,主要机种客户为 DELL/120k&HP),在迁线期间,对 APM 交货量仅可维持约 70k/m,故 APM 需求不足部分将由 CPT/SDD share,请总部再与 Acer Nego 确认可能增加之订单.

D. 田经理另表示,现鉴于 19" CDT 需求低迷(现主要客户仅为 ~~DELL~~/40k/m;AOC/10k/m)今年 2 月中将决定是否转作 15"CDT.

E 受市场低迷影响,现 phs 2000 年度 1 月份 15" /17" 订单分别较原预期 -12%&-22%.

*************** -JOURNAL- ************************* DATE 19-JAN-2000 ***** TIME 09:43 ********

NO.	COM	PAGES	FILE	DURATION	X/R	IDENTIFICATION	DATE	TIME	DIAGNOSTIC
01	OK	001/001	159	00:00'29	XMT	☎ 3970401	18-JAN	16:33	C8444B0337000
02	OK	002/002	153	00:02'39	XMT	☎ 00886222989055	18-JAN	16:40	2800470317000
03	631	000		00:00'00	XMT	☎ 05123456331	18-JAN	16:43	0A00400000000
04	631	000		00:00'00	XMT	☎ 05123456315	18-JAN	16:44	0A00400000000
05	631	000/001	160	00:00'00	XMT	☎ 05213456331	18-JAN	16:45	0A00420000000
06	631	000		00:00'00	XMT	☎ 05123456315	18-JAN	16:46	0A00400000000
07	OK	001	163	00:00'34	RCV	APP OFFICE	18-JAN	16:49	C0542B0337000
08	OK	001/001	164	00:00'51	XMT	☎ 07696321311	18-JAN	16:50	0840460A30000
09	OK	003/003	165	00:02'10	XMT	☎ 3644496	18-JAN	17:00	E840460A30000
10	OK	001/001	166	00:00'44	XMT	☎ 0015164358352	18-JAN	17:03	A840470A37000
11	OK	001/001	162	00:00'39	XMT	☎ 05123456331	18-JAN	17:05	2840460A32000
12	OK	001/001	167	00:00'28	XMT	☎ 07555351565	18-JAN	17:06	2800470377000
13	OK	002/002	168	00:01'37	XMT	☎ 7550000	18-JAN	17:07	F800460A3000
14	OK	002/002	169	00:00'57	XMT	☎ 01064355696	18-JAN	17:20	F800470337000
15	OK	006/006	170	00:02'39	XMT	☎ 01064355696	18-JAN	17:24	F800470337000
16	OK	001	171	00:00'58	RCV	7303536	18-JAN	17:27	0150260A37000
17	OK	001	172	00:00'37	RCV	8251233160	18-JAN	21:58	0150270577000
18	OK	001	173	00:00'40	RCV	6308939991	19-JAN	05:44	0150270317000
19	OK	001	174	00:00'38	RCV		19-JAN	08:21	0110270327000
20	OK	001		00:00'34	XMT		19-JAN	08:24	2000450337000
21	OK	002/002	175	00:01'19	XMT	☎ 0088633673098	19-JAN	08:34	0840460230000
22	OK	001	177	00:00'25	RCV		19-JAN	08:47	C0142B0377000
23	OK	001	178	00:00'36	RCV	0086 592 5052898	19-JAN	08:50	0150270377000
24	OK	001/001	176	00:00'38	XMT	☎ 01064355696	19-JAN	08:52	F800470337000
25	OK	001	179	00:00'32	RCV	0591 7547163	19-JAN	08:57	0150260A71000
26	OK	001	180	00:00'41	RCV		19-JAN	09:01	0110270377000
27	OK	004/004	181	00:01'42	XMT	☎ 01064355696	19-JAN	09:09	F800470337000
28	OK	001/001	182	00:00'26	XMT	TOK	19-JAN	09:11	0800470377000
29	OK	001/001	183	00:00'28	XMT	☎ 0088633655287	19-JAN	09:27	6800470377000
30	OK	001/001	184	00:00'50	XMT	☎ 7811190	19-JAN	09:27	0840460A30000
31	OK	004	185	00:02'38	RCV		19-JAN	09:36	0110270A27000
32	OK	003	186	00:02'19	RCV	865917517116	19-JAN	09:40	0150260A30000

-CPTF SA -

************************************ -0591 3970507 - ***** - - *********

3. ***IRICO(彩虹电子)*:**

A. 受彩虹皇旗订单回升影响(约 share 其产量约 70%),' 00.1 月份 15" 订单较去年 12 月有所增加。

B. 受自身客户市场能力欠佳及自身量产之计划经济性影响,彩虹 15" CDT 库存量不断攀升,致彩虹受市场价格 CD 压力最大.与会者 CPT/PHS/SDD 均表示现市场系传统淡季,即使降价亦无助订单量可起死回升,反而影响近一年来与会者积极维护价格稳定性之有效性。

C. 另亦希望彩虹在导入 CPT/PHS/SDD 所'释放'既有客户市场订单基础上(如 AOC/XOC 等),亦应加强自身产品品质,以根本扩大自身客户市场范围,从而达到订单增加目的,避免现某一主力客户订单波动带来库存压力,并认真检讨减产降库保价之可行性.

4.ORION: 表示预计从' 00.6 月从韩国迁改 21" CPT 为 15"/17" CDTx1L 于上海昆山,预计' 01/2Q 可导入正式量产;另表示现 15" mini 管订单较好,其中月交 AOC 15k/m(南半球管);另称 AOC 今年 14" CDT 交货需求目标为 500k,但 ORION 目前仅可确认 260~300k。

AOC有这样大的ORN量：3的为何要CDT ?

这是否15"的估值 ?

四、下次 CDT 会议预计于 03/02 由深圳三星于深圳主办。

~以上报告~

呈. 经理

敬呈 彭总经理

业务处 郑经理 / 处长 刘

1/20

余伟刚 1/20

*************** -COMM. JOURNAL- ******************* DATE 27-DEC-1999 ***** TIME 10:46 *** P.01

MODE = TRANSMISSION START=27-DEC 10:45 END=27-DEC 10:46

STN NO.	COM	ABBR NO.	STATION NAME/TEL.NO.	PAGES	DURATION
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-CBTF -

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EXHIBIT 31

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030973E - CHU00030975E.

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

Visitation Report

~~Chung~~ [Crossed out by hand]/Yu

Meeting Topic: Exchange on Mainland China *CDT* Market

Time: '00/03/06 Location: Shenzhen

Meeting Attendees:

CPTF: Senior Manager Jing-Song (Jason) Lu, Wei-Lie Yu
SDD: Department Manager Yu, Department Manager Myoung Sik Lee, Section Chief Zheng Yang/*SSDD*
IRICO: Manager Haiyang Wen, Shao-Jie Wang
PHS: Manager *Jerry. Lin*, Manager Zheng-Fu Tian/*TWN*, Manager Siquan Li, Director Dong Liu/*HF*.

Contents:

I. 00. *JAN-MAR* Mainland China *CDT* production, sales and inventory data exchange (see attachment 1)

II. Explanation:

1. *SDI*:

A. At present Shenzhen Samsung mainly delivers 14" *CDT* to ~~Tianjin~~ [Crossed out by hand] SEC (70-80*K/M*) and *EMC* (30-40*K/M*). However, it indicated that *EMC* plans to shift 14" *CM* to the Brazil factory to produce. Affected by the need to *share* the domestic market with *AOC* and Mainland makers, *EMC*'s order was decreased.

B. Department Manager Lee expressed that at present Samsung has already felt the pressure of the glass bulbs shortage. Due to a current weak market tendency, the production volume of 15"/17" in March will probably not be reached easily.

C. Samsung expressed that SEC has felt obvious price pressure from *AOC* in the Mainland China domestic market. It suspected that *CPTF* gave *AOC* a certain degree of RMB price incentives (such as *RMB/USD* = 10.4; the standard coefficient should be 10.8).

D. Constrained by fund issues, Samsung still has no line expansion plan for *CDT* in the new millennium. However, it has dispatched and appointed Korean (first level department manager)/Taiwan (senior manager) personnel to Shenzhen one after another to strengthen its *sales* capacity in Mainland China.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

2. *PHS*:

   A. Huafei expressed that at present demand for 14" *CDT* is still hot, mainly because of the market and cost advantages of Mainland China.

   B. Affected by the *Acer* order, 15" *CDT* orders have noticeably decreased. There is no sign of improvement for 15" *CDT* orders in March; the Taiwan line of 15" *CDT*x3*L* has started shifting. Presently, Taiwan 17" *CDT* production capacity is approximately 230-250*k*.

   C. Complained that with regard to domestic sale, it felt *CD* pressure from *AOC*. Currently, only 14" *CDT* is delivered by means of *VAT*, and 15" *CDT* can only be delivered by means of external sales. Also *complain*ed that <u>Mainland China IRICO induced BENQ and Weihai Daewoo</u> [Underlined by hand] to *design in* color tubes, which caused pressure to its sale price.

3. *IRICO* (IRICO):

   A. Currently its 15" *CDT* production capacity has already reached 120-130*k*. Although the price is lower compared to others in the same industry, there are limited customers in the market because the quality cannot be further improved at this time. Under the traditional concepts of production and sales (mainly focused on production), the inventory is quite high. Meeting attendees are afraid that this situation will bring unstable factors to the market price.

   B. The joint venture with *TSB* 17" *CDT* originally scheduled to start mass production in *Q*3/*Q*4 of the New Year. However, it was *delay*ed due to constant problems. This production line is planned to be shifted and utilized by Japan *TSB*.

   C. With regard to Irico using low prices to induce customers to evaluate color tubes, it didn't express any opinion when confronted by meeting attendees (*PHS*/*SDI*).

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

ORION: Confirmed that the first phase of 15"/17" *CDT* x 1*L*, jointly invested with Mainland China Xinchen, will be in Shanghai Kunshan. It is expected to lead in formal mass production in '01/*Q*2. However, this project has not yet been approved according to the Department in Charge of Central Industry. Indicated that in March 15" *CDT* /78*K* were mainly delivered to *AOC* and a small amount was to *EMC*. [Handwritten:] Director Ji from the Ministry of Information Industry visited in 2/*E*. He said that this project hasn't been reviewed and approved by the central government. The possibility of proceeding is not great.

4. Changsha *LG* Shuguang: Originally planned to utilize 15"/17" *CDT* x 1*L* new line in April of ~~the new millennium~~ [Crossed out by hand] [Handwritten note: "2001"]. However, due to a construction delay, it is postponed to ~~20/E~~ [Crossed by hand] [Handwritten: "*Q*2 of 2001"]. In addition, set up an *office* in Shenzhen to strengthen Mainland China market *share* capacity.

5. Beijing Matsushita (*BMCC*): This year will only again produce 14" *CDT*x10*K* specifically for Matsushita in the Philippines; no future *CDT* mass production plan. The original 17"*CDT* project is still *pending*.

III. *W/W* Market situation & communication improvement method:

1. Taiwan Philips Senior Manager *Jerry Lin* gave an explanation regarding the demand and supply situation for *W/W CM* & *GLASS* in the new millennium. He emphasized that with the supply shortage of glass bulbs, aside from the traditional market seasonal impact, the market in the whole year and especially the demand for 14"/15" should exceed supply.

2. He also suggested that with regard to cooperation on market information in the future, meeting attendees should also do a good job of carrying out information feedback and integration with their headquarters in order to ensure the linkage and consistency between market information in Mainland China and *W/W*.

[Handwritten:] *JERRY* suggested that the confirmation of Mainland China *CDT* production, sales and inventory figures, which is currently under discussion by meeting attendees, should be consolidated at the Headquarters' *WORKING LEVEL MEETING*, so that there won't be too much time wasted on discussion and data collection.

IV. Current situation regarding domestic price in Mainland China:

1. *PHS/SDI* both *complain*ed that in order to let customer *design in* IRICO tubes, the 15" *CDT* domestic sale price that IRICO quoted has already departed from market level (*RMB*620-630, standard price should be *RMB*570-580) [Underlined by hand] [Handwritten: "?"]. IRICO didn't express any opinion regarding the above. Samsung/*PHS* also claimed that *CPTF*'s domestic sale coefficient was heard to be lower than 10.8 (regarding the *AOC share HP/DELL* domestic sale project).

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

2. Samsung Department Manager Lee suggested that the current domestic sale price is in disarray, but supply and demand for the glass bulb materials in general are relatively smooth. Each maker should think carefully whether or not it is definitely necessary to review the domestic price (decrease domestic sale index). Wait for the next meeting to have further resolution on this.

V. The next *CDT* meeting is schedule to be hosted by *CPTF* in Xiamen at 2:00*PM*, 04/11.

- End of Report –

[Handwritten:]
1. With regard to *PHS/SDI*'s challenge about *CPTF*'s 14"/15" domestic sale coefficient with *AOC*, we denied completely. *SDI* especially reacted fiercely, claiming that its domestic sale orders with major domestic customers, including Xiahua, Changchen and *EMC*, were lost to *AOC*. *CPTF* all duly answered.

2. *SDI* enhanced its sales strength, adding Department Manager Yu (*Ms Lie*'s direct supervisor). Additionally, Senior Manager Soong In Lee, originally in Taipei office, was also transferred to Shenzhen.

[Handwritten:]
Submitted to:

Section Chief
Senior Manager

Respectfully submitted to: President Peng
Sales Department Senior Manager/Director Cheng

[Initialed:] [Illegible] 3/8
[Initialed:] Jing-Song (Jason) Lu 3/8'00
[Signed:] Wei-Lie Yu 3/8'00
[Signed:] Shih-Ming (Maxim) Chen 3/8

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

Mainland CDT DATA EXCHANGE INFORMATION Sung Yuol Shin FM David.Yu

	Type	Prod	'00.01.Sale			E/stock	Prod	'00.02.Sale			E/stock	Prod				E/stock
			Titl	Local.sa	Export.sa			Titl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa	
Philips	14"(Local)	82	85	49	33	0	72	72	44	28	0	88	85	58	27	3
	15"(Local)	77	79	56	23	4	73	67	51	16	8	82	80	56	24	10
	15"(Import)		42		42			52		52			44		44	
	17"(Import)		57	7	50			56	6	50			64	10	54	
Sdd	14"(Local)	175	178	78	100	2	145	145	30	115	2	150	150	60	90	2
	14"(Import)															
	15"(Local)	185	180	85	95	21	158	165	50	115	14	160	170	70	100	11
	15"(Import)		260		260			150		150			170		170	
	17"(Local)	35	35	5	30	5	40	40	5	35	5	60	65	5	60	0
	17"(Import)		190		190			140		140			180		180	
	17"SKD															
Cpt	14"(Local)	175	165	54	111	18	134	143	49	94	9	170	171	90	80	8
	14"(Import)		30		30			36		36			52		52	
	15"(Local)	150	139	54	85	47	129	133	68	65	43	130	103	30	73	70
	15"(Import)		270		270			160		160			220		220	
	17"(Import)		405		405			350		350			330		330	
Orion	14"(Import)		20		20			0		0			20		20	
	15"(Import)		48		48			29		29			78		78	
	17"(Import)		27		27			19		19			31		31	
Bmcc	14"(Local)	0	0	0	0	0		0		0	0		0		0	0
Irico	15"(Local)	117	80	80		191	50	60	60		181	85	100	100		166
Lg	14"(Import)															
	15"(Import)															
	17"(Import)															
Total	14"(Local)	432	428	181	244	20	351	360	123	237	11	408	406	208	197	13
	14"(Import)		50	0	50			36	0	36	0	0	72	0	72	0
	15"(Local)	529	478	275	203	263	410	425	229	196	246	457	453	256	197	257
	15"(Import)		620	0	620			391	0	391	0	0	512	0	512	0
	17"(Local)	35	35	5	30	5	40	40	5	35	5	60	65	5	60	0
	17"(Import)		679	7	672			565	6	559	0	0	605	10	595	0

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

洽 访 报 告

会议主题：大陆 CDT 市场交流
时间：'00/03/06　　　　地点：深圳
与会人员：
CPTF：吕经理镜松，余伟列　　SDD：鱼部长，李明植部长，杨真课长/SSDD
IRICO：　文海洋经理,王昭杰
PHS：Jerry.Lin 经理，田正富经理/TWN，黎思泉经理，刘东处长/HF。

内容：
一、00. JAN -MAR 大陆 CDT 产销存数据交换(如附件一)
二、说明：
1. SDI：
A. 目前深圳三星 14" CDT 主要交货予~~天津~~三星电子(70-80K/M)及 EMC(30-40K/M)，但表示 EMC 计划将 14" CM 迁移到巴西工厂生产，EMC 国内市场受 AOC 及大陆厂商 share 而订单衰退。
B. 李部长表示，现三星已受到玻壳不足压力，在目前市场趋淡效应，恐 3 月 15"/17"产量不易达成。
C. 三星表示，三星电子在大陆内销市场上已明显受到 AOC 价格压力，疑 CPTF 在人民币价格上给予 AOC 某种程度的优惠（如 RMB/USD=10.4,标准系数应为 10.8）。
D. 受困于资金问题，三星在新千年仍无 CDT 扩线计划，但相继调配韩国(一级部长)/台湾(经理)人员到深圳以增强大陆 sales 能力。
2. PHS：
A. 华飞表示，目前 14" CDT 需求仍显热络，主要系因大陆之市场及成本优势而致。
B. 受 Acer 订单影响，15" CDT 订单明显衰退，致 3 月 15"CDT 订单仍无起色；台湾 15"CDTx3L 已开始迁线中，现台湾 17"CDT 产能约 230-250k。
C. 抱怨其在内销价格上受到 AOC 之 CD 压力，现仅有 14"CDT 以 VAT 方式进行交货，而 15"CDT 仅可以外销方式交货，另 complain 大陆彩虹以较低价格诱导明基威海大宇 design in 彩管，造成其售价压力。

3. IRICO(彩虹电子)：
A. 现其 15"CDT 产能已可达到 120-130k，虽价格较同业低廉，惟在品质上暂仍无法精进，致市场客户有限，在传统产销观念下(以产为主)，库存仍高居不下，与会者恐该状况给市场价格稳定带来不安定因素。
B. 与 TSB17"CDT 合资案原预计新千年 Q3/Q4 量产，惟现因问题不断而 delay。该生产线系计划由日本 TSB 迁移架动。
C. 关于彩虹以低价诱导客户评估彩管事宜，在与会者(PHS/SDI)质疑下不置可否。

4. ORION：确认与大陆信诚合资首期 15”/17” CDTx1L 于上海昆山，预计’01/2Q 可导入正式量产；惟该案依中央行业主管部门表示仍未获核准；表示 3 月 15” CDT/78K 主要交货予 AOC 及小量予 EMC。[illegible]

5. 长沙 LG 曙光：原计划~~新千年~~ 2001年 4 月稼动 15”/17” CDT x1L 新线，惟现因工程延误[illegible]而推迟到 ~~2Q/E~~ 2001年2Q；另于深圳设立 office 以加强大陆市场 share 能力。

6. 北京松下(BMCC)：今年仅将于 4 月定向为菲律宾松下再生产 14” CDT x10k 后，后续即无 CDT 量产计划，原 17” CDT 发展案仍在 pending 中。

三、W/W 市场状况暨改善沟通方式：

1. 台湾飞利浦 Jerry.Lin 经理针对新千年 W/W CM & GLASS 需求与供给状况作为说明，强调在玻壳供货趋紧并价格上扬下，除市场受传统季节性影响外，全年市场尤其是在 14” / 15” 应是供不应求的。
2. 另提议与会者今后在市场资讯合作上各家亦需作好与各自总部间的资讯反聩及整合，以确定大陆资讯市场与 W/W 间的衔接、一致性。

[illegible]

四、大陆内销价格现况：[illegible]

1. PHS/SDI 均 complain 彩虹为让客户 design in 彩虹管所报 15” CDT 内销价格已偏离了市场水准(RMB620-630，标准价应为 RMB570-580)；彩虹对此不置可否；三星/PHS 亦称在内销系数上风闻 CPTF 已低于 10.8 现象(在 AOC 为 share HP/DELL 内销案上)。
2. 三星李部长提议，鉴于现内销价格出现紊乱现象，而今年在玻壳材料及整体供需尚基本顺畅下，是否确实有必要检讨内销价格(降低内销系数)请各家再三思，待下次会议中再重点决议。

五、下次 CDT 会议预计于 04/11 PM2:00 由 CPTF 于厦门主办。

~以上报告~

1. [illegible] PHS/SDI [illegible] AOC 14”/15” [illegible]
2. SDI [illegible]

呈 课长 经理

[illegible] 总经理

[illegible] 3/8

3/8

Mainland CDT DATA EXCHANGE INFORMATION → 辛昇烈 'R FM David.Yu

	Type	Prod	'00.01.Sale			E/stock	Prod	'00.02.Sale			E/stock	Prod	'00.03.Sale			E/stock
			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa	
Philips	14"(Local)	82	85	49	33	0	72	72	44	28	0	88	85	58	27	3
	15"(Local)	77	79	56	23	4	73	67	51	16	8	82	80	56	24	10
	15"(Import)		42		42			52		52			44		44	
	17"(Import)		57	7	50			56	6	50			64	10	54	
Sdd	14"(Local)	175	178	78	100	2	145	145	30	115	2	150	150	60	90	2
	14"(Import)															
	15"(Local)	185	180	85	95	21	158	165	50	115	14	160	170	70	100	11
	15"(Import)		260		260			150		150			170		170	
	17"(Local)	35	35	5	30	5	40	40	5	35	5	60	65	5	60	0
	17"(Import)		190		190			140		140			180		180	
	17"SKD															
Cpt	14"(Local)	175	165	54	111	18	134	143	49	94	9	170	171	90	80	8
	14"(Import)		30		30			36		36			52		52	
	15"(Local)	150	139	54	85	47	129	133	68	65	43	130	103	30	73	70
	15"(Import)		270		270			160		160			220		220	
	17"(Import)		405		405			350		350			330		330	
Orion	14"(Import)		20		20			0		0			20		20	
	15"(Import)		48		48			29		29			78		78	
	17"(Import)		27		27			19		19			31		31	
Bmcc	14"(Local)	0	0	0	0	0		0		0	0		0		0	0
Irico	15"(Local)	117	80	80		191	50	60	60		181	85	100	100		166
Lg	14"(Import)															
	15"(Import)															
	17"(Import)															
Total	14"(Local)	432	428	181	244	20	351	360	123	237	11	408	406	208	197	13
	14"(Import)		50	0	50			36	0	36	0	0	72	0	72	0
	15"(Local)	529	478	275	203	263	410	425	229	196	246	457	453	256	197	257
	15"(Import)		620	0	620			391	0	391	0	0	512	0	512	0
	17"(Local)	35	35	5	30	5	40	40	5	35	5	60	65	5	60	0
	17"(Import)		679	7	672			565	6	559	0	0	605	10	595	0

EXHIBIT 32

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00030992E - CHU00030994E.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

EXHIBIT
1306E

Park Case # 29567

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[Handwritten:] [Illegible], Yu

CPTF Sales Department Visitation Report

Meeting Main Topic: China *CDT* Market Exchange

Time: '00/04/06 Location: Xiamen

Meeting Attendees:
CPTF: Manager Jing-Song (Jason) Lu, Wei-Lie Yu *SDD*: Department Manager Myong Sik Lee, Team Leader Zhen Yang, Xiao-Mei Yu'*s*/*SSDD*
IRICO: Zhao-Jie Wong *BMCC*: Manager Xin-Wen Huang *LG*: Zong-Wen Park President/Shenzhen Office
PHS: Manager Zheng-Fu Tian/*TWN*, Director Dong Liu/*HF ORION*: Myong Doek Pak,

Content:
I. '00. [Handwritten: "*Mar-Apr*"] China *CDT* Production Sales and Inventory Data Exchange (as in attachment 1).

II. Explanation

1. *SDI*:

- Currently, the domestic and external sales of the 15" *CDT* produced in China are about 45% and 55% each. BenQ is the main 17"*CDT* domestic sales customer.

- Originally, the Shenzhen SDI factory already verified and approved the 4*L* color tube production lines, with 2*L* already being utilized. It will decide in the near term if it will increase 17"/19"*CDT*x1*L* in year '01.

- Tianjin SDI actually stopped production for 9 days in March. This month, Shenzhen SDI also was listed into a plan to stop production for 5 days. Department Manager Lee indicated that he needed to verify it with headquarters again. According to his understanding, the plan only referred to the stopping of the 17" *CDT* mass production, to avoid affecting 14" *CDT*'s normal production.

2. *PHS*:

- Originally, Taiwan's 15"x3*L* would reach Nanjing bit by bit for installation starting 4/*M*. Because part of the equipment has shared usage, these 3*L* will simultaneously start utilization for mass production in September (14"/15"x1*L*;15"x2*L*). The existing 2*L* will be adjusted to 14"-17" shared lines.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

- Manager Tian indicated that up to *3/E*, the 15"/17"*CDT* inventory was each about 400-500*k*. He estimated that the heating of the entire market will start in June.

3. *IRICO* (IRICO):

- Under the circumstances of preserving existing customers, because customer quality is not good and there is still no new market, the entire inventory still remains high.

- The situation of the joint venture with *TSB*17"*CDT* is now temporarily lined up to be completed in *Q*4, but it still can be delayed until *Q*1 of next year. The ratio of the joint venture with *TSB* is 51:49. [Handwritten: "Production line is still being moved over from Japan."]

4. *ORION*:

- The current production line set up is 14"/15"*mini*x1*L* (*C'TY*:140-150*k/M*). Of which, 14"x40*k*, 15"x90-100*k*; 15"*Normal*x1*L* (*C'TY*:160*k/M*); 17"*CDT*x2.5*L* (*C'TY*:250*k/M*); 19"*CDT*x0.5*L* (*C'TY*:20*k/M*).

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

- Mainly delivered to *AOC* (around 40*k*/*M*), the *Mini* tube makes up more than 1/2 of the current 15"*CDT* monthly average delivery to China.

- Estimates are that the joint venture with <u>Xincheng</u> [Underlined by hand] [Handwritten above: "(Kunshan)"] China will be utilized for mass production in *Q*1 of next year 15"/17"*CDT*x1*L* (*C'ty*:150*k*/*M*). [Handwritten: "but it was claimed that the Xincheng financial area is problematic. This plan is already temporarily *PENDING*.")

5. *LG*:

- About a monthly average of 50*k* 15"*CDT* are sold to Taiwan makers. The main China local customers are XOCECO/China Great Wall Computer Co/Founder (Combined calculation is about 20*k*/*M*). About 120*k*/*M* 17"*CDT* are now delivered to Taiwan makers, of which about 50-60*k*/*M* are delivered to *AOC*.

- The March average *LG* 15"/17" production volume was about 600*k* each. The inventory in 3/*E* was about 310*k*/250*k*. Estimates for the April production volume are 600*k*/560*k*. The inventory for 4/*E* was each about 380*k*/250*k*.

6. BMCC (*BMCC*): After it had been verified that starting in April, the direction is for Matsushita Philippines to produce 14"*CDT*x10*k*, temporarily there is no following *CDT* mass production plan. The original 17" *CDT* expansion situation is still *pending*.

III. Price Review:

1. Meeting attendees agreed still temporarily to maintain the U.S. dollar and RMB pricing coefficient as 10.8, ~~only actual current market coefficient already at about 10.4~~ [Crossed-out by hand].

2. In light of the pending global glass *shortage* situation, especially influenced by the large screen and flat tube's increasing demand, 14"*CDT* glass will be more lacking. In anticipation of future price *CU*, Huafei Color Display Systems/SDI both suggested reviewing a price increase for the 14"*CDT*. Simultaneously, this can create a price *CU* environment for later price adjustments. They requested headquarters to consider it.

IV. The next *CDT* meeting will tentatively be on 05/09 *PM* 2:30, held by HuaFei Color Display Systems.

~End of report~

[Handwritten:]
SDI still questioned if *CPT* gave preferential pricing to *AOC*, to which employee already determinedly denied. SDI also brought up that there should be a price increase for the 14" *CDT* because its demand exceeds its supply. Employee replied that it must be

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

decided and passed through the headquarter *GLASS MEETING*. There is optimism for success.

Submit Team Leader

Manager

Respectfully submit to *CPTF* President Y.M. Peng

Sales Department Manager/Director Cheng

[Initialed:] Y.M. Peng *APR* 11/2*K*

[Initialed:] Jason (Jing-Song) Lu 4/10 '00

[Signed:] Wei-Lie Yu 4/10'2*K*

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

	Type	Prod	'00.03.Sale			E/stock	Prod	'00.04.Sale			E/stock	Remark
			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa		
Philips	14"(Local)	95	94	58	36	1	80	80	32	48	1	
	15"(Local)	85	85	66	19	8	80	82	65	17	6	
	15"(Import)		56		56			60		60		
	17"(Import)		89		89			98		98		
Sdd	14"(Local)	160	158	65	93	4	160	164	70	94	0	
	14"(Import)											
	15"(Local)	130	120	54	66	24	130	150	68	82	4	
	15"(Import)		160		160			180		180		
	17"(Local)	50	55	10	45	0	50	50	10	40	0	
	17"(Import)		170		170			200		200		
Cpt	14"(Local)	181	173	91	82	17	218	226	0	226	9	
	14"(Import)		102		102			111		111		
	15"(Local)	160	118	44	74	85	82	142	93	49	25	
	15"(Import)		160		160			210		210		
	17"(Import)		350		350			550		550		
Orion	14"(Import)		34		34			40		40		
	15"(Import)		71		71	0		83		83	0	
	17"(Import)		0		0	0		6.7		6.7	0	
Bmcc	14"(Local)											
Irico	15"(Local)	83	80	80		184	85	85	85		184	
Lg	14"(Import)		0									
	15"(Import)	0	80		80			80		80		
	17"(Import)	0	170		170			170		170		
Total	14"(Local)	436	425	214	211	22	458	470	102	368	10	
	14"(Import)		136	0	136			151	0	151		
	15"(Local)	458	403	244	159	301	377	459	311	148	219	
	15"(Import)		527	0	527			613	0	613		
	17"(Local)	50	55	10	45	0	50	50	10	40	0	
	17"(Import)		779	0	779			1024.7	0	1024.7		

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

EXHIBIT 33

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00031002E - CHU00031005E.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[Handwritten:] [Illegible],Yu

CPTF Sales Department Visitation Report

Meeting Main Topic: China *CDT* Market Exchange

Time: '00/05/09 Location: Nanjing

Meeting Attendees:
CPTF: Jing-Song (Jason) Lu, Wei-Lie Yu
SDD: Team Leader Zhen Yang, Team Leader Jun Cui/*TSDD*, Xiao-Mei Yu'*s*/*SSDD*
IRICO: Zhao-Jie Wong
BMCC: Manager Xin-Wen Huang
LG: Zong-Wen Park President/Shenzhen Office
PHS: Manager Zheng-Fu Tian, Ming-Hui Zheng/*TWN*, Director Dong Liu/*HF*
ORION: Myong Doek Pak, Ming-Xue Wu/Shanghai

Content:

I. 00. *APRIL- MAY* China *CDT* Production Sales/Inventory Data Exchange (as in attachment 1).

II. Explanation

1. *SDI*:

- Because the market has turned toward flourishing and the domestic sales demand is tending toward strengthening, 14"/17" are manifesting a situation where the current production and sales are both prospering. Because the 15"*CDT* is responding to decreased production, it also made production, sales basically balanced.

- Driven by the domestic sales of the 17"*CDT*, Shenzhen SDI will raise the 17"*CDT* production volume in May. *EMC/ACER/TSEC* [Underlined by hand], in the order listed, are currently the main delivery customers. The supplying principle for the 14"*CDT* is to ensure the retaining of focal customers (*TSEC/EMC/CGC/XOC*) [Underlined by hand].

- Shenzhen SDI will carry on the 21"*CPT* conversion (*Normal*→*Flat type*) in July. Influenced by the power supply, at that time, 14"*CDT*/21"*CPT* will both stop production for 7 days. Therefore, during the period before the stop-production, it will *Full Run* its existing production capacity. To respond to the decision to *Global* stop-production for 7 days, the Tianjin factory will coordinate it with the implementing of the 29"*CPT* sharp flat tube conversion.

- Already confirmed that next year, in July, will begin installing 17"/19"*CDT* (*Normal/Flat type*) x1*L* in the Shenzhen factory.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

2. *PHS*:

- Affected by the rising demand of the domestic market, 14"/15"*CDT* manifested that both production and sales are flourishing, and driving the 15"/17"*CDT* import quantity increase.

- With the *ACER*15"*CDT* order rising again, starting this month, the quantity of 15"*CDT* delivery to China visibly increased. Only indicated that the fluctuation of the BenQ order is bigger.

3. *IRICO* (IRICO):

- Because existing customers' orders have improved, the 15"*CDT* inventory has fallen slightly. *PHS*/*SDI* only questioned the truth of it still having over 100*k* inventory. Afraid that this will be used as an excuse for a price decrease.

- IRICO stated that it did not actually attend the *Global CDT* regular meeting before. At this time, they cannot accept the ways of the *Audit* stop-production; but they will submit up the current *CDT* industry interactive operations. They will then *chk* ~~effective~~ [Crossed out by hand] coordinating the effective adjustment of global *CDT* to the market. Meeting attendees also agreed to ask the IRICO high level to wait for an opportunity to attend the global summit meeting.

- Currently, the mass production of *CRT* products is divided into 3 parts that are independently progressing with financial audits: (1) The original IRICO CRT main factory –

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

14"*CPT*/15"*CDT*; (2) IRICO joint-stock company – 21"*CPT*/25"*CPT* (*Normal*/*Flat type*)/29"*CPT*; (3) *TSB* joint venture company – 17"/19"*CDT*. Both sides' initial step is to achieve the vision of moving *TSB*'s production line in Japan to China for mass production within 2 years. *TSB*, in the position of major shareholder for the last 3 years, had operating rights. Next, the operating rights will be transferred by gradually raising IRICO equity shares.

4. *ORION*:

- Currently, it is calculated that Korea has 5 production lines (15"x2*L*; 17"x2*L*; 19"x1*L*). Of these, 14"*CDT*/15"*mini*x1*L*. The monthly average delivery of 15"*mini* tubes to China is 80*k*. Of those, 50-60*k* is supplied to *AOC*.

- Under *AOC*'s forceful demand for 14"*CDT*, and limited by the related glass supply, currently it is estimated that only 30*k* can be delivered in May. Also indicated that 17"*CDT*x20*k* was delivered to *AOC* in April, mainly to compensate for defective tubes. There was only 4*k* in accounted sales.

- Regarding the joint venture with Xincheng China, though estimates of utilization for 15"/17"*CDT*x1*L* (*C'ty*:150*k*/*M*) mass production is *Q*2 of next year, there are still obstacles regarding funds on both sides.

5. *LG*:

- 15"*CDT* is mainly sold to *AOC* at a quantity of about 50-60*k*. The others are mainly China local customers (XOCECO/China Great Wall Computer Co/Founder). 17"*CDT*, then, is mainly delivered to Taiwan makers *AOC*/*ADI*/*ROYAL*/*DELTA*, of which delivery to *AOC* is about 50-60*k*/*M*.

- Changsha factory 15"/17"*CDT*x1*L* is estimated for mass production in *Q*2 of next year. This year the priority is to carry out *CPT* utilization.

III. China *CDT* development:

1. The collaboration contract between Taiwan *TECO* and China Evernew *CDT* has been signed in February of this year. The estimate for utilization for mass production is *Q*2 of next year. At the same time, both sides also will collaborate on the item of *CM* (4000*k*/*Y*).

2. *PHS* – The issue of Shenzhen *SEG* (SEG) *CDT* currently has not yet been clarified.

IV. Next *CDT* meeting will tentatively be on 06/09 *PM* 2:30, ran by *BMCC* (BMCC) in Beijing.

~End of report~

[Handwritten:]
Submit Team Leader
Manager

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Handwritten:]
Respectfully submit to *CPTF* President Y.M. Peng
Sales Department Manager/Director Cheng

[Initialed:] CPTF President Y.M. Peng *May*/15/2*K*

[Initialed:] Jing-Song (Jason) Lu 5/11'00

[Signed] Submitted by Wei-Lie Yu 5/11'2*K*

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

	Type	Prod	'00.04.Sale			E/stock	Prod	'00.05.Sale			E/stock	Remark
			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa		
Philips	14"(Local)	79	80	56	24	0	76	76	54	22	0	
	15"(Local)	80	84	78	6	2	80	81	76	5	0	
	15"(Import)		101		101			110		110		
	17"(Import)		120		120			120		120		
Sdd	14"(Local)	164	164	80	84	0.3	130	130	60	70	0	
	14"(Import)											
	15"(Local)	132	150	80	70	4	150	154	80	70	0	
	15"(Import)		190		190			200		200		
	17"(Local)	52	52	22	30	0	70	70	40	30	0	
	17"(Import)		220		220			230		230		
Cpt	14"(Local)	227	214	29	185	30 [Circled by hand]	227	243	0	243	14	
	14"(Import)		104		104			94		94		
	15"(Local)	92	166	66	100	18 [Circled by hand]	68	158	106	52	20	
	15"(Import)		280		280			320		320		
	17"(Import)		550		550			580		580		
Orion	14"(Import)		2		2			30.2		30.2		
	15"(Import)		118		118	0		88		88	0	
	17"(Import)		4		4	0		26.5		26.5	0	
Bmcc	14"(Local)	10	1		1	9		1		1	8	
Irico	15"(Local)	80	93	73	20	171	70	90	70	20	151	
Lg	14"(Import)		0									
	15"(Import)	0	90		90			110		110		
	17"(Import)	0	185		185			200		200		

Total	14"(Local)	480	459	165	294	39.3	433	450	114	336	22	
	14"(Import)		106	0	106			124.2	0	124.2		
	15"(Local)	384	493	297	196	195	368	483	332	147	171	
	15"(Import)		779	0	779			828	0	828		
	17"(Local)	52	52	22	30	0	70	70	40	30	0	
	17"(Import)		1079	0	1079			1156.5	0	1156.5		

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

CPTF 业务部　洽　访　报　告

会议主题：大陆 CDT 市场交流
时间：'00/05/09　　地点：南京
与会人员：
CPTF：吕经理镜松，余伟列　　SDD：杨真课长，崔军课长/TSDD，于晓梅's/SSDD
IRICO：王昭杰　　BMCC：黄新闻经理　　LG：朴宗玟　总经理/ 深圳办事处
PHS：田正富经理，郑敏辉/TWN，刘东处长/HF　　ORION：朴明德，吴明学/上海

内容：

一、00. APRIL-MAY 大陆 CDT 产销存数据交换(如附件一)

二、说明：
1. SDI:
- 籍市场转旺及在内销需求趋强下，14"/17"呈现产、销两旺状况；15"CDT 由于因应减产，亦使产、销基本平衡。
- 在 17"CDT 内销带动下，深圳三星将提高 5 月 17"CDT 产量，目前所交货客户依次以 EMC/ACER/TSEC 为主；14"CDT 供货以确保重点客户为原则（TSEC/EMC/CGC/XOC）。
- 深圳三星将于 7 月进行 21"CPT 改造（Normal→Flat type），鉴于动力供给影响，届时 14"CDT/21"CPT 均将停产 7 天，故在停产前期间将 Full Run 既有产能；天津工厂因应 Global 停产 7 天决定，将配合进行 29"CPT 锐平管的改造。
- 已确定将于明年 7 月开始在深圳工厂架设 17"/19"CDT（Normal/Flat type）x1L。

2. PHS:
- 受内销市场需求上升影响，14"/15"CDT 呈现产、销两旺，亦带动 15"/17"CDT 进口数量增加。
- 在 ACER15"CDT 订单回升下，致本月起 15"CDT 交货到大陆数量明显增加，惟表示明基订单波动性较大。

3. IRICO(彩虹电子):
- 由于既有客户订单好转，致 15"CDT 库存稍有下降，惟对其现仍有逾 100k 库存之真实性 PHS/SDI 表示质疑，恐其以此为降价藉口。
- 惟彩虹称前其并无实际参加 Global CDT 例会，现暂无法接受 Audit 停产方式，但将上呈现 CDT 业界互动作业，再 chk ~~有效~~配合全球 CDT 对市场的有效调整，与会者亦同意请彩虹高层俟机参加全球高峰会议。
- 现彩虹 CRT 产品量产分成三个部分独立进行财务核算：（1）原彩虹显像管总厂一

> May Wang
> Mei-wen, May, Wang
> Purchasing Officer, APM
> Tel: 52-6-5805850
> Fax: 52-6-5805803
>
>

14”CPT/15”CDT；（2）彩虹股份公司－21”CPT/25”CPT(Normal/Flat type)/29”CPT；（3）TSB 合资公司－17”/19”CDT，双方初步达成在 2 年内将 TSB 在日本生产线移转到大陆量产意向，TSB 在前三年内以大股身份拥有经营权，后续再通过渐提高彩虹股权而转移经营权。

4. ORION：

- 现有韩国计有 5 条生产线（15”x2L；17”x2L；19”x1L），其中 14”CDT/15”minix1L；15”mini 管月均 80k 交货到大陆，其中 50－60k 系供给 AOC。
- 在 AOC 对 14”CDT 强劲需求下，受限于相关玻壳供应，目前仅预计 5 月可交货 30k；另表示 4 月交货予 AOC17”CDTx20k，惟以不良管偿付为主，仅作帐销售 4k。
- 与大陆信诚合资案虽预计明年 Q2 稼动量产 15”/17”CDTx1L(C’ty:150k/M)，惟双方在资金上仍存障碍。

5. LG：

- 15”CDT 主要售予 AOC 数量约 50-60k 外，其它以大陆当地客户（厦华/长城/方正）为主；17”CDT 则以交台商 AOC/ADI/ROYAL/DELTA 为主，其中交 AOC 约 50－60k/M。
- 长沙工厂 15”/17”CDTx1L 现预计明年 Q2 量产，今年优先进行 CPT 案稼动。

三、大陆 CDT 动态：

1. 台湾 TECO 与大陆永新 CDT 合作合同已于今年 2 月签署，预计将于明年 Q2 稼动量产；同时双方亦将合作 CM（4000k/Y）项目。
2. PHS－深圳 SEG（赛格）CDT 案目前仍未明朗化。

四、下次 CDT 会议预计于 06/09 PM2:30 由 BMCC（北京松下）在北京主办。

~以上报告~

呈

课长

经理

	Type	Prod	'00.04.Sale			E/stock	Prod	'00.05.Sale			E/stock	Remark
			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa		
Philips	14"(Local)	79	80	56	24	0	76	76	54	22	0	
	15"(Local)	80	84	78	6	2	80	81	76	5	0	
	15"(Import)		101		101			110		110		
	17"(Import)		120		120			120		120		
Sdd	14"(Local)	164	164	80	84	0.3	130	130	60	70	0	
	14"(Import)											
	15"(Local)	132	150	80	70	4	150	154	80	70	0	
	15"(Import)		190		190			200		200		
	17"(Local)	52	52	22	30	0	70	70	40	30	0	
	17"(Import)		220		220			230		230		
Cpt	14"(Local)	227	214	29	185	30	227	243	0	243	14	
	14"(Import)		104		104			94		94		
	15"(Local)	92	166	66	100	18	68	158	106	52	20	
	15"(Import)		280		280			320		320		
	17"(Import)		550		550			580		580		
Orion	14"(Import)		2		2			30.2		30.2		
	15"(Import)		118		118	0		88		88	0	
	17"(Import)		4		4	0		26.5		26.5	0	
Bmcc	14"(Local)	10	1		1	9		1		1	8	
Irico	15"(Local)	80	93	73	20	171	70	90	70	20	151	
Lg	14"(Import)		0									
	15"(Import)	0	90		90			110		110		
	17"(Import)	0	185		185			200		200		
Total	14"(Local)	480	459	165	294	39.3	433	450	114	336	22	
	14"(Import)		106	0	106			124.2	0	124.2		
	15"(Local)	384	493	297	196	195	368	483	332	147	171	
	15"(Import)		779	0	779			828	0	828		
	17"(Local)	52	52	22	30	0	70	70	40	30	0	
	17"(Import)		1079	0	1079			1156.5	0	1156.5		

EXHIBIT 34

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00031018E - CHU00031020E.

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

CPTF Sales Department Visitation Report

Meeting Topic: Mainland China *CDT* Market Exchange

Time: ’00/06/09 Location: Beijing

Meeting Attendees: *CPTF*: Director Jing-Song (Jason) Lu, Wei-Lie Yu

IRICO: Vice Department Manager Jun Yao

SDD: Department Manager Myoung Sik Lee, Section Chief Zhen Yang, Section Chief Jun Cui/*TSDD*, Xiao-Mei Yu’*s/SSDD*

BMCC: Manager Xin-Wen Huang

LG: President Zong-Mei Park, Vice President Sung Yuol Shin/Shenzhen Office

PHS: Min-Hui Zhen/*TWN*, Director Dong Liu/*HF*

ORION: Myong Doek Park, Ming-Xue Wu/Shanghai

Content:

I. 00. *MAY-JUNE* exchange on production, sales and inventory figures of Mainland China *CDT* (see attachment 1).

II. Explanation:

1. *SDI*:

- The sales demand in the domestic market is vigorous. 17”*CDT* is especially booming in both production and sales; the production and sales of 15”*CDT* also basically balance out because of its reduced production.
- Due to the overall shortage of glass bulbs for 14”*CDT* and because the products of this size have no profit base, Samsung planned to gradually decrease mass production of 14”*CDT*. It is estimated that mass production of only 60-80*k/m* will be maintained by *Q*4. Instead, the production of 17”*CDT* will be greatly increased.
- With regard to the plan of Samsung Shenzhen’s new production lines, the matter is not finalized (Department Manager Li indicated that the line is predicted to be 17”/19”*CDT*). Will continue follow its developments.

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

2. *PHS*:

- Obviously feel the market picking up, the demand in the domestic sale market of 15"*CDT* is especially growing steadily. The market is expected to enter into a hot sales period.

- The production lines that shifted from Taiwan are *under skdl* to begin mass production in September [Underlined by hand]. Director Dong Liu indicated that they are all compatible lines for 14"/15"/17".

- Also indicated that *PHS* Netherlands would withdraw its case against Mainland China's *CTV* ~~anti~~ [Crossed out by hand][Handwritten: "dumping"], in order to avoid Mainland China's unfavorable measures towards its *Local* plant.

3. *IRICO* (IRICO):

- Because the order from existing customers is getting better, the inventory for 15"*CDT* is dropping slightly. However, *PHS* and *SDI* questioned IRICO for disrupting the domestic sales market in Mainland China with its current pricing. They both requested it to conduct business with a price difference of *RMB*20.

- Indicated that it stopped production for 7 days in May to act in concert with the worldwide production stoppages. In addition, it will also stop production for 7 days in June due to the reconstruction of screen *coating*. Will confirm before 6/14 regarding the *audit* time and personnel.

[Handwritten:] *IRICO* has a high overlapping of domestic sale customers with Samsung and Huapu. Its low pricing has caused more and more reactions from Samsung and Huapu. However, *IRICO* always vehemently refuses to admit this. The three-party conflict will be a hidden problem in the future.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

4. *ORION*:

- It is predicted that the demand for 15"/17"*CDT* will pick up somewhat in July. However, due to the supply conflict of 14"*CDT*, and due to the customers' request of matching sales, it is feared that the order for 15"/17"*CDT* will be affected.

- With regard to the joint venture project with Mainland Xincheng, the people from the relevant department of Mainland China government confirmed on the site that the government still has not approved it. It was just the local government's own wishful thinking.

  [Handwritten:] Ministry of Information Industry, which is in charge of the industry, has not been informed yet, and is inclined to not to support the project.

5. *LG* (The Worldwide Mass Production Situation):

	'00. May		'00. June	
	Production	Sales	Production	Sales
15"	690k	760k	720k	690k
17"	790k(including RFx120k)	770k	840k	760k
19"	170k	180k	200k	180k

RE:

1) Affected by the demand of *LG Monitor*, the overall sales of *CDT* will be weaker in June.

2) Its current production lines have been set up *in Korea* as: 15"x3*L*, 17"x4*L* (17"*RF* x 1*L*), 19"x1L; *in England*: 15"/17" each 1*L*, will readjust to:15"x1.5*L*, 17"x0.5*L* in July.

III. Price *ISSUE*: The baseline prices of 14"/15"/17" (*based on MPR*2) will be adjusted to *usd*54/67/88 respectively for deliveries starting 7/01.

IV. The next *CDT* meeting is scheduled to be hosted by *IRICO* in Xian on 07/06 2:30*PM*. Will focus on reviewing the implementation situation of the new prices.

-End of report-

Submit to

[Initialed:] Peng *JUN* 15/2*K*

Section Chief
Senior Manager
[Handwritten: "Respectfully submitted to"] President

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Handwritten:]
Respectfully submitted to Sales Department Assistant Vice President Cheng
Director

[Initialed:] Peng *JUN* 15/2*K*

[Signed:] Afan Tseng 6/13 2*K*

On Behalf of

[Initialed:] Jing-Song (Jason) Lu 6/13'00

Submitted by Wei-Lie Yu

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

	Type	Prod	'00.05.Sale			E/Stock	Prod	'00.06.Sale			E/Stock	Remark
			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa		
Philips	14"(Local)	81	80	34	46	1	96	96	55	41	0	
	15"(Local)	82	80	79	1	3	97	98	94	4	0	
	15"(Import)		92		92			110		110		
	17"(Import)		95	10	85			120	35	85		
Sdd	14"(Local)	144	144	74	70	0	120	120	60	60	0	
	14"(Import)											
	15"(Local)	152	154	82	70	2	160	162	92	70 [Circled by hand]	0	
	15"(Import)		230		230			240		240		
	17"(Local)	65	65	45	20	0	80	80	60	20	0	
	17"(Import)		240		240			250		250		
Cpt	14"(Local)	268	263	17	246	35	170	195	5	190	10	
	14"(Import)		110		110			160		160		
	15"(Local)	73	147	95	52	20	170	180	131	49	10	
	15"(Import)		330		330			330		330		
	17"(Import)		570		570			490		490		
Orion	14"(Import)		24		24			24		24		
	15"(Import)		61		61	0		81		81	0	
	17"(Import)		21		21	0		29		29	0	
Bmcc	14"(Local)	0	1		1	8		1		1	7	
Irico	15"(Local)	70	90	90	0	151	80	100	100	0	131	
Lg	14"(Import)		0									
	15"(Import)	0	130		130			130		130		
	17"(Import)	0	230		230			230		230		
Total	14"(Local)	493	488	125	363	44	386	412	120	292	17	
	14"(Import)		134	0	134			184	0	184		
	15"(Local)	377	471	346	123	176	507	540	417	123	141	
	15"(Import)		843	0	843			891	0	891		
	17"(Local)	65	65	45	20	0	80	80	60	20	0	
	17"(Import)		1156	10	1146			1119	35	1084		

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

CPTF 业务部 洽 访 报 告

会议主题：大陆 CDT 市场交流

时间：'00/06/09 地点：北京

与会人员：

CPTF： 吕经理镜松，余伟列 IRICO： 姚军副部长

SDD： 李明植部长杨真课长，崔军课长/TSDD，于晓梅's/SSDD

BMCC：黄新闻经理 LG：朴宗玟总经理， 辛升烈副总经理/ 深圳办事处

PHS：郑敏辉/TWN，刘东处长/HF ORION：朴明德，吴明学/上海

内容：

一、00. MAY-JUNE 大陆 CDT 产销存数据交换(如附件一)

二、说明：

1. SDI:

- 内销需求需求旺盛，尤其是 17"CDT 更呈产、销两旺状况；15"CDT 由于因应减产，亦使产、销基本平衡。
- 由于 14"CDT 整体玻壳不足及该尺寸产品无利基性，三星拟计划渐减少 14"CDT 量产，到 Q4 季预计仅维持量产 60－80k/m；而全面提高 17"CDT 的生产数量。
- 深圳三星新生产线的规划案仍未定案（据李部长表示，预计为 17"/19"CDT），续掌握其动态。

2. PHS:

- 明显感受到市场回升，尤其是 15"CDT 内销市场需求稳健上升。预期市场进入热卖阶段。
- 台湾迁移生产线将 under skdl 于 9 月量产，据刘东处长表示，均系 14"/15"/17"兼容生产线。
- 另表示荷兰 PHS 将撤回对大陆 CTV 反倾销案，以期避免受大陆对其 Local 工厂之不利措施。。

3. IRICO(彩虹电子):

- 由于既有客户订单好转，致 15"CDT 库存稍有下降。惟对其现行价格扰乱大陆内销市场受到 PHS、SDI 的质疑，均要求其按差价 RMB20 元方式进行作业。
- 表示彩虹配合全球停产协调，已于 5 月停产 7 天；另 6 月亦将因屏 coating 改造而将停产 7 天，惟对 audit 时间及人员于 6/14 前予以确认。

IRICO 与三星及华浦间竞争重叠性高，且低价造成三星及华浦之价差越来越大，但 IRICO 每次死不承认，三方后续会是未来隐忧。

4.ORION:
- 预计 7 月 15"/17"CDT 需求将有所回升，但受到 14"CDT 供给矛盾，在客户要求配售下，恐将影响 15"/17"CDT 的订单。
- 与大陆信诚合资案在大陆政府相关部门人员的当场确认下，至今仍未获政府许可，仅是当地政府的一厢情愿。

5. LG（全球量产状况）:

	'00.5 月		'00.6 月	
	产	销	产	销
15"	690k	760k	720k	690k
17"	790k（其中 RFx120k）	770k	840k	760k
19"	170k	180k	200k	180k

RE:
(1)受 LG Monitor 需求影响，致 CDT 整体 6 月销售较弱些。
(2)现其生产线设置为 in Korea:15"x3L,17"x4L(17"RFx1L),19"x1L ； in England:15"/17"各 1L，其中 7 月将调整为 15"x1.5L,17"x0.5L。

三、价格 ISSUE：14"/15"/17"(based on MPR2)基准价格于 7/01 起交货分别调整为 usd54/67/88。

四、下次 CDT 会议预计于 07/06 PM2:30 由 IRICO 在西安主办，重点检讨新价格实施状况。

~以上报告~

呈

课长

经理

总经理

余伟列

	Type	Prod	'00.05.Sale			E/stock	Prod	'00.06.Sale			E/stock	Remark
			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa		
Philips	14"(Local)	81	80	34	46	1	96	96	55	41	0	
	15"(Local)	82	80	79	1	3	97	98	94	4	0	
	15"(Import)		92		92			110		110		
	17"(Import)		95	10	85			120	35	85		
Sdd	14"(Local)	144	144	74	70	0	120	120	60	60	0	
	14"(Import)											
	15"(Local)	152	154	82	70	2	160	162	92	70	0	
	15"(Import)		230		230			240		240		
	17"(Local)	65	65	45	20	0	80	80	60	20	0	
	17"(Import)		240		240			250		250		
Cpt	14"(Local)	268	263	17	246	35	170	195	5	190	10	
	14"(Import)		110		110			160		160		
	15"(Local)	73	147	95	52	20	170	180	131	49	10	
	15"(Import)		330		330			330		330		
	17"(Import)		570		570			490		490		
Orion	14"(Import)		24		24			24		24		
	15"(Import)		61		61	0		81		81	0	
	17"(Import)		21		21	0		29		29	0	
Bmcc	14"(Local)	0	1		1	8		1		1	7	
Irico	15"(Local)	70	90	90	0	151	80	100	100	0	131	
Lg	14"(Import)		0									
	15"(Import)	0	130		130			130		130		
	17"(Import)	0	230		230			230		230		
Total	14"(Local)	493	488	125	363	44	386	412	120	292	17	
	14"(Import)		134	0	134			184	0	184		
	15"(Local)	377	471	346	123	176	507	540	417	123	141	
	15"(Import)		843	0	843			891	0	891		
	17"(Local)	65	65	45	20	0	80	80	60	20	0	
	17"(Import)		1156	10	1146			1119	35	1084		

EXHIBIT 35

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00029110E - CHU00029115E.

Abraham I. Holczer

Abraham I. Holczer

Project Manager

EXHIBIT
PENGAD 800-631-6989
2260E

Park Case # 29567

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

Visitation Report

Date: 2000/06/23(Fri.) 6-9*pm* Company: *Philips Mr. Jim Smith, Mr. Leo Mink* (via phone)

Date: 2000/06/25(Sun.) 6-9*pm* Company: IRICO Sales President SaTao

Contact: Wen-Chun (Tony) Cheng

Topic: *TV* Tube Market

I. *PH TV* Tube:

1. Regarding the issue which *PH* blamed CPT for not cooperating to raise the European 14" price to $39, an appointment was made with *Mr. Smith* to exchange views and *Jim* carried out the review with *Leo* over the phone.

2. *Leo* stated that on 4/19 the price was proposed to be $38 for the 2nd half of the year but around 5/25 everyone proposed to have the market price raised to $39. CPT was only selling at $37~37.5 for some customers right now so the price difference would be too big. He doubted if CPT could raise the price. CPT explained that *Mr. Smith* in the last Asian meeting also expressed that the appropriate price should be $38 according to current European and Asian environment and 14/20" interactive environment. After contacting *David Ross* after the meeting, *David* said although *Leo* said to raise price to $39 on 5/25 *David* already expressed that it was not easy to attain that because of the huge rise and the small price differential with 20/21" [Underlined by hand].

3. I doubted that *Leo* had achieved any agreement with customers and in the past he always lowered the target price with customers. Accordingly, I tried to confirm the accuracy of $39 but *Leo* expressed he was still trying and hoped to gain support from CPT [Underlined by hand]. I stated that CPT always acted as a pioneer, not a trouble maker, and previous contact matched the current achievement CPT made, so it was not proper to inform the customers at the last minute to raise the price again by $1. Besides, before current confusion regarding 20/21" is clearly improved, it is better to wait. In the meantime, CPT will also talk about the possibility of raising the price to $38.5 [Underlined by hand] with customers. (*PH* indicated that the customers and targeted market of 14" and 20/21" are different so it won't have any transfer problem even if the price differential is $5/10, respectively. I stated that current customers said 14" is sold for service only so they would abandon the production of 14" once their loss is too big after the price is raised to $39 by $3.)

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

4. *PH* questioned CPT again why its *PH TV* raised to $36.8 by $1.3 only in the internal transaction, which would cause bigger price differential with the market price. I countered by questioning why *PH CRT* didn't work together with *PH TV* to undergo price increase negotiations but waited for CPT to negotiate with *PH TV* first and didn't have to make any efforts but just used $36.75 to *undercut* CPT [Underlined by hand]. Then *PH* started to explain it was beyond their control because this was related to another department. Accordingly, I asked *PH* to hint at the price adjustment first if *PH CRT* hopes to raise the price in *Q*4 and CPT will definitely cooperate.

5. Regarding the *Vestel* price from IRICO, it was not raised but still remained at *FOB* $29.3. ($35.5 after reaching the factories) [Underlined by hand] *PH* hopes CPT can negotiate again with IRICO to maintain a moderate price differential. I stated that further contact will be made but IRICO already felt unhappy about *PH*'s constant request which hopes the price differential between IRICO and *PH* can be curbed to $0.5. (I stated that CPT sells 15" *cdt* at $66 but IRICO still cannot sell any at $58.) *Jim* encouraged me to ask IRICO to maintain the price differential around $1 and I expressed that I would try my best to negotiate with IRICO.

6. CPT stated that it was very ridiculous that the current set price for 14" was $38~39 but 20/21" in Europe was still *DM* 97~100/107~110, only *US*$45/50, which was even lower than the price in China. Under such a condition, it's not healthy to ask CPT and IRICO, which only have one product, 14", to take the risk of irritating customers. *Jim* agreed that with full utilization rate the price should not be so weak. *Leo* stated that currently the negotiations with other European picture tube companies, (such as SEC and *Thomson*), didn't go smoothly. *Jim* said *Leo* should notify him earlier but he would ask SEC to pay attention.

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

According to *Leo*, for the short time it will be very difficult to have a reasonable price for 20/21" in the European market and the price can only be raised by $0.5 at most each time. So there will still be a huge difference of $13 from the reasonable price differential of $18~20.

7. After the meeting, *Jim* talked to me alone and expressed that the expectation for next year's market is not as good as for this year but the CPT production, on the contrary, will increase from 3*M* this year to 4 *M*, which will cause big impact on the market. Accordingly, he hoped *CPT could have a second thought. I said that CPT didn't intend to disturb the market and it* is a sincere gesture to limit itself from taking orders from customers which have conflicting interests or to inform *PH* first before taking orders. Besides, the growth in quantity this year is mostly from CPT's original own customers and CPT didn't fight for orders viciously against *PH*. Next year, CPT will introduce 15" flat tube but the impact should not be too big. *Jim* still hopes CPT can control the production quantity.

II. IRICO picture tube:

1. President Sa is responsible for all external purchase and external sales. Regarding sales, he assigned 14" mainly to *Vestel* and *Thomson* [Underlined by hand] and would start to promote 21" and 15" 0.28.

2. IRICO's business plan:

product	lines	production capacity	'99 sales	'00 target	
14"	2	3.6M	2.9	3.2	
21"	2	3.6	3.1	2.7	
25"	1	1.15	1.1	1.15	
15"0.28	1	1.5	1.1	1.25	
total	6	9.85	8.2	8.3	

a. 14" sold to *Vestel* 1.5M, *Thomson* 0.2*M* (initial quoted price, $29.5 *fob*, will be changed to $31*fob* = $32*cif*) [Underlined by hand] internal sales 0.9*M*, Hong Kong 0.6*M*

b. Current inventory for 21", 100k, is normal. This year, the production line is changed to 25/29"so production is less than last year. China's market is integrating but there are still many difficulties [Underlined by hand].

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

3. Regarding *Vestel*'s sales, President Sa admitted that they are still selling at $29.3, the increased price since April. ($35.5 factory price) After meeting with *PH* and CPT in Xian, he had already tried to ask *Vestel* to raise the price again to $31(factory price $37.5) but immediately was accused by *PH* of anti-dumping tax. *Vestel* understands *PH* is also accusing *Vestel* of dumping. Currently, the price is raised by $3 with the European customers, who account for 80% of all customers, but things are still in negotiation. In order to avoid too much fluctuation in price, it is hoped that IRICO and *Vestel* will share the rising cost after the case of dumping is established. June and July are the traditional low season for colored TV in China Mainland so IRICO made an agreement with *Vestel* to keep the current price unchanged until the end of July [Underlined by hand].

4. I reported how the prices increased in Asia and Europe and hoped IRICO could also respond but President Sa expressed that its trading volume with *Vestel* is already lowered to 1.5 *M* from the targeted 2.0*M* at the beginning of this year and the delivery quantity in June dropped to 60*k* from the regular 120*k/m* (but it already rose to 80*k* again). [Underlined by hand] Since the supply quantity cannot be raised and the service to *Vestel* is poor, the higher the price, the better it is. But it is hoped to maintain at least the price differential of $1.5 otherwise IRICO will suffer bigger impact when the market becomes better. IRICO hoped to have one more month to observe. When the market becomes better in August, it can carry out a review again regarding the opportunity to raise prices [Underlined by hand].

5. As for 21", recent market is really not good. The agreed price among makers is *rmb* 1050, but actually is only *rmb* 750. The price of Panda brand is the lowest and current market inventory should still be 2.0 *M*. Although makers intended to integrate and decrease production to 3.0*M* the biggest maker, Changhong, didn't want to cooperate and even increased its production to 3.0*M* [Underlined by hand]. In the integrating meeting held the other day, all of the picture tube makers were called to the meeting and asked to cut the price to *rmb* 430 or they would lose the orders but picture tube makers were united, intending to cut production but not the price [Underlined by hand].

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

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6. Currently, IRICO's internal sale price for 21" picture tube is *rmb* 530 [Underlined by hand] and there are no direct customers for external sales. Customers are all domestic customers who want to save tax and sell at $48~48.5 *(itc)*. President Sa stated that that price is higher than those of Hitachi and Shanghai Novel CPT Co., etc. [Underlined by hand] The price which Asia understands is too much higher than the actual prices. Companies in Turkey, such as *Vestel*, *Beko* and *Profilo*, have Hitachi as their core products and Novel CPT as supplementary core products. IRICO still doesn't have a chance. He also agreed to cooperate with Asian makers who hope to have a reasonable price at $54.5*(itc)*. But he also expressed that IRICO was not the key and IRICO could take the lead to raise the price when the market is still asking for reduction of production and promotion of sales.

7. 800*k* of 15" 0.28*mm* tube will be produced in the first half of the year [Underlined by hand]. Because of the melting problem of *DY*'s varnish hot there were many returned goods. Although the problem was resolved, sales didn't improve. Inventory has reached 600*k*. There was much pressure to sell and they hoped CPT can give them some advice. Samples had already been sent to *AOC*, *EMC* and *Vestel*, but there was no progress. CaiHuang used *PH*'s falling price to make IRICO decrease the price again from $60 to $58 [Underlined by hand]. Impression of Huangqi was not good, either. I also stated that *PH* didn't do business with Huangqi but raised price by $2 to $66~67 level. As for the trouble situation of IRICO, CPT hopes IRICO can contact CPT first after samples are approved and before negotiating price and quantity so as to avoid confusion.

8. Toshiba became share holder by investing equipment. Retired technical personnel from Toshiba were hired to as instructors. However, it was felt that Toshiba was not too enthusiastic in transferring technology. If there is any opportunity IRICO hopes to cooperate with CPT. I will send out invitation letters to invite them to visit CPT in November and December [Underlined by hand]. (The procedure will take about half a year.)

-End of report- Respectfully submitted for approval

Sales Wen-Chun (Tony) Cheng

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接洽報告

日期: 89年6月23日(五) 6~9pm 廠商 Philips Mr. Jim Smith, Mr. Leo Mink(電話)
日期: 89年6月25日(日) 6~9pm 廠商 彩虹 業務 沙濤總經理
接洽: 鄭文俊
主旨: TV管市場

一.PH TV管部份:

1. 針對PH指責華映在歐洲14"售價未配合調漲至$39一事，與Mr. Smith約見溝通，Jim遂與Leo接通進行檢討。
2. Leo說明雖在4/19所提議為下半年以$38進行，但在5/25前後均提議將市場價格調升至$39，質疑現華映在某些客戶處僅銷售$37~37.5，致差價過大，無法推展。華映說明在前次亞洲大會中，Mr. Smith亦表示以現有歐亞及14/20"間互動環境，認為較適合之價位應在$38。會後與David Ross連繫，David稱5/25時，Leo雖說要調升至$39，但David已表示可能在漲幅過大且與20/21"差距過小，並不易達成。
3. 職質疑Leo迄今並未與客戶達成任何協議且以往其與客戶總是再由目標價退縮，希確認其所謂$39之真確性，Leo表示現仍在撐，希望華映能支持。職表示華映以往一直在做先鋒，不是搗蛋的公司，之前的連繫與現華映之達成結果符合，現臨時再通知客戶即改再調高$1並不適當，且在現有20/21"亂象未有較明確的改善之前，最好能再觀察一下。華映也會在此同時，與客戶洽議將售價調高至$38.5。(PH表示14"與20/21"客戶及市場對象不同，即使差價僅各$5/10，也不會有移轉的問題，職表示現有客戶表示14"純屬服務機種，售價一次漲$3，至$39，虧損過大的情況下，將放棄14"之生產。)
4. PH再質疑華映為何在其PH TV部門之內部交易僅漲$1.3為$36.8，如此與市場之價差將更大。職反質疑這段時間何以PH CRT全不與PH TV進行調漲協商，待華映與PH TV一番談判後，不費吹灰之力，逕以$36.75來undercut華映。PH才解釋此為另一跨部門機能，不是他們所能控制的。職遂要求若PH CRT希在Q4調漲的話，請PH先去提示價位，華映絕對可以配合。
5. 對於大陸彩虹在Vestel的售價仍維持在FOB $29.3 (等於到廠$35.5)未調漲，PH希華映可再與彩虹協調不要將價差拉得太大。職表示將再與彩虹連繫，但PH一再希望彩虹與PH售價差$0.5以內，造成彩虹之不諒解(職表示15"cdt華映賣$66，彩虹賣$58都還賣不出去)。Jim表示應可請彩虹試著將價格維持約$1的差距，職表示將努力協商看看。
6. 華映說明現14"以$38~39定價，20/21"在歐洲卻仍在DM 97~100/107~110，僅及US$ 45/50，比中國大陸還低，實在是滑天下之大稽。如此結構硬要僅有14"單項產品的華映及彩虹去犯惱怒客戶之險，並不是很健康的作法。Jim亦認為現以全滿稼動，售價不應如此軟弱。Leo表示與現有歐洲其他映管(如三星與Thomson)之協商並不順利，Jim表示Leo應及早讓他知道，他會請三星注

第四章 各工程規劃進度

包別	工程名稱	規劃負責人	設計單位	發包資料 預計	發包資料 實際	發包完成 預計	發包完成 實際	承包商	預計入廠施工時間	目前進度	備註
	廠房建築工事	洪聚良									
1	廠房鋼構工程	郭司鏵	潘冀	6/5	6/5	6/9		宏綱	4月24日	發包資料簡單中	
										加鋼骨工程進度	
2	廠房土木工程	郭司鏵	潘冀	6/5	6/5	6/15		中乙祥	1月18日	地下工程施工中	
3	廠房外牆工程	楊金印	潘冀	6/20		6/31		舞客好	7月1日	備料中	
4	Coating/外牆工事	郭司鏵	CPT/潘冀	6/20		6/31		--		規劃/設計中	
5		郭權鋒	動設	5/12	5/2	5/31	6/12	台灣三菱	7月30日	發包完成,	
	消防	沈進清	動設					--	7月30日	5/2圖面到採購	
	空調/排氣系統	劉義方	動設					--	7月30日	5/17補充資料二及	
	內裝(含FA規格)	王老玲	動設					--	7月30日	標單到採購	
	HVAC電氣	李保中	動設					--	7月30日	補充資料三5/E到採	
	無塵電梯	蔡國卿	動設					--	7月30日	購	
6	製程給排水/廢水排放	劉義方	動設	5/15	5/15	6/20		--	8月15日	5/24發包中	
7	超純水設備	韓揚均	廠商	3/31	3/31	4/30	5/23	日綠	8月15日	6/8 kick off	
8	特殊氣體/Bulk gas	鄭宇樹	動設	5/15	5/24	6/15		--	7月30日	5/24發包中	
9	PCW	何嘉章	動設	5/15	5/24	6/15		--	8月15日	5/24發包中	
10	電氣系統	溫盛川/王昭機	動設	5/20	5/24	6/20		--	8月15日	5/24發包中	
11	除害設備	鄭宇樹	廠商	6/15		7/15		--	12月31日	發包資料準備中	
12	中央集塵系統	魏明欣	動設	5/15	5/24	6/15		--	9月15日	5/24發包中	
13	蒸供系統	楊健晉	動設	5/15	5/24	6/15		--	8月31日	5/24發包中	
14	避雷/接地	王昭機	動設	2/15	2/15	2/29		瑞明	2月29日	接地已完成85%	
15	震動測試	張政裕	--			1/15	2/11	佳友		已完成一次測試	
16	大氣測試	張政裕	--	7/31				--		依計劃進行	
17	全廠監控							--			
	廠務設施監控(含緊供/特氣)	吳鎮龍	TFT動力	5/15		6/15		--	9月15日	發包資料準備中	
	ITV	吳鎮龍	TFT動力	5/15		6/15		--	9月15日	發包資料準備中	
20	一般電梯	蔡國卿	總管處	5/15	6/8	6/15		--	8月1日	6/8發包中	
21	二號大系統	沈進清	總管處	11/1		12/1		--	12月31日	依計劃進行	

2000/6/13 TFT-II SIP工地事務所製作

P.9

意。但依Leo之說法，短期內歐市之20/21"價位要合理化將極困難，頂多每次只能調漲$0.5，與應有之價差$18~20，仍有$13之大差距。

7. Jim在會後單獨向職表達明年之市場預期不如今年，但華映產出反而再從今年的3M提升至4M，對市場的影響會很大，請華映考慮。職說明並無意擾亂市場，在某些有衝突之客戶處的接單給予限制或先與PH照會都是誠意的表現，今年數量的成長大部份都是由華映原有的專屬客戶來的，未惡性與PH搶單，明年還會導入15"全平管，影響應不致過大，Jim還是希望華映能控制產量。

二.彩虹映管部份：

1. 沙總負責所有外購外銷工作，銷售部份以14"給Vestel、Thomson為主，近期將開始推展21"及15" 0.28。

2. 彩虹之事業計劃:

生產	線	產能	'99銷	'00目標	
14"	2	3.6M	2.9	3.2	
21"	2	3.6	3.1	2.7	
25"	1	1.15	1.1	1.15	
15"0.28	1	1.5	1.1	1.25	
total	6	9.85	8.2	8.3	

a. 14"售Vestel 1.5M, Thomson 0.2M (初報價$29.5fob、將改報$31fob=$32cif), 內銷0.9M, 香港0.6M。

b. 21"理庫存100k界正常，今年因改線為25/29"故產出較去年少，大陸市場正整合中，但仍有不少困難。

3. 就Vestel之銷售部份，沙總承認現仍以四月調漲的$29.3 (到廠$35.5)銷售，前次在西安與PH及華映開會後，即曾試圖向Vestel要求再調漲至$31 (到廠$37.5), 但隨即遭PH控訴的反傾銷稅，Vestel瞭解PH現亦向Vestel控告整機傾銷，現雖亦向銷售比例達80%的歐洲客戶調漲$3，但也還在洽議中，為避免售價過度波動，希彩虹與Vestel共同分攤傾銷成立後之成本上漲，由於六、七月為大陸地區彩色電視之傳統淡季，彩虹遂與Vestel協議現價暫時不動至七月底。

4. 職表達在亞洲與歐洲價位上漲之進度，並希彩虹能共襄盛舉，沙總表示與Vestel之交易量從年初預定的2.0M調降至今1.5M, 六月交貨量從以往120k/m大幅降低至60k (現再提升至80k)，下半年的供貨量無法上升，對Vestel的服務很差，售價當然愈高愈好，但希望能至少保持$1.5的價差，否則日後市場反轉，在有傾銷懲處下，其他地區的客戶未及開拓，彩虹會受到較大之傷害，彩虹希望能再觀察一個月，八月市場較佳時期再檢討掌握時機調漲。

5. 21"近期之市場的確不佳，整機廠的協議售價在rmb 1050, 但實際只有rmb 750, 以熊貓牌最低，現市場庫存應仍有2.0M, 整機廠雖意欲整合減產3.0M，但最大的長虹卻不參加還增產3.0M，日前整合會議中同時把映管廠叫到一起要求誰不降價至rmb 430就不給單，映管廠倒是很團結的打算減產不降價。

c.c. 呈 總經理、副總、協理、經理、課長 ...

CPTM PRODUCTION-SALES-STOCK FORECAST (MAY 2000)

Unit: PC 10

TUBE TYPE			13V MNN			19V	20V	TV	13V HR SS			14V HR SS			16V	DSP	GRAND
			PLT-A	PLT-B	TOTAL			TOTAL	PLT-A	PLT-D	TOTAL	PLT-C	PLT-D	TOTAL	HR SS	TOTAL	TOTAL
Opening Stock			[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Prod	Target		405100	226500	631600	174880	8720	815200	0	184145	184145	85500	139800	225300	174700	584145	1399345
	Output		421596	229476	651072	144955	8078	804105	14672	203328	218000	88660	171050	259710	179685	657395	1461500
	Y / UK Bare Tubes		0	0	0	30600	0	30600	0	0	0	0	0	0	0	0	30600
	WH 1 Returned		13104	176	13280	0	2	13282	8352	4800	13152	1152	16968	18120	11244	42516	55798
	WH 2 Returned		0	305	305	650	57	1012	10206	0	10206	1440	19746	21186	4911	36303	37315
	Actual Output		408492	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	86068	[illegible]	220404	[illegible]	[illegible]	1398987
	%Age Achieved		100.8%	101.1%	100.9%	100.0%	92.0%	100.6%	-	107.8%	105.7%	100.7%	96.1%	97.8%	93.6%	99.0%	100.0%
Sales	Revised Target		337585	170993	508578	164545	9316	682439	52028	221196	273224	79100	167428	246528	200100	719852	1402291
	5月份產銷會目標		326257	165114	491371	163795	8910	664076	47841	203343	251184	56247	119049	175296	213696	640176	1304252
	Sales		340316	172294	512610	164545	9316	686471	53464	219760	273224	78352	168176	246528	200100	719852	1406323
	Sales Returned		30	0	30	9	1	40	1748	0	1748	0	2318	2318	2980	7046	7086
	Actual Sales		340286	172294	512580	[illegible]	[illegible]	[illegible]	[illegible]	219760	[illegible]	78352	[illegible]	[illegible]	197120	712806	1399237
	Replacement		6	0	6	0	9	15	0	0	0	0	0	0	0	0	15
	Sample(s)		7	0	7	0	8	15	3	0	3	0	18	18	9	30	45
	Revised %		100.8%	100.8%	100.8%	100.0%	100.0%	100.6%	99.4%	99.4%	99.4%	99.1%	99.1%	99.1%	98.5%	99.0%	99.8%
	產銷會目標達成%		104.3%	104.3%	104.3%	100.5%	104.5%	103.4%	108.1%	108.1%	108.1%	139.3%	139.3%	139.3%	92.2%	111.3%	107.3%
S/E	Total		110283	88158	198441	[illegible]	[illegible]	236768	9989	[illegible]	[illegible]	17604	[illegible]	[illegible]	[illegible]	185163	421931
	正常管	可供銷售	110283	88158	198441	30640	938	230019	3605	25088	28693	2436	11104	13540	67623	109856	339875
		下月滯銷	0	0	0	3350	3269	6619	6384	4624	11008	15168	8400	23568	26721	61297	67916
		小計	110283	88158	198441	33990	4207	236638	9989	29712	39701	17604	19504	37108	94344	171153	407791
	"T" 管	可供銷售	0	0	0	0	0	0	0	0	0	0	1056	1056	3528	4584	4584
		下月滯銷	0	0	0	130	0	130	0	0	0	0	4176	4176	5250	9426	9556
		小計	0	0	0	130	0	130	0	0	0	0	5232	5232	8778	14010	14140

1. 預計生產達成: 整體生產運作, L#3大管製程穩定性稍欠理想, 品位待增強, 致 20V 項未達目標; D 部 L#7 14V HRSS 稍低目標, 主优先整理 WH 退管所致, 計整頓 ~ 39K 轉銷售週轉; C 部 L#5 16V HRSS 未達計劃要求, 主前段製程品位待优化增強所致; 餘均順利超目標達成! 預 5 月份整體總淨產出 1,398,987 pcs, 達成率 100.0 %.

2. 預計銷售達成: 整體銷售運作依產銷會目標追控, 僅 16V HRSS 因客戶發動刪延單而未達目標外, 餘 TYPES 強調團隊合作擴大產銷有成, 均順利超目標達成多! 預 5 月份整體銷售 1,399,237 pcs 達成率 107.3 %. (如含銷退 7,086 pcs, 實突破 1400K !)

3. 預計成品庫存: 廠務最大產出用功自律, 業務摸單促銷有成, 產銷量相當均臨 1400K, 成品庫存顯現上升, 主廠務營值 CRA 管轉產銷週轉有力所致, 預 5/E 成品庫存較前上升 29,919 pcs 至 421,931 pcs = CTV 236,768 pcs + CDT 185,163 pcs.
滯銷管稽控以 16V HRSS 佔最多數, 主爲客戶因素造成, 6 月整理整頓轉銷售週轉爲工作重點!

以上 CPT(M) 5 月份 '2000 預計產銷存達成報告, 恭請核示.　　　　職 歐陽潤 呈 26/05/2000

6. 目前彩虹21"映管內銷價rmb 530，外銷沒有什麼直接客戶，都是一些內地客戶以保稅方式賣$48~48.5(itc)，沙總表示此價格較日立及永新等公司都還高，亞洲所瞭解的價位比實際情況高太多，目前土耳其的Vestel, Beko, Profilo等就是以日立為主，永新為輔，彩虹還沒機會。對於亞洲地區廠商希望價格能夠合理化至$54.5(itc)亦表贊同配合，但表示彩虹不是關鍵，在市場還醞釀減產或促銷的情況下，彩虹無法先行去漲。

7. 15" 0.28mm管在上半年將生產800k，因DY之凡立膠熱熔化問題遭逢大量退貨，現雖解決，銷售仍然不行，庫存達600k。最近有很大的銷售壓力，請華映指點迷津，現已送樣給AOC, EMC, Vestel, 但都沒什麼進展。彩皇以PH跌價來要脅，故不得不再從$60降為$58，對皇旗整體觀感也不是很好。職同時說明PH不但未與皇旗交易，近期還在市場上調漲$2，到$66~67的水準，對於彩虹的困境，希望在其樣品通過要洽談價位數量前，能跟華映連繫一下，免得造成混亂。

8. 現以設備投資的方式讓東芝入股，同時聘請東芝技術的退休人員指導，感覺東芝在移轉技術上沒有很積極，若有機會希望能和華映合作。職將發邀請函請其於11/12月來訪。(手續需時約半年)

以上報告　恭呈核示

業務　鄭文俊

.evised : 05-E0

:nit : PC

CPTM PRODUCTION-SALES-STOCK FORECAST ANALYSIS

2/10

(FOR MONTH OF MAY 2000

Date : 26-May

	PRODUCTION				SALES							STOCK			
	Last Month	This Month	Diff (+/-)	%Age Changed	Last Month	This Month	Diff (+/-)	%Age Changed	May'99	Diff (+/-)	%Age Changed	Last Month	This Month	Diff (+/-)	%Age Changed
13V MNN	407694	637487	229793	56.4%	510324	512580	2256	0.4%	227026	285554	125.8%	73272	198441	125169	170.8%
19V	146732	174905	28173	19.2%	157857	164536	6679	4.2%	105504	59032	56.0%	23110	34120	11010	47.6%
			-609	-7.1%	8282	9315	1033	12.5%	6392	2923	45.7%	5464	4207	-1257	-23.0%
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
13V HR SS	316632	194642	-121990	-38.5%	230718	271476	40758	17.7%	124857	146619	117.4%	108080	39701	-68379	-63.3%
13V HR ST	0	0	0	-	0	0	0	-	0	0	-	0	0	0	-
Sub Total	316632	194642	-121990	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	108080	[illegible]	[illegible]	[illegible]
14V HR SS	180656	220404	39748	22.0%	233694	244210	10516	4.5%	361026	-116816	-32.4%	47296	42340	-4956	-10.5%
16V HR SS	310163	163530	-146633	-47.3%	271208	197120	-74088	-27.3%	203116	-5996	-3.0%	134790	103122	-31668	-23.5%
CDT Total	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Grand Total	[illegible]	[illegible]	28482	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	29919	7.6%

1. 生產比較： 業務銷售前導 CTV 多產積存, CDT 14V / 16V HRSS 生產線优化工事多, 直接減少稼動產出, 唯廠務致力最大產出用功並強化 WH 退管整理整頓, 致整體產出較前增加 28,482 pcs, 微幅成長 2.1 %.

2. 銷售比較： (a) 與上個月銷售比較, 除 16V HRSS 項受客戶刪延單影響呈現較前衰退外, 餘 TYPES 銷售均維持水平或小幅成長, 唯 16V HRSS 衰退阻突破, 致整體銷售較前少賣 12,846 pcs, 微幅衰減 0.9 %.

(b) 與去年同期銷售之比較, 除 14V / 16V HRSS 項外, 餘均需求增強多, 多賣 371,316 pcs, 成長 36.1 %.

3. 庫存比較： 5 月運作, 生產 / 銷售總量相當均臨 1400K, 唯廠務加強 WH 退管整理整頓確實有成, 貢獻產銷週轉, 致整體成品庫存較前上升 29,919 pcs, 漲幅 7.6 %.

職 臧朝瑞 呈 26/05/2000

EXHIBIT 36

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00031032E - CHU00031035.

Abraham I. Holczer

Project Manager

Park Case # 29567

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

To → ~~ ~~ →*file*

CDT MAKERs

JUL

CPTF	*ORION*
SDI	*PHS*
IRICO	*LG*

JUN/JUL

SDD

- *TSDI* ” *K* *Output* *k.*
- *SSDI* ” ” *CAPA* *K/M* ” ” ”*RF* ”*CPT* *K*
- ” ”*RF* ” *Q*
- ” *K*
- ” *YIELD*

italicized

’

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Translation

CDT BULB CAPA. ” ” ” *TTL* *K/M* *SDI*

”

” *GLASS BULB* *SDI*

- ”*Mini-Neck* *PHASE-OUT*
- *SDI* *M* *Max.* *M* ” ”*RF* *E* ” *L* ” *L* *NORMAL*
- ’ *SEC Monitor* *M* *LG* *PHS* *M*

PHS:

- *PHS* *K* ’ *K*
- *ATSB* *SHORTAGE* ”
- ” ”
- *Lines* *PHS*’ *CDT* *MAX* *Million*
- ”

italicized

’

–

Translation

[illegible] *LG* [illegible]

- [illegible]

- [illegible] *W/W* [illegible]

	JUNE		*JULY*	
	PROD.	*SALE*	*PROD.*	*SALE*
[illegible]”	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]”	[illegible]	[illegible] *K FLAT* [illegible]	[illegible]	[illegible] *K FLAT* [illegible]
[illegible]”	[illegible]	[illegible]	[illegible]	[illegible]

- [illegible] *LG* [illegible] *RD* [illegible]” [illegible]” [illegible] *P/P* [illegible] [illegible]” [illegible]” *CDT* [illegible] *L* [illegible]

- [illegible] *LG's CPT* [illegible] *W/W* [illegible] *M* [illegible] *M* [illegible]

- [illegible]” [illegible]

[illegible] *ORION* [illegible]

- [illegible]” [illegible]” [illegible]” *GLASS BULB* [illegible] *K* [illegible]

- [illegible] *K* [illegible] *EMC* [illegible]” [illegible] *AOC.* [illegible]” [illegible]” [illegible] *AOC* [illegible] *K/M* [illegible]” *Mini-neck* [illegible]

- [illegible] *CDT* [illegible]

[illegible] *IRICO* [illegible]

- [illegible] *K* [illegible] *K* [illegible] *IRICO* [illegible]

- [illegible] *TSB* [illegible]” [illegible]

[illegible]

[illegible] *italicized* [illegible]

[illegible]’ [illegible]

Translation

TSB' *TSB* ' ” ”*CDT* *L*

- *FUNNEL* *PANEL* *ASAHI* *PANEL* *PHOS* *CPT*

ISSUE

- ” ” *TOP MANAGEMENT* *PHS/SDD* *CPT* ” *LG/ORION/IRICO*

- *SDD* *IRICO/ORION/LG*

IRICO	*RMB* *K*	
	USD	
ORION	*USD*	*EMC*
LG	*USD*	
	USD	*EMC*

ORION *EMC* ” *GLARE* *K B+D*

LG *SDD* *IRICO* *OFFER*

italicized
’

Translation

" " "

" *TOP MANAGEMENT*

<u>*GLASS*</u>

MEETING

CDT

MONITOR

FORECAST

MONITOR

MAKER

SDI *AUG*

– –

JUL

' *IRICO*

'

CPTF

K

italicized

'

–

Translation

BMCC [illegible] *FAX* [illegible]

	[illegible]	[illegible]	[illegible]			[illegible]	[illegible]	[illegible]			[illegible]	[illegible]
			[illegible]	[illegible]	[illegible]			[illegible]	[illegible]	[illegible]		
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	
	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	
	[illegible]		[illegible]		[illegible]			[illegible]		[illegible]		
	[illegible]		[illegible]	[illegible]	[illegible]			[illegible]		[illegible]		
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	
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	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	
	[illegible]		[illegible]		[illegible]			[illegible]		[illegible]		
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	[illegible]		[illegible]		[illegible]			[illegible]		[illegible]		
	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]	[illegible]	
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	[illegible]		[illegible]		[illegible]			[illegible]		[illegible]		
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	[illegible]		[illegible]		[illegible]	[illegible]		[illegible]		[illegible]	[illegible]	
	[illegible]		[illegible]		[illegible]	[illegible]		[illegible]		[illegible]	[illegible]	
[illegible]	[illegible]											
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[illegible]	[illegible]		[illegible]		[illegible]			[illegible]		[illegible]		
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	[illegible]	[illegible]	[illegible]		[illegible]			[illegible]		[illegible]		

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[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	
	[illegible]		[illegible]	[illegible]	[illegible]			[illegible]	[illegible]	[illegible]		
	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	
	[illegible]		[illegible]	[illegible]	[illegible]			[illegible]	[illegible]	[illegible]		
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	[illegible]		[illegible]	[illegible]	[illegible]			[illegible]	[illegible]	[illegible]		
	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	

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[illegible] *italicized* [illegible]
[illegible]

to：杜經理

→鍾、張、陳遵
→file

◎◎◎接洽報告◎◎◎

會議主題：大陸 CDT MAKER 市場交流
時間：JUL.10,2000
地點：西安
與會人員：

CPTF： 吕鏡松 处长、陳遵	ORION：朴课长；吴经理
SDI： 鱼部长；楊真；崔军	PHS： 金总；劉東
IRICO：魏致远；姚軍；梁援	LG：朴课长；辛经理

內容：

一. JUN/JUL 產銷訊息交換(如附)

二. 說明

1) SDD：

- 6 月 TSDI 因执行停产协定，减产 1 周，15"产量 153K. 7 月将继续减产，Output150k
- SSDI 14"/17" CAPA 200K/M，7 月则因 21" CPT 生产线改造(20"/21"/21"RF)，动力供给影响，将停产 1 周，预计产量 150K.
- 新线 17"/17"RF/19" 拟于明年 1Q 投产.
- 17"内销亦受进口配额困扰，7 月虽排 40K，但无把握.
- 14" 玻壳短缺，中康三星现 YIELD 提升很快，CDT BULB CAPA. 14"/15"/17" TTL 300K/M，还是不足供应 SDI，且其不愿意生产 14"，故部分采用安阳玻壳，但品质较差，且改善意愿差. 17"GLASS BULB 产量极少，SDI 主要仍依赖进口. 鱼部长表示今年中康可达损益平衡.
- 15"Mini-Neck 预计年底将 PHASE-OUT.
- SDI 99 年产销量 23M，今年预计 Max. 27M. 17"/19"RF 热销，预计 8/E 平面管生产线 17"X4L，19"X1L. 均可与 NORMAL 管兼容.
- SEC Monitor 今年产量，鱼部长表示目前预测约 15M，应是保守估计. 与会 LG 及 PHS 人员称应在 18~20M.

2) PHS：

- 6 月为 PHS 大月，增产 40K. 7 月生产线将作设备检修另夏休，预计停产 1 周. 减产 40K.
- 目前销售形势好，台湾库存已清完[销往韩国及 ATSB]. 预测 15"机种在 8 月将 SHORTAGE，因此坚决要求涨价.
- 表示内销需求旺盛. 17"内销配额已用完，预计 9 月新线稼动，即可开始 17"内销.
- 新线 3Lines 预计 9 月/10 月开始稼动. 明年台湾仅留 5 线，余均移至大陆. 今年预测 PHS CDT 产销量 MAX 10Million.
- 14"今年仍不会放弃，明年则视市场状况及原料供应再做决定.

3) LG:

- 6 月/7 月销售并不如预期好.
- W/W 产销状况:

	JUNE		JULY	
	PROD.	SALE.	PROD.	SALE.
15”	720	720	720	700
17”	840	730[120K FLAT]	840	730[120K FLAT]
19”	200	170	192	142

- 长沙 LG 3RD 线 29”/34” 此月开始 P/P. 另 15”/17”CDTX1L 预计明年 5 月量产.
- 99 年 LG W/W CPT 产销量 15M, 今年预计 19~20M.
- 对我方质疑 17”订单差, 为何还生产那么多, 支吾以对, 表示係总部决策.

4) ORION:

- 销售好转, 14”/15”玻壳短缺. 据14”Glass Bulb短缺极严重. 7月能否达到40K, 无
- 6 月 17” 除销 EMC/北泰 各 10K 外, 余均销予 AOC. 14”/15”大部分也均销予 AOC. 其把握!
  中 15”Mini-neck 约 40-50K/M.
- 大陆 CDT 合资案目前仍未获得大陆政府核准. 且中方合资对象仍有财务问题待解决.

5) IRICO:

- 6 月作部分限产, 减量约 10K. 7 月产销量则与 6 月相当. 但库存仍高逾 120K. IRICO 表示市场未见转好, 其客户对其涨价要求均不接受.
- 与 TSB 合资案预计明年上半年可开始 17”稼动, 厂房基建施工中, 此线将移转 TSB 旧线, TSB 控股将占 60%. 另表示如第一线进展顺利, 则可能再引进 19”/21”CDTx2L.
- 玻壳部分, FUNNEL 自做, PANEL 则由上海 ASAHI 供应, 预计年底也可自制部分 PANEL. 同时也希望 PHOS 及玻壳可与 CPT 加强合作.

三. 价格 ISSUE:

- 对 7 月始执行 TOP MANAGEMENT 14”/15”价格调涨决议, PHS/SDD 均表示客户已接受, 而 CPT 表示虽 15”稍有阻力, 但已坚决执行. 相较之下, LG/ORION/IRICO 仍处于观望状态.
- 另据 SDD 所了解资讯, IRICO/ORION/LG 在市场上仍以低价抢单:

IRICO	RMB612[100K]	长城
	USD61	厦华
ORION	USD60-61	EMC
LG	USD61~62	厦华
	USD61	EMC

ORION 表示其卖予 EMC 管型为 15”GLARE 48K B+D 机种, 因此并不是低卖.
LG 则不予承认, 并对 SDD 此种做法大为不满. 而 IRICO 则表示并未 OFFER 如此低之价格.

四. 会议结论

A) 14"/15"调涨价格请各家认真执行. 17"待 TOP MANAGEMENT 决定.

B) 与会各方均肯定大陆 GLASS MEETING 对稳定 CDT 市场之积极意义, 但目前会议决议往往无法贯彻执行, 为免其流于形式, 要求后续各方给予积极配合.

C) 为加强对大陆 MONITOR 市场动向把握, 依鱼部长提议, 后续请与会各方提供 3 个月市场 FORECAST. 另 8 月检讨上半年大陆 MONITOR MAKER 产销状况.

五. 下次會議由 SDI 主辦。時間：AUG 11, 地點：天津。

--以上報告-- 呈核

職: 陈遵 敬呈
JUL. 12, 2000

與會人員咸希望此會能持續，而能表示希望所有與會者，咸能有所貢獻（包括減價償此會，市場情報分享等），以免此會流於形式，甚或少數人投機取巧（指2R2CO）之工具。

敬呈 副總經理

業務處 鄭處長

副總經理

代

CONFIDENTIAL - GRAND JURY MATERIAL CHU00031034

BMCC 黄先生 FAX: 010-64363162

	Type	Prod	'00.06.Sale			E/stock	Prod	'00.07.Sale			E/stock	Remark
			Ttl	Local.sa	Export.sa			Ttl	Local.sa	Export.sa		
Philips	14"(Local)	101	101	69	32	1	60	61	46	15	0	
	15"(Local)	101	101	98	3	3	60	63	63	0	0	
	15"(Import)		104		104			90		90		
	17"(Import)		122	44	78			90		90		
SDI	14"(Local)	126	130	55	75	0	100	100	40	60	0	
	14"(Import)				0					0		
	15"(Local)	156	153	83	70	7	150	157	95	62	0	
	15"(Import)		210		210			230		230		
	17"(Local)	75	75	45	30	0	50	50	40	10	0	
	17"(Import)		250		250			270		270		
CPT	14"(Local)	170	193	10	183	12	158	160		160	10	
	14"(Import)		160		160			170		170		
	15"(Local)	175	175	50	125	20	158	160		160	18	
	15"(Import)		340		340			360		360		
	17"(Import)		490		490			530		530		
Orion	14"(Import)		38		38			40		40		
	15"(Import)		105		105	0		100		100	0	
	17"(Import)		65		65	0		50		50	0	
BMCC	14"(Local)											
IRICO	15"(Local)	71	75	75	0	127	75	80	80	0	122	
LG	14"(Import)		0		0			0		0		
	15"(Import)	0	130		130			120		120		
	17"(Import)	0	210		210			200		200		
Total	14"(Local)	397	424	134	290	13	318	321	86	235	10	
	14"(Import)		198	0	198			210	0	210		
	15"(Local)	503	504	306	198	157	443	460	238	222	140	
	15"(Import)		889	0	889			900	0	900		
	17"(Local)	75	75	45	30	0	50	50	40	10	0	
	17"(Import)		1137	44	1093			1140	0	1140		
	Total	975	3227	529	2698	170	811	3081	364	2717	150	

EXHIBIT 37

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00031040E - CHU00031043E.

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

pages

CPTF

CDT

’

CPTF
IRICO
SDD
TSDI TSDI
BMCC
LG
PHS
ORION korea

JULY – OCT
CDT

HALF

SDI

- ”CPT ”flat/ ” ”CDT
- K compal ”CM compaq OEM
- IC, ’

italicized
’

- [illegible] *CDT-BULB* [illegible] *C'TY* [illegible] ” [illegible] ” [illegible] ”*TTL* [illegible] *k/m* [illegible] *k/m* [illegible] ” [illegible] ” [illegible]

[illegible] *PHS* [illegible]

- [illegible] *CDT* [illegible] *delay* [illegible] *E* [illegible] *M* [illegible] *E* [illegible] ” *DT* [illegible] *L* [illegible] ”*CDT* [illegible] *L* [illegible] *C'TY:* [illegible] *k/m.L* [illegible]

- [illegible] ”*CDT,* [illegible] ”*CDT* [illegible] ”*CDT* [illegible]

- [illegible] *IC* [illegible] *IC shortage* [illegible]

[illegible] *IRICO* [illegible] *k* [illegible] *k* [illegible] *k* [illegible]

[illegible] *italicized* [illegible]

[illegible] ’ [illegible]

[illegible] – [illegible]

Translation

ORION

- "CDT
AOC" AOC k/m

- "mini
package deal

-

LG

- Cfm " "CDT L
'

- " " AOC
k k

IC —
CDT
"CM-IC

CDT

LG/ORION
" usd " usd " usd flw

CDT LG
" " PM

AUG K

italicized

Translation

italicized

Translation

[illegible]

[illegible]

UNIT: KPCS

[illegible]	[illegible]”	[illegible]”	[illegible]”	[illegible]”	[illegible]”	[illegible]	[illegible]
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[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	

[illegible] “[illegible]” [illegible]

[illegible]
[illegible] *italicized* [illegible]
[illegible]

[illegible] [illegible]
Translation

CPTF 业务部　洽　访　报　告

会议主题：大陆 CDT 市场交流
时间：'00/08/11　　　地点：天津
与会人员：
CPTF：吕处长镜松，余伟列　IRICO：甄小红
SDD：崔宽泰副总经理，鱼载善部长，杨真课长，崔军课长/TSDI，武春/TSDI
BMCC：黄新闻经理　LG：朴宗玟总经理，辛升烈副总经理/ 深圳办事处
PHS：李修华处长　ORION：朴明德/korea，吴明学/上海

内容：

一、00. JULY-OCT 大陆 CDT 产销存数据交换(如附件一)
二、00./1ST HALF 大陆彩色监示器产量状况（如附件二）

三、说明：
1. SDI：
- 深圳工厂受 21"CPT 生产线改制为 21"flat/21"影响动力，及 17"CDT 良率未能有效提升，而致整体产量不尽如意；天津厂则依约定停产一周，而致产量有限(8月亦在停产之列)。
- 受 compal15"CM 订单（compaq OEM）减少,致进口数量较预测减少 60k。
- 鱼部长表示，受玻壳及 IC 供应状况影响，其 9/10 月预计数量亦恐难达成。
- 现三星 CDT－BULB 当地交货部分主要由赛格三星供应（C'TY:14"/15"/17"TTL300k/m;或以 17"计为 280k/m），在 14"部分虽已量试安阳玻壳，惟受其品质影响仍无法正常交货。

2. PHS:
- 台湾 CDT 迁移线受海关手续影响预计量产计划将 delay 3 周，即 3 条生产线依次将于 9/E、10/M、10/E 稼动投产（15"CDTx2L；17"CDTx1L；C'TY:70k/m.L)。
- 依华飞该迁移线投资案申请，产品系要求 100%外销；在现市况对 14"CDT 需求下，是否将现 14"CDT 改制为 17"CDT 仍在商议中。
- 表示即使下半年在飞利浦增加 IC 供应量下，整体产业的 IC shortage 仍暂无法改善。

3. *IRICO(彩虹电子)：*受玻壳供应状况及动力调配因素影响，7 月仅量产 52k；另与会者质疑现其库存量远高于现 100k 水准（据三星表示达到 400k）及价格调涨问题彩虹未能正面回复。

4.ORION：
- 表示交货到大陆 15"/17"CDT 大部分系交货予 AOC，含 14"在内予 AOC 总量约 150－170k/m。
- 目前近期其内部需求较为热络，尤其对 15"mini 管需求更是突出。惟反映在玻壳供应受限下，受 package deal 要求影响整体达成量。
- 大陆合资案仍受中方财务问题未能顺利进行。

5. LG（全球量产状况）：
- Cfm 15"/17"CDTx1L 将于'01.5 月于长沙工厂稼动量产。
- 表示现 15"/17"月交货予 AOC 数量分别占其交货到大陆总量的 70%及逾 50%（70k/100k 以上）。

四、市场检讨：
1. 基于现产业数量除受玻壳整体供应数量制约外，另客户在关键零组件－IC 的不足亦影响 CDT 交货量的冲刺。各家负责提供相对主要客户在 17"CM-IC 之供货状况，以提供后续 CDT 交货数量达成状况预测。
2. 目前 LG/ORION 均表示将从 8 月起 flw 最新市场价格（14"/usd54；15"/usd67；17"/usd87-88）。

四、下次 CDT 会议预计于 09/14 PM3:00 由 LG 在长沙主办。

-以上报告-

呈

经理

处长

总经理

余伟列

INFORMATION OF PSI

UNIT: KPCS

DIV		July actual					Aug. f/cast					Sept. f/cast					Oct. f/cast				
		prod	sales ttl	do	ex	stock	prod	sales ttl	do	ex	stock	prod	sales ttl	do	ex	stock	prod	sales ttl	do	ex	stock
PHILIPS	14" LO	63	65	48	17	0	74	74	46	28	0	99	99	52	47	0	81	81	48	33	
	15" LO	62	65	65	0	0	76	76	76	0	0	98	98	92	6	0	80	80	80	0	0
	15" IMP		94		94			90		90		0	90		90			90		90	
	17" IMP		91		91			90		90			90		90			90		90	
CPT	14" LO	161	164	0	164	9	150	156		156	3	150	150			3	150	150			3
	14" IMP		180		180			130		130			120					100			
	15" LO	165	170		170	15	195	200		200	10	250	250			10	300	300			10
	15" IMP		360		360			360		360			380					350			
	17" IMP		520		520			450		450			500					530			
BMCC	14" LO																				
IRICO	15" LO	52	80			99	80	120			59	80	120			19	85	104			0
ORION	14" IMP		34.2		34.2			40		40			40		40			40		40	
	15" IMP		100		100			101		101			101		101			101		101	
	17" IMP		50		50			65		65			65		65			65		65	
SDD	14" LO	100	100	65	35	0	80	80	45	35	0	80	80	40	40	0	70	70	30	40	0
	15" LO	155	155	62	93	0	160	160	70	90	0	200	185	70	115	15	200	190	70	120	25
	15" IMP		176					200					200					200			
	17" IMP		228					240					240					240			
	17" LO	60	60	30	30	0	120	110	40	70	10	120	130	50	80	0	130	130	50	80	0
LG	15" IMP		107		107			110		110			150		150			150		150	
	17" IMP		220		220			230		230			280		280			330		330	
TOTAL	14" LO	324	329	113	216	9	304	310	91	219	3	329	329	92	87	3	301	301	78	73	3
	14" IMP	0	34.2	0	34.2	0	0	40	0	40	0	0	40	0	40	0	0	40	0	40	0
	15" LO	434	470	127	263	114	511	556	146	290	69	628	653	162	121	44	665	674	150	120	35
	15" IMP	0	837	0	661	0	0	861	0	861	0	0	921	0	341	0	0	891	0	341	0
	17" IMP	0	1109	0	881	0	0	1075	0	1075	0	0	1175	0	435	0	0	1255	0	485	
	17" LO	60	60	30	30	0	120	110	40	70	10	120	130	50	80	0	130	130	50	80	0

[illegible]

1ST HALF YEAR(2000)'S CM OUTPUT IN CHINA

UNIT: KPCS

PRODUCER	14"	15"	17"	19"	21"	TOTAL	RATIO
AOC	1185	1505	1060	155		3905	18.3%
LITE-ON	25	541	1390	109		2065	9.7%
EMC	273	630	700	193		1796	8.4%
COMPAL	0	480	430	46	15	971	4.6%
PHS(SZ)	110	578	712	4		1404	6.6%
TSED	79.3	718	287	0		1084.3	5.1%
ADI	21	435	430	60		946	4.4%
ACER	31	591	312	7	3	944	4.4%
SP-T	~~76~~	~~400~~	~~206~~	~~0~~		~~682~~	3.2%
PHS(DG)	101	360	217	0		678	3.2%
DELTA	0	155	275	60		490	2.3%
G/WALL	150	240	40	0		430	2.0%
NPG	0	305	280	73		658	3.1%
K-TRINICS	286	94	152			532	2.5%
LG	34	231	259			524	2.5%
MAG	0	150	340	30		520	2.4%
ROYAL			336	134		470	2.2%
CGC	168	237	40	0		445	2.1%
IRICO	29.5	144	162			335.5	1.6%
KFC	0	190	135	3		328	1.5%
XOCECO	103	157	33	0		293	1.4%
FOUNDER	42	90	120			252	1.2%
Q-RUN	0	210	6	0		216	1.0%
HECM	17.5	175	19.5	0		212	1.0%
DAEWOO	7	80	6	1		94	0.4%
T-SOMA	44	42	0	0		86	0.4%
DTS	24	34	22	0		80	0.4%
BIGTIDE	10	90	120	0		220	1.0%
KTC	7	74	10.5	0		91.5	0.4%
SAMPO	80	240	120	0		440	2.1%
LICOM-FOUNDER	0	36	4	0		40	0.2%
GUANGLI	0	20	0	0		20	0.1%
OTHERS	0	45	10	5		60	0.3%
TOTAL	2903.3	9277	8234	880	18	21312.3	100.0%
RATIO	13.62%	43.53%	38.63%	4.13%	0.08%	100.00%	

EXHIBIT 38

[TRANSLATION]

[Handwritten:] ~~Chung~~ [Crossed out by hand]/ Yu

CPTF Sales Department Visitation Report

Meeting Topic: Mainland China *CDT* Market Exchange

Time: '00/09/14 Location: Changsha

Meeting Attendees:
CPTF: Director Jing-Song (Jason) Lu, Wei-Lie Yu
IRICO: Vice Department Manager Shao-Jie Wang
SDD: Section Chief Zhen Yang, Section Chief Jun Cui/*TSDI*,
BMCC: Manager Xin-Wen Huang
LG: Department Manager Ya-Ping Yang/*LG* Changsha, Section Chief Yi-Xiang Fang; Vice President Sung Yuol Shin/Shenzhen Office
ORION: Myong Doel Park/*korea*, Representive Jae Guil Kim /Shanghai office
PHS: Director Dong Liu

Content:

I. 00. *OCT - NOV* exchange on production, sales and inventory figures of Mainland China *CDT* (see attachment 1).

II. Explanation:

1. *SDI*:

- Affected by the decrease of 17" *CDT* orders from its major customers *ACER/DELTA/TSEC/EMC*, there is still a small amount of inventory in this month. In accordance with the agreement, 15" will still stop production for a week. But indicated that since its 15"*CDT*x1*L* had converted to 17"*CDT* in Korea, it needed to communicate with the headquarters as to whether the production reduction should still be arranged at its plant in Mainland China. The market for domestic sales is booming.

- Indicated that the Shenzhen plant will utilize 17"*RF*/17"*Normal*/19"*CDT*x1*L* starting '01.2, among which mass production will be arranged for 17"*RF* with 1/2*L* production capacities.

- *SDI* is expected to utilize 17"*RF*x8*Lines* [Underlined by hand] starting next year. 15"*CDT*x3*Lines* will be utilized each in *Malaysia/Korea/CHN* respectively. Will stop production of *Mini* tubes in '00.9. Whether or not to use new types of tubes for delivery is not confirmed.
[Handwritten above underlined text:] Should be the total of 17"/19"*RF* tube production lines

English words found in the original text are *italicized.*
Translator's remarks are indicated in brackets [ ].

- Indicated that the domestic sales ratio of Shenzhen plant and Tianjin plant is 40% and 30% respectively (calculated with the total volume of *CDT* + *CPT*).

2. *PHS*:

- The *CDT*x3*L* (14"x1*L*, 15x2*L*) shifted from Taiwan are currently in the process of utilizing mass production in succession (9/*E*, 10/*M*, 10/*E*). Among these, 14"x1*L* will be converted to 17"*CDT*x1*L* in October (to achieve the target for domestic sale demand), namely starting from '00.10, 14"*CDT*x1*L*; 15"*CDT*x3*L*; 17"*CDT*x1*L* will be utilized for production. [Handwritten above text:] The production lines that shifted from Chubei must be 100% for export sales.

- Additionally, the two lines currently in Taiwan will also be shifted to Mainland China starting October of this year. It is estimated that the mass production of (15"/17"*CDT*, each 1*L*) can be utilized starting '01.3 - 4.

- According to the investment application for this line-shifting project by Huafei, the products are required to be 100% for export sales. So starting October, the 14"*CDT* (converted from the 1*L* shifting line) will temporarily not be available for domestic sale (under the current environment of the campaign against smuggling, it is planned to temporarily sell the products of this shifting line x3*L* overseas). According to Director Liu, presently Huafei actually does not have the right to sell domestically (including the first stage of 2*L*). However, <u>under the support of the local government and the customs, its domestic sales were achieved</u> [Underlined by hand] (based on the market exchange information, currently the ratio of its domestic sale is over 70%).

3. *IRICO* (IRICO):

- With the domestic market demand getting vigorous and with its inducing orders by low prices, the Mainland customers of internal demand transactions have been expanded. The total inventory of 15"*CDT*

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

has somewhat decreased. However, it declined to comment when questioned by Samsung that its actual inventory number should be much higher than the current informed number. At present, it still sticks to its old way of doing things as far as the market price is concerned, and has not adjusted its price according to the common understanding of the market. [Handwritten above text:] According to *SDI*, *IRICO*'s inventory still reaches 300*K*.

- The 17"*CDT*x1*L* jointly invested with *TSB* is expected to utilize in '01 *Q*3 - *Q*4. The *CDT* joint venture project is estimated to have total of 3 - 4*L* production lines; all will be utilized by shifting the old lines from Japan.

4. *ORION*:

- With the weakening of the 14"*CM* market (*AOC*), indicated that will only deliver 25*k/m* to *AOC* in the future. 14" *bulb* from Mainland Anyang was not led in smoothly due to its overall quality issues and delivery time.

- Affected by the order increases of Mainland China Weihai and Daewoo, the follow up deliveries of 15"/17"*CDT* have gradually increased (15": 10-20*k/m*; 17": 5-8*k/m*). At present, Mainland China still considers *AOC* as its main delivery subject.

- The *B* tubes were sold through a Korean *agent* before. The situation got out of control and the B tubes flowed to Mainland China. Has stopped this kind of transactions since *Q*2. Quite sure that there is no Daewoo *B* tube at the current market.

- Also indicated that the trading price with *AOC/EMC*17"(*tco*) is @*usd*84. Its price gap of *tco/mpr*2 is *usd*2/*pc*.

- The joint venture project with Mainland China has not been proceeding well due to the financial issues of the Chinese party. Presently is trying to look for new partners.

5. *LG*:

- The *LG* Changsha (*LGESG*) was established in '94.8 with *LG* and the domestic capital *share*55% and 45% respectively. At present, the first phase (21"*CPT*x1*L*; 21"/25"*CPT*x1*L*; 25"*CPT*x1*L*) and the second phase (29"/33"*CPT*, Mass production in '00.7) of the project have been completed and production has been started. The designed production capacities are 3500*k/Y* & 1000*k/Y* respectively.

- For the third phase 15"/17"*CDT*x1*L*(*C'TY*:2000*k/Y*), it is expected to have mass production in Q2-Q3 of next year. The mass production target is 300*k*/'01. In addition, also planned to set up lines of mass production for 15"/17"*RF*(*C'TY*: 2000*k/Y*x1*L* and 29"*LFT* (*C'TY*: 1700*k/Y*) x1*L*.

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Translator's remarks are indicated in brackets [ ].

- Because of quality issues, hasn't had transaction with *ADI* since Q2 of the first half of this year. Delivered 1*m* [Handwritten: "Delivery to *CTX*"] in 1999. Up to now, only 180*K* in '00. Whether the future orders can be realized or increased depends on the order situation from *Kfc*.

  [Handwritten:] Yu claimed that with regard to Taiwan makers, it is retreating in defeat again and again, except *AOC*.

6. *BMCC:* Already confirmed that the 15"/17"*CDT*x1*L* equipment will be installed in '01/*E*. Formal mass production (*C'TY*: 2000*K/Y*) will be in '02/*M*. Also, its top management has intended to again set up and utilize 17"*CDT* (*RF*) x1*L* in '02/*E* (converted from 21"*CPT* production line).

III. The next *CDT* meeting is scheduled to be hosted by *CPTF* in Fuzhou on 10/12 *PM* 3:00.

- End of report –

[Handwritten: "Respectfully"] Submitted to:
Senior Manager
Director
President

[Handwritten:]
Sales Department Director Cheng
Vice president

[Initialed:] Peng *SEP* 20/2*K*

[Initialed:] Jing-Song (Jason) Lu 9/18'00

[Signed:] Wei-Lie Yu 9/18'00

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	Type	Prod	'00.08.Sale			E/s	Prod	'00.09.Sale			E/s	Prod	'00.10.Sale			E/s	Prod	'00.11.Sale			E/s
			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export	
Philips	14"(Local)	79	79	49	30	0	100	100	60	40	0	0	60	0	0	0	0	60	0	0	0
	15"(Local)	81	81	81	0	0	100	100	100	0	0	0	100	63	37	0	0	120	63	57	0
	15"(Import)		86		86			90		90			50		50			50		0	
	17"(Import)		103	0	103			100		100			80	20	60			80		0	
SDI	14"(Local)	86	86	41	45	0	80	80	40	40	0	80	80	40	40	0	75	75	35	40	0
	14"(Import)				0					0					0					0	
	15"(Local)	165	165	75	90	0	165	165	70	95	0	200	200	80	120	0	210	210	70	40	0
	15"(Import)		215		215			230		230			230		230			230		230	
	17"(Local)	122	110	46	64	12	120	130	60	70	2	110	110	40	70	0	130	130	50	80	0
	17"(Import)		247		0			0		0			0		0			0	0	0	
CPT	14"(Local)	144	141	0	141	12	100	100		100	12	0	130		130	0	0	130		130	0
	14"(Import)		160		160			140		140			120		120			100		100	
	15"(Local)	208	207	140	67	16	234	234	130	104	16	0	280		280	0	0	300		300	0
	15"(Import)		300		300			330		330			350		350			350		350	
	17"(Import)		350		350			350		350			320		320			320		320	
Orion	14"(Import)		23		23			26		26			25		25			25		25	
	15"(Import)		86		86	0		111		111	0		116		116	0		133		133	0
	17"(Import)		55		55	0		66		66	0		60		60	0		67		67	0
BMCC	14"(Local)																				
IRICO	15"(Local)	78	118	118	0	59	80	120	120	0	19	80	99	99	0	0	80	80	80	0	0
LG	14"(Import)		0		0			0		0			0		0			0		0	
	15"(Import)	0	130		130			150		150			150		150			135		135	
	17"(Import)	0	225		225			205		205			220		220			220		220	
Total	14"(Local)	309	306	90	216	12	280	280	100	180	12	80	270	40	170	0	75	265	35	170	0
	14"(Import)		183	0	183			166	0	166	0	0	145	0	145	0	0	125	0	125	0
	15"(Local)	532	571	414	157	75	579	619	420	199	35	280	679	242	437	0	290	710	213	397	0
	15"(Import)		817	0	817			911	0	911	0	0	896	0	896	0	0	898	0	848	0
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	17"(Import)		980	0	733			721	0	721	0	0	680	20	660	0	0	687	0	607	0
	Total	963	2967	550	2170	99	[Illegible] 79	2827	580	2247	49	470	2780	342	2378	0	495	2815	298	2227	0

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Translator's remarks are indicated in brackets [ ].

CPTF 业务部 洽 访 报 告

会议主题：大陆 CDT 市场交流

时间：'00/09/14 地点：长沙

与会人员：

CPTF： 吕处长 镜松，余伟列 IRICO： 王昭杰副部长

SDD： 杨真课长，崔军课长/TSDI， BMCC：黄新闻经理

LG：杨亚平部长/LG 长沙，方一相课长； 辛升烈副总经理/ 深圳办事处

ORION：朴明德/korea，金载吉 代表/上海办事处 PHS： 刘东处长

内容：

一、00. OCT-NOV 大陆 CDT 产销存数据交换(如附件一)

二、说明：

1. SDI：

- 受其主要客户 ACER/DELTA/TSEC/EMC 17"CDT 订单减少影响，致本月仍有小量库存；15"依约仍停产一周，惟表示在其韩国由 15"CDTx1L 转为 17"CDT 下，仍安排大陆工厂减产一事再与总部沟通；内销市场呈现旺销态势。
- 表示深圳工厂将从'01.2 月稼动 17"RF/17"Normal/19"CDTx1L，其中 17"RF 将以 1/2L 产能安排量产。
- 应是17"/19"之所有生产线合计。
  预计明年起 SDI 将有 **17"RFx8Lines** 稼动，而 15"CDTx3Lines 分别于 Malaysia/Korea/CHN 各 1 线稼动；'00.9 月将停止 Mini 管生产，是否改以新管型替代交货未予确认。
- 表示深圳厂、天津厂目前内销比例各约为 40%、30%（系以 CDT+CPT 总量核计）。

2. PHS： 该系北转来之生产线、改100%外销。

- 台湾 CDTx3L（14"x1L，15x2L）迁移线目前陆续在稼动量产中（9/E、10/M、10/E）而现其中 14"x1L 将于 10 月改制为 17"CDTx1L（以达成内销需求目标）；即从'00.10 起 14"CDTx1L ； 15"CDTx3L；17"CDTx1L 稼动投产。
- 另台湾现 2 线亦将从今年 10 月开始迁线到大陆，预计从'01.3-4 月起可稼动量产（15"/17"CDT 各 1L）。
- 依华飞该迁移线投资案申请，产品系要求 100%外销，故将从 10 月起 14"CDT（由其中 1L 迁移线改制）暂无法内销（在目前打私环境下，暂规划该迁移线 x3L 产品以外销方式进行）。依刘东处长表示，现华飞 CDT 实质无内销权（含前期 2L），而在当地海关及政府支持下达成内销（依交换市场信息计，目前其内销比例达 70%以上）。

3. IRICO(彩虹电子)：

- 在内销市场需求趋旺及其低价诱单下，大陆内需交易客户数有所拓展，15"CDT 整

体库存状况有所降低；惟三星仍质疑其实际库存量应远高于现交流数字，其不置可否。目前其在市场价格方面仍我行我素，未依市场共识调整价格。

- 与 TSB 合资 17"CDTx1L 预计于'01.Q3-Q4 稼动，CDT 合资案预计共 3－4L 生产线，均将从日本迁移旧线方式进行稼动。

4.ORION:

- 在 14"CM 市场（AOC）减弱下，表示后续仅预计 25k/m 予 AOC；大陆安阳 14"bulb 由于整体品质状况及交期缘故未能顺利导入。
- 受大陆威海大宇订单增加影响，后续 15"/17"CDT 交货渐有成长（15":10-20k/m；17":5-8k/m）；目前大陆仍以 AOC 为其主要交货对象。
- 前 B 管曾由韩国 agent 代理销售，致失控外流到大陆，从 Q2 已开始停止此类交易，确定现市场上应无大宇 B 管。
- 另表示目前与 AOC/EMC17"(tco)交易价格均为@usd84，其 tco/mpr2 价差为 usd2/pc。
- 与大陆合资案仍受中方财务问题未能顺利进行，目前试图另寻新的合作伙伴。。

5. LG:

- 长沙 LG（LGESG）由 LG 及内资分别 share55%及 45%于'94.8 成立，目前已建成投产第一期（21"CPTx1L;21"/25"CPTx1L;25"CPTx1L）及第二期（29"/33"CPT,'00.7 量产）工程，设计产能分别为 3500k/Y & 1000k/Y。
- 第三期 15"/17"CDTx1L(C'TY:2000k/Y)预计于明年第 2－3 季量产，量产目标为 300k/'01 。另计划'02 年再设线量产 15"/17"RF(C'TY:2000k/Y)x1L 及 29"LFT(C'TY:1700k/Y)x1L。
- 由于品质问题从上半年第二季起即无与 ADI 交易往来（'99 交货 1m ；'00.至今仅 180k），后续订单能否达成及或增加将视 Kfc 下单状况。

6. BMCC：已确定于'01/E 开始 15"/17"CDTx1L 设备安装，'02/M 正式量产（C'TY:2000K/Y)；另其高层亦已达成'02/E 再设线稼动 17"CDT(RF)x1L 之意向（从现 21"CPT 生产线改造）。

四、下次 CDT 会议预计于 10/12 PM3:00 由 CPTF 在福州主办。

-以上报告-

呈

经理

处长

总经理

SEP 20

	Type	Prod	'00.08.Sale			E/s	Prod	'00.09.Sale			E/s	Prod	'00.10.Sale			E/s	Prod	'00.11.Sale			E/s
			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export	
Philips	14"(Local)	79	79	49	30	0	100	100	60	40	0	0	60	0	0	0	0	60	0	0	0
	15"(Local)	81	81	81	0	0	100	100	100	0	0	0	100	63	37	0	0	120	63	57	0
	15"(Import)		86		86			90		90			50		50			50		0	
	17"(Import)		103	0	103			100		100			80	20	60			80		0	
SDI	14"(Local)	86	86	41	45	0	80	80	40	40	0	80	80	40	40	0	75	75	35	40	0
	14"(Import)				0					0					0					0	
	15"(Local)	165	165	75	90	0	165	165	70	95	0	200	200	80	120	0	210	210	70	40	0
	15"(Import)		215		215			230		230			230		230			230		230	
	17"(Local)	122	110	46	64	12	120	130	60	70	2	110	110	40	70	0	130	130	50	80	0
	17"(Import)		247		0			0		0			0		0			0	0	0	
CPT	14"(Local)	144	141	0	141	12	100	100		100	12	0	130		130	0	0	130		130	0
	14"(Import)		160		160			140		140			120		120			100		100	
	15"(Local)	208	207	140	67	16	234	234	130	104	16	0	280		280	0	0	300		300	0
	15"(Import)		300		300			330		330			350		350			350		350	
	17"(Import)		350		350			350		350			320		320			320		320	
Orion	14"(Import)		23		23			26		26			25		25			25		25	
	15"(Import)		86		86	0		111		111	0		116		116	0		133		133	0
	17"(Import)		55		55	0		66		66	0		60		60	0		67		67	0
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LG	14"(Import)		0		0			0		0			0		0			0		0	
	15"(Import)	0	130		130			150		150			150		150			135		135	
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Total	14"(Local)	309	306	90	216	12	280	280	100	180	12	80	270	40	170	0	75	265	35	170	0
	14"(Import)		183	0	183			166	0	166	0	0	145	0	145	0	0	125	0	125	0
	15"(Local)	532	571	414	157	75	579	619	420	199	35	280	679	242	437	0	290	710	213	397	0
	15"(Import)		817	0	817			911	0	911	0	0	896	0	896	0	0	898	0	848	0
	17"(Local)	122	110	46	64	12	120	130	60	70	2	110	110	40	70	0	130	130	50	80	0
	17"(Import)		980	0	733			721	0	721	0	0	680	20	660	0	0	687	0	607	0
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-以上报告-

敬呈

经理

处长

总经理

SEP/20/MC

	Type	Prod	'00.08.Sale			E/s	Prod	'00.09.Sale			E/s	Prod	'00.10.Sale			E/s	Prod	'00.11.Sale			E/s
			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export	
Philips	14"(Local)	79	79	49	30	0	100	100	60	40	0	0	60	0	0	0	0	60	0	0	0
	15"(Local)	81	81	81	0	0	100	100	100	0	0	0	100	63	37	0	0	120	63	57	0
	15"(Import)		86		86			90		90			50		50			50		0	
	17"(Import)		103	0	103			100		100			80	20	60			80		0	
SDI	14"(Local)	86	86	41	45	0	80	80	40	40	0	80	80	40	40	0	75	75	35	40	0
	14"(Import)				0					0					0					0	
	15"(Local)	165	165	75	90	0	165	165	70	95	0	200	200	80	120	0	210	210	70	40	0
	15"(import)		215		215			230		230			230		230			230		230	
	17"(Local)	122	110	46	64	12	120	130	60	70	2	110	110	40	70	0	130	130	50	80	0
	17"(Import)		247		0			0		0			0		0			0	0	0	
CPT	14"(Local)	144	141	0	141	12	100	100		100	12	0	130		130	0	0	130		130	0
	14"(Import)		160		160			140		140			120		120			100		100	
	15"(Local)	208	207	140	67	16	234	234	130	104	16	0	280		280	0	0	300		300	0
	15"(Import)		300		300			330		330			350		350			350		350	
	17"(Import)		350		350			350		350			320		320			320		320	
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	15"(Import)		86		86	0		111		111	0		116		116	0		133		133	0
	17"(Import)		55		55	0		66		66	0		60		60	0		67		67	0
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	15"(Import)	0	130		130			150		150			150		150			135		135	
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	17"(Local)	122	110	46	64	12	120	130	60	70	2	110	110	40	70	0	130	130	50	80	0
	17"(Import)		980	0	733			721	0	721	0	0	680	20	660	0	0	687	0	607	0
	Total	963	2967	550	2170	99	979	2827	580	2247	49	470	2780	342	2378	0	495	2815	298	2227	0

EXHIBIT 39

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range:
CHU00031070E - CHU00031074E.

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[Handwritten:] → Yu

***CPTF* S□□□□ □□□□□ □□□ □□□□□□ R□□□□**

Meeting Topic: Mainland China *CDT* Market Exchange

Time: ’00/10/12

Location: Fuzhou

Meeting Attendees: *CPTF*: Director Jing-Song (Jason) Lu, Senior Manger Shih-Ming (Maxim) Chen, Wei-Lie Yu
IRICO: Deputy Department Manager Jun Yao
SDD: Department Manager Zai-Shan Yu, Section Chief Zhen Yang, Section Chief Jun Cui/*TSDI*
LG : Vice President Sung Yuol Shin/Shenzhen Office
ORION: Myong Doek Park/*korea*, Representative Jae Guil Kim/Shanghai Office
PHS: Director Dong Liu

Content:

I. ’00. *SEP-DEC* exchange on production, sales and inventory figures of Mainland China *CDT* (See attachment 1)

II. Explanation:

1. *SDI*:
   - Driven by the vigorous demand for 14”/15”*CDT* in Mainland China’s domestic market, the sales have done well. However, mainly affected by the “0” order from *Acer*, 17”*CDT* faces inventory pressure (indicated that at present it has given up the matching request of 1:1 of domestic and export sales to *Acer*, but still no orders). Also indicated that *SDI*’s worldwide *CDT* output is forecast to reach 26*m* in ’00.

   - Affected by the production stoppage and line converting of the 15”*CDT*× 1*L* (to 17”*RF*) in Korea, the delivery of [Handwritten: “15”*CDT*”] to Mainland China this month was half of what had been predicted. By ’01, *Q*1, *SDI* has [Handwritten: “5”] 17”*CDT(RF*) *Lines* ([Handwritten: “*CAPA*”] : 600*k/m*), distributed in Mainland Shenzhen *TSDI*× 1/*suwan*× 2*Lines* [Handwritten: “Shenzhen added another line in *Q*1 of 2001”] and *suan*× 2*Lines* in Korea. *SDI* is expected to have a total of □□”***RF***/□□”□ □***Lines*** to be utilized next year.

   - Driven by the profit base of *TV-BULB* in Mainland China, the glass bulb supply of Shenzhen SEG (*SEG*) is mainly with mass production of large screen *TV-BULB* and 17”*CDT-BULB*. Hence, the supply volume of 14”/15”*CDT-BULB* was limited.

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

- Indicated that the sales price of 15”*CDT* was squeezed by Irico’s tubes. However, Irico still has not been able to cooperate with the price strategy of the overall industry in a positive way.

- Department Manager Yu indicated that, based on the information from its Brazil plant, 14”*CM M/S* has declined from 75% to the current figure of about 45% in the South American market.

[Handwritten note:] The significant drop of *AOC* 14”*CM* order might be the main cause.

2. *PHS*:
   - At present, the *CDT*× 3*L* (14”× 1*L*, 15× 2*L*) lines shifted from Taiwan will start *M/P* in succession starting October. However, constrained by the pressure of domestic sales from Mainland Chinese government, this part of the output is still mainly for export sales. 17”*CDT* will replace the original domestic quotas of 14”*CDT* to strive to occupy the domestic market, in other words, starting from October, temporarily there will be no domestic *quota* for 14”.

   - Additionally, the 2 existing lines in Taiwan have been confirmed to be dismantled and to be shifted to Mainland China. The planned target size for mass production is 15”/17”(*Normal* & *Flat*)/19”*CDT*.

3. *IRICO* (IRICO):

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

- With the domestic market demand getting vigorous and with its inducing orders by low prices, the Mainland customers of internal demand transactions have been expanded (some are orders from its export sales). The total inventory of 15”*CDT* has somewhat decreased. But indicated that it is facing the restriction of the short supply of 15”*CDT-BULB*. At present, it still sticks to its old way of doing things as far as the market price is concerned, and has not adjusted its price according to the common understanding of the market.

- Also indicated that due to the current rampant low price of *IT* products in the Mainland market, and also because a common understanding still has not been reached regarding obtaining technology (17”*RF*) from *TSB* in exchange of market, the whole 17”*CDT* joint venture project will be *Delay*ed.

4. *ORION*:
   - Indicated that it will face the supply problem of 14”/15” glass bulbs in the future. Although the 14”*bulb*s produced from Anyang of Mainland China have quality issues (*core*), will still arrange to mass test 10*k* to be confirmed by the customers.
   - Because of the short supply of glass bulbs in September, had to make up for the insufficient output by means of *Rework*ing [Handwritten: “the old bulbs”].
   - Additionally, planned to lead in the mass production of 17”*CDT*(*RF*) tube in ’00.12/*E* so as to improve the efficiency of the production lines. At present, the production lines in Korea have been set up as: 14”/15” × 1, 15”× 1, 17”× 1.5, 19”× 0.5.
   - Indicated that Daewoo’s worldwide *CDT* output of this year will be approximately 6*m*. It will be approximately 7*m* the next year.

5. *LG*:
   - Affected by *TRL/KFC*’s finance and/or the orders, 15”/17” decreased 50-60*k* more than had been predicted. Influenced by the drop of *AOC* orders, the future target order for *Q*4 is unlikely to be achieved either.
   - Indicated that its major *CDT* customers are *LG/SEC/AOC/VSETEL*, this year’s target output of *CDT* is 18*m*.
   - Currently, its production lines have been set up as: [15”/17”× 2*Lines*, 17”× 4*Lines*(17”*RF* × 1); 17”/19”× 1*L*, 19”× 1*L*.

[Handwritten:]
① Korea ×8 *Lines*:
② (*Wales* ×2, 15” × 0.5, 17”×1.

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

↓
Major customers *LG, SEC* and *Vestel (Vestel* 17” ×5*K/M*)

III. The topic of the next meeting:
1. 17”*RF demand/supply* (*including p’ro line&q’ty*)
2. ’01.*sales idea* (*price/q’ty…etc*)
3. *MKT expection* (*Lcd/other parts*)

IV. The next *CDT* meeting is scheduled to be hosted by Huafei in Nanjing on 11/09 *PM* 2:00.

- End of report –

Submitted to:
Senior Manager
Director
President

[Handwritten:]
Sales Department Director Cheng
Vice President

[Initialed:] Peng *OCT* 16/2*K*

[Initialed:] Jing-Song (Jason) Lu 10/16‘00
[Signed:] Shih-Ming (Maxim) Chen 10/16‘00
[Signed:] Wei-Lie Yu 10/13‘00

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

	Type	Prod	'00.09.Sale			E/s	Prod	'00.10.Sale			E/s	Prod	'00.11.Sale			E/s	Prod	'00.12.Sale			E/s
			Ttl	Local	Expor			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export	
Philips	14"(Local)	81	81	45	36	0	60	60		60	0	70	70				70	70			
	15"Local)	92	92	92	0		130	130	80	50	0	150	150				180	180			
	15"(Import)		83		83			50					30								
	17"(Local)							50	50				70					70			
	17"(Import)		95		95			50					50					50			
SDI	14"(Local)	75	75	45	30	0	80	80	40	40	0	80	80	40	40	0	80	80	40	40	0
	15"(Local)	170	165	93	72	5	160	165	85	80	0	165	165	85	80	0	165	165	85	80	0
	15"(Import)		120		120			110		110			110		110			110		110	
	17"(Local)	128	130	70	60	10	110	120	60	60	0	120	120	60	60	0	120	120	60	60	
	17"(Import)		230		230			240		240			240		240			240		240	
CPT	14"(Local)	100	100		100	12	140	117	0	117	35		130		130			130		130	
	14"(Import)		80		80			70		70			70		70			70		70	
	15"(Local)	246	238	100	138	24	250	236	90	146	38		280		280			350		350	
	15"(Import)		320		320			370		370			350		350			250		250	
	17"(Local)		0		0		40	30	0	30	10		70		70			70		70	
	17"Import)		350		350			350		350			350		350			350		350	
Orion	14"(Import)		34		34			0		0			0		0			0		0	
	15"(Import)		100		100			110		110			110		110			90		90	
	17"(Import)		55		55			60		60			65		65			65		65	
BMCC	14"(Local)																				
IRICO	15"(Local)	76	118	108	10	17	80	97	97	0	0	85	85	85	0	0	90	90	90	0	0
LG	15"(Import)		105		105			126		126			125		125			115		115	
	17"(Import)		163		163			151		151			150		150			140		140	

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

Total	14"(Local)	256	256	90	166	12	280	257	40	217	35	150	280	40	170	0	150	280	40	170	0
	14"(Import)		114	0	114			70	0	70		0	70	0	70	0	0	70	0	70	0
	15"(Local)	584	613	393	220	46	620	628	352	276	38	400	680	170	360	0	435	785	175	430	0
	15"(Import)		728	0	728			766	0	716	0	0	725	0	695	0	0	565	0	565	0
	17"(Local)	128	130	70	60	10	150	200	110	90	10	120	260	60	130	0	120	260	60	130	0
	17"(Import)		893	0	893			851	0	801	0	0	855	0	805		0	845	0	795	0
	Total	968	2734	553	2181	68	1050	2772	502	2170	83	670	2870	270	2230	0	705	2805	275	2160	0

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

[Handwritten:]→ Fang-Yi Lin *TL* 4 *pages*

□□□□□□□□ ONITOR □T□ S□□ □AR□ IN □AINLAN□

[Handwritten notes in left margin:]

	Customer	14”	15”	17”	19”	>=19”	TOTAL
	AOC	525	1,360	770	125	0	2,780
	EMC	*170*	*500*	*580*	*115*	*1*	*1,366*
	LITE-ON	0	422	1,090	73	0	*1,585*
	PHS(SZ)	130	305	460	5	0	900
P	ADI						
	COMPAL	3	400	250	16	13	682
	TSED	32	690	113	0	0	835
	ACER	30	300	210	5	0	545
	PHS(DG)	0	253	100	0	0	353
P	ROYAL						
	MAG	0	105	195	25	0	325
	DELTA	0	80	110	90	0	280
P	IRICO						
S	NPG						
	CGC	70	150	20	0	0	240
	K-TRONICS	184	26	120	0	0	330
P	DW(Weihai)						
	XOC	30	100	50	0	0	180
C	SP-T	55	205	150	0	0	410
C	Q-RUN						
	HECM	2	105	85	0	0	192
	LG(Tongchaung)	5	114	218	0	0	337
C	KFC						
P	T-SOMA						
P	FOUNDER						
P	KTC						
P	[Illegible]TS						
	GUANLI						
S	BIGTIDE						
	OTHERS						
	TOTAL	1236	5115	4521	454		11,326
	%	11%	45%	40%	4%		

[Handwritten notes at the bottom of the chart:]

The customer numbers that are not *CFM*ed in this chart will be *CHK*ed by *CPT/PHS/SDD* respectively, and then sent to *CPTF* to be completed.

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

[Page Intentionally Omitted]

English words found in the original text are *italicized*.
Translator's remarks are indicated in brackets [ ].

4 手

CPTF 业务部　　洽　访　报　告

会议主题：大陆 CDT 市场交流
时间：’00/10/12　　　　地点：福州
与会人员：
CPTF：吕处长　镜松，陈　经理时铭　余伟列　　　IRICO：　姚军副部长
SDD：鱼载善部长，杨真课长，崔军课长/TSDI，
LG：　辛升烈副总经理/ 深圳办事处
ORION：朴明德/korea，金载吉　　代表/上海办事处　　PHS：　刘东处长

内容：

一、’00. SEP-DEC 大陆 CDT 产销存数据交换(如附件一)

二、说明：

1. SDI:

- 14”/15”CDT 在大陆内销市场需求畅旺带动下销售达成良好，惟 17”CDT 主要受 Acer 订单为“0”影响面临库存压力(表示 现已放弃对 Acer 内、外销 1:1 配售要求仍无订单)。另表示’00 年 SDI 全球 CDT 产量预估将达到 26m。
- 受韩国 15”CDTx1L 停产转线（为 17”RF）影响，致本月交货到大陆数量较原预测减半；至’01.Q1 止，SDI 17”CDT(RF)生产线计有 5Lines 15”CDT CAPA :600k/m)，分布于大陆深圳 TSDIx1/韩国 suwanx2Lines 及 suanx2Lines，预计明年在 SDI 总计将有 **17”RF/19”x8Lines** 稼动。
  深圳於2001年Q1加1條.
- 在大陆 TV－BULB 利基驱动下，深圳赛格三星（SEG）玻壳供应以大屏幕 TV－BULB 及 17”CDT－BULB 量产为主，而在 14”/15”CDT-BULB 交货数量因此受限。
- 表示现 15”CDT 售价受到彩虹管挤压，惟彩虹仍无法在价格上正面配合整体产业之价格策略。
- 鱼部长表示，依其巴西厂资讯，南美市场 14”CM M/S 从年初 75％衰退到目前约 45％。概是AOC 14”CM 订单大跌之主因.

2. PHS:

- 台湾 CDTx3L（14”x1L，15x2L）迁移线目前陆续从 10 月起陆续开始 M/P，惟现受大陆政府内销制约压力，该部分产量仍以外销方式为主；其中以 17”CDT 取代原 14 ”CDT 内销 quota 以争取占有国内市场，即 14”从 10 月起将暂无内销份额。
- 另台湾现 2 线确定 10 月开始拆、迁线到大陆，量产尺寸规划目标为 15”/17”(Normal&Flat)/19”CDT。

3. IRICO(彩虹电子):

- 在内销市场需求趋旺及其低价诱单下，大陆内需交易客户数有所拓展（部分系其外销市场订单），15"CDT 整体库存状况有所降低；惟表示现面临 15"CDT-BULB 供应不足限制，目前其在市场价格方面仍我行我素，仍未依市场共识调整价格。
- 另表示由于考虑目前大陆市场低价 IT 产品的盛行，及与 TSB 以市场换技术（17"RF）仍未达成供识，致 17"CDT 整体合资案将 Delay.

4. ORION：
- 表示后续面临 14"/15"玻壳供应问题，即使大陆安阳 14"bulb 由于品质状况(core)仍将安排量试 10k 予客户确认。
- 9 月在玻壳供应供应不及下，只好以 Rework 方式弥补产出不足。
- 另计划于'00.12/E 导入 17"CDT(RF)管量产，以期提高产线效益；目前韩国产线设置为：14"/15"x1；15"x1；17"x1.5；19"x0.5。
- 表示大宇今年全球 CDT 产量约 6m，明年约 7m.

5. LG：
- 受 TRL/KFC 财务及或订单影响，15"/17"均较预期减少 50－60k；后续在 AOC 订单下跌影响下，亦恐 Q4 目标订单达成。
- 表示目前其 CDT 客户主要为 LG/SEC/AOC/VSETEL，今年 CDT 目标产量为 18m 。
- 现其生产线设置为 ①(韩x 8Lines)：15"/17"x2Lines；17"x4Lines(17"RFx1)；17"/19"x1L；19"x1L. ②（Wales x 2，15"x0.5 17"x1.5）

注需 LG. SEC 及 Vestel (Vestel 17"x 1条)

三、下次会议主题：
1. 17"RF demand/supply(including p'ro line&q'ty)
2. '01. sales idea(price/q'ty...etc)
3. MKT expection (Lcd/other parts)

四、下次 CDT 会议预计于 11/09 PM2:00 由华飞在南京主办。

-以上报告-

呈

经理

处长

总经理

Oct 16

业务处 郑处长

副总经理

10/16

10/16

10/16

	Type	Prod	'00.09.Sale			E/s	Prod	'00.10.Sale			E/s	Prod	'00.11.Sale			E/s	Prod	'00.12.Sale			E/s
			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export	
Philips	14"(Local)	81	81	45	36	0	60	60		60	0	70	70				70	70			
	15"(Local)	92	92	92	0		130	130	80	50	0	150	150				180	180			
	15"(Import)		83		83			50					30								
	17"(Local)							50	50				70					70			
	17"(Import)		95		95			50					50					50			
SDI	14"(Local)	75	75	45	30	0	80	80	40	40	0	80	80	40	40	0	80	80	40	40	0
	15"(Local)	170	165	93	72	5	160	165	85	80	0	165	165	85	80	0	165	165	85	80	0
	15"(Import)		120		120			110		110			110		110			110		110	
	17"(Local)	128	130	70	60	10	110	120	60	60	0	120	120	60	60	0	120	120	60	60	
	17"(Import)		230		230			240		240			240		240			240		240	
CPT	14"(Local)	100	100		100	12	140	117	0	117	35		130		130			130		130	
	14"(Import)		80		80			70		70			70		70			70		70	
	15"(Local)	246	238	100	138	24	250	236	90	146	38		280		280			350		350	
	15"(Import)		320		320			370		370			350		350			250		250	
	17"(Local)		0		0		40	30	0	30	10		70		70			70		70	
	17"(Import)		350		350			350		350			350		350			350		350	
Orion	14"(Import)		34		34			0		0			0		0			0		0	
	15"(Import)		100		100			110		110			110		110			90		90	
	17"(Import)		55		55			60		60			65		65			65		65	
BMCC	14"(Local)																				
IRICO	15"(Local)	76	118	108	10	17	80	97	97	0	0	85	85	85	0	0	90	90	90	0	0
LG	15"(Import)		105		105			126		126			125		125			115		115	
	17"(Import)		163		163			151		151			150		150			140		140	

Total	14"(Local)	256	256	90	166	12	280	257	40	217	35	150	280	40	170	0	150	280	40	170	0
	14"(Import)		114	0	114			70	0	70	0	0	70	0	70	0	0	70	0	70	0
	15"(Local)	584	613	393	220	46	620	628	352	276	38	400	680	170	360	0	435	785	175	430	0
	15"(Import)		728	0	728			766	0	716	0	0	725	0	695	0	0	565	0	565	0
	17"(Local)	128	130	70	60	10	150	200	110	90	10	120	260	60	130	0	120	260	60	130	0
	17"(Import)		893	0	893			851	0	801	0	0	855	0	805	0	0	845	0	795	0
	Total	968	2734	553	2181	68	1050	2772	502	2170	83	670	2870	270	2230	0	705	2805	275	2160	0

1. 已共寄给 TL. 4 pages

Y2K.Q3 C-MONITOR Q'TY SUMMARY IN MAINLAND

	客户	14"	15"	17"	19"	>=19"	TOTAL
	AOC	525	1360	770	125	0	2780
	EMC	*170*	*500*	*580*	*115*	*1*	*1366*
	LITE-ON	0	422	1090	73	0	*1585*
	PHS(SZ)	130	305	460	5	0	900
P	ADI						
	COMPAL	3	400	250	16	13	682
	TSED	32	690	113	0	0	835
	ACER	30	300	210	5	0	545
	PHS(DG)	0	253	100	0	0	353
P	ROYAL						
	MAG	0	105	195	25	0	325
	DELTA	0	80	110	90	0	280
P	IRICO						
S	NPG						
	CGC	70	150	20	0	0	240
	K-TRONICS	184	26	120	0	0	330
P	DW(威海)						
	XOC	30	100	50	0	0	180
C	SP-T	55	205	150	0	0	410
C	Q-RUN						
	HECM	2	105	85	0	0	192
	LG(同创)	5	114	218	0	0	337
C	KFC						
P	T-SOMA						
P	FOUNDER						
P	KTC						
P	TS						
	GUANLI						
S	BIGTIDE						
	OTHERS						
	TOTAL	1236	5115	4521	454		11326
	%	11%	45%	40%	4%		

表中未CFM客户数量由CPT/PHS/SOD各自再CHK后汇予CPTF完成.

20
40+20

110
8.6

112.8
1.6
212.8

100

EXHIBIT 40

PARK
IP TRANSLATIONS

June 20, 2012

Certification

Park IP Translations

This is to certify that the attached translation is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English of the document with bates numbers range: CHU00031088E - CHU00031091E.

Abraham I. Holczer

Project Manager

134 W. 29th Street 5th Floor • New York, N.Y. 10001
Phone: 212-581-8870 • Fax: 212-581-5577

[TRANSLATION]

[Handwritten:] →Manager Du Chung/Yu

CPTF Sales Department Visitation Report

Meeting Topic: China *CDT* Market Information Exchange

Date: ’00/11/09

Location: Nanjing

Attendees:	*CPTF*:	Director Jing-Song (Jason) Lu, Wei-Lie Yu
	IRICO:	Vice Department Manager Hu-Shan Zhang
	SDD:	Department Manager Zai-Shan Yu, Section Chief Zhen Yang, Section Chief Jun Cui/*TSDI*
	LG:	Vice President Sung -Yuol Shin/Shenzhen Office
	ORION:	Myong-Doek Park/*korea*, Jae-Guil Kim Representative Gang Chen’*R* / Shanghai Office
	PHS:	Xiu-Hua Li, Director Dong Liu, Yi Wang
	BMCC:	Manager Xin-Wen Huang, Juan Zhu

Content:

I. *OCT* 2000 ~ *JAN* 2001 China *CDT* Production, Sales and Inventory Data Exchange (see Appendix I).

II. Explanations:

1. *SDI*:
   - 14”/15” *CDT*: Sales are doing well, driven by strong China domestic market demand and the increase in Tianjin Samsung Electronics’ orders for 15” *CM*. However, sales for 17” *CDT* were not as expected due to a decrease in orders from major customers. (In addition, there was a production halt this month due to an *audit.)*

   - Shenzhen’s 2nd *CDT* production line (17” *normal/RF*) will start *M/P* in April of next year.

   - *SDI* will only maintain 1.5*L* of 14”*CDT* production lines next year (Shenzhen *x* 0.5*L*; Malaysia × 0.5*L*; Brazil × 0.5*L*). They also indicated that next year *SDI* will have *CDT* × 17.5 Lines worldwide with a total production capacity of 33.4*m*.

2. *PHS*:
   - Driven by China’s strong domestic sales demand, the sales of Huafei’s 14”/15”/17” *CDT*s are booming. Taiwan’s 15” *CDT* × 2*L* will start relocating in October and are expected to begin mass production in March

English words found in the original text are *italicized*.
Translator’s remarks are indicated in brackets [ ].

2001. Starting from *Q*2 in ’01, Huafei will have a total of *CDT* × 7*Lines* (14” × 1*L*, 15” × 4*L*, 17” × 2*L*). Due to the moving of production line from Taiwan, Huafei is actively applying for a domestic sales *quota*.

- Next year, Philips will have a total of *CDT* × 16*Lines* with a total production capacity of 12.8*m*.

3. *IRICO* (IRICO Group Electronics Company Limited)
   - In light of the extremely high demand of the domestic market and its low price incentives to attract orders, their 15” inventory in October was 0 for the first time. Though its production capacity may reach 150*k/m*, it was temporarily unable to sufficiently increase production volume to meet market demand because of an undersupply of glass bulbs (currently, their sources of glass bulbs are SAE, material provided by Toshiba, and self-production).
   - Other than their original customers (*irico-royal*: 20-30*k/m*; Weihai Daewoo: 15-20*k/m*; Beijing Founder Electronics Co.:10-20*k/m*; and China Great Wall Computer Group Co: 10-20*k/m*), they have now successively brought in Xiamen Overseas Chinese Electronic Co (10-15*k/m*), Nanjing Toptry Information Industry Group Co *Lg* (10*k/m*) and *Acer* (in the middle of *p/p*). The current selling price of 15” (83x01) is around *RMB*550/*USD*53 (*INDEX*: calculated by 10.3).
   - Due to a change in their top management, the issue of a joint venture with *TSB* on *CDT* will be renegotiated. They expect that the original 17”*CDT* project will be changed to 15”*CDT* (This will be carried out by moving the old line fromToshiba. They’re expecting to bring in mass production during the 2nd *half* of 2001.)

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Translator’s remarks are indicated in brackets [ ].

[Handwritten:]→Manager Du

4. *ORION*:
   - After testing, the 14" *bulb* of China Henan Anyang Color Picture Tube Inc. still exhibits quality problems. Both sides are working on improvements and reviews. Due to quality problems with glass bulbs, Beijing Orient Top Victory Electronics temporarily stopped buying tubes from Daewoo in October and November.
   - They indicated that currently the tubes delivered to China are mainly to supply for the demand of *AOC* (15" *CDT* is primarily *MINI*).
   - The distribution of *CDT* production lines for the next year will be: 14"/15" (*mini*) × 1*L*, 15"/17" (*RF)* × 1*L*, 17"×1.5", 19" × 0.5*L*.

5. *LG*:
   - They indicated that currently around 60% of the 15"/17" *CDT* tubes delivered to China are supplied to *AOC*. However, delivery has been affected by recent weakening in *AOC* demand.
   - They indicated that their joint venture factory in Changsha (15"/17" *CDT* × 1*L*) plans to start *M/P* in August of next year (which is expected to provide samples in May) with an anticipated production volume of only 400*k*. In regards to domestic sales, *LG* stated that it is currently negotiating with the local government (the original investment application was for export only) and expecting to be able to obtain an approval for at least a portion of domestic sales. [Handwritten:] For 2001, 17"/ 19" flat tube totals: *FLATRON* × 3*L*, *SHADOW MASK* × 1*L*
   - *LG* said that its 19" *RF* production volume was 3*k* in October and 30*k* in November.

6. *BMCC*:
   They indicated that they expect to bring in 15"/17" × 1*L* in October, 2001 and 17" × 1*L* in December, 2002. This is planned to be carried out by moving ~~*MAT*~~ *MEC*'s [Crossed and revised by hand] old production lines.

III. *W/W* 17" *Flat Line status* for 2001:

Vendor	PHS	CPT	LG	ORN	SDI	TOTAL
Line q'ty	2 (2nd half begins)	5	4	0.5	8	18

(In response to a request by *ORION/SDI*, 17"*RF* tube production capabilities and sales targets for 2001 for each maker will be provided.)

[Circled by hand number "5" with a hand drawn arrow connecting to handwritten note]
[Handwritten: "*CPT* must re-confirm before submitting."]

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Translator's remarks are indicated in brackets [ ].

IV. Topics for the next meeting:
1. 17"*RF demand/supply (including p'ro line & q'ty)*
2. 2001 *sales idea (price/q'ty…etc)*
3. *MKT expectation (Lcd/other parts)*

V. *CMT INDUSTRISL* [sic] *ROAD MAP IN CHINA*: (see the attachment)

IV. The next *CDT* meeting is scheduled to be hosted by IRICO in Xi'an on December 7 at 3:00 *PM*.

- End of Report -

[Handwritten:] *PHS* thought that China *GLASS MEETING*s are too frequent and asked to change them to once every two months. If confirmed, it would be implemented starting in 2001.

Submitted respectfully to:
The Manager
The Director
The President
[Handwritten:] Sales Department, Director Cheng/Vice President

[Signed:] Afan Tseng, on behalf of [illegible] 11/13
[Initialed:] Jing-Song (Jason) Lu 11/13 '00
[Signed:] Submitted by Wei-Lie Yu 11/10 '00

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	Type	Prod	'00.10.Sale			E/s	Prod	'00.11.Sale			E/s	Prod	'00.12.Sale			E/s	Prod	'01.01.Sale			E/s
			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export	
Philips	14"(Local)	41	38	0	38	3	50	50	0	50	3	60	61	0	61	2	50	50	0	50	2
	15"(Local)	120	113	81	32	7	130	130	80	50	7	150	150	80	70	7	130	130	80	50	7
	15"(Import)		20		20			0		0			0		0			0		0	
	17"(Local)	50	50	50	0	0	55	55	55	0	0	70	70	70	0	0	50	50	50	0	0
	17"(Import)		52		52			50		50			50		50			50		50	
SDI	14"(Local)	80	80	40	40	0	90	90	50	40	0	85	85	40	45	0	80	80	40	40	0
	15"(Local)	162	160	75	85	7	150	157	77	80	0	160	160	80	80	0	120	120	60	60	0
	15"(Import)		110		110			110		110			110		110			110		110	
	17"(Local)	100	100	40	60	10	60	70	40	30	0	70	70	40	30	0	40	40	20	20	0
	17"(Import)		257		257			240		240			230		230			240		240	
CPT	14"(Local)	120	90	0	90	42	100	90	0	90	52	90	90		90		90	90		90	
	14"(Import)		40		40			20		20	44		20		20			20		20	
	15"(Local)	260	240	30	210	44	270	270	100	170		300	300		300		300	320		320	
	15"(Import)		330		330			330		330	0		180		180			100		100	
	17"(Local)	40	30	30	0	10	60	70	30	40		120	120		120		100	100		100	
	17"(Import)		320		320			320		320			280		280			280		280	
Orion	14"(Import)		10		10			24		24			24		24						
	15"(Import)		85.1		85.1			100		100			85		85						
	17"(Import)		61		61			60		60			50		50						
BMCC	14"(Local)																				
IRICO	15"(Local)	80	97	97	0	0	85	85	85	0	0	90	90	90	0	0					0
LG	15"(Import)		120		120			120		120			120		120			107		107	
	17"(Import)		140		140			140		140			135		135			125		125	

Total	14"(Local)	241	208	40	168	45	240	230	50	180	55	235	236	40	196	2	220	220	40	180	2
	14"(Import)		50	0	50	0	0	44	0	44	0	0	44	0	44	0	0	20	0	20	0
	15"(Local)	622	610	283	327	58	635	642	342	300	51	700	700	250	450	7	550	570	140	430	7
	15"(Import)		665	0	665.1			660	0	660	0	0	495	0	495	0	0	317	0	317	0
	17"(Local)	190	180	120	60	20	175	195	125	70	0	260	260	110	150	0	190	190	70	120	0
	17"(Import)		830	0	830			810	0	810	0	0	745	0	745	0	0	695	0	695	0
	Total	1053	2,543	443	2,100	123	1,050	2,581	517	2,064	106	1,195	2,480	400	2,080	9	960	2,012	250	1,762	9

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一句杜经理 张辛

CPTF 业务部 洽 访 报 告

会议主题：大陆 CDT 市场交流
时间：'00/11/09 地点：南京
与会人员：
CPTF：吕处长 镜松，余伟列 IRICO：张虎山副部长
SDD：鱼载善部长，杨真课长，崔军课长/TSDI，
LG：辛升烈副总经理/ 深圳办事处
ORION：朴明德/korea，金载吉 ，陈钢'R 代表/上海办事处
PHS：李修华，刘东处长，王毅。 BMCC：黄新闻经理，朱娟。

内容：

一、'00.OCT-'01.JAN 大陆 CDT 产销存数据交换(如附件一)

二、说明：
1. SDI:
- 14"/15"CDT 在大陆内销市场需求畅旺及天津三星电子 15" CM 订单增加带动下销售均达成良好，惟 17"CDT 受主要客户减单影响销售仍不尽人意(亦了解本月停产 audit 事宜)。
- 深圳 2nd CDT 生产线(17" normal/RF)将于明年 4 月开始 M/P。
- 明年 SDI 14" CDT 生产线仅维持 1.5L(深圳 x0.5L;马来西亚 x0.5L;巴西 x0.5L);并表示明年 SDI 全球 CDTx17.5L,累计产能为 33.4m。

2. PHS:
- 籍大陆内销需求旺盛，华飞 14" /15" /17" CDT 畅销两旺。台湾 15" CDTx2L 从 10 月开始迁移，预计' 01.3 月开始量产；即'01.Q2 起华飞计有 CDTx7Lines（14"x1L，15" x4L,17" x2L)。台湾所移转生产线涉及之内销 quota 问题华飞亦在积极申请中。
- 明年飞利浦累计 CDTx16Lines,累计产能为：12.8m。

3. IRICO(彩虹电子):
- 在内销市场需求趋旺及其低价诱单下，10 月首度 15" 库存为 0；虽其产能可达 150k/m，惟受玻壳供应不足影响(目前其玻壳来源为上海旭电子/由东芝提供材料/自制)，暂无法因应市场需求充分提高产量。
- 彩虹除原有客户(irico-royal：20-30k/m;威海大宇：15-20k/m;北大方正:10-20k/m；长城电子：10-20k/m)外，目前已相继导入厦华电子(10-15k/m);南京同创 Lg(10k/m);Acer(p/p 中)。目前售价 15"(83x01)为：RMB550/USD53(INDEX:10.3 计)左右。
- 由于彩虹高层人员变更，原与 TSB 合资 CDT 事宜将重新再议，预计将由原 17" CDT 项目改为 15"CDT(由东芝以旧线迁移方式进行，预计于' 01/2ndhalf 导入量产)。

4. ORION:

- 大陆安阳 14” bulb 经量试由于仍存在品质问题，双方安排改善检讨中。据洽东方冠捷，因玻壳品质问题，10-11 月均暂无购买大宇管。
- 表示目前交大陆之映管主要供 AOC 需求为主(15” CDT 以 MINI 为主)。
- 明年其 CDT 生产线分布为：14” /15” (mini)x1L;15” /17” (RF)x1L;17” x1.5” ;19”x0.5L。

5. LG:

- 表示目前交货到大陆的 15” / 17” CDT 约 60%左右系交 AOC，惟表示近期因 AOC 需求减弱而交货亦受影响。
- 表示长沙合资厂(15” / 17” CDTx1L)预计于明年 8 月开始 M/P(5 月预计提供样品)，预计产量仅为 400k；关于内销事宜，LG 表示目前正与地方政府协调中(原投资申请案中系为外销)，预计至少可获部分内销。
- 另 LG 表示其 19” RF 产量为 10/3k；11/30k.

6. BMCC：表示预计’01.10 导入：15”/17” x1L;’02.12 导入：17” x1L.预计系迁移 ~~MAT~~ MEC 旧线方式进行。

三、W/W ’01 年 17” Flat Line status:

Vendor	PHS	CPT	LG	ORN	SDI	Total
Line q’ty	2(2nd half 开始)	5	4	0.5	8	18

(应 ORION/SDI 要求，下次会议提供各家 17”RF 管产能及’01.销售目标)

四、下次会议主题：
1. 17”RF demand/supply(including p’ro line&q’ty)
2. ’01.sales idea(price/q’ty…etc)
3. MKT expection (Lcd/other parts)

五、CMT INDUSTRISL ROAD MAP IN CHINA：(如附件)

四、下次 CDT 会议预计于 12/07 PM3:00 由彩虹在西安主办。

-以上报告-

敬呈

经理

处长

总经理

[illegible] 杜经理

CMT Industrial Road Map - China

(m)

Unit:k/yr

Year		2000 Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Capacity Ttl	2001 Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Capacity Ttl
Huafei	L1	14" →												0.8													
	L2	15" →												0.8													
	L3									15" →				0.8													
	L4									15 →				0.8													
	L5									17 →				0.6													
	L6																15 →										
	L7																17 →										
SSDD	L1	14/17 →												2.4													
	~~L2~~															17"N/17"F/18"											1.8
SSED	L1	15 →												2.4													
CPT	L1	14" →												2.1													
	L2	15 →												2.1													
	L3								15 →					2.1													
	L4									→	17"			1.8													
	L5																				15 →						
	L6																				17 →						
IRICO	L1	15 →												1.5													
	L2																					→	15/17				
LG	L1																					15"/17"					2.4
	~~L2~~																										
BMCC	L1																							15/17 →			[illegible]
	~~L2~~																										
	L1																										
	L2																										
	L3																										
Ttl																											

10/25/2000

Remark: is origin line is change line is New line

	Type	Prod	'00.10.Sale			E/s	Prod	'00.11.Sale			E/s	Prod	'00.12.Sale			E/s	Prod	'01.01.Sale			E/s
			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export			Ttl	Local	Export	
Philips	14"(Local)	41	38	0	38	3	50	50	0	50	3	60	61	0	61	2	50	50	0	50	2
	15"(Local)	120	113	81	32	7	130	130	80	50	7	150	150	80	70	7	130	130	80	50	7
	15"(Import)		20		20			0		0			0		0			0		0	
	17"(Local)	50	50	50	0	0	55	55	55	0	0	70	70	70	0	0	50	50	50	0	0
	17"(Import)		52		52			50		50			50		50			50		50	
SDI	14"(Local)	80	80	40	40	0	90	90	50	40	0	85	85	40	45	0	80	80	40	40	0
	15"(Local)	162	160	75	85	7	150	157	77	80	0	160	160	80	80	0	120	120	60	60	0
	15"(Import)		110		110			110		110			110		110			110		110	
	17"(Local)	100	100	40	60	10	60	70	40	30	0	70	70	40	30	0	40	40	20	20	0
	17"(Import)		257		257			240		240			230		230			240		240	
CPT	14"(Local)	120	90	0	90	42	100	90	0	90	52	90	90		90		90	90		90	
	14"(Import)		40		40			20		20			20		20			20		20	
	15"(Local)	260	240	30	210	44	270	270	100	170	44	300	300		300		300	320		320	
	15"(Import)		330		330			330		330			180		180			100		100	
	17"(Local)	40	30	30	0	10	60	70	30	40	0	120	120		120		100	100		100	
	17"(Import)		320		320			320		320			280		280			280		280	
Orion	14"(Import)		10		10			24		24			24		24						
	15"(Import)		85.1		85.1			100		100			85		85						
	17"(Import)		61		61			60		60			50		50						
BMCC	14"(Local)																				
IRICO	15"(Local)	80	97	97	0	0	85	85	85	0	0	90	90	90	0	0					
LG	15"(Import)		120		120			120		120			120		120			107		107	
	17"(Import)		140		140			140		140			135		135			125		125	
Total	14"(Local)	241	208	40	168	45	240	230	50	180	55	235	236	40	196	2	220	220	40	180	2
	14"(Import)		50	0	50	0	0	44	0	44	0	0	44	0	44	0	0	20	0	20	0
	15"(Local)	622	610	283	327	58	635	642	342	300	51	700	700	250	450	7	550	570	140	430	7
	15"(Import)		665	0	665.1			660	0	660	0	0	495	0	495	0	0	317	0	317	0
	17"(Local)	190	180	120	60	20	175	195	125	70	0	260	260	110	150	0	190	190	70	120	0
	17"(Import)		830	0	830			810	0	810	0	0	745	0	745	0	0	695	0	695	0
	Total	1053	2543	443	2100	123	1050	2581	517	2064	106	1195	2480	400	2080	9	960	2012	250	1762	9

EXHIBIT 41

[TRANSLATION]

CPTF

CDT

PHS

CPTF

IRICO

's

SDD

TSDI

LG

NOV *JAN* *CDT*

SDI

-
- *nd* *CDT* *normal* *RF* *delay*
- *SDI* *SDI* *k* *CDT* *SDI* *k* *m* *k*

PHS

- *CDT*

italicized

- *PHS* … *CDT* …
- … *Lines* … *RF* … *k* …
- … *PHS* … *CM* … *m* … *m* …

. *IRICO*

- … *k* …
- … *TSB* … *CDT* … *CDT* … *ndhalf* …

ORION

- … *bulb* … *CDT* …
- … *RF* … *CDT* … *m* … *m* … *Mexico* …

LG

- … *CDT* … *L* … *M* *P* … *k* … *LG* …

… *italicized* …

[illegible]

- [illegible] *LG* [illegible] *RF* [illegible] *k* [illegible] *k* [illegible] *Flatron* [illegible] *k* [illegible] *k* [illegible]

- [illegible] *ROYAL* [illegible] *USD 6m* [illegible]. [illegible] *ROYAL* [illegible] *LG* [illegible] *ROYAL* [illegible] *AOC* [illegible]

[illegible] *CDT* [illegible]

[illegible] *CDT* [illegible] *Mpcs* [illegible]

	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

[illegible] *CDT* [illegible] *Mpcs* [illegible]

	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

[illegible] *CM* [illegible] *Mpcs* [illegible]

	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

[illegible] *CDT* [illegible] *PM* [illegible]

[illegible]
[illegible]
[illegible] *italicized* [illegible]
[illegible]

HQ

DEC k

k

italicized

[redacted]

CPTF 业务部 洽 访 报 告

会议主题：大陆 CDT 市场交流
时间：'00/12/07 地点：西安
与会人员：
PHS： 刘东处长 CPTF： 余伟列 IRICO： 姚军副部长，徐高文，梁援's
SDD： 鱼载善部长，杨真课长，崔军课长/TSDI，
LG： 朴宗文总经理，辛升烈副总经理/ 深圳办事处

内容：
一、'00.NOV-'01.JAN 大陆 CDT 产销存数据交换(如附件一)

二、说明：
1. SDI:
- 受淡季销售影响，深圳厂及天津厂于 12 月均将计划停产 7-10 天。'01.1 月预计年假时间将达 14 天。
- 深圳 2nd 条 CDT 生产线(17" normal/RF、19")原计划于明年 2 月开始导入量产，现因市况不佳预计~~delay~~到 3 月。
- 表示明年内销计划争取量为深圳 SDIx2500k （14"+17"） CDT；天津 SDIx800k(30%x2.7m)，合计约 3300k。

2. PHS:
- 在整体市场趋淡下，华飞现要求厂内以品质为主，故 15" CDT 产量维持约 60%产能稼动。14"/17" 亦未要求满产稼动。表示明年年假时间为 7 天左右。
- 表示目前 17" CDT 产出以满足苏州飞利浦需求为主，其它客户仅安排样品承认及或小量试中。
- 台湾已拆迁 15"/17" x2Lines 预计于明年中导入量产，17"RF 管将视台湾及欧洲厂导入进度再决定大陆厂量产时间表；表示明年内销量计划达到总产量的 50%(约 2300k)。
- 另 PHS 预估明年全球 CM 成长率约 9-10%，今年总量约 112m(年初预计量为 118m)。

3. IRICO(彩虹电子):
- 在目前市场趋淡及玻壳供应限制下，后续均仅维持约 80k 左右的产量。
- 表示由于与 TSB 在合资比例上(谁占大股问题)仍未达成一致，预计新 CDT 导入案将延期(前预计于'01/2ndhalf 导入 15" CDT 量产)。

4. ORION:
- 经多次改善、量试，大陆安阳 14" bulb 已获其正式导入。即安阳 CDT 玻壳现已基本导入大陆华飞/三星/大宇承认使用。
- 17"RF 管因品质问题，预计将延到 12 月导入正式量产(原计划 11 月)；另表示今年 CDT 产量约 6m，明年约 7m(均未含其 Mexico 厂)。

5. LG:
- 表示长沙合资厂(15"/17" CDTx1L)预计于明年 8 月开始 M/P(5 月预计提供样品)，预计产量仅为 500k；关于内销事宜，LG 表示目前正与地方政府协调中(原投资申请

案中系为外销)，预计至少可获部分内销。

- 另 LG 表示其 19” RF 产量为 11/3k， 12/3k； 17” Flatron 管产量约为 11/130k, 12/260k(即 12 月再增加一条平面管生产线量产)。
- 表示 ROYAL 逾收货款达 USD6m 以上，以 ROYAL 厂内现有物值资不抵债，LG 不愿以此入购 ROYAL，且现福建日立、AOC 亦在竞争洽议并购中。

三、'00 & '01 年大陆 CDT 产量概况:

1. '00.年大陆 CDT 量产实况(Mpcs):

	14”	15”	17”	总计
SDI	1.45	1.85	0.78	4.08
CPT （ ）内实际data	2 (1.84)	2.7 (2.4)	0.3 (0.22)	5 (4.46)
PHS	0.7	1	0.13	1.83
IRICO	0	1	0	1
总计	4.15	6.55	1.21	11.91

2. '01.年大陆 CDT预计产量状况(Mpcs):

	14”	15”	17”	总计
SDI	1	2.4	3	6.4
CPT	2	6	2	10
PHS	0.7	2.9	1.1	4.7
IRICO	0	1.2	0	1.2
LG(长沙)	0	0.1	0.4	0.5
总计	3.7	12.6	6.5	22.8

四、'00. & '01.年大陆 CM 市场概况(Mpcs):

	14”	15”	17”	17” RF	总计
'00.	2	4.5	1.5	0.5	8.5
'01.	1.6	5.5	2.8	1	10.9

五、下次 CDT 会议预计于'01.02/08 PM3:00 由北松在北京主办。

-以上报告-

敬呈

经理　　先呈 总经理

处长　　HQ 鄭处长 / 副总经理

总经理

EXHIBIT 42

[TRANSLATION]

[illegible]

[illegible]

[illegible]

[illegible] [illegible]

[illegible] [illegible] *CDT* [illegible]

[illegible] *SDI* [illegible] *TSDI* [illegible]

LG [illegible]

PHS [illegible]

BMCC [illegible]

IRICO [illegible]

CPTF [illegible]

[illegible]

[illegible]

[illegible]

[illegible] *SDI* [illegible]

- *SDI group* [illegible] *CDT* [illegible] *M,* [illegible] *M* [illegible] *M* [illegible] *M* [illegible] *M* [illegible] *SEC* [illegible] *M* [illegible] *SEC* [illegible] *monitor* [illegible] *M* [illegible] *M* [illegible]

[illegible]
[illegible] *italicized* [illegible]
[illegible]

- *SSDI* [illegible] *set up* [illegible] *RF* [illegible] *normal* [illegible] *RF* [illegible] *RF* [illegible] *delayed* [illegible] *normal M/P* [illegible]

- *SSDI*[illegible]*TSDI* [illegible] *SEC*[illegible]*EMC*[illegible]*ACER*[illegible]*DALTA,* [illegible] *SEC'* [illegible]

- *SDI* [illegible] *china* [illegible] *RF* [illegible] *M* [illegible]

[illegible] *PHS* [illegible]

- [illegible] *K/M* [illegible] *K/M* [illegible]

- [illegible] *RF* [illegible] *Q* [illegible]

- [illegible] *M* [illegible] *M* [illegible]

[illegible]
[illegible] *italicized* [illegible]
[illegible]

- [illegible] *K/M,* [illegible]
- [illegible] *TW* [illegible]

3. LG

- [illegible] *AOC* [illegible] *K* [illegible]
- [illegible] *Flatron* [illegible] *LG* [illegible] *promote* [illegible] *PHS* [illegible]
- *Easyflat* *shadow mark* [illegible] *M/P* [illegible] *AOC* [illegible] *P/P* [illegible] *DELTA* *NPG,* [illegible]
- [illegible] *LG'* [illegible] *M/P* [illegible] *k* [illegible]
- *LG/PHS* [illegible] *SALES DIRECTOR* *Jerry Lin* [illegible] *LG* [illegible] *PHS* [illegible]

4. IRICO

- [illegible] *TPV* *LG* [illegible]
- [illegible] *TSB* [illegible]

[illegible]

[illegible] *RF* [illegible]

[illegible] *PM* [illegible] *CPTF* [illegible]

[illegible] *italicized* [illegible]

Mar

italicized

ATTN: [illegible] *CPTF* [illegible]

[illegible]

		[illegible]	A [illegible] R [illegible]	[illegible]	[illegible]
[illegible]	S TTL	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	S TTL	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	S TTL	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	S TTL	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	S TTL	[illegible]	[illegible]	[illegible]	[illegible]
	TTL	[illegible]	[illegible]	[illegible]	[illegible]

[illegible]

[illegible] *italicized* [illegible]

[illegible]

附件一

~~洽访报告~~

非访问

时间：2001 年 2 月 22 日

主题：大陆 CDT 市场交流

参加人员：SDI 鱼载善部长/杨真课长、崔军(TSDI)、徐东煜经理
LG 辛升烈副总(深圳办事处)
PHS 黄艳经理
BMCC 刘晓东副部长、黄新文经理、顾香春科长、朱佳小姐
IRICO 甄小红小姐
CPTF 吕处长、陈时铭

内容：

一、 2000 年全年度及 2001 年 1~3 月产销存数据交换资料(如附件一)

二、 说明：

1. SDI

- SDI group 00'年 CDT 销售 27M，01'年目标 30M(元月约 1.7~1.8M, 2 月近 2M，3 月亦近 2M),对 SEC 销售目标 16M。[SEC 01'年 monitor 目标 21M(内部 target 甚至高于 21M)]。
- SSDI #3 已于 2/1set up,兼容 17" RF 及 19"normal(8 月开始)，但因 17"RF 未如预期，韩国厂区已足够供应，故 17"RF 之生产亦 delayed(17"normal 3 月 M/P)。
- SSDI/TSDI 元月各停产 10 天，但表示在主要客户 SEC、EMC、ACER、DALTA 等恢复情况相对较佳之情况下，(尤其 SEC 15"内销强劲)，3 月销售会再增加。
- SDI 认为 china 2001 年将达 5000 万以上，且 17"RF 机种内销规模可达 1.5M。

2. PHS

- 现有生产线 5 条：14" X1、 15"X3、 17"X1,但去年之迁移线至今生产效率仍差，以 15"为例，3 线仅能产出 130~140K/M(其中 1 旧线可产 70K/M)。
- 5 月将再移来 15"/17"各 1 线，其中 17"线将于 Q4 改为 17"RF.
- 华飞 2001 年产销目标 5M，预计 50%即 250 万售予苏飞。

- 17”有一线约 60K/M 全部内销。
- 对现代送样承认中以 15”为主，现 17”由 TW 厂供应。

3. LG

- 第一季在大陆的销售有 70%给 AOC(每月有 100K 以上)。
- Flatron 元月份内部供需平衡, 2 月则因 LG 电子需求下降而供过于求。另计划 2001 年上、下半年各增 1 线，故积极向 PHS promote。
- Easyflat (shadow mark)可于 3 月 M/P，AOC 已 P/P 承认，其他如 DELTA、NPG 等承认中。
- 长沙 LG 15”/17 “线预计 8 月开始 M/P，2001 年计划 600K(15”/17”各 50%,且 15”最多 50%, 17”才是主力)，全卖南京同创，因同创以内销导向，希尽可能在国内采购。
- LG/PHS 新公司总部设在香港，大中国总部则在上海 SALES DIRECTOR 为 Jerry Lin。亚洲分公司总部设在汉城由 LG 负责。美洲/欧洲由 PHS 负责。

4. IRICO

- 只有 1 条生产线以订单量安排生产，主要客户彩皇、大宇、TPV、LG 同创、厦华。
- 17”线与 TSB 之谈判已暂停，预计下半年才会启动计划，则最快明年底才有可能投产。

5. 北松

计划导入 17”RF 管生产线，设备由松下(日本)移转。

三、 下次会议时间预计于 4/12 PM 3:00 由 CPTF 在福州主办。

以上报告

敬 呈 处长

敬 呈 总经理

敬 呈叶经理/郑处长/副总理

职：陈时铭呈

2001.3/2

ATTN: 许明辉 收

FM 479/小东

INFORMATION OF PSI

Unit: kpcs

		2000年全年					2001年1月实绩					2001年2月计划					2001年3月计划				
		生产	销售	内销	外销	库存	生产	销售	内销	外销	库存	生产	销售	内销	外销	库存	生产	销售	内销	外销	库存
Philips	14"LO	855	846	402		10	30	28	0	28	12	45	30		30	27	45	30		30	42
	15"LO	1,091	1,078	910		14	100	93	58	35	27	130	120	75	45	37	140	130	80	50	47
	15"IMP		730																		
	17"LO	162	162	162		0	50	49	49	0	6	60	60	60		6	60	60	60		6
	17"IMP		981					40					40					40			
	S. TTL	2,108	3,797	1524			180	210	107		45	235	250	135		70	245	260	140		95
CPT	14"LO	1,820	1,806	358		22	85	75	8		32	88	66	9		54	64	78			30
	14"IMP		1,052					40										20			
	15"LO	2458 ~~2,928~~	2,403	1170		144	300	290	103		154	172	176	13		150	181	231			100
	15"IMP		3,350					100					150					150			
	17"LO	242	210	210		32	110	107	52		35	86	85	51		36	94	110			20
	17"IMP		4,820					300					350					300			
	S. TTL	4,990	13,641	1738		198	495	912	163		221	346	827	73		240	339	889			150
SDD	14"LO	1,425	1,410	671	739	20	21	26	12	14	15	60	60	30	30	14	80	90	50	40	4
	15"LO	1,819	1,778	813	965	11	145	140	95	45	16	180	180	100	80	16	200	205	120	85	11
	15"IMP		1,756					40					80					80			
	17"LO	838	841	460	381	2	70	64	44	20	8	100	100	60	40	8	120	125	70	55	3
	17"IMP		2,277					160					160					160			
	S. TTL	4,082	8,062	1944	2085	33	236	430	151	79	39	340	580	190	150	38	400	660	240	180	18
IRICO	15"LO	850	950	950			50	50	50			80	80	80			90	90	90		
ORION	14"IMP		261					10					6					30			
	15"IMP		963					48					30					46			
	17"IMP		459					30					20					40			
	S. TTL		1,683					88					56					116			
LG	15"IMP		1,251					41					46					60			
	17"IMP		2,086					110					97					110			
	S. TTL		3,337					151					143					170			
TOTAL:	14"LO	4,100	4,062			42	136	129			59	193	156			95	189	198			76
	14"IMP		1,313					50					6					50			
	15"LO	6,688	6,209			155	595	573			197	562	556			203	611	656			158
	15"IMP		8,050					229					306					336			
	17"LO	1,242	1,213			34	230	220			49	246	245			50	274	295			29
	17"IMP		10,623					640					667					650			
	TTL	12,030	31,470	6156		231	961	1,841	471		305	1,001	1,936	478		348	1,074	2,185			263

EXHIBIT 43

[TRANSLATION]

SDI – Mr. S.K. Park, Mr. J.Y. Yuan
LG – Mr. S. Y. Choi, Mr. G.I. Chio, Mr. K.J. Park,
Orion – Mr. S.H. Cho, Mr. Y.J. Kim, Mr. Kung, Mr. Choe
PH – Mr. Jerry Lin/Rosa Hu

CPT

Market Update

PH *M* *PH* *SDI* *Tecnimagen* *USD* *SDI* *PH/CPT’* *SDI* *Share* *PH/CPT/LG*

LG *Price Guide line*

italicized

[illegible] *OEC* [illegible] *TSB* [illegible] *Aggressive* [illegible] *offer* [illegible] *k* [illegible] *k* [illegible] *Orion* [illegible] *Funai* [illegible] *TSB* [illegible] *Orion* [illegible] *k* [illegible] *k* [illegible] *Funai* [illegible] *k* [illegible] *k* [illegible] *k* [illegible] *k* [illegible] *TSB* [illegible] *OEC* [illegible] *OEC* [illegible] *Funai* [illegible] *Funai* [illegible]

[illegible] *CPT* [illegible]

[illegible] *SDI* [illegible]

[illegible] *IRICO* [illegible] *Vestal* [illegible] *Vestal* [illegible] *IRICO* [illegible] *IRICO* [illegible] *Orion* [illegible] *Funai* [illegible] *IRICO/Thai-CRT/TSB* [illegible] *OEC* [illegible] *TSB* [illegible] *Thai-CRT* [illegible] *IRICO* [illegible] *SDI/PH* [illegible]

[illegible] *italicized* [illegible]

[illegible] *New Price Guide Line for 2001/2Q*

[illegible]	[illegible]
[illegible]	[illegible]
[illegible]	[illegible]

[illegible] *Funai* [illegible] *USD* [illegible] *USD* [illegible] *OEC* [illegible]

[illegible] *AOB*

[illegible] *PH* [illegible]

[illegible] *CPT* [illegible] *IRICO* [illegible]

[illegible] *italicized* [illegible]

洽訪報告(呈)

日期：2001-03-20

洽訪人員：SDI- Mr. S.K.Park, Mr.J.Y.Yuan
LG- Mr.S.Y.Chio, Mr.G.I.Chio, Mr. K.J.Park,
Orion-Mr. S.H. Cho, Mr.Y.J.Kim, Mr.Kung, Mr. Choe
PH-Mr. Jerry Lin/Rosa Hu

CPT 人員：劉副總經理, 鄭處長, 楊處長,程凌雲,林芳儀

主題：CPT 市場資訊交流及價格檢討

內容：

(A) Market Update ：

❶ PH：歐洲市場：14"需求仍然寬鬆，20"則尚可維持穩定，21"因市場略緊，價格要漲到馬克 120，現持續與客戶洽談中。大陸市場：在庫存已漸消化情況下，市場已逐漸恢復，僅 29"無論平面或傳統管因庫存仍高達 1M 以上，情況相對顯得糟糕；另 21"市場需求已有開始走強趨勢。PH 質疑 SDI 企圖增加在 Tecnimagen 之佔有率，報價較低(USD37)，SDI 對此表示反駁，但對 PH/CPT 在歐洲市場銷售量均下滑，僅 SDI 可增加 Share 一事無法說服與會人員，近期內 PH/CPT/LG 將針對歐洲市況及各家做法作深入討論。

❷LG：整體稼動率仍維持 82%~83%，其中 20"略優於 14"，且其認為市場仍不佳，調整市場價格效益不大，建議維持原定 Price Guide line。

❸OEC：首先提出 TSB 近期手段非常 Aggressive，除不斷以低價 offer 客戶增加交貨量，致稼動率高達 90%以上外，原先庫存亦已於 3 月份銷完，故 3 月銷貨已達 200k~220k，其主要係銷售予 Orion 及 Funai，其中 TSB 2/3 月 14"交 Orion 數量分別為 40k 以上及 60k 以上，而對 Funai 交貨量 14"/20" 2 月分別為 30k/20k、3 月則為 30k/30k，鑒於 TSB 搶食市場動作積極，各家要求 OEC 續與其維持訊息交流勿再擴大搶單。OEC 20" for Funai 管有高庫存，但 Funai 曾承諾會全數購買，惟對於價格及何時購完時間未定。

❹CPT：因歐洲 14"市場不佳，加上短期間未見市場恢復，華映交貨受影響。現市況疲弱，建議重新檢討整體市場需求，此部份將於下次會前各家蒐集第一季實際狀況及後續需求調整後做一比較。

❺ SDI：預估第二季因市場狀況仍無法大幅提昇，故銷售狀情況將與第一季相當。

另 IRICO 主要客戶為土耳其 Vestal，因 Vestal 庫存高，今年 1/2 月未向 IRICO 下單，故 IRICO 積極尋找東南亞地區客戶銷售，此舉更影響各家之銷售狀況。此外，因 Orion 及 Funai 近期紛獲較多之美國市場訂單，因此一般僅認為美國市場需求再第二季似有回復機會。同時，為確實掌握市場變化及其他廠商如：IRICO/Thai-CRT/TSB 之做法，除續請 OEC 與 TSB 交流外，Thai-CRT 及 IRICO 分別由 SDI/PH 負責定期與其交換意見，並於每次會議中提供訊息參考。

 CHU00031113

(B) New Price Guide Line for 2001/2Q：

Bare	New price guide line
14"	$ 28.5
20"	$ 46.0

僅華映表示價格未真實反映現市場狀況，據了解現各家14"價格已低於各家協議的價格，且20"客戶要價仍低，如Fuani 20"要求USD44，不太可能接受USD46，故提議是否再做適當調整？在 OEC 希望 20"價格能儘量延後價格決定時間，待需求上升時縮小降價幅度，且其他與會各家均表示降價仍難刺激需求前提下，此次決議維持原定共識。

(C) AOB：

❶下次 Meeting 時間：4/19 上午，地點：PH 上海

❷下月上海 CPT 會議將邀請 IRICO 共同與會，討論市況。

—以上報告—

恭呈核示

3/1 3/21

職 林彥儀 3/21 01/2

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CERTIFICATE OF ACCURACY

This is to certify that the attached document, *"SDCRT-0087340 – SDCRT-0087342"*, originally written in *Korean* is, to the best of our knowledge and belief, a true, accurate, and complete translation into *English.*

Dated: January 9, 2013

Seth Wargo
Consortra Translations

Sworn to and signed before ME this
9th day of January
2013.

Notary Public

JAMES G MAMERA
Notary Public, State of New York
No. 01MA6157195
Qualified in New York County
Commission Expires Dec. 4, 2014

Report on the color cathode ray tube industry meeting results

- Time and place: 04.24.'01 14:00~18:00 Shenzhen City SEG-HITACHI meeting room
- Participants: BMCC - Manager Dae Lim Lee and 2 others
  SEG - General Manager Kook Kyun Yang and 4 others
  LG Changsha - General Manager Ah Pyung Yang and 1 other
  Gwangdong CPT - General Manager Ui Hun Oh
  Irico - Manager Hyo Rim Shin
  Philips - Manager Soo Hwa Lee
  Shanghai Yungshin – General Manager Mr.Chang, Manager Moon Oi Bun
  Thomson - Vice President Hyang Gul Yang (sales corporation), Manager Ji Up Hwang
  SDI - Manager Lim Bong Wang and 2 others

- Major points

A) Inventory estimates of cathode ray tube manufacturers at the end of April Unit: 10k

	BMCC	PHILIPS	Irico	LG Changsha	Gwangdong CPT	SEG	Shanghai Yungshin	SDI	TOTAL
14"	15	-	48	-	-	-	-		63
21"	7	1	5	3	0	2	2	0	20
21" DF	3	-	-	-	-	-	-	1	4
25"	-	8	5	7	23	-	6	-	49
25" DF	-	-	10	-	-	-	-	0	10
29" HF	-	-	-	2	5	-	-	1	8
29" SF	15	21	-	2	18	-	35	1	92
29" DF	2	-	-	11	-	-	-	1	14
34"	-	-	-	-	-	6	6	-	12
Total	42	30	68	25	46	8	49	4	272

Note: The above estimates did not take into account substantial portions of the inventories in the warehouses operated around the set makers (e.g. Jangheung and Shenzhen), so if these figures are taken into consideration, the inventory level is estimated at around 3.4 million to 3.5 million

B) Specific issues pertaining to each company's line operation

BMCC: -The 29" SF line has stopped operating since March 28. The company plans to stop a total of 3 lines by June 28

- The DF&29"DF dual-line is expected to stop operating from March 28 until May 15.
- 14" & 21" 1.7R Narrow-neck to stop operating for 7 days from May 1 to May 7
- The 21" 1.7R normal line is expected to stop starting May 1 to the end of May

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- The 34" DF line is operated and produces products, but products are delivered only to SMT.

Production is carried out in 1 shift at a production level of around 300 units/day.
- 25" DF model production on hold

SEG-HITACHI:
- Stopped operating the 34" line for three months from late December to late March to reduce the inventory level of at least 100,000 units. Although production resumed starting April 1, the inventory level continued to increase, so it was decided to stop production again for about 2 months starting June 1.
- The PRT project continues with mass production targeted for July of '02. The planned equity shares are 70% for Hitachi and 30% for SEG-Hitachi. However, the actual Hitachi shares are around 77.5%. Their Chinese executives were selected from SEG-Hitachi.
Capacity: 600K set (600x3=1800K)

Irico:
- All stopped from April 28 to May 8
- 25"DF has been stopped almost all the time and there are no plans to resume production.
- The 14" inventory increased explosively, so the plan to terminate production is being reviewed.

Shanghai Yungshin:
- Production completely stopped from May 1 to May 8. Only the 21" line resumed production from May 8.
Other lines are expected to remain suspended.
- Due to tremendous inventory burden, there are cash-flow problems.

Gwangdong CPT:
- All production stopped from May 1 to May 7. Production adjusted according to order situations after the 8th.
- The prospect of the project to acquire Sichuan Honggwang is unclear.

THOMSON:
- Although there is 1 line, due to insufficient orders, 29" HF is partially produced and 28" exports for Europe are produced at 50K/month.

LG Changsha:
- All stopped from May 1 to May 7.
- 25" normal is expected to continue to be stopped until May 15.
- It is not possible to plan the number of days the 29" DF line will operate.

Philips:

- All stopped from May 1 to May 7.
- The installation of the super-size 29"DF & 34"DF dual line deferred to after April of '02
- Although "LG-Philips" is expected to be officially launched starting June 1, sales related issues in China have not been decided yet, and it seems that these issues will not be decided any time soon.

▪ Meeting results:

This meeting went over the general manager's meeting to be held in early May at Changheung and drafted its agenda. The content of the draft was translated and provided below:

Subject: Meeting agenda (proposal)

Details: The cathode ray association held a cathode ray industry General Manager's meeting on May 11, 2001. The participants earnestly analyzed the current CTV and tube markets and then reached a consensus that supply exceeds demand substantially, that the CTV set prices dropped significantly, that the prices of the major raw materials such as glasses continue to be high, and that the import duties for large and super-sized glasses are too high. In the 1st quarter of 2001, the whole industry is facing losses.

During the meeting period, the meeting participants earnestly studied [Chinese Ministry of Industry and Information Technology] No. 2000 <843> again. After sufficiently reviewing the document, the entire industry decided to stop production of the 29" SF model from May of 2001 to end of July of 2001. Also, the participants decided to reduce production of 21" and 25" according to the market situation (except for export models)

8th Cathode Ray Tue Association

May 11, 2001

The backdrop of the above-mentioned meeting agenda is the harsh burden of current excessive inventory. The purpose is to stop price decrease and induce price decrease of glass by clearly notifying the current suspension of production line of each company to set makers and glass makers in official capacity of the entire industry.

Internally, the working group agreed that the notification is for demonstration [SHOW] purposes and doesn't have the binding power over the companies.

Since the notification is a proposal, if there is any other opinion, notify Secretary Kook Kyun Yang by April 27. The Janghong meeting was deferred to May 11.

- End -

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CERTIFICATE OF ACCURACY

This is to certify that the attached document, *"SDCRT-0087694 – SDCRT-0087698"*, originally written in *Korean* is, to the best of our knowledge and belief, a true, accurate, and complete translation into *English.*

Dated: January 9, 2013

Seth Wargo
Consortra Translations

Sworn to and signed before ME this
9th day of January,
2013.

Notary Public

JAMES G MAMERA
Notary Public, State of New York
No. 01MA6157195
Qualified in New York County
Commission Expires Dec. 4, 2014

Color CRT Industry Meeting Results Report

- Time / Place: May 10~12, 2001/Shanghai Dingshanhu Taiyangdao Hotel meeting room
- Attendees:

BMCC - Shin Chung Yang (Vice president), Moon Kang Bum (General Manager) & 2 others
SEG - Sung Jeon Sohn (President), Mr. Gook Gyoon Yang (General Manager) & others
LG Changsha - Ah Pyung Yang (General Manager)
Guangdong CPT - Choon Gyu Ha (Vice president), Wee Hun Oh (General Manager)
Irico - Secretary Gyu. Doh, General Manager Gun Sul Wee
Philips - Kang Kim (Consultant), Soo Hwa Lee (Sales Team Manager)
Shanghai Yongxin - Ga Chon. Ju (President), Mr. Jang (Vice President), Moon Eui Bun (Manager) and 5 others (HOST)
SDI - Executive Director Gwan Tae Choi, Mr. Rim Bong Wang (Manager)

- Main issues

A) CRT company inventories at the end of April

(Unit: 10K)

	BMCC	Philips	Irico	LG Changsha	Guangdong CPT	SEG	Shanghai Yongxin	SDI	Total
14"	22.7	-	37.3	-	-	-	-	-	60
21"	5.9	1.6	3.5	2.7	0	2.2	1.2	0.3	17.4
21"DF	0	-	-	-	-	-	-	0.1	0.1
25"	-	8.6	6.4	6	27.4	-	12.3	0.4	61.1
25"DF	-	-	3	-	-	-	-	0	3
29"HF	-	-	-	-	8.1	-	-	0.6	8.7
29"SP	11.7	21.2	-	2.9	15.4	-	37.9	0	89.1
29"DF	3.5	-	-	10.1	-	-	-	0.5	14.1
34"	1.2	-	-	-	-	7	10.1	-	18.3
Total	45	31.4	50.2	21.7	50.9	9.2	61.5	1.9	271.8

Note: Above inventories do not reflect substantial portion of the inventories at the storage being operated near the SET MAKERs (Changxing, Shenzhen, etc.) and also do not include Thomson's inventory. If the actual numbers are reflected, the industry representatives agree that the total would be over 3,500K.

B) Particulars Regarding Line operation status of each company

Philips:

Currently, the CRT sale is extremely difficult. This is because of sharp decrease in production volume and tube purchases caused by excessive SET inventories of the Set Makers in the past few years. Recently, the sales volume of 29" reached 46% of the total sales, but it will take several months to empty the inventories based on the current production volume.

Therefore, stopping production is an absolutely necessary direction. We only need to discuss for how long the production should be suspended.

IRICO:

Considering various circumstances, this company is the most burdened.
They have introduced new models (25"DF/29"DF) in the market, but has high defective product rate and high production costs in additional to low sales.
The market appears to have almost reached saturation and it seems difficult to expect significant demand. It seems proper action is needed to overcome the situation.

SEG-Hitachi:

The relevant department of the central government is not interested in the industry's current difficult situation and it will probably not get involved in the future either. The CRT market is completely open and competition is severe.
Though uniform CRT prices have been set many times, ultimately thorough enforcement is more important than the price.

Given the current circumstance with excessive inventory, a specific schedule or goals should be set (e.g., reduce 29" inventory down below 500K, etc.) and take action. The difficulty should be overcome wisely. The purchase price of GLASS should be lowered. The price for 29"DF was drastically decreased to RMB1,530 (cash/CIF) so 1,500 won could also appear soon. The market situation will absolutely not turn before August and all Set-Makers have plans to either decrease or completely stop production in May and June.

Therefore, the CRT companies should look at the current reality at it is and operate the LINEs (including stopping production) considering their respective situation .

BMCC:

Production on the 29" SF line has been stopped for the past consecutive 101 days and some other models as well have been stopped based on the circumstances.
While many industry meetings were held where many agreements were made, few were actually executed as promised. Therefore we must see the error of our past ways.
If we use CRT resources effectively we can stabilize the price. The price can even be increased by about 50 won. It is also important to not only set the lowest sales price but also to manage inventory at a reasonable level. We must decisively suspend production considering the current inventory.

Shanghai Yongxin:

How should we determine price for the 29”? We should stabilize the price even if we have to pay the price by stopping production. If the decision is followed, the price could recover up to 1,050 won from the current 1,000 won level. If that happens, it will also be helpful for the 21” & 25” sales. We should set a reasonable price with investment in consideration. We must refrain from sales below cost. At the time of pricing, the price of imported tubes should also be considered.

Guangdong CPT:

If we had carried out what was decided in the Hainan meeting, we would not be in such a difficult situation. We plan to stop all production once we use all the imported production material. We must have the GLASS prices lowered. We also need to lower the import duties by making a request to the government.

LG Changsha:

29” DF line hasn’t been in regular operation since the line started production even operating only a few days of production in April. TUBE inventory with the Set Makers has been greatly reduced, but it seems the CRT industry has a greater inventory than last year. It seems inevitable that production must stop.

Samsung SDI:

We need to reflect on the past, prepare necessary countermeasures, and find a future direction.

Top 5 makers (Changhong, KONKA, TCL, Skyworth, VEL) retain 60% of the more than 8,Mil. SET inventory, CRT inventories of SET-Makers are 1.7 Mil, and CRT inventories of Tube-Makers are more than 2.7 Mil. which shows substantial changes in the inventory not only in volume but also in product type compared to the same time last year.

We need to stop production for 2 weeks every month during May, June and July and consume the inventory. A solution by the government appears unlikely so the industry needs to rely on itself to overcome the difficult situation.

We believe setting the price for the next three months will be helpful for purging the inventory as well as for stabilizing the market..

We do not need to worry about imported TUBE[S] shocking the China market as it is not like what it was in the past.

Rather than Samsung or LG, Toshiba or Thomson may be greater variables.

■ Meeting results

- CRT sales price:

29” SF: 1,000 won (till June12 based on a 6 month promissory note, 1,050 estimated after June 12)

29” HF: 900 won (〃 950 〃)

25” MS: 680 〃 , ? 〃)

21” MS: 475 〃 , ? 〃)

21” MS Export: U$ 47.50 (FOB port)

- Guidelines for reasonable inventory management (29”SF)

Guangdong CPT	- 100K / each line
Shanghai Yongxin	- 100K / each line
Philips Nanjing	- 60K / each line
Samsung SDI	- 30K / each line
BMCC	- 70K / each line
LG Changsha	- 100K / each line

- GLASS purchases should be made following the results reviewed at the meeting

29”	RMB 300-330 P&F
25”	RMB 200-220 P&F
21”	RMB 140 P&F

We have reached a final agreement at this meeting based on the draft made during the April meeting hosted by SEG-HITACHI, and the translation of the details is as follows.

Subject: Meeting bulletin

Details: The CRT industry held a CRT company CEO meeting on May 11, 2001. The attendees analyzed in earnest the current CTV and Tube market they are currently facing and reached common understanding on various aspects such as oversupply being much greater than demand, drastic price plunge of CTV SET[S], while the price of main materials like GLASS, etc continues to remain high, and the unreasonably high import duty for large and x-large glass material. The entire industry is facing a deficit in 1Q of 2001.

During the meeting, the attendees studied the 2000 <843> official announcement from the minister of industry again in earnest, and after a sufficient review, they decided at the meeting that the entire industry should cut production from the beginning of May 2001 to reduce inventories (except for export model production). GLASS purchasing price shall be implemented as per the agreement at the meeting.

Representative Signatures of the Meeting Participants:

IRICO Group	: Gyu Doh (Secretary)
Nanjing Philips	: Soo Hwa Lee (General Manager)
BMCC	: Shin Chung Liang (Vice president)
Samsung SDI	: Kwan Tae Choi (Executive Director)
Guangdong CPT	: Choon Gyu Ha (Vice president)
LG Changsha	: Ah Pyung Yang (General Manager)
SEG-HITACHI	: Gook Gyun Yang (Executive Manager)
Shanghai Yongxin	: Hong Yuh Jang (Vice President)

May 11, 2001

The background for writing the above meeting bulletin is taking the current circumstance with the burden of excessive inventory into consideration, to lower glass prices and to stop price decreases by officially notifying, and adding some impact by using the industry name, the SET Makers and the GLASS Makers of the LINE STOP being implemented by each company.

- End -

칼라브라운관 業界會議 結果報告

■ 日時 및 場所 : '01.05.10~12 上海市 定山湖 太陽島hotel 회의실

■ 参席者 : BMCC - 양신청 부총경리 범문강 부장 등 2명
SEG - 손성전 총경리 양국균 부장외
LG장사 - 양아평 부장
광동CPT - 하춘규 부총경리 오위헌 부장
채홍 - 도규 당서기 위건설 경리
PHILIPS - 김강 고문 이수화 영업부 경리
상해영신 - 주가촌 총경리 장부총경리
번문의 과장외 5명(HOST)
SDI - 최관태 상무 왕림봉 과장

■ 主要 内容 :

가) 브라운관 業體 4月末在庫

단위:10k

	BMCC	PHILIPS	채홍	장사LG	광동CPT	SEG	상해영신	SDI	TOTAL
14"	22.7	-	37.3	-	-	-	-	-	60
21"	5.9	1.6	3.5	2.7	0	2.2	1.2	0.3	17.4
21"DF	0	-	-	-	-	-	-	0.1	0.1
25"	-	8.6	6.4	6	27.4	-	12.3	0.4	61.1
25"DF	-	-	3	-	-	-	-	0	3
29"HF	-	-	-	-	8.1	-	-	0.6	8.7
29"SF	11.7	21.2	-	2.9	15.4	-	37.9	0	89.1
29"DF	3.5	-	-	10.1	-	-	-	0.5	14.1
34"	1.2	-	-	-	-	7	10.1	-	18.3
合計	45	31.4	50.2	21.7	50.9	9.2	61.5	1.9	271.8

注 : 상기 재고는 SET MAKER주변(장홍, 심천 등)에 운영하고있는 창고 재고를 상당부분 반영하지 않았으며 THOMSON재고 미포함. 현실치 대로 반영할 경우 350만개이상 된다고 업계대표가 의견 모으고 있다.

나) 業體별 LINE 운영관련 특기 사항

PHILIPS:

현재 브라운관 판매가 너무나 어렵다. 그이유는 지난 몇년동안 SET 업체 SET 재고과다로 인한 생산 수량격감,TUBE 구매 격감. 최근 29" 판매수량이 전체 판매 수량중 46%수준까지 도달되기는 하나 현재 생산 수량준할경우 몇개월가야 현재 재고를 소진할수 있음.

01000252

따라서 생산 중단은 필히 가야할 방향임. 단 얼마동안 생산중단해야 할지 협의필요.

채흥 :

여러 가지 상황감안 부담이 가장많은 업체이다.
신규기종(25"DF/29"DF)도입하기는 하였으나 양품율이 낮고 원가가 높으며 정상적인 판매가 되지 않고 있음.
시장을 지켜보면 거으 포화상태 이르는것같고 갑작스런 수요기대는 어려워 보인다 . 필요한 조치를 취해 역경을 극복하여야 할것 같다.

SEG-HITACHI:

중앙정부 관련부서도 현재 업계어려운 상황에 전혀 관심이 없으며 향후에도 관여를 하지않을 것으로판단됨. 브라운관시장은 완전히 OPEN된상황에서 철전한 경쟁이 벌어지고 있는상황이다.
브라운관 일괄가격을 수차례 정하였지만, 긍극적으로 그 가격보다는 철저한 집행이 더욱 중요하다.

현재 재고 과다한 점을 감안하면 재고소진할 구체적인 일정 또는 목표를설정하고 (례:29"재고를 50만개 이하까진 줄인다 등)추진해야 한다. 역경을 슬기롭게 이겨나가야 한다. GLASS구매 가격을 낮추어야 한다. 29"DF 가격이 RMB1530(현금/CIF)까지 급격히 하락돼 1500원도 바로 나올지 모른다.8월전까지 절대 시장이 역전되지 않을 것이며 5.6월 중 각 SET-MAKER들이 모두 감산 또는 전면 생산 중단계획이 있음.

따라서 브라운관 업체는 현실을 정시하고 업체 자체 현화을 감안 LINE운영(생산중단포함)을 해야한다.

BMCC:-29" SF LINE은 지금까지 101일간 줄곧 STOP해 왔으며 기타 기종도 경우에 따라 STOP해 왔음.
업계회의는 많이 개최되어 합의된 내용도 많았지만 실제 약속대로 집행된것은 많지 않다. 따라서 과거를 반성하여야한다.
브라운관 자원을 제대로 운영한다면 가격은 안정시킬수 있다. 50원 정도 가격인상할수도 있다. 최저 판매가격을 제정하는것도 중요하지만 재고를 합리적인 수준에서 운영하여야 한다. 현재재고를 감안하여 생산중단을 단호히 하여야한다.

01000253

상해영신:

29" 가격을 어떻게 정하여야하는가 ? 생산중단의 대가를 치러서라도 가격을 안정시켜야한다. 결심이 따른다면 현재 1000원내외가격을 1050까지도 회복시킬수 있다. 그렇게 될 경우 21"& 25" 판매에도 도움이 된다. 투자를 감안하여 합리적인 가격을 책정하여야 한다. 적자를 봐가면서 판매하는 것은 삼가여야 한다. 가격제정시 수입구가격도 감안하여야 한다.

광동CPT:

해남도 회의결론을 실천했으면 지금이렇게 궁지에 몰리지는 않았을것이다. 일단 수입된 생산자재 소진될때까지 생산하고 그 뒤로는 ALL STOP할 계획이다. GLASS가격을 떨어뜰여야한다. 수입관세도 정부에 요청하여 떨어뜰여야한다.

장사LG:

29"DF LINE은 생산개시후 지금까지 정상적인 생산을 거의 못하였으며 4월경우 몇일밖에 생산 못하였음. SET MAKER 보유한 TUBE재고는 많이 줄었으나 , 브라운관 업체 재고는 전년동기대비 많이 신장된 추정되고 있다. 생산 중단은 필히 가야할 방향이다.

삼성SDI:

과거를 반성하고, 필요한 대책을 마련하고, 향후 가야할 방향을 찾아야한다.

SET재고가 800만대이상중 5대 MAKER(장홍,KONKA,TCL,SKYWORTH,VEL)가 60%이상 보유, SET-MAKER 브라운관 재고는 170만,TUBE-MAKER 브라운관 재고 270만개 이상등 각종재고는 작년동기대비 수량뿐만 아니라 기종적으로도 많은 변화가 있다.

5.6.7월 적어도 매월2주씩 생산중단하면서 재고를 소진해 나가야한다. 정부에 기대한 문제해결은 가망이 없으며 업계스스로 역경을 극복해 나가야 한다.

향후 3개월 가격을 책정하는것이 재고소진 및 시장안정시키는데 도움이 될수 있다고 사료된다.

수입TUBE 중국시장에 대한 충격은 예전같지 않기 때문에 너무 우려할

01000254

필요가 없다. SAMSUNG 또는 LG보다는 TOSHIBA나 THOMSON이 변수 될수 있다.

■ 회의결과:

- 브라운관 판매 가격:

29" SF :	1000원(6개월어음기준, 6월12일까지,	6월12일이후	1050 예정)
29" HF :	900원("		950)
25" MS :	680 "	"	?)
21" MS :	475 "	"	?)
21" MS수출	U$ 47.5(FOB 항구)		

- 합리적인 재고(29"SF)운영 기준

광동 CPT	- 10만	/ LINE 당
상해영신	- 10만	/ "
남경PHILIPS	- 6만	/ "
삼성SDI	- 3만	/ "
BMCC	- 7만	/ "
장사LG	- 10만	/ "

- GLASS 구매는 회의서 검토된 결과 대로 구매

29"	RMB 300~330	P&F
25"	RMB 200~220	P&F
21"	RMB 140	P&F

금번회의에서 4월말 SEG-HITACHI에서 개최한 회의때 작성한 초안을 바탕으로 최종 합의한을 도출하였습니다만, 그 내용을 아래와 같이 번역하여 보고합니다.

===

제목: 회의기요

내용: 브라운관 업계협회는 2001년 5월11일 브라운관기업 총경리 회의를 개최하였다. 참석자들은 현재 직면한 CTV, TUBE시장에 대하여 진지하게 분석한후 전업계가 공급이 수요를 많이 초과, CTV SET 가격폭락, 반면에 GLASS등 주요 자재 가격은 지속높으며 대형,초대형 유리자재 수입관세가 지나치게 높은 등 여러면 공감을 도출하였음. 2001년 1/4분기 전업계가 적자에 직면하게 되었음.

01000255

회의기간에 참석자들은 신식산업부 第2000 <843>字 공문을 다시 진지하게 공부하였으며 충분한 검토를 거쳐 전업계가 오는 2001년 5월초부터 감산 초치를 취하여 재고 압축할 것을 회의에서 결정하였다(수출기종생산 제외). GLASS 구매가격은 회의에서 합의된 가격으로 집행한다.

회의 참석자 대표 서명:

채홍집단	:	도규 당서기
남경 PHILIPS	:	이수화 경리
BMCC	:	량신청 부총경리
삼성SDI	:	최관태 상무
광동CPT	:	하춘규 부총경리
장사-LG	:	양아평 부장
SEG-HITACHI	:	양국균 총경리 조리
상해영신	:	장홍예 부총경리

2001-5-11

상기 회의기요 작성되는 배경은 기존 재고 과다 부담 과대의 현실을 감안, 각 업체별 기 진행되고 있는 LINE STOP을 공식적으로 업계의 명의를 빌어 SET MAKETR와 GLASS MAKER에 보다 강하게 통보함으로서 가격 하락을 저지하고 유리가격을 낮추고하자 하는데 있음.

-이상-

01000256

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CERTIFICATE OF ACCURACY

This is to certify that the attached document, *"SDCRT-0087694 – SDCRT-0087698"*, originally written in *Korean* is, to the best of our knowledge and belief, a true, accurate, and complete translation into *English*.

Dated: January 9, 2013

Seth Wargo
Consortra Translations

Sworn to and signed before ME this
9th day of January,
2013.

Notary Public

JAMES G MAMERA
Notary Public, State of New York
No. 01MA6157195
Qualified in New York County
Commission Expires Dec. 4, 2014

Color CRT Industry Meeting Results Report

- Time / Place: May 10~12, 2001/Shanghai Dingshanhu Taiyangdao Hotel meeting room
- Attendees:

BMCC - Shin Chung Yang (Vice president), Moon Kang Bum (General Manager) & 2 others
SEG - Sung Jeon Sohn (President), Mr. Gook Gyoon Yang (General Manager) & others
LG Changsha - Ah Pyung Yang (General Manager)
Guangdong CPT - Choon Gyu Ha (Vice president), Wee Hun Oh (General Manager)
Irico - Secretary Gyu. Doh, General Manager Gun Sul Wee
Philips - Kang Kim (Consultant), Soo Hwa Lee (Sales Team Manager)
Shanghai Yongxin - Ga Chon. Ju (President), Mr. Jang (Vice President), Moon Eui Bun (Manager) and 5 others (HOST)
SDI - Executive Director Gwan Tae Choi, Mr. Rim Bong Wang (Manager)

- Main issues

A) CRT company inventories at the end of April

(Unit: 10K)

	BMCC	Philips	Irico	LG Changsha	Guangdong CPT	SEG	Shanghai Yongxin	SDI	Total
14"	22.7	-	37.3	-	-	-	-	-	60
21"	5.9	1.6	3.5	2.7	0	2.2	1.2	0.3	17.4
21"DF	0	-	-	-	-	-	-	0.1	0.1
25"	-	8.6	6.4	6	27.4	-	12.3	0.4	61.1
25"DF	-	-	3	-	-	-	-	0	3
29"HF	-	-	-	-	8.1	-	-	0.6	8.7
29"SP	11.7	21.2	-	2.9	15.4	-	37.9	0	89.1
29"DF	3.5	-	-	10.1	-	-	-	0.5	14.1
34"	1.2	-	-	-	-	7	10.1	-	18.3
Total	45	31.4	50.2	21.7	50.9	9.2	61.5	1.9	271.8

Note: Above inventories do not reflect substantial portion of the inventories at the storage being operated near the SET MAKERs (Changxing, Shenzhen, etc.) and also do not include Thomson's inventory. If the actual numbers are reflected, the industry representatives agree that the total would be over 3,500K.

B) Particulars Regarding Line operation status of each company

Philips:

Currently, the CRT sale is extremely difficult. This is because of sharp decrease in production volume and tube purchases caused by excessive SET inventories of the Set Makers in the past few years. Recently, the sales volume of 29" reached 46% of the total sales, but it will take several months to empty the inventories based on the current production volume.

Therefore, stopping production is an absolutely necessary direction. We only need to discuss for how long the production should be suspended.

IRICO:

Considering various circumstances, this company is the most burdened.
They have introduced new models (25"DF/29"DF) in the market, but has high defective product rate and high production costs in additional to low sales.
The market appears to have almost reached saturation and it seems difficult to expect significant demand. It seems proper action is needed to overcome the situation.

SEG-Hitachi:

The relevant department of the central government is not interested in the industry's current difficult situation and it will probably not get involved in the future either. The CRT market is completely open and competition is severe.
Though uniform CRT prices have been set many times, ultimately thorough enforcement is more important than the price.

Given the current circumstance with excessive inventory, a specific schedule or goals should be set (e.g., reduce 29" inventory down below 500K, etc.) and take action. The difficulty should be overcome wisely. The purchase price of GLASS should be lowered. The price for 29"DF was drastically decreased to RMB1,530 (cash/CIF) so 1,500 won could also appear soon. The market situation will absolutely not turn before August and all Set-Makers have plans to either decrease or completely stop production in May and June.

Therefore, the CRT companies should look at the current reality at it is and operate the LINEs (including stopping production) considering their respective situation .

BMCC:

Production on the 29" SF line has been stopped for the past consecutive 101 days and some other models as well have been stopped based on the circumstances.
While many industry meetings were held where many agreements were made, few were actually executed as promised. Therefore we must see the error of our past ways.
If we use CRT resources effectively we can stabilize the price. The price can even be increased by about 50 won. It is also important to not only set the lowest sales price but also to manage inventory at a reasonable level. We must decisively suspend production considering the current inventory.

Shanghai Yongxin:

How should we determine price for the 29”? We should stabilize the price even if we have to pay the price by stopping production. If the decision is followed, the price could recover up to 1,050 won from the current 1,000 won level. If that happens, it will also be helpful for the 21” & 25” sales. We should set a reasonable price with investment in consideration. We must refrain from sales below cost. At the time of pricing, the price of imported tubes should also be considered.

Guangdong CPT:

If we had carried out what was decided in the Hainan meeting, we would not be in such a difficult situation. We plan to stop all production once we use all the imported production material. We must have the GLASS prices lowered. We also need to lower the import duties by making a request to the government.

LG Changsha:

29” DF line hasn’t been in regular operation since the line started production even operating only a few days of production in April. TUBE inventory with the Set Makers has been greatly reduced, but it seems the CRT industry has a greater inventory than last year. It seems inevitable that production must stop.

Samsung SDI:

We need to reflect on the past, prepare necessary countermeasures, and find a future direction.

Top 5 makers (Changhong, KONKA, TCL, Skyworth, VEL) retain 60% of the more than 8,Mil. SET inventory, CRT inventories of SET-Makers are 1.7 Mil, and CRT inventories of Tube-Makers are more than 2.7 Mil. which shows substantial changes in the inventory not only in volume but also in product type compared to the same time last year.

We need to stop production for 2 weeks every month during May, June and July and consume the inventory. A solution by the government appears unlikely so the industry needs to rely on itself to overcome the difficult situation.

We believe setting the price for the next three months will be helpful for purging the inventory as well as for stabilizing the market..

We do not need to worry about imported TUBE[S] shocking the China market as it is not like what it was in the past.

Rather than Samsung or LG, Toshiba or Thomson may be greater variables.

■ Meeting results

- CRT sales price:

29" SF: 1,000 won (till June12 based on a 6 month promissory note, 1,050 estimated after June 12)
29" HF: 900 won (〃 950 〃)
25" MS: 680 〃 , ? 〃)
21" MS: 475 〃 , ? 〃)
21" MS Export: U$ 47.50 (FOB port)

- Guidelines for reasonable inventory management (29"SF)

Guangdong CPT	- 100K / each line
Shanghai Yongxin	- 100K / each line
Philips Nanjing	- 60K / each line
Samsung SDI	- 30K / each line
BMCC	- 70K / each line
LG Changsha	- 100K / each line

- GLASS purchases should be made following the results reviewed at the meeting

29"	RMB 300-330 P&F
25"	RMB 200-220 P&F
21"	RMB 140 P&F

We have reached a final agreement at this meeting based on the draft made during the April meeting hosted by SEG-HITACHI, and the translation of the details is as follows.

Subject: Meeting bulletin

Details: The CRT industry held a CRT company CEO meeting on May 11, 2001. The attendees analyzed in earnest the current CTV and Tube market they are currently facing and reached common understanding on various aspects such as oversupply being much greater than demand, drastic price plunge of CTV SET[S], while the price of main materials like GLASS, etc continues to remain high, and the unreasonably high import duty for large and x-large glass material. The entire industry is facing a deficit in 1Q of 2001.

During the meeting, the attendees studied the 2000 <843> official announcement from the minister of industry again in earnest, and after a sufficient review, they decided at the meeting that the entire industry should cut production from the beginning of May 2001 to reduce inventories (except for export model production). GLASS purchasing price shall be implemented as per the agreement at the meeting.

Representative Signatures of the Meeting Participants:

IRICO Group	: Gyu Doh (Secretary)
Nanjing Philips	: Soo Hwa Lee (General Manager)
BMCC	: Shin Chung Liang (Vice president)
Samsung SDI	: Kwan Tae Choi (Executive Director)
Guangdong CPT	: Choon Gyu Ha (Vice president)
LG Changsha	: Ah Pyung Yang (General Manager)
SEG-HITACHI	: Gook Gyun Yang (Executive Manager)
Shanghai Yongxin	: Hong Yuh Jang (Vice President)

May 11, 2001

The background for writing the above meeting bulletin is taking the current circumstance with the burden of excessive inventory into consideration, to lower glass prices and to stop price decreases by officially notifying, and adding some impact by using the industry name, the SET Makers and the GLASS Makers of the LINE STOP being implemented by each company.

- End -

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CERTIFICATE OF ACCURACY

This is to certify that the attached document, *"SDCRT-0087441, SDCRT-0087700 - SDCRT-0087702"*, originally written in *Korean* is, to the best of our knowledge and belief, a true, accurate, and complete translation into *English*.

Dated: September 21, 2012

Seth Wargo
Consortra Translations

Sworn to and signed before ME this
21st day of September
2012.

Notary Public

JAMES G MAMERA
Notary Public, State of New York
No. 01MA6157195
Qualified in New York County
Commission Expires Dec. 4, 2014

Industry Managerial-Level Meeting

Time and Location: China, Guangdong Province, Shenzhen City, She kou, South Sea Restaurant, Conference Room
August 9, 2001 08:30 ~ 16:30

Participants:
SEG – Hitach: Sun Shendian (Director of Board and General Manager), Yang Guojun (Assistant General Manager and Industry Association Secretary)
BMCC: Fan Wenqiang (Vice President), Lee Dae-Rim (General Manager)
Irico: Ma Jinquan (General Manager), Yui Gun Seol (Manager), Shin Hyo- Rim (Manager)
Guangdong CPT: Zhan Zongqing (General Manager), Song Fan (Vice President), Wu Weixian (Department Manager)
Shanghai Yongxing: Zhou Jiachun (General Manager), Zhu Danlin (General Manager)
Nanjing Philips: Yoo Jong Song (General Manager), Li Xiuhua [Su Hwa] (Manager)
Changsa LG: Kim Chang- Ki (Vice President) and three others
SDI: Ha Hoo-Mok (VP), Meng Joo Ryong (Department Manager), Wang Lingfeng [Rim Bong] (Branch Manager)

Results:

- Production Reduction

Proposal A): From August 1, each company will reduce production by 25% compared to the total production volume last year (based on the industry exchange data). Each company will limit the maximum production volume for three major models (21”, 25”, 29”).
<u>Calculated formula: Total production of Yr. 2000 X 0.75(%) / 12 (months) X 5 (months)</u>

Proposal B): For fair competition, assuming the 25% reduction of the production for the second half of the year, the maximum production volume that each company can produce will be reduced by the inventory volume of the major three models as of July 31.
<u>Calculated formula: Total production of Yr.2000 X 0.75(%) / 12 (months) X 5 (months) – inventory for end of July 2001</u>

01000258

- Pricing proposal

  21" MS RMB 430

  25" MS RMB 635

  29" SF RMB 930

* The above price is based on a six-month promissory note. In the case of a cash payment, the prevailing interest rate will be deducted. Each company must follow the above pricing and must not compete unfairly by selling at a lower price than the agreed price.

Each company will sign the written agreement, guaranteed by general managers' personality and credibility. Any company that violates the agreement will face disciplinary actions by the Association.

If a company violates the agreement, the Association will issue a warning and send a written notification letter to the company so that the company can have an opportunity to correct the violation. When the company ignores such warning, the parties will hold a meeting to suggest the penalty and the penalty decided in the meeting will be carried out in any event.

Furthermore, a 'HOT-LINE' will be set up among the general managers so that the violation can be reported to the Chair and the Secretaries of the Association

To carry out the 25% reduction of production, the Association will form an inspection team comprised of the Chair and one individual from each company. The team will make inspection implementation plans and will report to the general managers of each company.

Once the companies agree on the [pricing] proposal, if the price that had been previously agreed between each company and CTV companies is lower than the price in the proposal, the unshipped portion should be priced following the newly agreed price in the proposal. If a company continues to use the previously agreed price, it is considered to be a violation of the agreement. The above agreement is effective two days after the signature date.

The general manager of each company should review proposals A and B and indicate their choice in writing to the Secretary of the Association within two days.

Attachment: Proposal

Company	Proposal A	Proposal B	Signature of General Manager
BMCC			
Nanjing Philips			
Irico			
Shanghai Yongxing			
LG Changsha			
SEC-Hitachi			
Samsung SDI			
Guangdong CPT			

Comments) 1. Please ✓ box A or box B if your company agrees and provide the general manager's signature.
2. Please submit the signed form to the Secretary of the Association, Guk Gyun Yang.
Fax: 0755-3355850

01000260

업계 총경리 회의 기요

■日時 및 場所 : 中國 廣東省 深천市 蛇口 南海大酒店 會議室
2001年 8月9日 08:30~16:30

■参席者 :

SEG-HITACHI : 孫盛典 董事長 겸 總經理
楊國鈞 助理總經理(겸 業界協會 秘書長)
BMCC : 范文强 副總經理,이대림 부장
彩虹 : 馬金泉 總經理,위건설 경리,신효림 경리
광동CPT : 詹宗慶 總經理,宋帆 副總經理,伍緯憲 部長
상해영신 : 周家春 總經理 朱丹林 經理
남경PHILIPS : 宋耀宗 總經理 李修華 經理
장사LG : 金昌起 副總經理 외3명
SDI : 河侯穆 常務, 孟柱龍 部長,王林峰 課長

■ 結果 :

■ 減産

A) 안 : 8월 1일부터 각 업체는 작년 총생산량(업계교환자료 기준)기준 25% 감산 실시. 각 업체의 21" 25" 29" 3가지 주요기종의 최대 생산량을 限定 한다.
算式: 2000년 총생산량 x 0.75(%) ÷ 12(월) X 5(월)

B) 안 : 경쟁의 형평성을 감안 하반기 감산 25%의 전제하에서 7월31일까지 3가지 주요기종 재고를 공제한 물량을 각 업체 최대한 생산할수 있는 물량으로 한다.
算式 : 2000년 총생산량 X 0.75(%) ÷ 12(월) X 5(월) -2001년 7월말 재고

01000258

■ 價格案

21" MS RMB 430
25" MS RMB 635
29" SF RMB 930

* 상기 가격은 6개월 어음기준이며 현금 집행시 현행 이자율 공제.
각 업체는 상기 가격을 반드시 지켜야 하며 그 어떠한 부당한 경쟁수단으로 低價 판매하여서도 안된다.

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위배한 기업에 대해 협회는 경고와 서면 통보를 하여 개정하도록 하며 경고 무효시 업계총경리 회의를 개최하여 징계조치를 제의하며 총경리 회의에서 의결된 조치는 철저히 집행한다.

또한 총경리간 HOT-LINE을 개설하며 협회 회장 및 비서장에게 위배 사실을 수시 통보할수 있도록 한다.

하반기 25% 감산조치를 실시키 위해 협회는 회장을 필두로 각 업체 1명씩 파견한 요원 중심으로 감산 감시TEAM을 구성, 감산실시방안 작성 및 각업체 총경리에게 통보한다.

회의 제안이 통과될경우 각 업체와 CTV 업체간에 기 체결한 가격이 금번 價格案 보다 낮을 경우, 미출하분은 반드시 새로운 가격로 하여야 하며 지속적으로 기존가격대로 집행시 협의 위배로 간주한다. 상기 제안은 본결의 서명후 2일부터 유효하다.

01000259

감산 A,B 안에 대하여 각 업체 총경리께서는 확인하시고 2일간내 서면으로 협회 비서장한테 통보하여야 한다.

별첨 : 제안 표

협회업체명	A안	B안	총경리서명
BMCC			
남경PHILIPS			
채홍			
상해영신			
장사LG			
SEG-HITACHI			
삼성SDI			
광동CPT			

주) 1. 각 업체는 동의하는 안에 √ 표를 하시고 서명해 주시기 바랍니다.
2. 서명한 상기표를 협회 양국균 비서장한테 발송 해 주시기 바랍니다. FAX: 0755-3355850

01000260

EXHIBIT 48

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STATE of NEW YORK)
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COUNTY of NEW YORK)

CERTIFICATE OF ACCURACY

This is to certify that the attached document, *"SDCRT-0006674 - SDCRT-0006677"*, originally written in *Korean* is, to the best of our knowledge and belief, a true, accurate, and complete translation into *English*.

Dated: March 7, 2013

Seth Wargo
Consortra Translations

Sworn to and signed before ME this
7th day of March,
2013.

Notary Public

JAMES G MAMERA
Notary Public, State of New York
No. 01MA6157195
Qualified in New York County
Commission Expires Dec. 4, 2014

From: Sung Kook Sung [sungsk@samsung.com]
Sent: Thursday, November 21, 2002 9:48 AM
To: "Hoo Mok Ha"; "Jung Hoon Choi"; "Jae Wook Kim"; "Yong Sun Woo"; "Hyung Seok Kim"; "Tae Hyun Bang"; " Byung Hyun Jang"; "Joong Hyun Lee"; "Jong Ho Park" ; "Chang Sun Kang"; "Seok Jin Kim"; "Jae Sik Kim"; "Dong Hoon Lee"; "Moon Il Bae"; "Ki Choi"; "Jung Man Kim"; "Sung Duk Park"; "Jae In Lee"; "Joon Seok Ahn"; "Kyung Chul Oh"; " Jae Ho Jang"; "Hong Kyun Lee"; "Kwan Hyung Kim"; "Deung Go Ran"; "In Chul Kim"; "Eun Kyung Cho"; "Sung Hyun Bae"; "Chang Min Lee"; "Min Gyu Seo"; "Jung Hwan Seo"; "Jong Seok Lee"; "Ki Young Jung"; "Gi Hwa Lee"; "Sung Ho Seok"; "Chul Woo Kim"; "Jae Yoon Ryoo"; "Sung Jin Kim"; "Joo Ryong Mang";
Subject: ?China CRT Industry Meeting Details Sung Kook Sung D/D China Sales Team Samsung SDI Senior Manager

Attachments:"*중국 CPT 업계회의내역(11 월 18 일)__14773_16411.gul*" (China CPT Industry Meeting Details (November 18)_14773_16411.gul)

How are you? This is Sung Kook Sung, of the China Sales Team.
I am sending a brief summary of the China industry meeting details for your use as a reference.

Attachment: Industry meeting

CIE China Information Express

SAMSUNG SDI
China Marketing Group
Shenzhen: 86-755-83357000-3347

Re: China CPT Industry Meeting Details (November 18)

Date: Nov. 18, 2002/ Ref No. : CIE021118
- Date: November 17-18, 2002
- Place: Zhangjiajie City, Hunan Province (hosted by Changsa LG)
- Corporate attendees by company:

BMCC: Fan Wenqiang, Deputy GM; Li Dalin, Department Director; Huang Hai
Youngshin: Xu Zhiping, Department Director; Liu Jun
Changsa LG: Yang Yaping, Department Director; Tian Yuan, Section Chief; Lu Fangying
Irico: Shen Xiaolin, Manager
SEG: Yang Guojun, Department Director; Guo Peng
Philips: Zhang Dezhu, Manager; Yu Jiangnan
GDFORTUNE: Wu Weixian, Department Director; Xie Yun
Samsung SDI: Cheng Shengguo, Department Director; Jin Chengjin

Main Details

1. '02 Production forecast by company and '03 production plans — Unit: 10Kpcs

Company	SIZE /yr.	14"	20"	21"	21"F	25"	25"F	29"	29"F	34"	34"F	Total	PRT
Irico	'02	315		360	3	150	70		30			928	
	'03	320		360	60	150	45		45			980	60
BMCC	'02	194		278	63			158	12	24	6	735	
	'03	166		290	57			125	44	41	17	740	108
Youngshin	'02			186		135		140	60	65		586	
	'03			190		120		120	130	60		620	
SDI	'02		31	120	280		33	27	123		36	650	
	'03		30	140	290		30	30	120		60	700	
LG	'02			225		140	21	35	120			541	
	'03			210	20	95	48	36	130			539	
Philips	'02			160	16	150		73	54			453	
	'03			150	70	120		70	70		20	500	
Bok Ji	'02			210		160		55				425	
	'03			192		121	20	52	38			423	
Hitachi	'02			325						70		395	
	'03			325	50					85		460	100
TTL	'02	509	31	1864	362	735	124	488	399	159	42	4713	
	'03	486	30	1857	547	606	143	433	577	186	97	4962	268
	Decrease Increase (%)	-4.5	-3.2	-0.4	51.1	-17.6	15.3	-11.3	44.6	17	131.0	5.3	

*Not including Thomson and Sony. SDI numbers are the exchanged number (adjustment has been notified).
*For PRT, BMCC/SEG CAPA is higher than the above.
Above details will be sent in Korean and Chinese at the same time by the Chinese Sales team. If there are any questions or if additional information is needed, call the individuals directly or use the above phone number.

2. Announcement of details by company

<SEG (Hitachi)>

■ Details of meeting hosted by Chinese Ministry of Industry and Information Technology on 11/15
CTV export ratio is 31% in China region production for '02 (12,600,000 units, mainly 21", 14")
Accelerate world TV production transfer to China
Focus acceleration on major TV production in China (C/TV Big 5 production in 2002: 78%)
Current issues: 1. Lower CTV export price by Chinese company
2. Collection of proceeds of CTV export to the U.S. by Changhong TV (uncollected bond: USD 170,000,000
Changhong TV's Guangdong Joongsan factory: Production plan for 3,600,000 units (mostly for export)

■ SEG (Hitachi) PRT line production started (11/21), plan to produce more than one million units in 2003
Plan to relocate the S8 line to Shenzhen from Japanese Hitachi in '03 (21"F); completed our DY and electron gun factory
Plan to produce 850K 34" in '03 (IIF 600K/SF 250K); scheduled construction for line capacity increase in March 2003.

<Shanghai Youngshin>

■ Comments relative to '02 market situation: '02 TV production 44,000,000 units; export 15,000,000 units
'03 forecast 48,000,000 units
'02 CPT production 48,500,000 units (imported 5,000,000 units)

■ Remodel combined #4 line (29" flat) 34"SF in July and August this year; low production of 29" flat due to several issues
Remodel combined #1 line 21" flat, but no plan to produce a 21" flat for a while

<Irico>

■ Did not produce due to 29" flat technology/quality/cost issues for half the year. Resume 29" flat production at the end of October. 30K 29" flat products are being produced until now (sales price: RMB1,380 ← M. filter type)
25" flat over inventory continues (more than 100K); 29" flat based line will operate for a while
Completed remodel of combined 15" CDT line, to 21" flat/15" flat; 21" flat production in Nov. 0K)
15" flat is produced in December (samples sent to customers such as Sanyo)
PRT '03 yr. 600K units production plan

<Changsa LG>

■ There is a lot of loss due to unstable production on the CDT line. CPT has relatively good performance this year.
Plan to remodel for combination of 21" normal line with 21" flat line in '03.
1 additional CDT line

<GDFORTUNE>

■ Remodeled 25" flat, 29" flat already combined with Hitachi technology; plan of 29"-flat mass-production in Dec.
Already developed 29" flat glass in the Anyang production; currently developing in SAE (Shanghai Asahi)
Current 25" flat price is RMB 880

<Nanjing Philips>

■ Line remodeling condition: 34" flat line will be mass production in March of 2003 ('03 plan: 300K), Currently sample being prepared
25" line and 21" flat combination plan

■ '02 market: CPT production 48.4 million (e.g., 9.7M), CTV production 43.5M (e.g., 13.5 M, DO 27.5M)
CPT import 5.0M CTV inventory at end of year 10.8M

<BMCC>

■ PRT production line has already been remodeled, ’02 production 100K, ’03 plan 1080K, 29” flat, 34” flat major customer SMT; strong promotion for domestic provision of raw materials in 2003 in order to secure competitive prices.

■ Recent influx of low-priced Southeast Asian CPT products into the region (example: 14”/ 21”)
Southeast Asian CPT makers are using Chinese materials. The Chinese material export price is low compared to the price of the regional supply.
The industry needs to respond strongly in order to protect the regional industry.

■ ’03 yr. CRT tariff information: CPT current 12% → ’03 8%
CDT current 8% → ’03 6.8% (recheck with related central department)

<Samsung SDI>

■ Report the current year’s production by model and sales status

■ Regarding PRT business in Samsung SDI region: Business possibility is being reviewed. Their final decision has not been made (BMCC/SEG significantly interested). Even if they do this, the first half of '03 will be too early to start.

3. Other agreements

■ Scheduled to hold an industry general managers' meeting at the end of the year
Date: Around January 15, 2003
Place: Hainan BO ao (near the Hainan area)
Purpose: Evaluation of operation by company in ’02; ’03 industry development direction review and TOP exchange
(General managers at Bokji, LG, Irico and other places all changed in '02 yr.)

Note: Sales/Profit in 2002 by CPT company Unit: 0.1 billion RMB

Name of Company	’02 sales forecast	Income status	Remarks
CAIHONG	45	4	Entire Group
YONGXIN	39	1	
BMCC	37	1.5	CDT deficit is big
PHILIPS	24.6	0.7	
LG	35	1.6 (including CDT)	CDT deficit
GD CPT	20	1	Sales increased 2.5 billion vs. last yr.
SEG Hitachi	18.5	1.3	
TTL	219.1	11.1	

* The reliability of above sales/income info is not high.
* A significant overall increase for CRT companies this year compared to last year
* Nanjing Philips' operation rate is extremely low after the Taiwan line relocated, and they claim that the overall income is negative.

-End-

From: 성성국 [sungsk@samsung.com]
Sent: Thursday, November 21, 2002 9:48 AM
To: "하후목"; "최정훈"; "김재욱"; "우용선"; "김형석"; "방태현"; "장병현"; "이중현"; "박종호"; "강창선"; "김석진"; "김재식"; "이동훈"; "배문일"; "최기"; "김정만"; "박성덕"; "이재인"; "안준석"; "오경철"; "장재호"; "이홍균"; "김관형"; "란등고"; "김인철"; "조은경"; "배성현"; "이창민"; "서민규"; "서정환"; "이종석"; "정기영"; "이기화"; "석성호"; "김철우"; "류재윤"; "김성진"; "맹주룡"
Subject: ?중국브라운관 업계회의 내용 성성국 D/D영)중국영업팀 삼성SDI 차장
Attachments: 중국 CPT업계회의 내역(11월 18일) _14773_16411.gul

안녕하십니까? 중국영업의 성성국입니다.
중국업계회의 내용을 간단히 요약 송부드리오니
참조하여 주시길 바랍니다.

별첨 : 업계회의

CIE China Information Express

SAMSUNG SDI
China Marketing Group
Shenzhen: 86-755-83357000-3347

Re: 중국 CPT 업계회의 내역(11월 18일)

Date: Nov. 18, 2002 / Ref No. :CIE021118

- 일시: '02.11.17 - 18
- 장소: 호남성 張家界(장사LG 주최)
- 각사 참석자 :

BMCC :	范文强 副總經理 李大林 部長 黃海	SEG :	楊國鈞 部長 郭鵬
永新 :	徐志平 部長 劉俊	PHILIPS :	張德柱 經理 于江南
長沙 LG :	楊亞平 部長, 田元 科長 魯芳頴	廣東福地:	伍維憲 部長 謝雲
彩虹 :	申小琳 經理	三星 SDI:	成聖國 部長 金成進

주요내용

一. 각 업체 02년 생산예상 및 03년 생산 계획

단위:10Kpcs

업체 / 규격		14"	20"	21"	21"F	25"	25"F	29"	29"F	34"	34"F	합계	PRT
채홍	02년	315		360	3	150	70		30			928	
	03년	320		360	60	150	45		45			980	60
BMCC	02년	194		278	63			158	12	24	6	735	
	03년	166		290	57			125	44	41	17	740	108
영신	02년			186		135		140	60	65		586	
	03년			190		120		120	130	60		620	
SDI	02년		31	120	280		33	27	123		36	650	
	03년		30	140	290		30	30	120		60	700	
LG	02년			225		140	21	35	120			541	
	03년			210	20	95	48	36	130			539	
필립스	02년			160	16	150		73	54			453	
	03년			150	70	120		70	70		20	500	
복지	02년			210		160		55				425	
	03년			192		121	20	52	38			423	
HITACHI	02년			325						70		395	
	03년			325	50					85		460	100
TTL	02년	509	31	1864	362	735	124	488	399	159	42	4713	
	03년	486	30	1857	547	606	143	433	577	186	97	4962	268
	증감(%)	-4.5	-3.2	-0.4	51.1	-17.6	15.3	-11.3	44.6	17	131.0	5.3	

* 톰슨, 소니 미 포함. SDI 숫자는 교환 숫자 임(조정통보).

* PRT의 경우, BMCC/SEG의 CAPA.는 상기보다 多

위의 내용은 중국영업팀에서 한국어와 중국어로 작성되어 동시에 발송 됩니다.
문의사항 또는 추가적인 정보제공은 싱글 또는 위의 전화로 연락 바랍니다.

二. 업체별 발표내용

< SEG(日立) >

■ 11월 15일 신식산업부 주최 회의 내역
'02 중국역내생산 CTV 수출 비중 31%(1260만 대, 주로 21",14" 위주).
전 세계 TV 생산 중국 이전 가속
중국 내 TV 생산 MAJOR위주 집중 가속('02년 C/TV Big5생산:78%)
현재 문제점 : 1. 중국업체 CTV 저가출혈 수출
2. 장홍TV 대미국수출 CTV대금 회수문제(미회수채권:USD 1억7천만)
장홍TV 광동중산공장 : '03년 360만대 생산계획(대부분 수출)

■ SEG(日立) PRT LINE 생산START(11/21), '03년 100만대 이상생산 계획
'03년 일본HITACHI S8라인 심천 이전계획(21"F),자체 DY 및 전자총 공장 기분사 완료.
'03년 34" 85만 생산계획(HF 60만/SF 25만) ← '03.3 LINE CAPA.증량화공사 예정

< 上海永新 >

■ '02년 시장 상황관련 의견 : '02년 TV 생산 4400만 대 ,수출 1500만 대,
'03년 예상 4800만 대.
'02년 CPT 생산 4850만 대(수입 500만 대),

■ 금년 7월/8월 #4LINE(29"FALT) 34"SF 겸용개조, 여러문제로 29"FALT 생산실적저조
#1LINE 21"FALT 겸용개조, 당분간은 21"FALT 생산계획 無

< 彩虹 >

■ 29"FLAT 기술/품질/원가문제로 반년간 생산못함. 10월말부터 29"FALT 생산재개
11월 현재까지 30K 29"FALT 생산 (판가:RMB1,380 ← M.FILTER TYPE)
25"FLAT 과다재고보유(100K이상). 당분간 29"FALT위주로 LINE 운영
15"CDT 라인, 21"FLAT/15"FALT 겸용 기 개조완료. 21"FALT 11월생산(30K)
15"FALT 12월 생산(SANYO등에 SAMPLE송부)
PRT '03년 60만대 생산계획

< 長沙 LG >

■ CDT 라인 생산 불안정으로 금년 손실 많음, CPT 부분에서는 금년 비교적 좋은 성과
'03년에는 21" NORMAL LINE 21"FALT 겸용화 개조계획
CDT 추가 1개 LINE

< 廣東福地 >

■ 25"FLAT,29"FLAT 日立기술로 기 겸용개조, 12월부터 29"FLAT 양산 계획.
29"FLAT Glass 안양산 기 개발 현재 SAE(상해아사이)산 개발중
25"FLAT 현재 가격 RMB880

< 남경 Philips >

■ LINE개조상황: 34"FALT 라인 '03년 3월부터 양산('03계획:30만), 현재 SAMPLE 준비중.
25"LINE 21"FALT 겸용화계획

■ '02년 시장 : CPT생산 48.4백만(EX 9.7M), CTV생산 43.5M(EX 13.5M, DO 27.5M)
CPT 수입 5.0M, CTV년말재고 10.8M

< BMCC >

■ PRT LINE 기 생산개시, '02년 생산 10만, '03년 계획 108만,
29"FLAT,34"FLAT 주요고객 SMT, 원가경쟁력 확보차원 '03년 원자재 국산화강력추진

■ 최근 동남아산 CPT 저가 역내진입(예:14"/21")
동남아CPT MAKER 중국산자재사용, 중국산자재 수출가 역내공급가대비 저가
역내 업계보호차원서 업계의 강력대응 필요.

■ '03년 브라운관 관세정보: CPT 현재 12% —→ '03 8%
CDT 현재 8% —→ '03 6.8% (중앙관련부처 재확인)

< 三星 SDI >

■ 금년 기종별 생산 및 판매상황통보

■ 삼성SDI 역내 PRT 사업관련 : 사업성 검토중, 최종결정 안되었슴(BMCC/SEG상당관심).
만약 하더라도 '03년 상반기는 어려움.

三. 기타협의사항

■ 년말 업계 총경리회의 개최 예정
일시: 03년 1월 15일 전후
장소: 해남성 Bo ao(海口 부근)
목적: '02년 사별 경영평가 , '03년 업계 발전 방향 토의 및 TOP 교류
('02년 복지, LG, 채홍외 총경리 모두 바뀜)

참조: CPT 업체별 '02년 매출/이익 단위: 억 RMB

업체명	02년 매출 예상	손익상황	Remarks
CAIHONG	45	4	그룹 전체
YONGXIN	39	1	
BMCC	37	1.5	
PHILIPS	24.6	0.7	CDT 적자 BIG
LG	35	1.6(CDT 포함)	CDT 적자
GD CPT	20	1	
SEG Hitachi	18.5	1.3	매출 작년대비 2.5억 증가
TTL	219.1	11.1	

* 상기 매출/손익 신뢰성은 높지 않음
* 전체적으로 금년 브라운관업체 손익은 작년대비 상당한 신장
* 남경PHILIPS 대만LINE 이설이후 가동률 극히저조, 전체적으로 손익은
적자라고 주장

- 이상 -

EXHIBIT 49

consortra
translations

STATE of NEW YORK)
) ss:
COUNTY of NEW YORK)

CERTIFICATE OF ACCURACY

This is to certify that the attached document, *"BMCC-CRT000142063"* originally written in *Chinese* is to the best of our knowledge and belief, a true, accurate and complete translation into *English.*

Dated: March 7, 2014

Allison Carey
Allison Carey
Consortra Translations

Sworn to and signed before ME this
7th day of March,
2014

Notary Public

JAMES G MAMERA
Notary Public, State of New York
No. 01MA6157195
Qualified in New York County
Commission Expires Dec. 4, 2014

Your legal translation partner

2697E
EXHIBIT NO. Sung
3-19-14
S. LANCASTER

To:	BMCC	Wenqiang Fan Dalin Li	SEG-Hitachi	Guojun Yang
	Shaanxi IRICO	Jianshe Wei, Xiaolin Shen	Guangdong Fortune	Weixian Wu
	Nanjing Huafei	Xiuhua Li	Changsha LG	Yaping Yang
	Shanghai Yongxin	Zhiping Xu	Samsung SDI	S.K. Sung

cc: All general managers

Some points about my views on the current status of the industry:

1. The market has currently entered the traditional off-season, and it is also affected by "SARS" and the price reduction of "rear-projection" color TVs. Under this severe situation, all companies in the industry must truly report their respective production, sales, inventory, and export data to help all of the general managers make correct decisions;

2. There was a larger slide in the domestic color TV and color tube market. Recently, the color tube market has quotations only but has no actual trading. We hope we can actively adjust our sales strategy, decide production with sales, and strictly control inventory volumes;

3. Actively push on cost projects, use market sales prices to push down costs; in particular, the purchasing costs need to be drastically reduced.

The fear of "SARS" is more dangerous than "SARS" itself!

Everyone please consider the above

[stamp: Yang, 03.5.09, Guojun]

Secretary-General of the Eight Major Color Tube Industry Association:
2003-05-09

05-09 2003 11:35 FAX 075583354124 SEG HITACHI MARKETING DP 001:001

TO: 北京松下 范文强 李大林
陕西彩虹 魏建社 申小琳
南京华飞 李修华
上海永新 徐志平
赛格日立 杨国钧
广东福地 伍维宪
长沙 LG 杨亚平
三星 SDI 成圣国

cc: 各总经理

我对目前行业情况的几点看法：

1、 目前市场已进入传统淡季，加上“非典”和“背投” 彩电的降价影响。在这种严峻的形势下，请行业内各企业务必真实通报各自的产销存及出口数字，以便各位总经理正确决策；

2、 国内彩电、彩管市场出现了较大的滑坡，近期彩管市场有价无市，希望积极调整销售策略，以销定产，严格控制库存量；

3、 积极推进成本工程，以市场销售价格倒推成本，尤其在采购成本上要大幅度下降。

对“非典”的恐慌比“非典”本身更危险！

以上请各位考虑

杨
03.5.09
国钧

八大彩管行业协会秘书长：
2003-05-09

EXHIBIT 50

TRANSPERFECT

City of New York, State of New York, County of New York

I, Dan McCourt, hereby certify that the document "**SDCRT-0089426_90225-230**" is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English.

Dan McCourt

Sworn to before me this
August 22, 2023

Signature, Notary Public

WENDY POON
STATE
OF NEW YORK
NOTARY PUBLIC
Qualified in
Queens County
01PO6356754
MY COMMISSION EXPIRES 04-03-2025

Stamp, Notary Public

Minutes of the CPT industry general manager meeting

Meeting time: July 20, 2004
Meeting location: Sheraton Suzhou Hotel & Towers
Meeting hosted by: Fan Wenqiang, President Yang Guojun, Secretary-General
Delegates attending the meeting: IRICO Group: Ma Jinquan, Guo Mengquan, Shen Xiaolin
Beijing Matsushita: Fan Wenqiang, Li Dalin
Samsung SDI: Hoo Mok Ha, Yang Zhen, Gao Tao, Xie Yun
Thomson: Li Shuang, Yang Xiangjie, Huang Zhiye
LG Shuguang: Yang Yaping, Tian Yu, Long Lingyu
Shanghai Novel: Gu Deqing, Xu Zhiping
Nanjing Huafei: Gu Wanhong, Xu Minghui, Qian Cheng (LPD)
SEG Hitachi: Li Chenqun, Yang Guojun, Guo Peng

Meeting topics:

1. The impact of the change of the export tax rebate policy in the first half of this year on various enterprises;
2. Impact of the increase in national road freight rates on the selling price of color tubes after June 20 this year;
3. Impacts that Sony, Toshiba, and Philips' 29" pure flat color TV price cuts (below 2,000 yuan/set) have on the domestic market in the second half of the year.

Meeting contents:

I. Impact of changes in the export tax rebate policy on the industry

Read out a letter to Vice Premier Wu Yi, and ask the general managers of all the color tube companies to sign. See the meeting materials for details.

Participants unanimously agreed that:

1. The impact of the drop in export tax rebates on the color tube industry is not only the loss of profits, but also more about the impact of imported color tubes from Southeast Asia, because Southeast Asia purchases a large number of raw materials (glass bulbs/shadow masks/electron guns/deflection yokes, etc.) from China. The purchase price is cheaper than the domestic price, so they can export color tubes to China at a lower price;
2. Color TV plants are also affected by the decline in the export tax rebate rate. They are less willing to do domestic carry-over, and are more inclined to use imported color tubes for export machines. In order to meet the needs of color TV plants, domestic color tube factories have increased the number of one-day trips in Hong Kong, which has increased the transportation costs of color tube factories. Regarding how to solve the problem of one-day trips in Hong Kong, the industry association has repeatedly reported to the central government,

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but the problem has not been resolved.

3. This letter has contributed relatively significantly to the CPT industry, but it is worried whether the government will modify the policy to support the development of the CPT industry. The recommendation is to analyze the relevant industries in the entire industrial chain, and the persuasion should be stronger.

II. 2004 1H color tube industry work summary

Summary by Secretary-General Yang Guojun, see meeting materials for details

III. Thomson Seligent:

1. The main reasons for not joining the industry association in 1999 were: Foshan has only one line, which cannot be compared with other brother factories. For them, if one production line is stopped, other production lines are still in production. It cannot participate because of survival. If it participated at that time and did not stop production, this is against the spirit of the association. After the successful acquisition of Fortune, it is a matter of course to become a member of the association.
2. CPT is now facing not only peer competition, but also more about high-end color TV competition. It takes RMB 2 billion to invest in a CPT factory, but a seventh-generation LCD panel production line requires USD 3-4 billion. Because high-end flat-panel displays require relatively significant investment, many companies are now adopting joint ventures to develop together and share risks.
3. Although CPT is suppressed by high-end color TVs, there is still room for development. CPT is not a sunrise industry, but it is not a sunset industry at the same time. Now is the time for everyone to unite. As long as the relationship between supply and demand is properly handled, life can still go on. Bear with it in the off-season and do not cut prices easily. Once the price drops, it will be difficult to recover.
4. In terms of production line: Thomson currently has 5 production lines, and it is impossible to add new production lines in China. In the second half of the year, except for one production line in Foshan, which has no transformation plan, the other four production lines have transformation plans. The main items of transformation are the transformation from normal flat to pure flat, and the transformation from Hitachi technology to Thomson technology. In the second half of the year, the average shutdown of each line is about 20-25 days, which will be conducive to the healthy development of the industry.
5. CPT output: The output of color tubes in the first half of the year will be greater than that in the second half of the year. There will be about 100,000 in stock at the end of June, and there will be more than 200,000 in stock by the end of July. In the first half of the year, 4 million units have been produced, including 3.7 million units for domestic sales and more than 200,000 units for export. In the second half of the year, about 3.7 million units are planned, including 3.2 million units for domestic sales and 500,000 units for export.
6. Color tube companies should develop more new products, such as research on ultra-thin color tubes, to strive for more profits.

III. Beijing Matsushita:

1. Due to various considerations, BMCC completely gave up the plan to bring in production lines from Japan;

2. We should be optimistic about the market in the second half of the year. According to the behavioral consistency of previous years, the market will turn into the peak season after July, and CTV production will increase relatively significantly in September. Now is the darkness before dawn, everyone should hold tight.

3. As for the inventory of CPT and CTV, we feel that the inventory should not be so large,

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because now the CTV factories have become more rational after 2000, and each company decides production based on sales.

4. Requirements for information analysts: We hope that in the future, there will be more integration with the sales staff. Regarding the inventory of the color TV factories, in addition to analyzing from the perspective of the industrial chain, it is also necessary to strengthen the detailed grasp of the production, sales and inventory of each color TV factory, and cross-check the accuracy of the data.

4. In terms of cost, the recommendation is to communicate more with shadow mask and glass bulb manufacturers. Conducive to the healthy development of the entire industry.

5. Handling historical issues: Due to the analysis of the industry chain by SEG Hitachi and relevant information personnel in the industry, the inventory volume of color TV factories (color TV and color tube) at the end of the first half of 2004 was 21 million, which is huge and inconsistent with the current situation of the color TV factories, so it is requested to reduce the inventory volume of the color TV factory 5 million units. The specific operation requires relevant information personnel to trace the historical data and complete it together. In the future market analysis, the inventory of color TV factories must be 16 million as the starting point.

IV. Samsung SDI

1. The sales results of SDI CPT this year are better than last year. But there are still problems in the whole industry, especially 29" PF. The current demand is only about 800,000/month, but the production capacity reached 1.1 million/month in the second half of 2004, and the production and sales are obviously unbalanced. Industry should coordinate how to respond to this change.

2. The traditional peak season is approaching, and July-August should be the most difficult period, and demand will increase after September. We hope that everyone will cooperate more and tide over the difficulties together. As long as the market improves after September, the peak season will last for five months. The price of CPT, especially the price of large-screen CPT, is very unlikely to increase, so the price must be stabilized now, in order to strive for more profits when the peak season comes.

3. The CPT industry is a very mature industry, so we should deal with problems rationally. During the off-season, we hope everyone can adjust production and maintain a balance between production and sales. Taking 25" and 29" as an example, the cost has remained unchanged from last year to now, but the price has dropped relatively significantly. The recommendation is that everyone cooperate more.

4. In terms of the price cut of joint venture brand color TVs, as a matter of fact, many joint venture brands have already lost their own costs, but there are still many color TV factories in China that do OEM for joint venture brands. This is a short-term making. Eventually, CTV factories themselves will be hurt. Without the help of domestic whole-set makers, foreign brands will soon withdraw from the Chinese CRT TV market. The recommendation is to communicate more with whole-set makers and ask them not to be simple processors.

5. In terms of price: Since the beginning of this year, the price of color tubes has dropped relatively significantly, but the cost has not dropped at all compared with the beginning of the year. From the cost analysis, the price of CPT has dropped by 5%, and the cost should also drop by 5%. However, this year, the prices of the small and medium products of glass bulbs have increased and those of large and medium types have remained unchanged, so it is suggested that from now on, everyone should put pressure on the glass bulb and demand a price reduction.

6. In 2005, the target price of Samsung's 40" and below LCD TVs will be USD 1,000, and the target price of 42" plasma TVs will be USD 600. If they can be achieved, the impact on high-end CRT TVs will be very severe. Flat panel display TV has become the main competitor of the

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color tube industry, and the color tube industry needs to unite to safeguard common interests.

V. Xianyang IRICO:

1. The color tube industry is now facing pressure from multiple situations, and now is the time to unite. We need to sit down and contemplate how our CPT industry can integrate upstream and downstream resources to meet the impact and squeeze of substitutes on us.
2. The recommendation is to communicate more with upstream and downstream industry associations, which will benefit the healthy development of the industry.
3. In terms of price: Although external factors play a role in the price drop, the main reason is internal factors. Excessive competition and competition in price cuts. The current CPT price cannot be lowered any further. Although there is a seasonal surplus of color tubes, we must hold tight. The market will start to some extent in the second half of the year.
4. Correctly treat the impact of flat panel display technology on color TVs, and CRT TVs still have room for survival due to their high price-performance ratio. At the same time, our hope is that the association will play a role in creating conditions to encourage CTV factories to go international, so that domestic CPT and CTV will maintain a healthy development.
5. Everyone communicate with each other more, treat each other with sincerity, and announce the content of this meeting with a unified version.

6. Shanghai Novel:

1. From this year to next year, 13 TFT-LCD large-screen panel production lines (above 4.5G) will be added, and they will definitely cut prices to absorb the increased production capacity.
2. The domestic CPT glass bulbs are not tense this year. Right now, no CPT factory has stopped production due to the shortage of glass bulbs. This may be due to the good operation of the glass bulb industry.
3. Sony's price cuts: The total production capacity of Sony's 29" PF is only 300,000, which should not have an impact on CPT, but it has a certain impact on CTV. The main purpose of Sony's price reduction this time is to use CRT color TV as an introduction to occupy the market and prepare for the next flat panel display TV (PDP, LCD, PRTV). If other foreign brands follow suit, it will have an impact on the CPT industry, and domestic CTV factories may raise their requirements for CPT quality when the time comes.
4. In terms of production line: After the PF transformation of the 29" SF line, the production capacity of Novel 29" PF will reach 250,000/month or higher, but it does not mean that 29" PF will be produced in all of the second half of the year, and there may still be 1-2 months to do 29" SF .
5. The recommendation is that several major 29 "PF manufacturers choose an appropriate time, and whether they can sit down and communicate with each other with sincerity. To ensure the healthy development of the entire industry.

VII. Nanjing Huafei:

Due to power cuts in Nanjing, the 34" production line was shut down from July 18th to August 10th, and other production lines were shut down for 10 days from August 1st.

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VIII. LG Shuguang:

1. June and July are the traditional off-season for CTV sales, and it is expected that the entire inventory will increase now. It is expected that the market will be prosperous in August and September, and the output may double.
2. In terms of price: CPT prices have been falling this year, and until now CTV is still asking for a price cut, the main reasons are: The color tube industry has increased production lines and more technological innovations. CTV factories have high hopes and took the opportunity to suppress the price of color tubes. We hope everyone will communicate more in the future. There should be price differences, but they should not be too large.

IX. SEG Hitachi

1. Although a new line has been added this year, due to the single variety, it will still focus on survival for a long period of time in the future. Production volume is estimated to reach 6 million this year.
2. Because the market price and its cost are too far apart, the production of 21" PF is stopped, and 21" FS is produced in large quantities.
3. In terms of price: 21" FS Shenzhen FOB price is $38.5, regarding the domestic selling price, the hope is that all CRT makers do not have those less than RMB 385 after August.
4. Regarding the increase of freight, in order to ensure the smooth transportation of goods, SEG has increased the freight. The Chinese official reported the day before yesterday that the 20% increase in freight rates was only a normal return to the original position.
5. All costs are rising, but the price of color tubes is still falling. It is necessary to stabilize the selling price of color tubes of 21" FS and 29" RF
6. How to ensure a considerable price difference with the flat panel display technology, the cost is very critical.

Glass bulb production volume in China:

	2003		2004	
	Weight	Quantity	Weight	Quantity
Glass screen	3430 tons	62.2 million pieces	4950 tons	83 million pieces
Glass funnel	1570 tons	65.6 million pieces	1960 tons	74 million pieces

After September, the supply volume of glass bulbs in China will increase significantly. The profit of the glass bulb factory is very high now, generally more than 13%. The cost of glass bulbs per kilogram is about more than RMB 6. The goal of the glass bulb factory is 5 yuan. It is suggested that all the color tube factories put pressure on the glass bulb factory to reduce the price by 5~8%.

Conclusion of this meeting:

1. **Oversupply of color tubes does exist, but the seasonal performance is more serious. Generally speaking, it will maintain balance by the end of the year. How to get through the off-season: Control output, maintain price, control inventory. The price should not fall any further. The company aims to make profits,**

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and the fate of the general manager is directly determined by whether the operation is good or bad.

2. **The recommendation for all is that you sign the contract first, and then deliver the goods. In addition, strictly follow the contract to handle matters to get rid of the passive situation.**
3. **Next time, the association will invite heads of purchasing departments, glass bulb factories, shadow mask factories, and CTV factories to participate in color tube industry conferences to form a big alliance to discuss how to counteract the impact of the development of high-end color TVs (flat panel displays) on CRTs. To extend the life cycle of CRT.**
4. **For the next meeting, we will invite Li Shuang, Vice President of Global Sales of Thomson to introduce the situation in Europe: The development of CPT, CDT, PDP and LCD, and the operation of the European color tube industry association.**
5. **For the next meeting, we will invite executive director Hoo Mok Ha of Samsung to introduce the development of global PDP and LCD.**
6. **Content to open to the public: The state retreats a little, the glass bulb falls a little (target 5%-8%), the color TV rises a little, and the color tube rises a little.**

Eight major CPT industry association
February 23, 2004

[stamp:] 04001241

彩管行业总经理会议纪要

会议时间： 2004 年 07 月 20 日

会议地点： 苏州吴宫喜来登

会议主持：范文强 会长 杨国钧 秘书长

与会代表：彩虹集团：马金泉、郭盟权、申小琳

北京松下：范文强、李大林

三星 SDI: 河侯穆、杨真、高涛、谢云

汤姆逊：李爽、杨向杰、黄志业

乐金曙光：杨亚平、田钰、龙玲玉

上海永新：顾德庆、徐志平

南京华飞：顾万宏、许明晖、钱程（LPD）

赛格日立：李陈群、杨国钧、郭鹏

会议议题：

1、 今年上半年出口退税政策的变更对各企业的影响；
2、 今年 6 月 20 日以后，全国公路运费上涨对彩管售价的影响；
3、 索尼、东芝、飞利浦 29"纯平彩电降价（2000 元以下/台）对国内下半年市场的冲击。

会议内容：

一、 出口退税政策的变更对行业的影响

宣读给吴仪副总理的一封信，并请各彩管企业总经理签字，详见会议资料。

参会人员一至认为：

1、出口退税下降给彩管行业带来冲击不仅是利润的损失，更多是来自东南亚进口彩管的冲击，因为东南亚从中国大量采购原材料（玻壳/荫罩/电子枪/偏转线圈等），其采购价比国内价格还便宜，所以他们可以以更低的价格向中国出口彩管；

2、彩电厂也受出口退税率下降的影响，不太愿意做国内结转，而更倾向于使用进口彩管做出口机，而国内彩管厂为了迎合彩电厂的需求，加大香港一日游的数量，这又加重了彩管厂的运输成本。就如何解决香港一日游的问题，行业协会已经多次向中央政府

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反映，但问题一直都没有解决。

3、这封信对彩管行业贡献较大，但担心政府会否修改政策来支持 CPT 行业发展。建议再从整个产业链上相关产业进行分析，说服力应该会更强一些。

二、 **2004 年 1H 彩管行业工作总结**

杨国钧秘书长总结，详见会议资料

三、汤姆逊新骏：

1. 99 年没参加行业协会主要原因是：佛山只有一条线，不能与其它兄弟厂相提并论，停一条线仍有其它线生产，因生存而不能参加，如果当时参加又不停产，这又违背协会精神。现成功收购福地后，理所当然成为协会的一员。
2. CPT 现不仅面临同行竞争，更多面临高端彩电的竞争，投资一个 CPT 厂需要人民币 20 亿，但一条第七代 LCD 面板生产线则需要 30-40 亿美金。因为高端平板显示投资较大，现很多公司均采取合资开发，共同发展，分担风险。
3. CPT 虽然受到高端彩电的打压，但仍有其发展空间，CPT 不是朝阳行业，但同时也不是夕阳行业，现在是大家团结的时候，只要处理好供求关系，日子仍然可以过下去的。在淡季忍一忍不要轻易降价，价格一旦下跌下去将很难恢复。
4. 生产线体方面：汤姆逊现有 5 条线，不可能再在国内增加新的生产线。下半年除了佛山的一条生产线没有改造计划外，其余四条生产线均有改造计划。改造的主要项目是，普平向纯平转变，日立技术向汤姆逊技术转变。下半年各线平均停产大约在 20-25 天，这将有利于行业的健康发展。
5. 彩管产出方面：上半年彩管产量将大于下半年彩管产量，6 月底大约 10 万库存，到 7 月末会有 20 多万的库存。上半年已经生产 400 万，其中内销 370 万，出口 20 多万，下半年计划做 370 万只左右，其中内销 320 万，出口 50 万。
6. 彩管企业应该多开发新的产品，比如研究超薄型彩管，来争取更多的利润。

三、北京松下：

1. 出于多方面的考虑，北松完全放弃了从日本引进生产线的计划；
2. 对下半年市场应该乐观点，依照往年行为贯性，7 月份一过市场将转入旺季，9 月份 CTV 产量将有较大幅度攀升。现在是黎明前的黑暗，大家不应自乱阵脚。
3. 关于 CPT、CTV 库存方面，感觉库存应该没有这么大，因为现在 CTV 厂经过 2000 年之

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后现都变为较理性，各家都以销定产。

4. 对信息分析人员的要求：希望今后多与销售人员结合在一起，对于彩电厂的库存，除了从产业链角度来分析以外，还要加强对各家彩电厂产销存的详细把握，交叉印证数据的准确性。

4. 在成本方面，建议多与荫罩和玻壳厂多沟通。有利于整个行业的健康发展。

5. 对历史遗留问题作出处理：由于赛格日立及行业相关信息人员对产业链分析得出的2004年上半年底彩电厂库存量（彩电与彩管）2100 万，数量巨大，与彩电厂现状不符，特要求减少彩电厂库存量500万台，具体操作请相关信息人员追溯历史数据，共同完成。以后的市场分析，彩电厂库存方面务必以1600万为起点。

四、三星 SDI

1.SDI CPT 今年销售结果较去年好。但整个行业仍然存在问题，尤其以29“PF最为突出，现在需求只有80万/月左右，而在2004年下半年产能却达到110万/月，产销明显不平衡。行业应协调如何应对这一变化。

2. 传统旺季即将来临，7-8月应该是最困难时期，9月以后需求将增加。希望各家多合作，一齐渡过难关。只要9月以后市场好转，此后将维持5个月旺季的到来。彩管价格，特别是大屏幕彩管的价格上涨的可能性很小，所以现在务必稳定价格，以期在旺季到来时能争取更多的利润。

3. CPT 行业是一个非常成熟的行业，应该理性处理问题。在淡季时，希望大家调整生产，维持产销平衡。以25“、29“为例，从去年到现在成本一直保持不变，但价格却下跌较多，建议大家多多合作。

4. 合资品牌彩电降价方面，其实很多合资品牌本身的成本已经无法做下来，但国内仍有许多彩电厂为合资品牌做代加工，这是一种短期行为，最终受伤害的是CTV厂本身。如果没有国内整机厂的帮忙，外资品牌很快会退出中国 CRT 电视市场，建议多与整机厂沟通，请他们不要做简单的加工商。

5、价格方面：今年以来彩管价格下跌较多，但成本较年初却没有任何下降，从成本上分析，CPT 价格下跌 5%，成本也应下降 5%，但今年以来，玻壳中小品种却涨价，大中型一直保持不变，因而建议从现在开始大家一齐向玻壳实施压要求降价。

6、2005年，三星40“以下的液晶电视目标价格为1000美金，42”等离子电视的目标价格为600美金，如能达到，对高端CRT电视的冲击非常剧烈。平板显示电视已经成为彩管行

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业的主要竞争对手，彩管行业需要团结起来维护共同的利益。

五、咸阳彩虹：

1．彩管行业现已面临多重形势压力，现在是团结的时候。我们要坐下来静思，我们彩管行业如何整合上下游资源去迎接替代品对我们的冲击和挤压。

2、建议与上下游行业协会多多沟通，这样将有利于行业的健康发展。

3．价格方面：价格下降虽然外因由一定的作用，但主要还是内因，竞争过度，竞相降价。现在的彩管价格不能再降低了。虽然彩管出现季节性过剩，但要沉住气，下半年市场会有所启动。

4．正确对待平板显示技术对彩电产生冲击，CRT 电视由于性价比高仍有其生存空间。同时希望协会发挥作用创造条件，鼓励 CTV 厂走向国际，这样国内 CPT、CTV 将会保持一个良性发展。

5．大家相互多多沟通，以诚相待，对外统一口径公布本次会议内容。

六、上海永新：

1．今年到明年将会增加 13 条 TFT-LCD 大屏幕面板生产线（4.5G 以上），他们肯定会降价来消化增加的产能。

2．今年国内的 CPT 玻壳并不紧张，现在没有一家彩管厂因为玻壳短缺而停产，这可能是玻壳行业操作得好的缘故。

3．索尼降价方面：索尼 29“PF 总产能不过 30 万，应不会对 CPT 产生影响，但对 CTV 是有一定的影响。索尼此次降价的主要目的是希望把 CRT 彩电作为占有市场的一个导入，为接下来的的平板显示电视（PDP、LCD、PRTV）做准备。若果其它外资品牌跟进将会对 CPT 行业产生影响，国内 CTV 厂到时可能会提高 CPT 质量方面的要求。

4．生产线体方面：29“SF 线进行 PF 改造后，永新 29”PF 产能将达到 25 万/月或更高，但并不意味着下半年都生产 29“PF，可能仍有 1-2 个月做 29”SF。

5．建议主要的几家 29“PF 生产厂家选一个适当的时间，能否坐下来以诚相待多多沟通。以保证整个行业的良性发展。

七、南京华飞：

由于南京限电，34“生产线从 7 月 18 日到 8 月 10 日停产，其他生产线从 8 月 1 日起停产

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10 天。

八、乐金曙光：

1.六、七月份是 CTV 销售传统淡季，现在整个库存增加也是意料之中。预计 8、9 月份市场将会转旺，产量还可能翻翻。

2. 价格方面：今年彩管价格一直下跌，到现在为止 CTV 仍要求降价，其主要原因是：彩管行业增线，技改较多，CTV 厂寄予厚望，借机打压彩管价格。希望大家今后多多沟通，价格方面差异应有，但不应太大。

九、赛格日立

1. 今年虽然新增一条线，但因为品种单一，故今后在较长的一段时间内仍以生存为主。今年估计生产量达 600 万。

2. 由于市场价与其成本相差太远，停止生产 21 "PF，大量生产 21" FS。

3. 价格方面：21 "FS 深圳 FOB 价$38.5，国内售价希望各家彩管厂 8 月份以后不要低于人民币 385 元。

4. 关于运费上调，为保证货物运输畅通，赛格现已调高运费。前天中国官方已有报道，运费上涨 20%也只是正常回复到原来的位置。

5. 所有的成本都在涨价，而彩管还在跌价，必须要稳住 21"FS 和 29"RF 的彩管售价

6. 如何保证与平板显示技术保持相当的价格差，成本非常关键。

中国的玻壳产量：

	2003 年		2004 年	
	重量	数量	重量	数量
玻屏	3430 吨	6220 万只	4950 吨	8300 万只
玻锥	1570 吨	6560 万只	1960 吨	7400 万只

9 月份以后，中国国内的玻壳供应量将会大幅增加，现在玻壳厂的利润很高，一般应该在 13%以上，现在每公斤玻壳的成本大约人民币 6 元多，玻壳厂的目标是做到 5 元。建议各彩管厂给玻壳厂施压，让其降价 5~8%。

本次会议结论：

1、 彩管供大于求确实存在，只是季节性表现更加严重，总体上来讲，年终将保持平衡，如何渡过淡季：控制产量、保持价格、控制库存。价格不应再下跌，企业以营利为目的，

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而且经营好坏直接决定总经理命运。

2、建议大家先签合同，再发货。并严格以合同办事，以摆脱被动局面。

3、下次协会将邀请采购部长，玻壳厂、荫罩厂、CTV 厂参加彩管行业会议，形成大联盟，商议如何抗衡高端彩电（平板显示器）的发展对 CRT 造成的冲击。达到延长 CRT 生命周期。

4、下次会议邀请汤姆逊全球销售副总裁李爽介绍欧洲情况：CPT、CDT、PDP、LCD 的发展情况，并介绍欧洲彩管行业协会运作情况。

5、下次会议邀请三星河侯穆常务介绍全球 PDP、LCD 发展情况。

6、对外公开内容：国家退一点、玻壳降一点（目标 5%-8%）、彩电涨一点、彩管升一点。

八大彩管行业协会

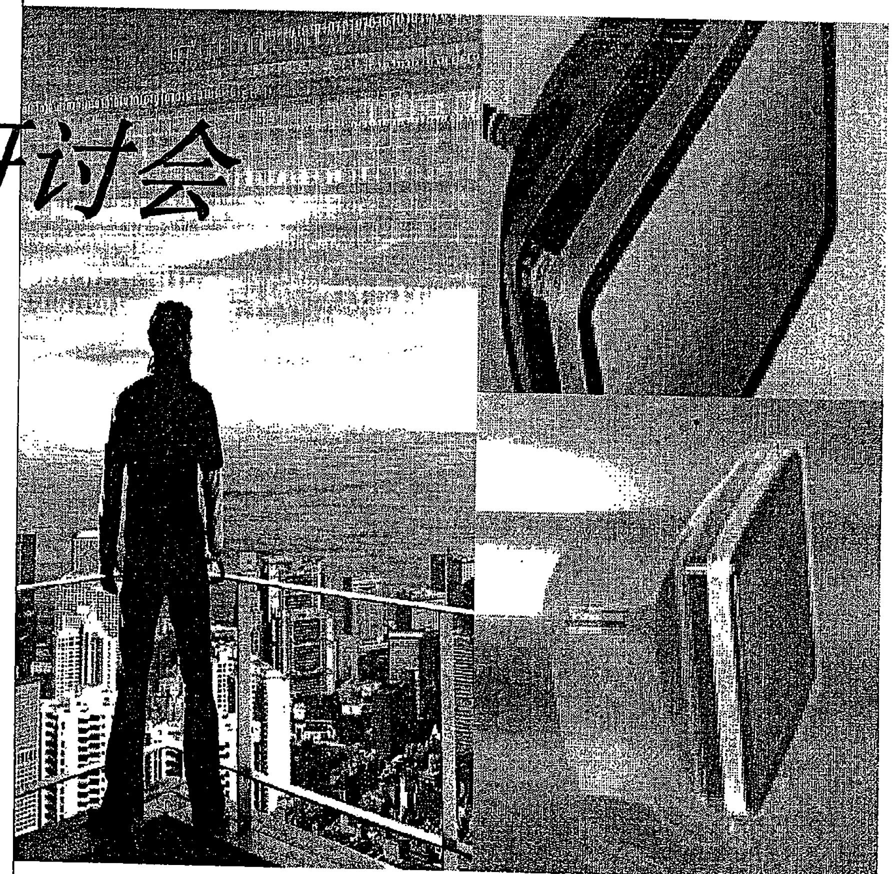
2004 年 2 月 23 日

04001241

EXHIBIT 51

彩管行业信息研讨会

(2004. 10. 21)



SAMSUNG 삼성SDI

04001242

会议时间：2004年10月21日

会议地点： 北京燕翔酒店

参加会议人员：范文强会长、陈曦总经理

BMCC ： 黄海、李树良、张雪梅

赛格日立： 郭鹏

三 星 ： 谢云、金美、李雪花

汤姆逊 ： 王志伟、辛鹏

LPD—HF： 钱程、于江南

LPD—CS： 龙玲玉、陈小静

永新 ： 王政、叶青

彩虹 ： 刘宏武、甄小红

中怡康： 彭煜

赛诺 ： 于会敏、汪仲灵

中华商： 杨洁、刘琴、杨润

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会议内容：

范文强会长致辞，并且对信息工作提出以下几点建议和要求：

1. 全球性：目前中国的CPT必须从整个世界范围内来考虑资源分配情况，信息工作现在除要了解国内的CPT情况，而且要了解整个全球的CPT情况，要借助像三星、LG-PHILLIP、TOMSHON等国际跨国公司的信息优势，每个公司分工合作，逐步把全球CPT的市场信息工作纳入我们目前的市场分析中来。
2. 全面性：我们现在的信息工作除了要关注CPT的情况，还要对上游主要材料的信息（例如：玻壳），下游整机厂的生产销售情况，以及LCD，PDP等高端市场的情况进行了解分析，才能把我们的信息工作做得更加全面、更加细致。
3. 超前性：我们的信息工作一定要有前瞻性，不能光总结已经过去的市场状况，应该多描述多预测，今后一段时间内的市场情况、市场状况、市场走势，要能预测市场，这样才能更好的为公司的决策提供帮助。

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[illegible]

单位：万台

2004 年	彩虹	三星	永新	长沙	华飞	北松	赛格	汤姆逊	索尼	总计
21"	430	280	222	270	85	260	530	220		2297
25"	150	5	172	120	145			230		822
29"			93	14	46	130		150		433
34"			39			35	65	20		159
14"	430					210				640
20"		5								5
15"PF	15									15
21"PF	150	200		12	160	130	30			682
25"PF	120	150		72						342
29"PF	15	280	194	184	110	80		165	20	1048
34"PF		60	0		54	13		28	20	175
总合	1310	980	720	672	600	858	625	813	40	6618

资料来源：同行交流

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区分	2005	Share	2004	Share
长虹	1000	14%	950	14%
TCL	1400	19%	1200	18%
创维	900	12%	850	13%
KONKA	1000	14%	900	13%
海信	600	8%	500	7%
海尔	450	6%	350	5%
PANDA	150	2%	130	2%
厦华	250	3%	210	3%
Sub-Total	5750	78%	5090	75%
LG	210	3%	230	3%
Sanyo	150	2%	140	2%
Philips	100	1%	120	2%
Samsung	140	2%	160	2%
Panasonic	45	1%	45	1%
Toshiba	50	1%	60	1%
Funai	200	3%	200	3%
Sony	40	1%	30	0%
三菱	55	1%	60	1%
福日	20	0%	20	0%
Sub-Total	1010	14%	1065	16%
创佳	100	1%	80	1%
赛博	50	1%	60	1%
西湖	60	1%	60	1%
上广电	100	1%	90	1%
康惠	30	0%	30	0%
嘉华	40	1%	40	1%
Sub-Total	380	5%	360	5%
其它	250	3%	250	4%
TTL	7390	100%	6765	100%

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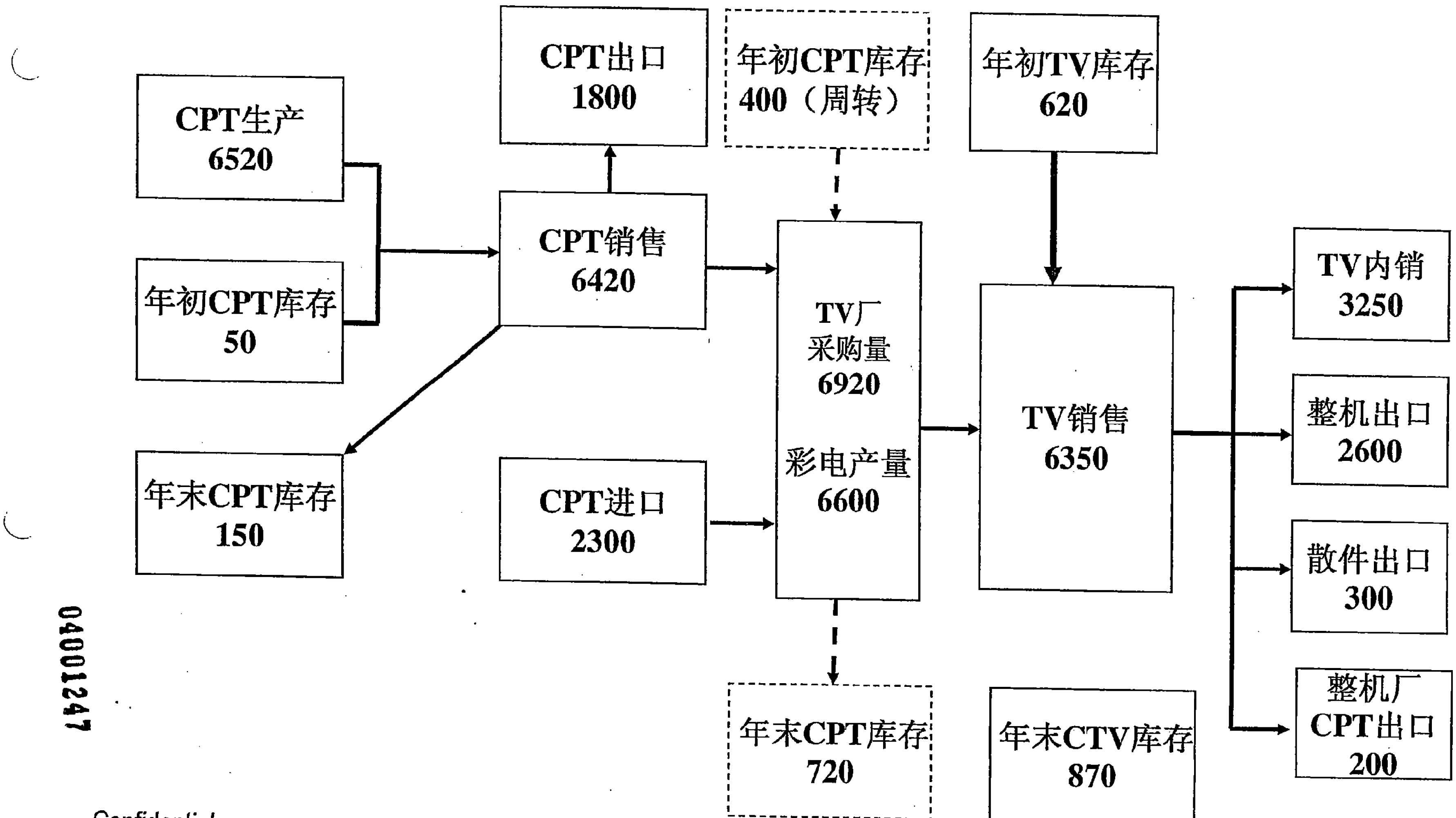
单位：万只、万台



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SDCRT-0090238

2004年中国CRT彩电、彩管供需图说明：

- 2004年CPT预计生产6520万只，年底CPT在行业里的库存将达到150万只。
- 2004年年初和年底的整机库存，为整机厂实际的整机库存量，不包括商业流通领域中的彩电库存（因为商业流通中的彩电库存永远都存在，所以以后不再加入到计算中）。
- CPT出口和进口数据都包含一日游（今年一日游估计在660万左右）。
- CPT周转库存是指整机厂采购彩管的20天左右的生产量， 2004年年初为400万，年底预计为720万。
- CPT销售量是彩管行业内的彩管销售数量。
- 彩电生产量是指CRT彩电生产数量（整机厂彩电的生产量减去非CRT彩电生产量）
- CRT内销数量以中怡康公司的数据为准

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单位：万台

2005 年	彩虹	三星	永新	长沙	华飞	北松	赛格	汤姆逊	索尼	总计
21"	500	300	245	210	70	230	600	185		2340
25"	130	0	130	75	100			180		615
29"		0	110	16	5	115		120		366
34"			45			25	40	0		110
14"	450					210				660
15"PF	15									15
21"PF	240	210	40	100	210	170	50	50		1070
25"PF	120	170		76	15			27		408
29"PF	20	300	230	210	150	90	40	220	30	1290
31"PF								50		50
34"PF	15	70	10		53	20		18	20	206
32"WSRF	10		3		3	3				19
36"WSRF	5					2				7
总合	1505	1050	813	687	606	865	730	850	50	7156

资料来源：同行交流

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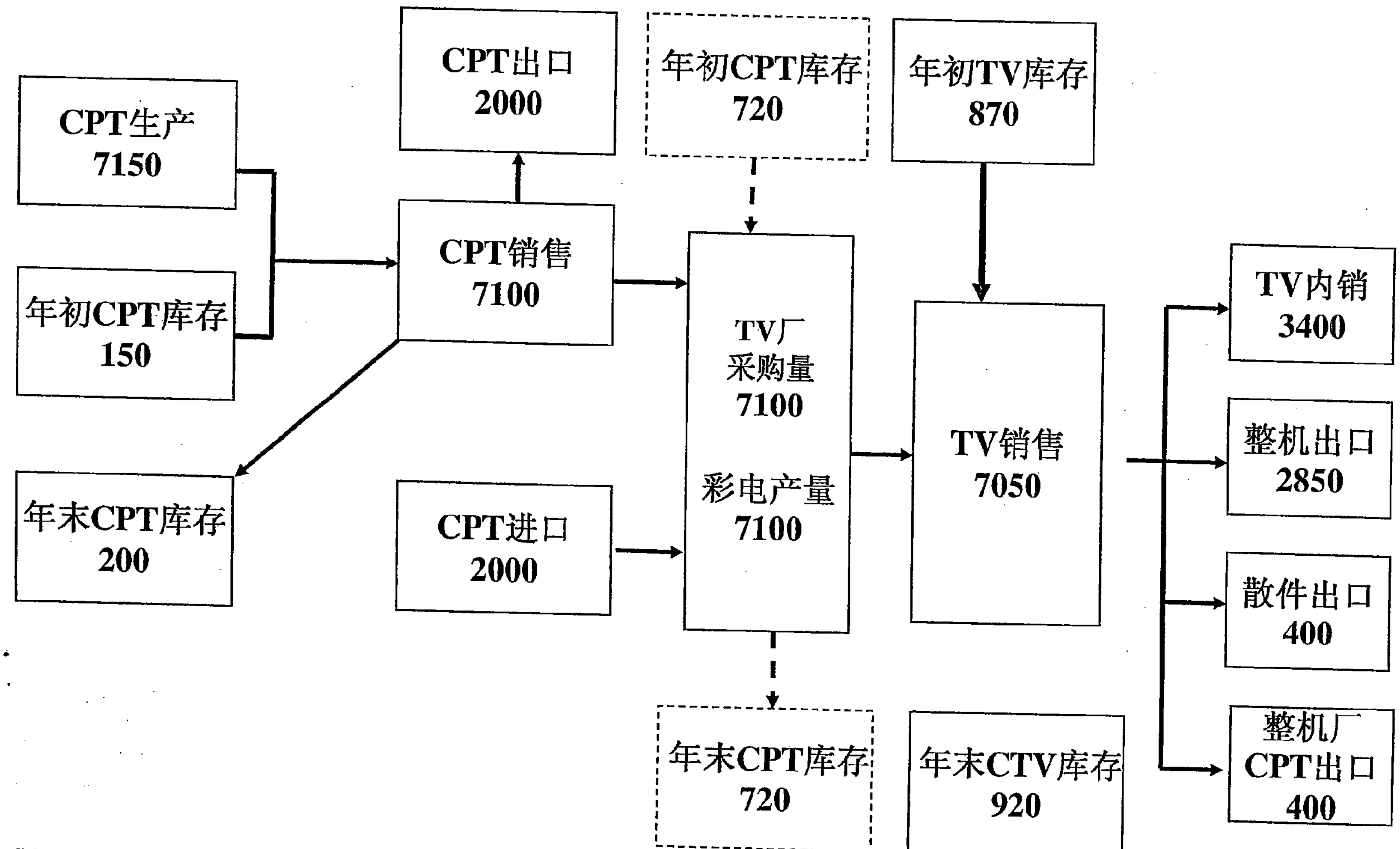
[redacted]

单位：万只、万台



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2005年中国CRT彩电、彩管供需图说明：

- 2005年CPT出口预计增长10%。
- 2005年整机出口预计增长10%， 2005年由于整机厂国外建厂等因素，散件出口都将有明显增长。

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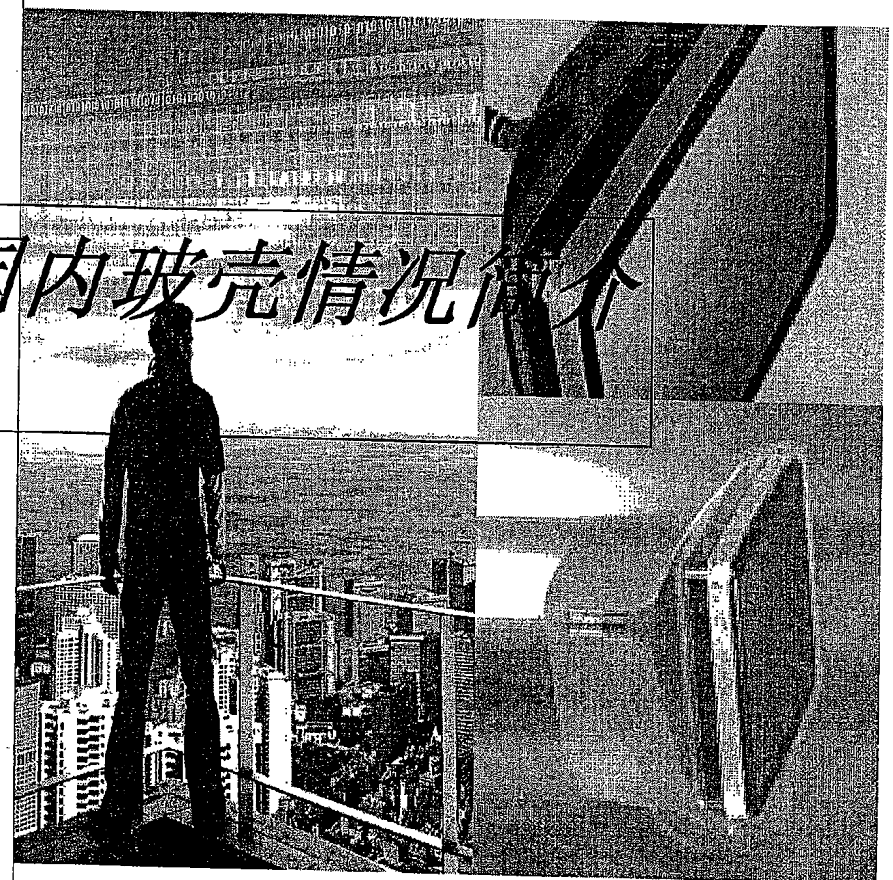
2004年国内玻壳情况简介



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◇安阳：04年8月、11月与05年2月将增加3个屏炉，预计增加800吨产能；

◇三星：04年3月-7月搬迁+扩建的8条屏3条锥生产线陆续启动生产

◇宝石：冷修的锥炉与04年5月份恢复，增加30吨产量，达到270吨；

◇上旭：04年7～8月2号屏炉冷修（3条P线），9月下旬恢复生产，产能基本无变化；

◇长沙HEG：屏炉（3条P线）04年4月底试产，目前开通2条线，1条备用。

◇福州NEG：03年底屏炉试产,到04年7月5条线屏线全部开通。

04年5月份国内屏炉产量约3600吨，预计到05年2月份达到5120吨，增幅42%；

04年5月份国内锥炉产量约1630吨，预计到05年2月份达到1830吨，增幅12.3%；

注：产能指吨/天，国内工厂的产能转换率一般在55%左右。

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2004年前三季度供应情况

由于国外玻壳厂不断关闭，以及全球玻壳的短缺，进口玻壳不断减少，占有率由04年初的39%减少至9月的20%。

国内玻壳品种及数量的供应能力不断提高，国产玻壳的占有率由04年初的61%增加至9月的80%。

（以上需求和供应中均含CPT和CDT）。

2004年国内玻壳供需情况

CRT彩管玻壳全年供应量为5700万套，CDT用玻壳全年供应量为1100万套。而国内04年预计生产7850万套，其中不少于1050万套出口。预计CRT彩管04年产量为6500万只，则供需差为大于等于800万套，需要用进口来补充（主要来源于日本、韩国、马来西亚及台湾）。CDT则需要进口近2000万套补充。

[illegible]

国内玻壳供求:04年前3个季度玻壳供应继续着供不应求的势头，随着国内玻壳厂的搬迁扩建（赛格三星）、新建（福州NEG、长沙HEG）、冷修结束（上海AGC、彩虹）等生产能力的完全释放，国内玻壳供应数量将迅速增加(04年比03年预计产量增加1200万套)，部分品种供应紧张的局面会有所缓解。但由于销售旺季的到来，同时国外04年6月份，THOMSOM美国工厂关闭2屏炉1锥炉;04年8月份NEG美国工厂关闭2屏炉1锥炉;04年11月份,SCHOTT德国工厂计划关闭2屏炉1锥炉，（以上合计关闭14条P线7条F线，P生产能力减少1400万套，还未包括NEG日本关闭的玻壳厂）因此，整体上4季度玻壳仍会保持产销两旺、供不应求的局面。预计05年下半年开始趋于供求平衡。

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最后会议确定了以下内容：

1. 各公司信息员本着合作分工的原则，确定了每个公司负责信息采购包干区：长虹、TCL、康佳、创维四大公司为所有公司负责数据采集；另外北京松下负责松下、东芝、三菱、赛博的数据采集工作；三星SDI负责海信、海尔、厦华、三洋、三星、FUNY的数据采集工作；汤姆逊负责康惠、嘉华的数据采集工作；LG-飞利浦负责熊猫、LG、飞利浦的数据采集工作；上海永新负责厦华、索尼、上广电的数据采集工作；赛格日立负责福日、创佳的数据采集工作；彩虹负责熊猫、厦华、西湖的数据采集工作，以后每次会议上，各个公司对所负责公司的数据进行交流汇总。
2. 确定了今后会议讨论的基本内容：下一个季度的各个公司CPT计划生产数量，下一个季度的各个整机厂整机计划生产数量，下个季度的CPT价格走势分析，以及下个季度的彩管、彩电资源供求情况预测分析。
3. 确定了信息交流会的会议周期：每两个月召开一次信息交流会。
4. 确定下次信息交流会暂定为12月中旬，地点为上海永新公司。

04001256

EXHIBIT 52

consortra translations

STATE of NEW YORK)
) ss:
COUNTY of NEW YORK)

CERTIFICATE OF ACCURACY

This is to certify that the attached document, *"BMCC-CRT000540532 - BMCC-CRT000540536"* originally written in *Chinese* is to the best of our knowledge and belief, a true, accurate and complete translation into *English.*

Dated: January 15, 2015

Allison Carey
Allison Carey
Consortra Translations

Sworn to and signed before ME this
15th day of January,
2015.

Notary Public

JAMES G. MAMERA
Notary Public- State of New York
No. 01MA6157195
Qualified In New York County
My Commission Expires December 4, 2018

Your legal translation partner

Meeting Summary

Meeting Time: November 25, 200

Meeting Venue: Nan Hai Hotel, Shenzhen

Representatives Attending the Meeting: Special Guests: Academicians Zukai Wu and Hsing-Yao Chen

Shanxi IRICO: Jinquan Ma, Xiaolin Shen, Hongwu Liu

Beijing Matsushita: Mitsunori Yokomakura, Wenqiang Fan, Dalin Li, Liman Lu

Thomson Seligent: Truett, Shuang Li, Casanova, Xiangjie Yang, Zhibin Liang, Zhiwei Wang

LPD: Chang Gi Kim, Ki Sang Kim

LPD Shuguang: Yaping Yang, Yu Tian, Lingyu Long

LPD Huafei: Yinhua Zhang, Xiuhua Li, Dezhu Zhang, Jiangnan Yu

Shanghai Novel: Zhiping Xu, Wenyi Fan

Samsung SDI: Hoo Mok Ha, Zhen Yang, Yinzhi Huang, Yun Xie

SEG Hitachi: Shengdian Sun, Chenqun Li, Guojun Yang, Peng Guo

Meeting Moderators: Association President Wenqiang Fan, Secretary-General Guojin Yang

Meeting Agenda:

- Speech from Hsing-Yao Chen, Ph.D., Life Academician of China International Institute of Electronic and Electrical Engineering, and a Fellow of the Society for Information Display;
- Hoo Mok Ha, Samsung's Vice President, introduces the development and market current situation of global PDP and TFT-LCD;
- Mr. Shuang Li, Thomson's Sales Vice President, introduces the operation situation of European CPT industry association[s];
- Speech from Zukai Wu, an Academician of Chinese Academy of Engineering;
- Analysis of current situation;
- Discussion on CRT color TV market around the Spring Festival in 2005

Meeting Contents:

I. Mr. Hsing-Yao Chen's speech topic:

Can FPD really replace CRT? (See the attachment for the full text)

II. Vice President Hoo Mok Ha's introduction topic:

Future markets of LCD&PDP (see the attached materials for details)

III. Vice President Shuang Li's introduction topic:

Operation situation of European CPT industry association[s] (see the attached materials for details)

IV. Mr. Zukai Wu's speech topic:

CRT is still the mainstream in the TV market for a relatively long time (see the attachment for the full text)

V. Secretary-General Guojun Yang reported the analysis on the current situation (see the attachment for details)

Questions and Answers about the report contents

Question: How to do in the face of the current inventory pressure?

Answer: The volume of glass shells will rise dramatically after February, so their prices will drop. We should not carry the inventory pressure into 2005.

Question: In the materials just showed, the volumes of exports in November and December will not drop. Why will the volumes of exports not drop despite the end of the preparation for Christmas business war?

Answer: What drops is the volume of Hong Kong one-day tour. Regarding the purchase orders of exports, they are relatively stable evidenced by the reaction before the Spring Festival; they are mainly exports to South America. The stocking for direct exports was done in Q3 and it was reduced to certain extent in Q4 compared with Q3.

Question: What is the current progress of the issue of export tax rebate?

Answer: At the Suzhou Meeting held in July this year, the CPT industry submitted a report regarding export tax rebate to Yi Wu, the Minister of Foreign Trade and Economic Cooperation of State Council. It is expected that the previous regulation of lowering tax rebate by 4% will be cancelled and the tax rebate rate of 17% will be resumed in 2005.

VI. Discussions on the CRT color TV market around the 2005 Spring Festival：

Beijing Matsushita:

1. At the end of 2004, the domestic transmission standard for ground wave digital TV will be determined. Therefore, the digital TV signal source will not be a problem in 2005. The development of digital TV will face a leap. The prospect for digital broadcasting in China is optimistic.

2. The issue that CRT is facing is how to elevate CRT TV technology, to bring the CPT technology and strength into play. This needs strong cooperation of CTV makers, so that the CRT TV will win the consumer market.

SEG Hitachi:

1. SEG hopes to rely on the group’s power to solve the current problems.

2. SEG plans to control its inventory with adjustment of production volume to make the inventory at the end of the year lower than that in the same period in the last year.

3. The joint suspension of production based on the Beijing Meeting five years ago produced very good result; the inventory was also well consumed and profit went up sharply. The plan was finished ahead of schedule. This is worth our contemplation and using it as a lesson to learn from.

Shanxi IRICO:

1. We totally agree to the above-announced viewpoints regarding the prospect of CRT. Like every market has divisions, for example BMW, Xiali, etc. existing in the automobile industry, CRT still has big development room evidenced by the performance analysis above.

2. When encountering a difficulty, we should mention it to the government with the industry’s force just like the export tax rebate rate. Also, we should correctly treat the aspects of anti-dumping and

strengthen the consciousness about the aspects of anti-dumping in order to avoid recurrence of similar situation.

3. Currently, the entire industry is in the win-win period of competition and cooperation. How to gain common healthy development is an issue that we should discuss jointly.

4. In order to meet needs of numerous consumers, our CPT makers should bring the products into full play and actively develop new products to make a long-term counterbalance with flat panel display devices.

5. The media excessively publicize flat panel display devices, which misleads consumers. The Industry Association should promote our views to the media to correctly treat CRT TV.

6. We agree to suggestions proposed on the Department Chief Meetings. We should decide production based on sales instead of deciding sales based on production. We do not want to keep too large inventory.

LPD Huafei:

1. There is no doubt that CRT technology will have further development. The life of CRT has not stepped into the end.

2. Rational control over inventory is correct. When the inventory pressure is big, prices will drop quickly and companies' profits will be low. Hence, we should maintain the inventory within a reasonable range and conduct adjustments. We should not only make adjustments during the Spring Festival, but also make the fastest response according to the market. The scenario repeated in 1999-2001, the past three years. However, the current situation differs from the situation at that time. We believe the Association will solve the issue.

3. Three years ago, the production of CPT and CTV were expanded blindly. The current production of CPT and CTV are more rational. Although the current situation is not good, we still have hopes. Huafei will make efforts according to the suggestions of the Industry Association and will make contributions that it should do for the development of the Association. Huafei has limited production after August. We should reduce volumes and limit production by the end of the year; this action will be more favorable to our development in the next year. At least, we should take actions at 29"RF first. Otherwise, we will face bigger pressure in next year.

LPD Shuguang:

1. Currently, 29"RF has the most serious problem; its volume should be reduced and its production should be limited.

Shanghai Novel:

1. We should have confidence in CRT, elevate the content of technology and strengthen promotion to make consumers know its advantages and therefore further strengthen purchases.

2. Novel has limited production for models that face bigger pressure and will further adjust the structure of products.

3. We agree to the Association's suggestion that the holiday period of the Spring Festival will be extended.

Samsung SDI:

1. There were world-wide events from 2002 (the World Cup) to 2004 (the Olympic Games), but there were no such events in 2001 and no such events will occur in 2005. The demand will drop and 2005 will be a hard year. The market was better in 2002 and 2003. In 2004, currently, the market is in peak season. Prices drop and inventory rises. Risks will very likely be very high after the Spring

Festival. If we cannot control the inventory, the consequences would be unthinkable. Samsung will comprehensively control its inventory.

2. We hope that the Department Chief Meeting will be convened monthly to analyze demand and to make prompt adjustment.

3. Currently, 14" and 21" have huge imports from Southeast Asia, causing pressure to domestic CPT makers. We should jointly persuade CTV makers to purchase domestic tubes. We should defeat imported tubes with prices.

4. 29" RF has huge volume, but there are also many lines that are compatible with its production. We hope to consider expanding the production of 29"FS/SF. The price of 29"RF also has been dropping sharply, with 1130 in November 2003 and 890 in November 2004. It is said it will drop to 800 Yuan at the end of 2005. If the relationship between supply and demand for 29"RF has no change, its price will possibly drop to 800 Yuan in February 2005. We should jointly negotiate prices with Glass makers and Mask makers to relieve the pressure that the upstream and the downstream apply to us at the same time.

5. The import in 2004 is predicted to be 23 million (among these, 6.6 million for one-day tour). The import for 14" and 21" is predicted to be 16.4 million, having the main position (the real import is 5 million). If the prices of domestic CPTs can compete with the prices of imported tubes, it is impossible for the imported tubers to enter the domestic market in large quantity. The cancellation of the 4% export tax rebate rate, effective in the next year, is advantageous to us. Despite RMB appreciation, the export will have certain growth in next year.

Foshan Thomson:

1. Thomson has balanced production and sales. We import tubes in large quantity for producing CTVs for export. The solution of the tax rebate issue will benefit the expansion of export of CPT.

2. Currently, the inventory is huge and the prices drop. However, we should distinguish models and make differential treatments.

3. We suggest following the mode of European associations. We should invite Glass makers and Mask makers to join the CPT Industry Association. We should explain everything to upstream manufactures so that prices will be adjusted based on market situation. Otherwise, the whole supply chain will be impacted.

4. In the past months, the situation was not good and prices dropped continuously. We encountered the similar situation several years ago. We believe the Association can jointly tide over the crisis.

5. All companies will launch new products one after another starting in Q3 and Q4, which will benefit the development of CRT.

Secretary-General Guojun Yang's conclusion for speeches of all companies:

See the attachment for details.

Speech made by Mr. Truett, who is Thomson's Senior Executive Vice President and holds a concurrent post as the Chairman of CPT Group:

1. Thomson joined China's CPT Industry Association and became a member of the Association in the middle of this year. (There are industry associations in Europe and USA too and the effect is very good.) Thomson will abide by the agreement of the Association and promote the development of the Association.

2. Although domestic production lines have superfluous outputs and inventories, Thomson does not plan to exit the CPT industry. Here, I clarify the rumor that states that Thomson will exit the CPT

industry. Like other companies, Thomson's business covers many fields. This year, Thomson partnered with TCL, and the entertainment media accounts for 70% of the sales amount. Currently, the purpose that Thomson looks for partners is not for existing; rather, the purpose is to make our business bigger and stronger, with the target of becoming the largest supplier in the world. Likewise, in the CPT field, Thomson is also looking for partners to make its CPT development healthier and stronger. Previously, LG and Philips had partnership in the CPT field, and we are doing the same thing now. In fact, in the recent one or two months, seeking partners and closing the USA factory to have partnership with Fortune are for our purposes to make CPT stronger. How to have a healthy development to make CRT continue to survive is an urgent task that each company is facing.

3. The decision of joining the Association is right. In recent years, Thomson has expanded capacities in China. We hope you all can understand this. In this industry, some peers think that TTE only purchases Thomson's CPT; this is wrong. TTE is one of our customers and Thomson hopes even more to have partnership with more makers. Many Thomson businesses emerge in China's market in low-key. Our partnership with TTE is for CTV only. Other businesses will still develop independently.

4. I make an announcement regarding Thomson's holding shares of KONKA. Thomson invested over 20 million Euros to hold A shares and B shares, mainly involving partnership of TV and mobile phone parts and holding shares. This investment was made by Thomson Headquarters. The investment in KONKA was made by Thomson Headquarters, rather than Thomson CPT Group. So, it does not mean Thomson returns to the CTV market.

Association President Wenqiang Fan's speech:

The current situation proves that our CPT Industry is a most responsible and effective association with best development. During the 12-year cooperation, we seek common grounds to a great extent while reserving minor differences, and we have overcome many difficulties in the precarious times.

1. By the end of this year, we should control our inventories to the level of last year.

2. I suggest convening a material department chief meeting by the end of this year to reduce purchase prices, with purpose to block the 16 million imported tubes from entering China's market. Information staff make great efforts for this meeting. I hope they strengthen further communication and cooperation to provide more precise market information for management level.

3. I believe that CPT will receive another spring under cooperation of one mind and action in concert of all companies in the CPT industry.

Top Eight Color Picture Tube Industry Association

November 25, 2004

EXHIBIT 53

September 12, 2023

Certification

Welocalize Translations

TRANSLATOR'S DECLARATION:

I, Jennifer Brooks, hereby declare:

That I possess advanced knowledge of the Chinese and English languages. The attached Chinese into English translation has been translated by me and to the best of my knowledge and belief, it is a true and accurate translation of the document with bates numbers range: SDCRT-0091409 – SDCRT-0091409.

(Digital or printed signature here above the line)

__Jennifer Brooks____

Jennifer Brooks

Project Number: BBLLP_2309_P0040

15 W. 37th Street 4th Floor
New York, NY 10018
212.581.8870

Information Symposium on the Color Tube Industry

(2005. 1/13-1/14)

05001048

Meeting date: January 13-14, 2005

Meeting location: SEG Hitachi

Meeting participants: Huang Hai, Li Shuliang (BMCC)

Guo Peng (SEG Hitachi)

Xie Yun, Jin Mei, Li Xuehua (Samsung SDI)

Wang Zhiwei, Xin Peng (Tang Muxun)

Xu Minghui (Nanjing Huafei)

Long Lingyu (Changsha LG)

Wang Zheng (Shanghai Novel)

Liu Hongwu (Xianyang Irico)

05001049

Meeting Agenda

Topics requested by the secretary-general:

1. Check of color tube industry inventory data (Why is there so much inventory? What were the internal and external causes of the large-scale drop in prices and production curtailment during the ’04 year-end peak season?)

2. ‘04 color tube import figures (How to resist large-scale imports in ‘05)

3. Will the color TV market during the ‘05 Spring Festival be able to reach 5,300,000? How will the market be after the Spring Festival?

4. Color TV and color tube export market for ‘05

Reductions in North America and Europe; the largest export market is southeast Asia (What impact will the tsunami have? Will it be long-term or short-term?)

5. Production capacity of glass bulb plants in ’05 and future development trends? Is there a prediction as to when there could be a large-scale price drop?

6. Information officers should pool wisdom and efforts, making the most of each individual’s advantages and the strength of the group

7. Making the most of the strength of industry associations and promptly providing the government with accurate, valid, and timely information

8. Prepare the content of this meeting for the General Manager meeting

Other topics of discussion:

1. Summary of the color TV and color tube market in 2004

2. Analysis of the 2005 market

3. Discussion of reasonable inventory figures of the color tube industry in the future

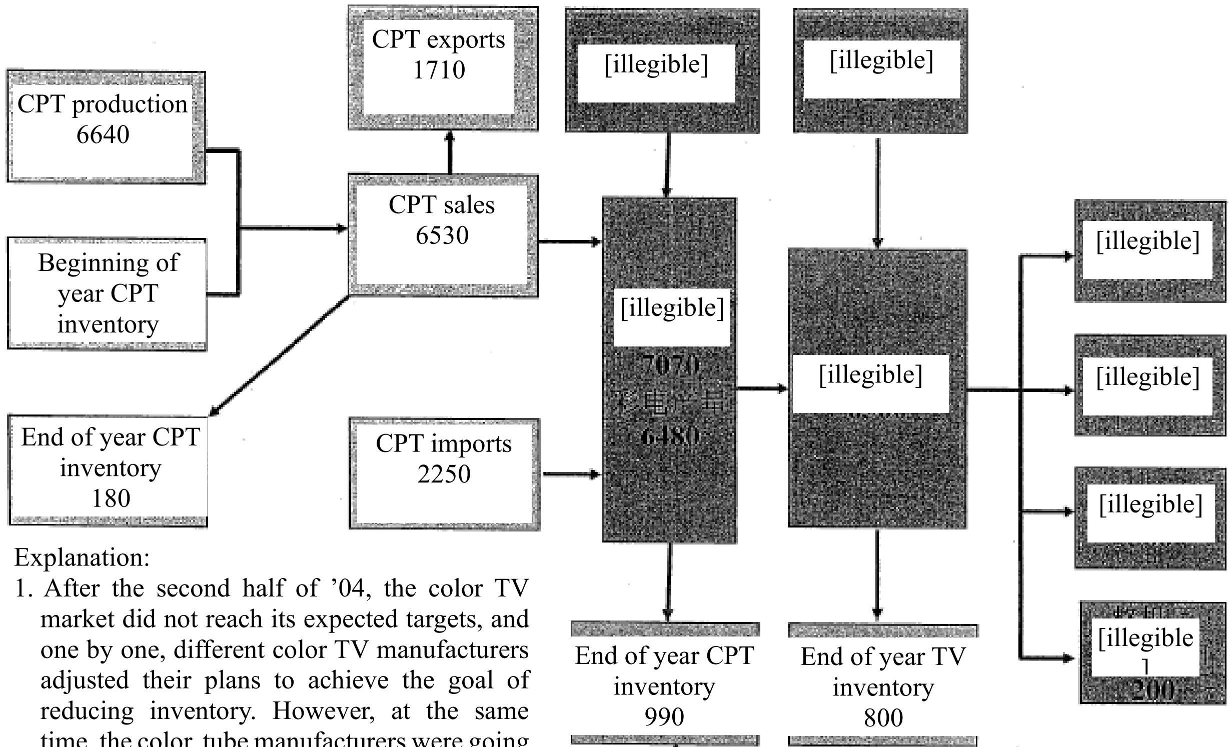
4. Production line operations (renovation and expansion plans) and new product development of each plant in 2005

5. Color tube industry 2004 profit statistics

05001050

2004 Domestic CRT Color TV and Color tube Supply and Demand Analysis

Units: 10k units, 10k sets



Explanation:

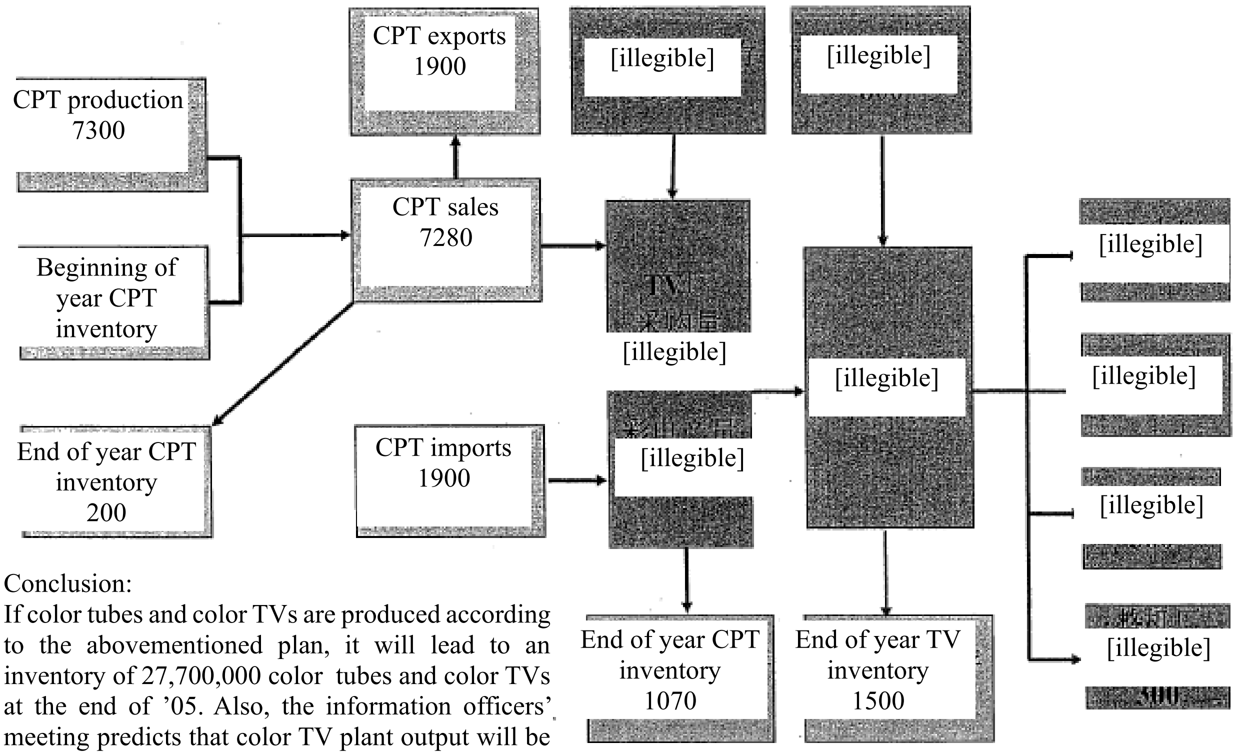
1. After the second half of '04, the color TV market did not reach its expected targets, and one by one, different color TV manufacturers adjusted their plans to achieve the goal of reducing inventory. However, at the same time, the color tube manufacturers were going all out, causing what was already an extremely fragile market to rapidly become imbalanced in supply and demand. Inventories quickly increased, forcing 11-12 color tube plants to curtail or suspend production.
2. The above figures include the output of Shanghai Sony and Foshan Thomson

Including the beginning of year turnover of 4 million, 1,200,000 have been invoiced but not shipped

05001051

SDCRT-0091412

2005 Domestic CRT Color TV and Color tube Supply and Demand Forecast



Conclusion:
If color tubes and color TVs are produced according to the abovementioned plan, it will lead to an inventory of 27,700,000 color tubes and color TVs at the end of '05. Also, the information officers' meeting predicts that color TV plant output will be less than 72,000,000, and the color tube inventory will continue to grow.

05001052

Explanation of the 2005 Market

Favorable factors:

1. It is predicted that the 4% export tax rebate rate will be resumed in 2005
2. The rural market will begin to ramp up, and domestic demand will rise
3. Some large color TV plants curtailed production in '04, reducing inventory pressure and lessening the burden in '05
4. It is predicted that the price of glass bulbs will tumble in '05 and the cost of color picture tubes will decline

Unfavorable factors:

1. pressure from anticipated RMB appreciation2. The further development of flat panel display devices will deliver a blow to CRTs
3. The shift from CDT lines to CPT lines (Fuzhou Chunghwa will convert two production lines to 14" and 21" RF production, with a production capacity of 2,000,000) will cause the domestic CPT supply to increase further, and supply will severely exceed demand
4. A rise in the prices of raw materials such as steel
5. Anti-dumping in North America and Western Europe

05001053

2005 Color tube Production Forecast Unit: 10k sets

Size		14"	15"PF	20"	21"	21"PF	25"	25"PF	29"FS	29"SF	29"PF	31"PF	32"PF	34"FS	34"SF	34"PF	36"PF	TTL	G/R
Irico	04'	426	30		423	190	170	121			9							1369	
	05'	440	50		500	210	170	120			20		10			10	5	1535	12.1%
Samsung SDI	04'			5	272	223	9	172			280					62		1023	
	05'			5	215	270		180			300		5			80		1055	3.1%
Panasonic	04'	206			238	155				137	73				36	19		864	
	05'	210			200	170		50		115	90		3		25	20	2	885	2.4%
Thomson	04'				226		228		136	4	159	8		15		17		793	
	05'				185	50	182	25	105		230	50	4	19		20		870	9.7%
Novel	04'				223		166			93	181				41			704	
	05'				245	40	130			110	250				45	10		830	17.9%
LG	04'				256	22	108	74		19	173							652	
	05'				200	70	110	75		15	195							665	2.0%
SEG Hitachi	04'				522	31								67	0			620	
	05'				578	60					30			60				728	17.4%
Huafei	04'				92	172	127			46	96					50		583	
	05'				100	210	100	30			160					60		660	13.2%
Sony	04'										23					8		31	
	05'										15					10		25	-19.4%
04'TTL		632	30	5	2252	793	808	367	136	299	994	8	0	82	77	156	0	6639	
05'TTL		650	50	5	2223	1080	692	480	105	240	1290	50	22	79	70	210	7	7253	9.2%
05' VS 04'		18	20	0	-29	287	-116	113	-31	-59	296	42	22	-3	-7	54	7	614	9.2%

* The 2004 data has been partially adjusted.

* It can be seen from the 2005 planned production output that the total output rises steadily, and 6,140,000 additional units are anticipated across all products, for an increase of 9.2%;

* There is a large increase in the planned output of flat panel color tubes in 2005, and all traditional color tubes exhibit a declining trend;

05001054

Explanation of the 2004 Chinese CRT color TV and color tube supply and demand graph:

- The 2004 predicted production of CPTs was 65,200,000 units, and at the end of the year there will be 1,500,000 inventoried CPTs in the industry.
- The 2004 beginning of year and end of year complete-device inventories are the actual complete-device inventories of complete-device plants, which do not include the color TV inventory in the commercial distribution field (there will always be an inventory of color TVs in commercial distribution, so they are not going to be included in future calculations).
- CPT export and import data both include day trip (this year's day trip is estimated at around 6,600,000).
- CPT turnover inventory refers to the roughly 20-day production of complete-device plants after purchasing color picture tubes; at the beginning of 2004 it was 4,000,000, and it is estimated to be 7,200,000 at the end of the year.
- CPT sales number are the numbers of color tube sold inside the color tube industry.
- Color TV production output refers to the CRT color TV production quantity (the color TV production of complete-device plants minus non-CRT color TV production)
- CRT domestic sales quantities are based on data from Zhongyikang

Explanation of the 2005 Chinese CRT color TV and color tube supply and demand graph:

- 2005 CPT exports are predicted to grow by 10%.
- 2005 complete device exports are predicted to grow by 10%; due to factors such as the construction of complete-device plants overseas, parts exports will experience significant growth in 2005.

05001055

彩管行业信息研讨会

（2005. 1/13-1/14)

05001048

会议时间：2005年1月13-14日

会议地点:赛格日立

参加会议人员：黄海、李树良（北京松下）

郭鹏（赛格日立）

谢云、金美、李雪花（三星SDI）

王志伟、辛鹏（汤姆逊）

许明晖（南京华飞）

龙玲玉（长沙LG）

王政（上海永新）

刘宏武（咸阳彩虹）

05001049

本次会议议题

秘书长要求事项：

1、彩管行业库存数据核对（为什么会有这么大的库存，04年底旺季时为何大幅降价以及限产的内外部原因）

2、04年彩管进口量（05年如何抵制大幅的进口）

3、05年春节的彩电市场，可否达到530万？春节以后的市场如何？

4、05年的彩电彩管出口市场

北美、欧洲减量；最大出口市场东南亚（海啸有何影响？是长期的还是短期的？）

5、玻壳厂05年的生产能力以及今后的发展趋势？预计何时可能会有大幅降价？

6、信息员应群策群力，发挥各自的优势，发挥团体的力量

7、发挥行业协会的力量，及时给政府提供准确、有效、及时的信息

8、此次会议内容为总经理会议做准备

其他研讨事项：

05001050

1、总结2004年彩电、彩管市场情况

2、分析2005年市场情况

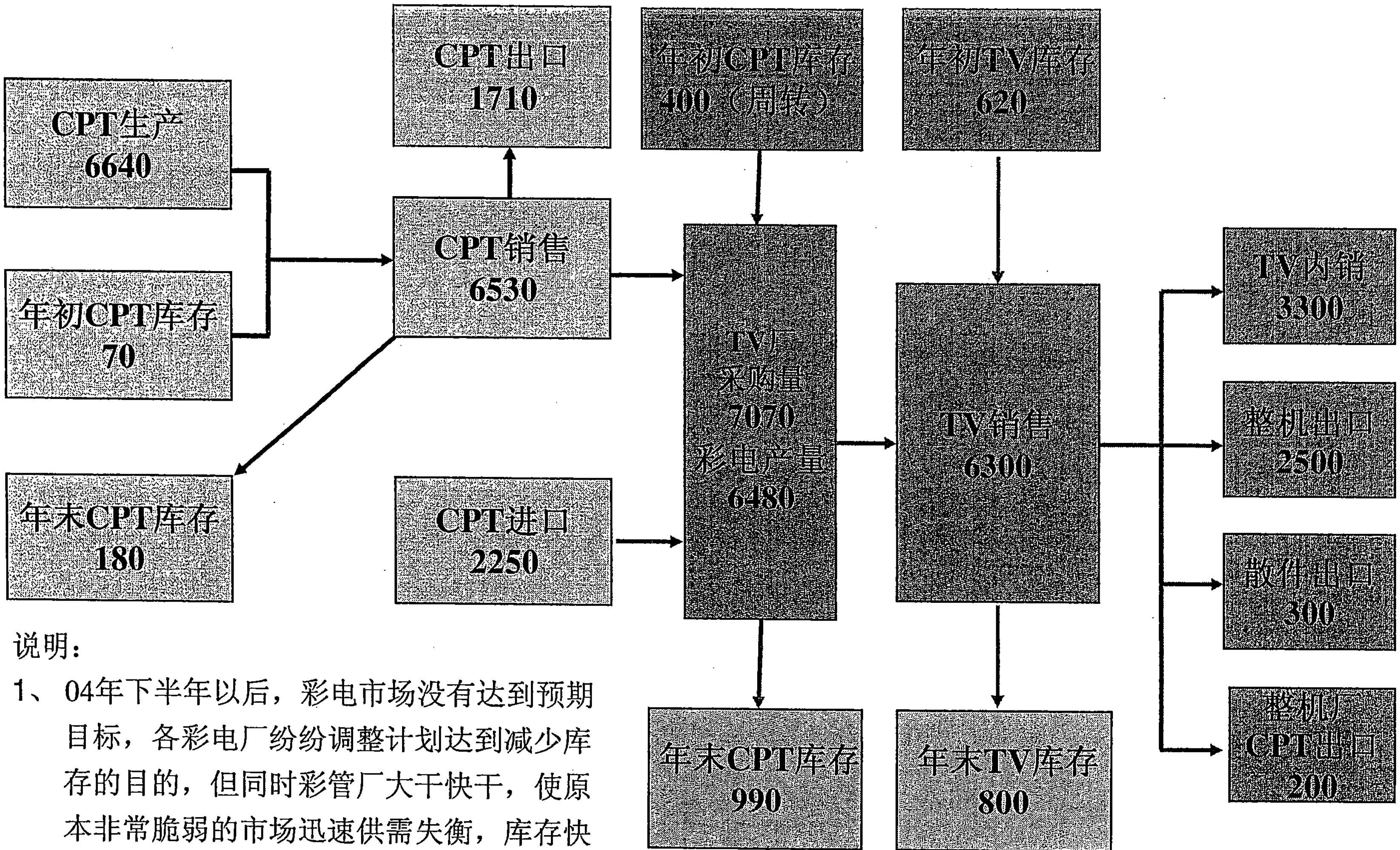
3、试讨论今后彩管行业合理库存量

4、2005年各厂生产线运营（改建、扩建计划）、新品开发

5、2004年彩管行业利润统计

2004年国内CRT彩电、彩管供需分析

单位：万只、万台



说明：

1、04年下半年以后，彩电市场没有达到预期目标，各彩电厂纷纷调整计划达到减少库存的目的，但同时彩管厂大干快干，使原本非常脆弱的市场迅速供需失衡，库存快速增加，迫使11-12彩管厂纷纷限产停产。

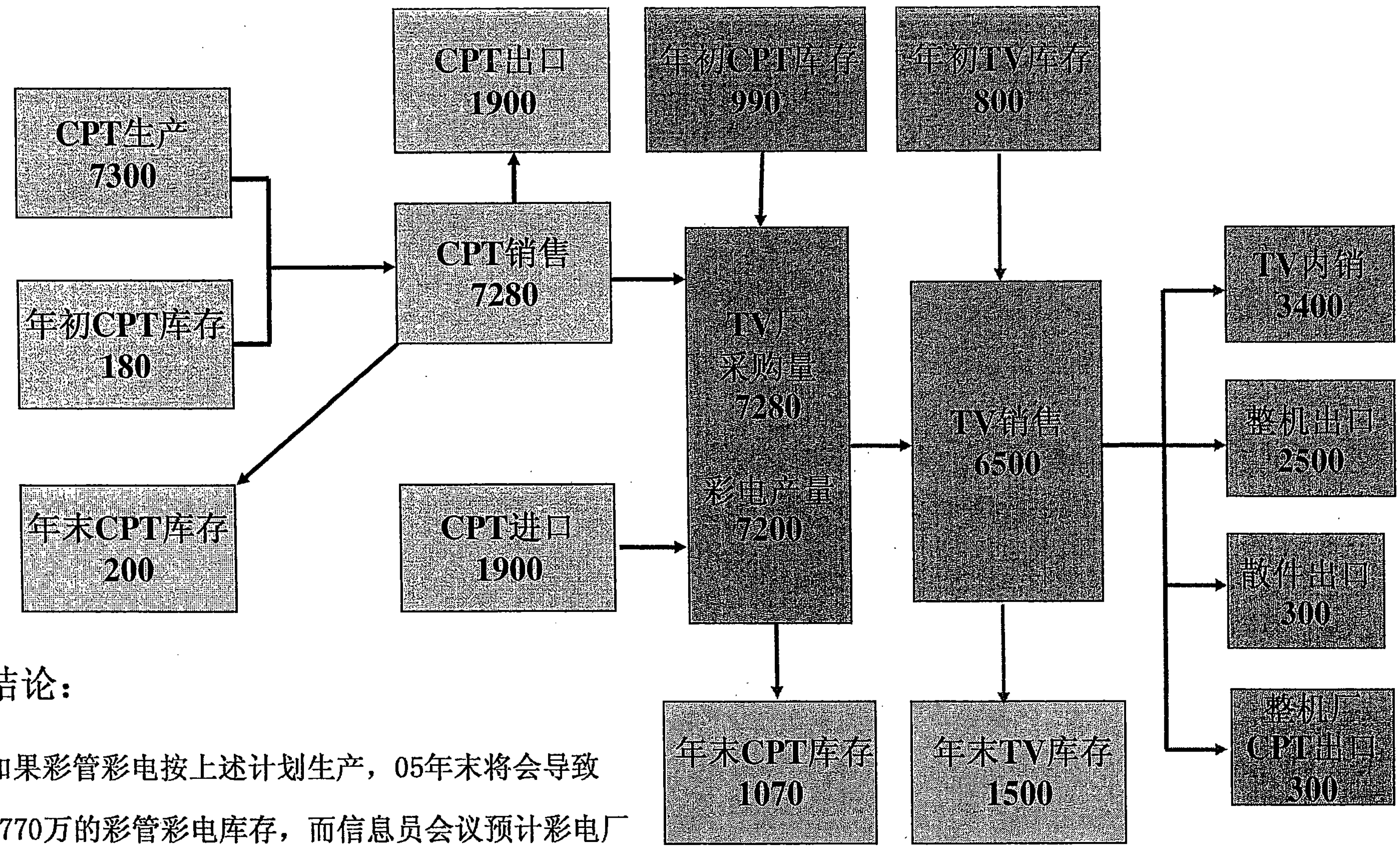
2、以上数字包含上海索尼及佛山汤姆逊的产量

含年初周转量400万，已开票未发货120万

05001051

2005年国内CRT彩电、彩管供需预测

单位：万只、万台



结论：

如果彩管彩电按上述计划生产，05年末将会导致2770万的彩管彩电库存，而信息员会议预计彩电厂产量将会低于7200万，彩管库存将继续加大。

050C1052

2005年市场情况说明

有利因素：

1、预计2005年4%的出口退税率将会恢复

2、农村市场开始启动，国内需求增加

3、部分彩电大厂04年限产，减少库存的压力，使05年的包袱减轻

4、玻壳价格预计在05年会下跌，彩管成本下降

不利因素：

1、人民币预期升值的压力

2、平板显示器件的进一步发展对CRT的冲击

3、CDT线向CPT线的转移（福州中华将两条生产线改成14"、21"RF生产，产能200万）使得国内CPT供应进一步增加，严重供过于求

4、钢铁等原材料涨价

5、北美及西欧反倾销

05001053

2005年彩管生产预测

单位：万只

Size		14"	15"PF	20"	21"	21"PF	25"	25"PF	29"FS	29"SF	29"PF	31"PF	32"PF	34"FS	34"SF	34"PF	36"PF	TTL	G/R
彩虹	04'	426	30		423	190	170	121			9							1369	
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三星SDI	04'			5	272	223	9	172			280					62		1023	
	05'			5	215	270		180			300		5			80		1055	3.1%
松下	04'	206			238	155				137	73				36	19		864	
	05'	210			200	170		50		115	90		3		25	20	2	885	2.4%
汤姆逊	04'				226		228		136	4	159	8		15		17		793	
	05'				185	50	182	25	105		230	50	4	19		20		870	9.7%
永新	04'				223		166			93	181				41			704	
	05'				245	40	130			110	250				45	10		830	17.9%
LG	04'				256	22	108	74		19	173							652	
	05'				200	70	110	75		15	195							665	2.0%
赛格日立	04'				522	31								67	0			620	
	05'				578	60					30			60				728	17.4%
华飞	04'				92	172	127			46	96					50		583	
	05'				100	210	100	30			160					60		660	13.2%
索尼	04'										23					8		31	
	05'										15					10		25	-19.4%
04'TTL		632	30	5	2252	793	808	367	136	299	994	8	0	82	77	156	0	6639	
05'TTL		650	50	5	2223	1080	692	480	105	240	1290	50	22	79	70	210	7	7253	9.2%
05' VS 04'		18	20	0	-29	287	-116	113	-31	-59	296	42	22	-3	-7	54	7	614	9.2%

*2004年的数据经过了部分的调整。

*2005年计划生产量可以看出，总量稳中有升，全品种预计新增614万只，增幅为9.2%；

*2005年纯平彩管的计划产量大幅增加，传统的彩管都呈减少的趋势；

05001054

SDCRT-0091415

2004年中国CRT彩电、彩管供需图说明：

- 2004年CPT预计生产6520万只，年底CPT在行业里的库存将达到150万只。
- 2004年年初和年底的整机库存，为整机厂实际的整机库存量，不包括商业流通领域中的彩电库存（因为商业流通中的彩电库存永远都存在，所以以后不再加入到计算中）。
- CPT出口和进口数据都包含一日游（今年一日游估计在660万左右）。
- CPT周转库存是指整机厂采购彩管的20天左右的生产量， 2004年年初为400万，年底预计为720万。
- CPT销售量是彩管行业内的彩管销售数量。
- 彩电生产量是指CRT彩电生产数量（整机厂彩电的生产量减去非CRT彩电生产量）
- CRT内销数量以中怡康公司的数据为准

05001055

2005年中国CRT彩电、彩管供需图说明：

- 2005年CPT出口预计增长10%。
- 2005年整机出口预计增长10% ， 2005年由于整机厂国外建厂等因素，散件出口都将有明显增长。

SDCRT-0091416

EXHIBIT 54

consortra translations

STATE of NEW YORK)
) ss:
COUNTY of NEW YORK)

CERTIFICATE OF ACCURACY

This is to certify that the attached document, *SDCRT-0091569E - SDCRT-0091572E*, originally written in *Chinese,* is to the best of our knowledge and belief, a true, accurate and complete translation into *English.*

Dated: December 7, 2017

Allison Carey
Allison Carey
Consortra Translations

Sworn to and signed before ME this
7th day of December,
2017.

Notary Public

JAMES G. MAMERA
Notary Public- State of New York
No. 01MA6157195
Qualified In New York County
My Commission Expires December 4, 2018

Your legal translation partner

MEETING MINUTES

Meeting Date: September 16, 2005

Attending Representatives:

Meeting Convener: Fan Wenqiang (Color Tube Industry Association Chairman)

Shaanxi IRICO: Xing Daoqian, Wang Wencheng, Shen Xiaoling

Beijing Matsushita: Yokomakura Mitsunori, Fan Wenqiang, Chen Xi, Li Dalin, Lu Liman

Thomson: Han Dade, Yang Xiangjie, Huang Zhiye

LPD: Jing Cangqi [Korean name in Chinese]

LPD Shuguang: Quan Xiangyun, Yang Yaping, Tian Yu

LPD Huafei: Zhang Dezhu, Yu Jiangnan

Shanghai Novel: Sun Wei, Xu Zhiping

Samsung SDI: He Houmu, Xie Yun, Liu Zainan

Meeting Agenda:

- Chairman chairs meeting and describes industry situation;
- Each general manager introduces company situation;
- Discuss 2006 market prospects;
- Agreements reached at this meeting;

Meeting Content:

I. Chairman Fan Wenqiang speaks about color tube situation:
The color tube industry began making adjustments last October; 59 CPT plants worldwide have been reduced to 37 CPT plants. To date in 2005, color TV plants have correspondingly purchased six million fewer domestically, making things worse for what was already a terrible color tube business. We hope the industry can use this meeting to exit the period of restructuring.

II. Introduction to situation in 2005:
BMCC: Hopefully the market can revive after this meeting. Looking back this year, Beijing Matsushita has had a hard time doing business; comparative sales volume fell 20%, and comparative sales revenue fell 30%. Production lines have been adjusting between last December and now (including PRT). On the operational side, we also undertook in many energy-saving measures to lower costs, but due to prices dropping too quickly, we were completely unable to turn around the loss circumstances. Right now is the industry's low point; we should look forward to the market to come.

SDI: If a general managers' meeting could have been held in the first half of this year, I think all companies' business would be better than at present. The root cause of such painful business is inventory issues. 21" NOR has shown industry-wide losses. Although this is caused by supply exceeding demand, looking at it another away, the CDT supply-demand contradiction is even more extreme; its price has only fallen around 10-15%, while our 21"NOR price has dropped 38%. This has to cause us to reflect.

About the Changhong bid solicitation problem, the industry did not play its intended role. At the time we hoped to work with our brother companies and refuse to join the bidding, but due to their different circumstances, each company failed to work together successfully.

Right now LCD is very strongly impacting the CRT market; estimates are 19 million this year, and next year it will reach 36 million sets, of which 32" and above alone will be around 16.5 million. Now even though peak season is arriving, it cannot be compared to past years. If we cannot generate profits even in peak season, then it will be hard for our industry to survive. Our company's Germany plant plans to halt production, and Korea also plans to cut two to three production lines.

The color tube industry should expand cooperation, coming up with a system-wide production reduction plan, in order to halt the decline in color tube prices. We propose that the general managers' meeting should be held once every quarter, and that the department chiefs' meetings should be held monthly to discuss color TV makers' PSI and make timely reports to the general managers to make a decision. In the industry there should be a spirit of sacrificing one own company's smaller interests for the benefit of the industry as a whole. On the Changhong bidding incident, we at Samsung sacrificed our small interests; if the three major groups of SDI, LPD, and Thomson also conducted bidding, then the drop in color tube prices would definitely be even more than it is now.

CPT looks to be decreasing worldwide, but the China market still has much growth. With 250 million farm village families, as farm income grows, CTV demand will also grow. So if the industry just strengthens cooperation, the industry will still have bigger growth.

LPD: I took this position in January of this year, and have had a hard time. I agree with Executive Director He's proposal to limit production. Although each company has its own policy, we should place more consideration on the industry's interests as a whole.

Although this year's most difficult period has passed, an even harder period will soon arrive next year. At year-end last year, at the general managers' conference held at Nanhai, Shenzhen, we clearly knew the situation then, and also recommended that the industry move with the trend and halt and limit production. Due to various factors, we failed to achieve this, leading to the terrible defeat this year.

Our company's 29", 32", and 34" utilization rate is less than 50%. We remain pessimistic about the coming market. For the growth of the entire industry, the company has aggressively introduced new products: In 4Q we will mass produce 29" VIXLIM, and in 1Q we have already begun producing 21" VIXLIM.

IRICO (Caihong): Business in the first half of this year was very difficult; sales volume dropped 24%, and sales revenues fell more than 40%. We had the first loss since the plant's establishment. From the birth of the first color tube in '81, to passing inspection in '82. In 2001 there was one month of loss, and 1H 2005 was a loss, and we are still having losses in August. In the first half of this year we had five production lines halt production; the longest halted production for two months, with a greater impact on the workers. We also had a glass line stop production, and mask also stopped one line. The phosphor production line is also halting production. In general the entire supply chain has a big problem.

NOVEL (Yongxing): Every industry reaches an era of cooperative competition; the industry association should coordinate each company to even more unified action. Any competitive effort yields no winners, only lose-lose. Although the color tube industry is difficult, NOVEL has it the worst. NOVEL's primary mission now is to solve the inventory problem; fixing this problem is now relevant to the company's survival. Although CRT has received quite a large impact from flat panels, our industry should aggressively seek an effective way to restrain it. Big box stores have an especially large influence on CRTs.

THOMSON (Thomson): Our 1H production ratio was reduced by 25%. We agree that the most difficult period has passed, but we should still pay close attention to market changes. The industry's inventory is still quite large; if we expand production, in a few months inventory will rise. Although we have been continuously cutting production the past few months, we still cannot achieve hoped-for sales. We hope the industry can play its intended role.

The industry association now faces two paths to choose from: One is to grow large and strong; the other is death. The industry's development already reflects China CPT's issues in development. This problem can still be coordinated; the industry's fate is in our hands, and the key is how we develop.

1 – In August the industry's development had some problems, and we paid a considerable price for this. Although three new bosses have come up, that also means three old friends left the industry; this compels us to reflect. We in CPT are situated in the middle of the entire supply chain, prices both up and downstream have not fallen as much; how come our CPT prices fell so quickly? The root cause is a relatively high color tube inventory and the introduction of new lines (SEG and IRICO combined added around 14 million). In the entire industry there are no winners, and even a win is a pyrrhic victory.

2- During the Changhong bidding, the industry association did not respond. Each time, prices fell 8-10%, really causing heartache. Although THOMSON owns shares in TTE and KONKA, we still cannot supply at the price of 220 yuan. Before Changhong's bidding we also reached out to Changhong's senior management and talked it over, asking them to withdraw their position from before the bidding.

3- The market's current revival is only partial; it is only a seasonal revival. The current CPT difficulties are structural difficulties, and should be resolved with structural methods. The industry currently has a production capacity of 75 million. The Association should start from a broad perspective, and discuss how to get rid of excess capacity (shut, halt, merge, transform)

III. Positive factors for 2006 market prospects:

1. 22 CPT companies shut down and supply correspondingly reduced, but global total demand is still around 1.5 sets.
2. In the slow season CTV makers' CPT inventory was reduced from 9.63 million at the beginning of the year to 4.5 million;
3. The country is currently concerned about vulnerable groups and building a harmonious society. CPT is a true Three Represents product;
4. The country is reducing taxes on farm villages [and implementing] nine-year compulsory education. Farmers are taking out medical insurance; marriages during Chinese New Year in widow years [translator's note: occurring every four years or so when first day of Chinese New Year falls after first day of spring] are relatively high.
5. The effect of color TV plants acting in unison is more pronounced (major domestic TV plants are expanding color tube purchases)

IV. Negative factors for 2006 market prospects:

1. Industry production capacity is too high, utilization rate is not even 80%; inventory is quite high; a few companies have around one million;
2. LCD's impact is too big, if CRT is not planned well, there will be developmental difficulties;
3. The difference between 1H and 2H is quite large, 1H only has about 40% (supply-demand contradiction stands out). Next year there are positive factors but not enough;
4. 29" production capacity is too high;
5. 21" prices have dropped too much;

V. This meeting has reached the following agreements:

1. Hold a general managers' meeting every quarter to exchange opinions on the major issues currently faced by the industry, and to provide instructions on the industry's future growth.
2. Hold a sales division chiefs' meeting every month to jointly discuss the business situation for color tube and color TV makers; and make timely reports to the general managers, so that general managers may come up with corresponding strategies;
3. It is suggested that each company carry out humanitarian management, giving 15 to 30 days of vacation during Chinese New Year, in order to ameliorate excessive production capacity; actual vacation time and methods of implementation will be decided at the next general managers' meeting;
4. Price: Pricing for mid-size models should be set so that each company can reduce losses, and also block the impact of foreign color tubes; in February the import price was 30 USD, or 285 yuan RMB. (However, sales chiefs believe this price can only serve as a reference price for the end of the year or 1Q next year)
   21" pure flat price will be set at 100 yuan higher than regular flat.
   29" price will be maintained unchanged at August prices; in October we will make appropriate adjustments based on the market;

[end of document]

EXHIBIT 55

TRANSPERFECT

City of New York, State of New York, County of New York

I, Dan McCourt, hereby certify that the document "**SDCRT-0091027_573-583**" is, to the best of my knowledge and belief, a true and accurate translation from Chinese into English.

Dan McCourt

Sworn to before me this
August 22, 2023

Signature, Notary Public

WENDY POON
STATE
OF NEW YORK
NOTARY PUBLIC
Qualified in
Queens County
01PO6356754
MY COMMISSION EXPIRES 04-03-2025

Stamp, Notary Public

[stamp:] 05001212

CPT industry information seminar

(2005.10/24-10/25)

[hw:] *Irico*

[stamp:] 05001213

Meeting time:	October 24-25, 2005	
Meeting location:	Business conference room on the 14th floor of Xianyang International Trade Hotel	
Conference participants:	Huang Hai	(Beijing Matsushita) Executive Chairman
	Guo Peng	(SEG Hitachi) Executive Secretary
	Xie Yun	(Samsung SDI)
	Jin Mei	(Samsung SDI)
	Xu Minghui	(LPD Nanjing)
	Yu Jiangnan	(LPD Nanjing)
	Long Lingyu	(LPD Changsha)
	Yao Jun	(IRICO)
	Ye Qing	(Shanghai Novel)
	Wang Zhiwei	(Thomson/Videocon)
	Xin Peng	(Thomson/Videocon)

Implementation of the agenda of this meeting

Main content

[stamp:] 05001214

1. CPT factory new product advancement plan
2. 2005 CPT line production capacity table
3. 2005 domestic CRT color TV and color tube supply and demand forecast
4. Optimistic forecast of domestic CRT color TV and color tube supply and demand in 2006
5. CPT factories' 2005 outlook/2006 production plan
6. 2005 outlook/2006 production plan of each color TV factory
7. Conclusion of the meeting

2005/2006 new product development and promotion plan for CPT factories

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Factory	Variety	Production time	Line body	Shadow mask material	Note
Thomson	29" Slim	05. December	Foshan 2#	INVAR	November PP
	21" Slim	06. February	Dongguan 1#	AK	Capacity of 200,000 units/month
	32"WDF	05. November	Foshan 2#		
SEG Hitachi	29" F	05.3Q	3#	INVAR	Plan to begin sales in 4Q
	21" F	05. August	4#	AK	
SDI	21" VX	05. November	1#		SSDI
	29" VX	06. 2Q	4#		TSDI
Changsha LG	25"F (100HZ)	05. NOVEMBER	1#	INVAR	Originally planned for July, postponed to November
	29" Slim	05. December	3#		October renovation, December mass production
Nanjing Huafei	25" F	05. July	2#	AK	MP
	32"WDF	05. August	5#		MP
Shanghai Novel	21"F	05. August	1#	AK	
	25"F	06. April	2#	AK	
Xianyang IRICO	15"F	06. April	3#	AK	Originally INVAR, it is planned to change to AK in April 2006
	21" Slim	06. August	3#		
	Super Large	06. March	9#		32 ''PF, 34-DEGREE PF, 36-DEGREE PF
	25" F	06. May	8#	AK	Originally INVAR, it is planned to be changed to AK in May 2006
Beijing Matsushita	25" F	05. July	1#	AK	Capacity of 1.2 million/year
	21" Slim	05. DECEMBER	4#		
	28" WDF	06. January	5#		At present, BARE products are imported from Malaysia and debugged in China for ITC
	32" WDF	05. August	6#		

05001215

2005 CPT line production capacity table

051024 unit: Ten thousand

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CPT MAKER	Line	CPT	Current production	CAPA	LINE renovation plan
SDI Tianjin	1#	25"/25"F/29"/29"SF/29"F	25"/25"F/29"F	230	
	3#	29"F/34"F/32"WDF	29"F/34"F	90	*Plan to transform for 32" VIXLIM in 2Q of 2006*
SDI Shenzhen	1#	20"/21"/21"F/21"VX	21"/21"F	320	*Plan to mass produce 21" VIXLIM in October 2005*
	3#	20"/21"/21"F	21"/21"F	240	
	4#	25"F/29"F/29"VX	25"F/29"F/29"VX	230	August 2005 29" VX MP
SUB-TTL				1110	
Novel	1#	21"/21"F	21"/21"F	260	August 2005 21" F(AK) MP
	2#	25"/25"F	25"	160	
	3#	29"SF/29"F	29"SF/29"F	160	
	4#	34"SF/32"WDF	34"SF	60	
	5#	29"F	29"F	200	
SUB-TTL				840	
LPD Nanjing	1#	21"/21"F/21"Slim	21"F/21"Slim	250	2005 1Q 21"F SLIM MP
	2#	21"/25"/25"F	21"/25"/25"F	250	'July 2005 25" PF (AK)MP
	3#	29"SF/29"F	29"SF/29"F	80	
	4#	29"F	29"F	80	*29"F (AK) in progress*
	5#	34"F/32"WDF	34"F/32"WDF	70	August 2005 32" WDF MP
	6#	21"/21"F	21"/21"F	70	CDT LINE transformed to CPT LINE
SUB-TTL				800	
IRICO	1#	14"	14"	220	
	2#	14"	14"	220	
	3#	21"PF/15"PF	15"F/21"F	220	
	4#	21"/21"'PF	21"/21"F	200	
	5#	21"FS	21"	200	
	6#	21"FS	21"	200	
	7#	25"FS/25"F	25"	170	
	8#	25"F"/29"F	25"F	80	
	9#	*32"WPF/34"PF/36"WPF*		60	
SUB-TTL				1510	
BMCC	1#	21"/25"F	21"/25"F(AK)	140	July 2005 25" FMP
	2#	14"	14"	210	
	3#	21"/21"F/29"SF/29"F	21"/21"F/29"SF/29"F	160	
	4#	21"/21" Slim	21"/21"Slim	180	*Plan to produce 21" SLIM in February 2006*
	5#	28WDF/29"SF	29"SF	120	*Plan to produce 28" WDF in January 2006*
	6#	*29"F/34"SF/34"F/32"WDF/36"WDF*	32"WDF/34"SF/34"F	80	August 2005 32" WDF MP

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SUB-TTL				890	
LPD Changsha	1#	25"/25"F/21"F	21"F/25"/25"F	250	
	2#	21"/21"F	21"/21"F	260	
	3#	*29"/29"SF/29"F/34"SF/29"F SLIM*	29"SF/29"F	210	Plan to produce 29" F SLIM in December 2005
SUB-TTL				720	
HITACHI	1#	21"	21"	190	
	2#	21"	21"	190	
	3#	34"/34"SF/29"F	34"/29"F	100	Produce 29" F in August 2005
	4#	21"/21"F	21"/21"F	280	July 2005 21" F (AK) MP
SUB-TTL				760	
Thomson	1#	*20"/28"/29"/29"SF/29"F/29"F SLIM*	29"/29"F	230	*Plan to transform 29" FSLIM in 4Q 2005*
	2#	*29"F/30"WP/31"F/34"/34"F/32"WDF*	29"F/30"WP/31"F/34"/34"F/ 32"WDE	150	*Plan to produce 32" WDF in November 2005*
Thomson Dongguan	1#	21"/21"F/21"Slim/25"	21"/21"F	220	June 2005 21" F(AK)MP/Plan to produce 21" SLIM in February 2006
	2#	21"/25"/25"F/29"/29"SF/29"F	25"/25"F	160	*June 2005 25" F(INVAR)MP/Plan to produce 25" PF (AK) PP in 4Q 2005*
	3#	25"/29"/29"SF	25"	140	
SUB-TTL				900	
TTL	42		[illegible]	7530	

*IRICO 9#CAPA (600,000/year) not included in total CAPA

Domestic CRT color television and color tube supply and demand forecast in 2005

Unit : ten thousand units, ten thousand sets

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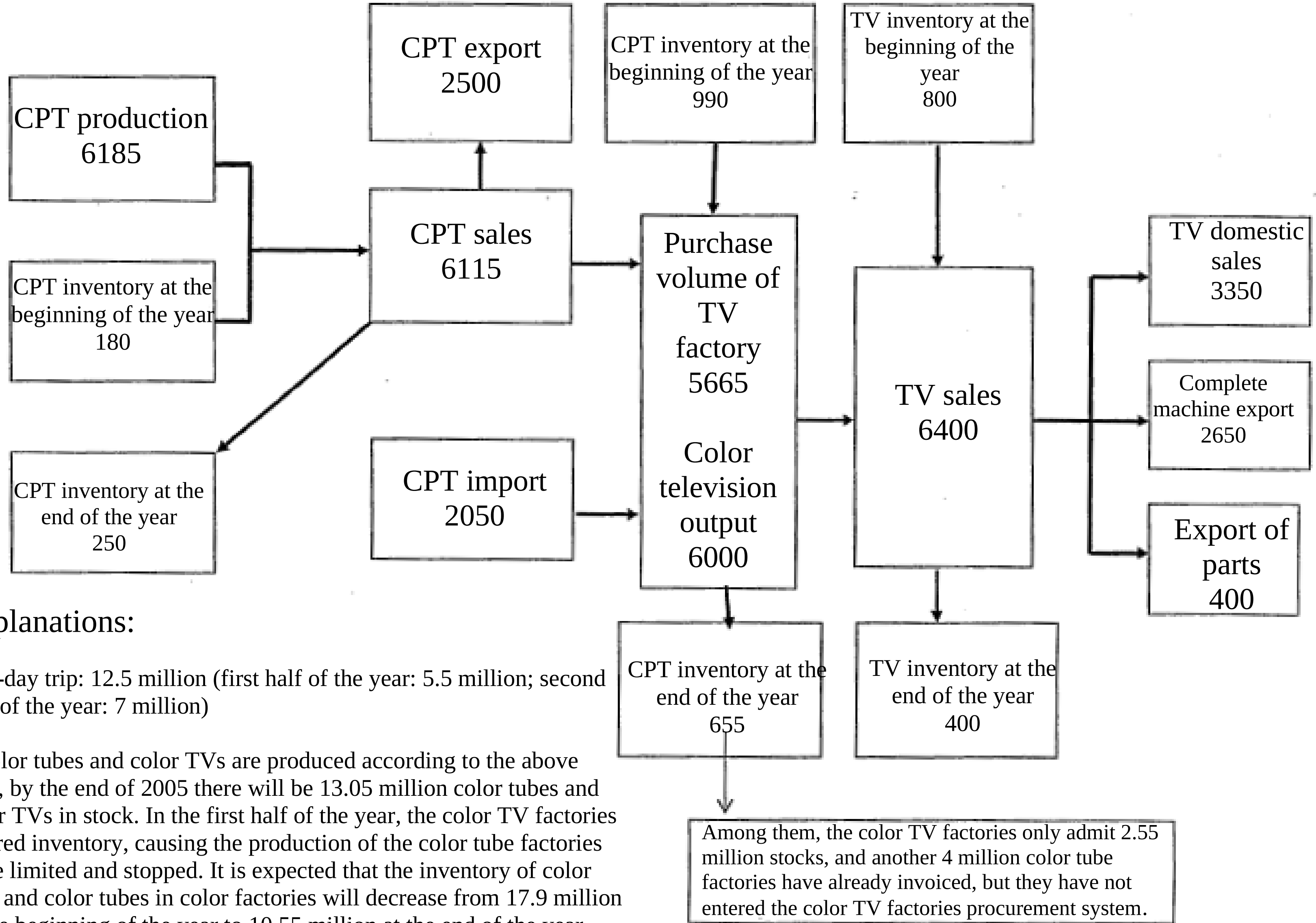

Explanations:

One-day trip: 12.5 million (first half of the year: 5.5 million; second half of the year: 7 million)

If color tubes and color TVs are produced according to the above plan, by the end of 2005 there will be 13.05 million color tubes and color TVs in stock. In the first half of the year, the color TV factories cleared inventory, causing the production of the color tube factories to be limited and stopped. It is expected that the inventory of color TVs and color tubes in color factories will decrease from 17.9 million at the beginning of the year to 10.55 million at the end of the year. The color tube inventory of the color tube factories will increase from 1.8 million at the beginning of the year to 2.5 million.

Optimistic forecast of supply and demand of domestic CRT color TV and color tube in 2006

Unit: ten thousand units, ten thousand sets

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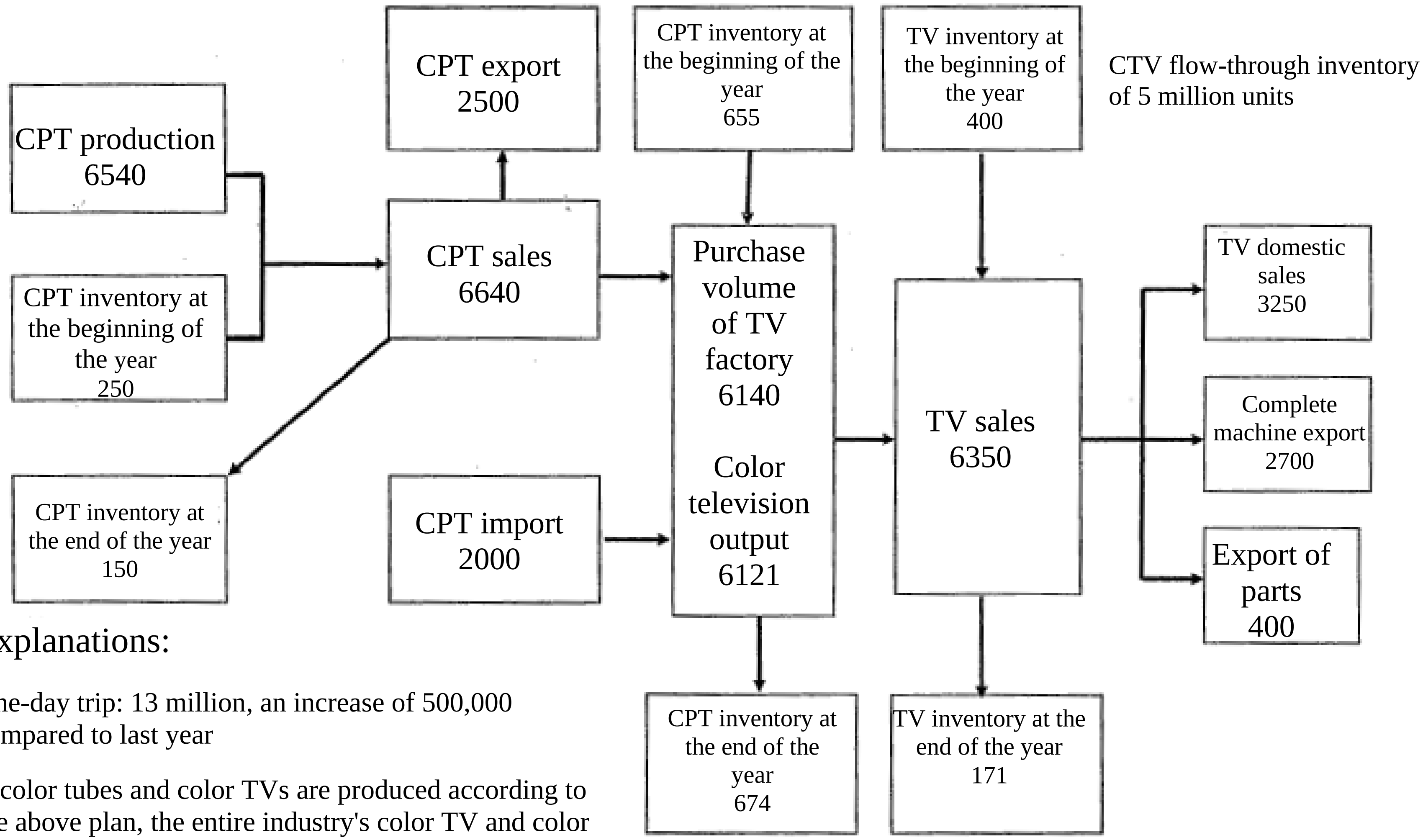

Explanations:

One-day trip: 13 million, an increase of 500,000 compared to last year

If color tubes and color TVs are produced according to the above plan, the entire industry's color TV and color tube stocks will drop to 9.95 million by the end of 2006, including 1.5 million color tube stocks in color tube factories and 8.45 million color TV and color tube stocks in color TV factories. By the end of 2006, the supply and demand relationship of the industry will become normal.

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Description of supply and demand chart of CRT color TV and color tube in China:

- The complete machine inventory at the beginning of the year and the end of the year is the actual complete machine inventory volume of the complete machine factory, excluding the color TV inventory in the commercial circulation field (because the 500 color TV inventory in the commercial circulation will always exist, it will not be added to the calculation in the future).
- Both CPT export and import data include one-day trip.
- CPT turnover inventory refers to the quantity of color tubes purchased by the complete machine factory for normal production, which is estimated to be 4 million.
- CPT sales volume refers to the quantity of color CRT sold in the color CRT industry.
- Color television output refers to the quantity of color CRT television produced (the output of color television minus the output of non-CRT color television in the complete machine factory)
- Refer to the data of Beijing CMM for the quantity of CRT domestic sales

CPT production forecast in 2006

Comparison of China's domestic CPT output in 2005 and planned output in 2006

Unit: Ten thousand unit

Specification model		14"	15"F	21"	21"F	21"VX	25"	25"F	29"	29"SF	28"WF	29"F	29"VX	32"WF	32"VX	34"	34"SF	34"F	Total	Month-on-month increase
IRICO	2005	440	60	377	122		159	120										1	1279	
	2006	440	60	380	150		160	120				10		5				15	1340	5%
Samsung SDI	2005			200	318	11	48	170				260	16					39	1062	
	2006			124	216	196	39	160				185	144					16	1080	2%
BMCC	2005	221		137	160	19		60		80		90		10			29	15	821	
	2006	220		100	180	50		80		60	42	100		20			20	10	882	7%
Thomson	2005			80	100		119	40	108			193	9	4		9		14	676	
	2006			100	120	60	80	100	50			140	60	20		5		10	745	10%
Novel	2005			157	5		79			70		146					35		492	
	2006			130	40		70	10		70		150					30		500	2%
LPD Changsha	2005			197	120		99	95		5		160	0						676	
	2006			150	190		80	90		8		130	60						708	5%
SEG	2005			376	110							10				30	5		531	
	2006			320	200							40				40	10		610	15%
LPD Nanjing	2005			88	230	70	54	20		9		130		8				39	648	
	2006			30	220	130	30	70				140		25				30	675	4%
Total in 2005		661	60	1612	1165	100	558	505	108	164	0	989	25	22	0	39	69	108	6185	
Total in 2006		660	60	1334	1316	436	459	630	50	138	42	895	264	70	0	45	60	81	6540	6%
2006-2005		-1	0	-278	151	336	-99	125	-58	-26	42	-94	239	48	0	6	-9	-27	355	6%

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[stamp:] 05001222

Actual production performance of color TV factory in 2005 and forecast for 2006

Unit: 10,000 units

Distinguish	2006	Share	2005	Share	Growth	G/R	FPD/05	PJTV/05	CRT/05	FPD/06	PJTV/06	CRT/06
Changhong	815	12%	770	12%	45	6%	25	17	728	45	20	750
TCL	1,200	18%	1,020	16%	180	18%	19	9	992	90	10	1,100
S/WORTH	895	13%	880	14%	15	2%	49	8	823	77	3	815
KONKA	800	12%	800	12%	0	0%	35	8	757	47	3	750
HISENSE	750	11%	680	11%	70	10%	45	6	629	68	2	680
HAIER	660	10%	550	9%	110	20%	23		527	65		595
PANDA	100	1%	120	2%	-20	-17%	1		119	5		95
XOCECO	260	4%	245	4%	15	6%	80		165	100		160
Sub-Total	5,480	81%	5,065	78%	415	8%	277	48	4,740	497	38	4,945
LG	250	4%	250	*4%*	0	0%	40	8	202	58	2	190
Sanyo	115	2%	105	*2%*	10	10%	5		100	10		105
Philips	17	0%	57	1%	-40	-70%	10	6	41	15	2	0
Samsung	200	3%	205	*3%*	-5	-2%	5	5	195	8	2	190
Panasonic	35	1%	40	1%	-5	-13%	11	8	21	13	2	20
Toshiba	50	1%	50	1%	0	0%	5	5	40	8		42
Funai	60	1%	100	2%	-40	-40%			100			60
Sony	30	0%	25	0%	5	20%	5	6	14	8		22
Mitsubishi	30	0%	38	1%	-8	-21%	0		38	0		30
Sub-Total	787	12%	870	13%	-83	-10%	81	38	751	120	8	659
Canca	80	1%	100	2%	-20	-20%			100			80
Syber	0	0%	30	0%	-30	-100%			30			0
West Lake	100	1%	50	1%	50	100%	2		48	3		97
SVA	120	2%	65	1%	55	85%	3		63	5		116
CASIL	30	0%	40	1%	-10	-25%			40			30
TOMEI	30	0%	40	1%	-10	-25%			40			30
Sub-Total	360	5%	325	5%	35	11%	5	0	321	8	0	353
Other	180	3%	200	3%	-20	-10%	5	7	188	10	6	164
TTL	6,807	100%	6,460	100%	347	5%	368	93	6,000	635	52	6,121

In 2005, including high-end 4.51 million (930,000 rear projection, 2.98 million LCD, 700,000 PDP)
In 2006, including high-end 6.87 million (520,000 rear projection, 5.15 million LCD, 1.2 million PDP)

Conclusion of this meeting

[stamp:] 05001223

1 We believe from the meeting that, in 2005, because the color tube industry was burdened with the color tube inventory transferred from the color TV factories, production limitation would be a long-term topic to be able to stabilize product prices. The extremely high CRT inventory pressure will affect every enterprise in the industry. Industry-wide cohesion will help weather the storm.

2 If the production volume of color tubes and color TVs in 2006 follows that currently forecasted, the inventory of color TVs and color tubes in the industry will reach 9.95 million at the end of 2006, a decrease of 3.1 million compared with the same period in 2005. Among them, the inventory of color tubes in color tube factories 1.5 million, and the inventory of color TVs and color tubes in color TV factories is 8.45 million. It is optimistically estimated that the supply and demand relationship in the industry at the end of 2006 will be slower than that in 2005. However, we believe from the meeting that the industry alliance relationship is still fragile, which will lead to potential contradictions between supply and demand, resulting in no stable product prices.

3 The industry believes that domestic sales of CRT color TVs will show a negative growth in 2006 (Sino believes that due to the drive of the rural market, domestic sales will remain flat).

4 In 2006, the production structure of CPT products will undergo great changes. For their own survival needs, each company will intensify efforts to promote new products, such as ultra-thin and wide-screen products. It will extend the life of CRT products to some extent.

5. It is suggested that all companies increase their export efforts.

6. Affected by flat-panel TVs, the sales forecast of CRT color TVs above 30” is relatively pessimistic. It is expected that the sales of 34" pure flat CRT in 2006 will be more difficult.

[hw:] ~~LPD Nanjing~~ Irico

05001212

彩管行业信息研讨会

（2005. 10/24-10/25）

会议时间:	2005年10月24-25日	
会议地点:	咸阳国贸大酒店14楼商务会议室	
参加会议人员:	黄 海	（北京松下）执行主席
	郭 鹏	（赛格日立）执行秘书长
	谢 云	（三星SDI）
	金 美	（三星SDI）
	许明晖	（LPD南京）
	于江南	（LPD南京）
	龙玲玉	（ LPD长沙）
	姚 军	（彩虹）
	叶 青	（上海永新）
	王志伟	（汤姆逊/Videocon ）
	辛 鹏	（汤姆逊/Videocon）

05001213

本次会议议题执行情况

主要内容

1、彩管厂新品推进计划
2、'05年CPT线体产能表
3、'05年国内CRT 彩电彩管供需预测
4、'06年国内CRT 彩电彩管供需乐观预测
5、各彩管厂'05年展望/ '06年生产计划
6、各彩电厂'05年展望/ '06年生产计划
7、会议结论

05001214

'05/'06年各彩管厂新品开发推广计划

厂 家	品 种	生产时间	线 体	荫罩材料	备 注
汤姆逊	29" Slim	05.12月	佛山2#	INVAR	11月PP
	21" Slim	06.2月	东莞1#	AK	产能20万只/月
	32"WDF	05.11月	佛山2#		
赛格日立	29"F	05.3Q	3#	INVAR	计划4Q开始销售
	21"F	05.8月	4#	AK	
SDI	21"VX	05.11月	1#		SSDI
	29"VX	06.2Q	4#		TSDI
长沙LG	25"F(100HZ)	05.11月	1#	INVAR	原计划7月，推迟到11月
	29"Slim	05.12月	3#		10月改造，12月份量产
南京华飞	25"F	05.7月	2#	AK	MP
	32"WDF	05.8月	5#		MP
上海永新	21"F	05.8月	1#	AK	
	25"F	06.4月	2#	AK	
咸阳彩虹	15"F	06.4月	3#	AK	原为INVAR，计划'06.4月改为AK
	21"Slim	06.8月	3#		
	超大型	06.3月	9#		32"PF, 34"PF, 36"PF
	25"F	06.5月	8#	AK	原为INVAR，计划'06.5月改为AK
北京松下	25"F	05.7月	1#	AK	产能120万/年
	21"Slim	05.12月	4#		
	28"WDF	06.1月	5#		目前从马来西亚进口BARE品，在国内ITC调试
	32"WDF	05.8月	6#		

05001215

'05年CPT线体产能表

051024 单位:万

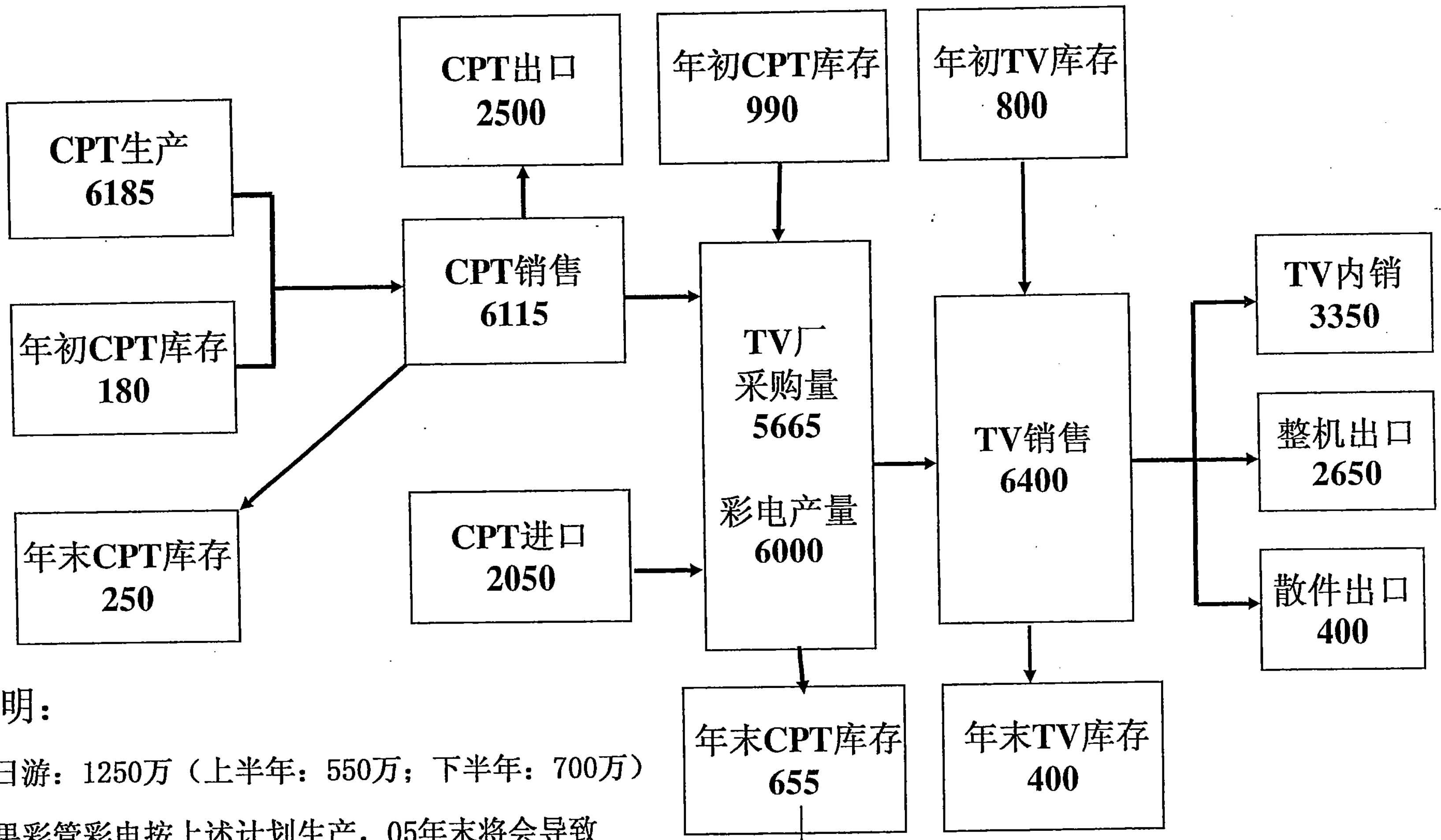
CPT MAKER	Line	CPT	目前生产	CAPA	LINE 改造计划
SDI 천진	1#	25"/25"F/29"/29"SF/29"F	25"/25"F/29"F	230	
	3#	29"F/34"F/32"WDF	29"F/34"F	90	计划 '06年2Q 改造32"VIXLIM
SDI 심천	1#	20"/21"/21"F/21"VX	21"/21"F	320	计划'05年10月 量产21"VIXLIM
	3#	20"/21"/21"F	21"/21"F	240	
	4#	25"F/29"F/29"VX	25"F/29"F/29"VX	230	'05年8月 29"VX MP
SUB-TTL				1110	
永新	1#	21"/21"F	21"/21" F	260	'05年 8月 21"F (AK) MP
	2#	25"/25F	25"	160	
	3#	29"SF/29"F	29"SF/29"F	160	
	4#	34"SF/32"WDF	34"SF	60	
	5#	29"F	29"F	200	
SUB-TTL				840	
LPD南京	1#	21" /21" F/21"Slim	21" F/21"Slim	250	'05年 1Q 21"F SLIM MP
	2#	21 "/25"/25 "F	21 "/25"/25 "F	250	'05年 7月 25"PF (AK) MP
	3#	29"SF/29"F	29"SF/29"F	80	
	4#	29"F	29"F	80	29"F(AK) 推进中
	5#	34"F/32"WDF	34"F/32"WDF	70	'05年 8月 32"WDF MP
	6#	21"/21"F	21"/21"F	70	CDT LINE 改造为 CPT LINE
SUB-TTL				800	
彩虹	1#	14"	14"	220	
	2#	14"	14"	220	
	3#	21"PF/15"PF	15"F/21"F	220	
	4#	21"/21"PF	21"/21"F	200	
	5#	21"FS	21"	200	
	6#	21"FS	21"	200	
	7#	25"FS/25"F	25"	170	
	8#	25"F"/29"F	25"F	80	
	9#	32" WPF/34"PF/36"WPF		60	
SUB-TTL				1510	
BMCC	1#	21"/25"F	21"/25"F (AK)	140	'05年7月 25" F MP
	2#	14"	14"	210	
	3#	21"/21"F/29"SF/29"F	21"/21"F/29"SF/29"F	160	
	4#	21"/21" Slim	21"/21" Slim	180	计划'06年2月 生产21" SLIM
	5#	28WDF/29"SF	29"SF	120	计划'06年1月 生产28" WDF
	6#	29"F/34"SF/34"F/32"WDF/36"WDF	32"WDF/34"SF/34"F	80	'05年8月 32" WDF MP
SUB-TTL				890	
LPD长沙	1#	25"/25"F/21"F	21"F/25"/25" F	250	
	2#	21"/21"F	21"/21"F	260	
	3#	29"/29"SF/29"F/34"SF/29"F SLIM	29"SF/29"F	210	计划'05年12月生产29"F SLIM
SUB-TTL				720	
HITACHI	1#	21"	21"	190	
	2#	21"	21"	190	
	3#	34"/34"SF/29" F	34"/29" F	100	'05年8月 生产29"F
	4#	21"/21" F	21"/21" F	280	'05年7月 21"F (AK) MP
SUB-TTL				760	
Thomson	1#	20"/28"/29"/29"SF/29"F/29"F SLIM	29"/29"F	230	计划'05年4Q 改造29" F SLIM
	2#	29"F/30"WP/31"F/34"/34"F/32"WDF	29"F/30"WP/31"F/34"/34"F/32"WDF	150	计划'05年11月 生产32"WDF
Thomson 东莞	1#	21"/21"F/21"Slim/25"	21"/21"F	220	'05年6月 21"F (AK) MP/计划 06年2月 生产21"SLIM
	2#	21"/25"/25"F/29"/29"SF/29"F	25"/25"F	160	'05年6月 25" F (INVAR) MP /计划'05年4Q生产 25"PF(AK) PP
	3#	25"/29"/29"SF	25"	140	
SUB-TTL				900	
TTL	42			7530	

*总 CAPA中未包含彩虹 9# CAPA(60万/年)

05001216

2005年国内CRT彩电、彩管供需预测

单位：万只、万台



其中彩电厂只承认255万库存，另有400万彩管厂已开票，但未进入彩电厂采购系统。

说明：

一日游：1250万（上半年：550万；下半年：700万）

如果彩管彩电按上述计划生产，05年末将会导致1305万的彩管彩电库存。经过上半年彩电厂清理库存行为导致彩管厂限产、停产，预计彩电厂彩电彩管库存将由年初的1790万减少到年末的1055万。而彩管厂的彩管库存将由年初的180万增加到250万。

2006年国内CRT彩电、彩管供需乐观预测

单位：万只、万台

CPT出口
2500

年初CPT库存
655

年初TV库存
400

CTV流通库存500万台

CPT生产
6540

CPT销售
6640

年初CPT库存
250

TV厂
采购量
6140

彩电产量
6121

TV销售
6350

TV内销
3250

整机出口
2700

散件出口
400

年末CPT库存
150

CPT进口
2000

年末CPT库存
674

年末TV库存
171

说明：

一日游：1300万，较去年增加50万

如果彩管彩电按上述计划生产，06年末全行业的彩电和彩管库存将降至995万，其中彩管厂的彩管库存150万，彩电厂的彩电和彩管库存845万。2006年底行业的供求关系将趋于正常。

中国CRT彩电、彩管供需图说明：

- 年初和年底的整机库存，为整机厂实际的整机库存量，不包括商业流通领域中的彩电库存（因为商业流通中的500 彩电库存永远都存在,所以以后不再加入到计算中）。
- CPT出口和进口数据都包含一日游。
- CPT周转库存是指整机厂正常生产而采购彩管的量，预计为400万。
- CPT销售量是彩管行业内的彩管销售数量。
- 彩电生产量是指CRT彩电生产数量（整机厂彩电的生产量减去非CRT彩电生产量）
- CRT内销数量参考北京中怡康公司的数据

05001219

2006年彩管生产预测

中国国内彩管05年产量与06年计划产量对比

单位：万只

规格型号		14"	15"F	21"	21"F	21"VX	25"	25"F	29"	29"SF	28"WF	29"F	29"VX	32"WF	32"VX	34"	34"SF	34"F	合计	环比增幅
彩虹	05年	440	60	377	122		159	120										1	1279	
	06年	440	60	380	150		160	120				10		5				15	1340	5%
三星SDI	05年			200	318	11	48	170				260	16					39	1062	
	06年			124	216	196	39	160				185	144					16	1080	2%
BMCC	05年	221		137	160	19		60		80		90		10			29	15	821	
	06年	220		100	180	50		80		60	42	100		20			20	10	882	7%
汤姆逊	05年			80	100		119	40	108			193	9	4		9		14	676	
	06年			100	120	60	80	100	50			140	60	20		5		10	745	10%
永新	05年			157	5		79			70		146					35		492	
	06年			130	40		70	10		70		150					30		500	2%
LPD长沙	05年			197	120		99	95		5		160	0						676	
	06年			150	190		80	90		8		130	60						708	5%
SEG	05年			376	110							10				30	5		531	
	06年			320	200							40				40	10		610	15%
LPD南京	05年			88	230	70	54	20		9		130		8				39	648	
	06年			30	220	130	30	70				140		25				30	675	4%
05年合计		661	60	1612	1165	100	558	505	108	164	0	989	25	22	0	39	69	108	6185	
06年合计		660	60	1334	1316	436	459	630	50	138	42	895	264	70	0	45	60	81	6540	6%
06年—05年		-1	0	-278	151	336	-99	125	-58	-26	42	-94	239	48	0	6	-9	-27	355	6%

05001229

05年彩电厂生产实绩及06年预测

单位：万台

区分	2006	Share	2005	Share	Growth	G/R	FPD/05	PJTV/05	CRT/05	FPD/06	PJTV/06	CRT/06
长虹	815	12%	770	12%	45	6%	25	17	728	45	20	750
TCL	1,200	18%	1,020	16%	180	18%	19	9	992	90	10	1,100
S/WORTH	895	13%	880	14%	15	2%	49	8	823	77	3	815
KONKA	800	12%	800	12%	0	0%	35	8	757	47	3	750
HISENSE	750	11%	680	11%	70	10%	45	6	629	68	2	680
HAIER	660	10%	550	9%	110	20%	23		527	65		595
PANDA	100	1%	120	2%	-20	-17%	1		119	5		95
XOCECO	260	4%	245	4%	15	6%	80		165	100		160
Sub-Total	5,480	81%	5,065	78%	415	8%	277	48	4,740	497	38	4,945
LG	250	4%	250	4%	0	0%	40	8	202	58	2	190
Sanyo	115	2%	105	2%	10	10%	5		100	10		105
Philips	17	0%	57	1%	-40	-70%	10	6	41	15	2	0
Samsung	200	3%	205	3%	-5	-2%	5	5	195	8	2	190
Panasonic	35	1%	40	1%	-5	-13%	11	8	21	13	2	20
Toshiba	50	1%	50	1%	0	0%	5	5	40	8		42
Funai	60	1%	100	2%	-40	-40%			100			60
Sony	30	0%	25	0%	5	20%	5	6	14	8		22
三菱	30	0%	38	1%	-8	-21%	0		38	0		30
Sub-Total	787	12%	870	13%	-83	-10%	81	38	751	120	8	659
创佳	80	1%	100	2%	-20	-20%			100			80
赛博	0	0%	30	0%	-30	-100%			30			0
西湖	100	1%	50	1%	50	100%	2		48	3		97
SVA	120	2%	65	1%	55	85%	3		63	5		116
CASIL	30	0%	40	1%	-10	-25%			40			30
TOMEI	30	0%	40	1%	-10	-25%			40			30
Sub- Total	360	5%	325	5%	35	11%	5	0	321	8	0	353
其它	180	3%	200	3%	-20	-10%	5	7	188	10	6	164
TTL	6,807	100%	6,460	100%	347	5%	368	93	6,000	635	52	6,121

- 05年含高端451万（93万背投，298万液晶，70万PDP）
- 06年含高端687万（52万背投，515万液晶，120万PDP）

本次会议结论

1、会议认为，2005年由于彩管行业背负了彩电厂转移来的彩管库存，限产将是得以稳定产品价格的长期话题。超高的CRT库存压力将会影响到全行业的每个企业。全行业的凝聚力将有助于度过难关。

2、如果彩管彩电按照目前预测的2006年的生产量，06年末全行业的彩电和彩管库存将达到995万，较2005年同期下降310万，其中彩管厂的彩管库存150万，彩电厂的彩电和彩管库存845万。乐观估计，2006年底行业的供求关系比2005年趋缓。但是会议认为，行业同盟关系依然脆弱，会引发潜在的供求矛盾，导致没有稳定的产品价格。

3、业内认为2006年CRT彩电内销呈现负增长（赛诺认为受到农村市场拉动，内销将会保持持平）。

4、2006年彩管产品生产结构将会有很大变化，为了自身生存需求，各家将加大力度推广新品，如超薄和宽屏产品。将会从某种程度上延长CRT产品的寿命。

5、建议各家加大出口的力度。

6、受平板电视的影响，30”以上的CRT彩电的销售预期较为悲观。预计06年34”纯平CRT的销售将更加困难。

05001222